

# Enhanced passenger experience through digitalization

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# The Digital Challenge – Everything is Connected: The Passenger, the Operator, the Train and the Traffic



# The Digital Challenge – Everything is Connected

## The Passenger, the Operator, the Train and the Traffic

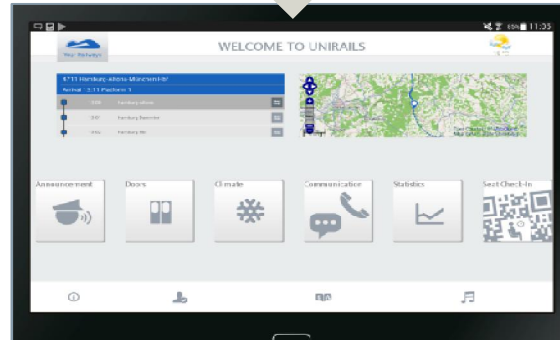
SIEMENS

**The passenger:**  
Always connected  
on the journey



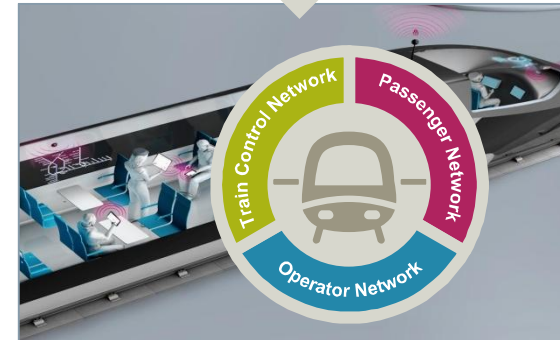
Passengers want to have online assistance, to work/consume, to be entertained and to communicate with the world – everywhere.

**The (cost-) efficient  
and digitalized  
operator**



The operator needs real-time supervision (e.g. fleet status, safety and security), real time data for optimization (e.g. utilization, energy) at any place.

**The supplier –  
enabling with  
innovative Train IT**



The supplier has to deliver flexible, connected and cost/energy optimized trains. An open and secure IT-infrastructure is the enabler.

**The upcoming  
challenge: Auto-  
nomous driving**



Autonomous driving changes the way of traveling and transportation – with completely new business models of operation.

Challenges and opportunities

Digital Solutions

SiMobility

AlwaysConnected

Passenger Info +

iCCTV

Train IT



Siemens offers answers to frequently asked questions of passengers

**Which ticket should I buy?**

**Where do I need to get off the train?**

Do I have WiFi connectivity on board and infotainment services?

**Is it save to take public transport?**

**How much time do I have for my connection?**

What other travel options do I have?



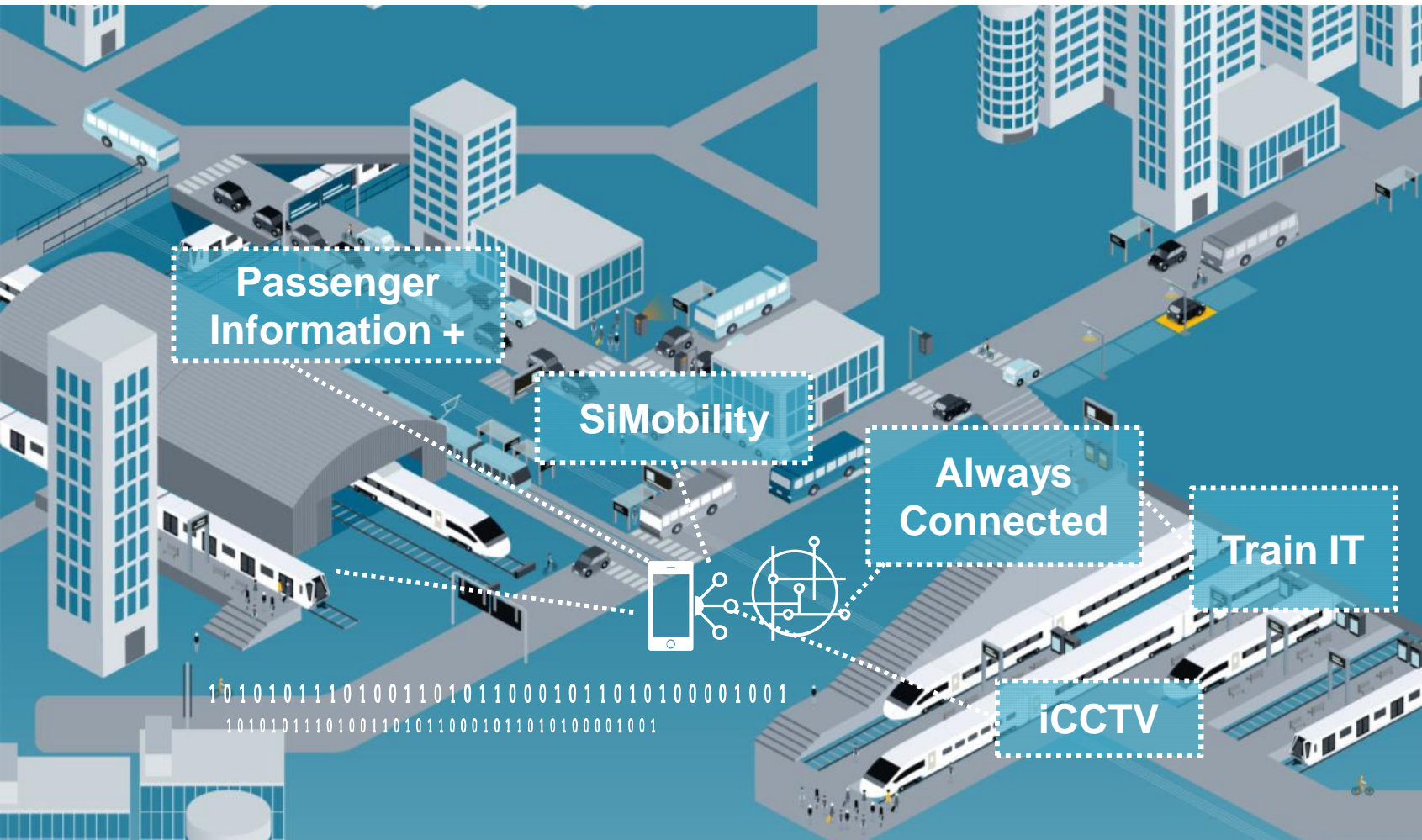
**Siemens answers:  
Digital solutions for enhanced  
passenger experience.**





# Seamless passenger experience by intermodal and connected solutions from door-to-door

SIEMENS



- **SiMobility:** Intermodal information and transaction solutions incl. handsfree ticketing “Be-in/Be-out”
- **Always Connected:** Connected solutions for passenger assistance and entertainment during the journey
- **PIS+:** Passenger Information and guidance System depending on passengers location and traffic situation
- **iCCTV:** Automated recognition solutions including detection of seat occupancy and wheelchair space availability
- **Train IT:** Fully integrated standard IT backbone for flexible and future-proof train application

Challenges and opportunities

Digital Solutions

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iCCTV

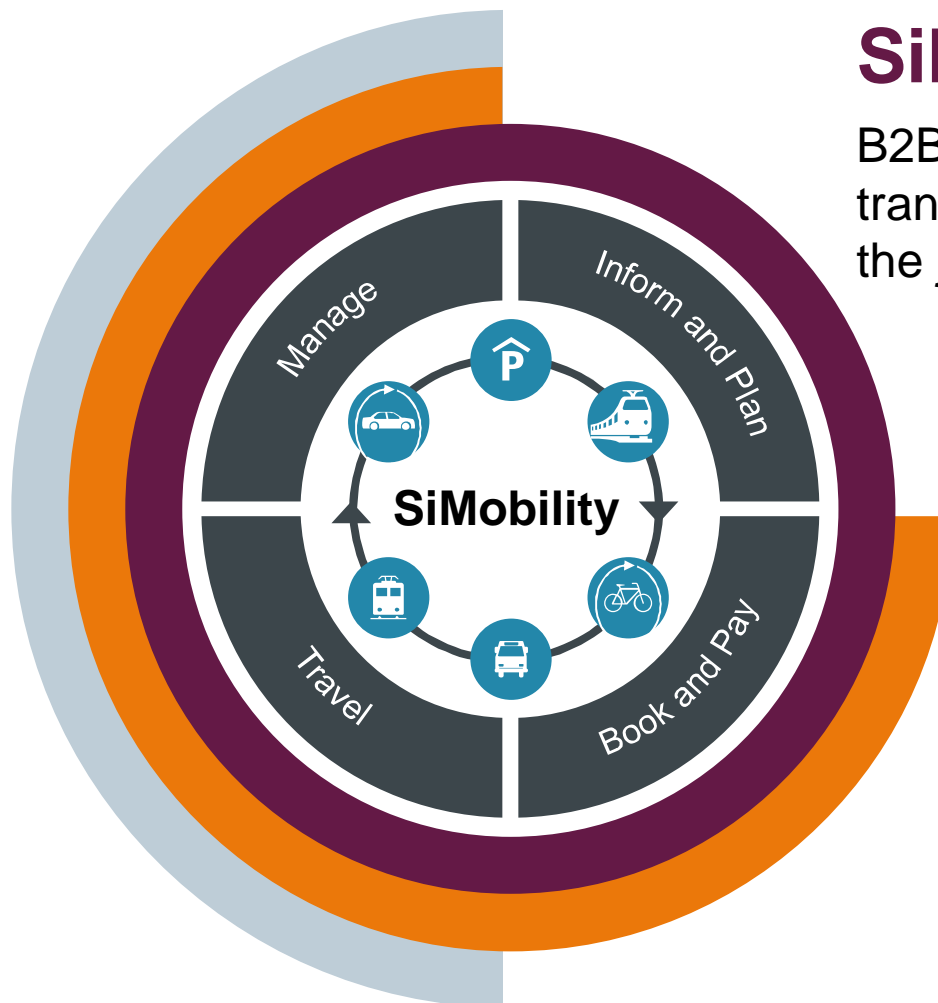
Train IT



# SiMobility solutions improve passenger travel comprehensively

## SiMobility Flow

Proximity-based push information for passenger guidance and source of usage data for operators



## SiMobility Connect

B2B platform enabling information and transactions before, along and after the journey

## SiMobility JustGo

Hands-free, on-the-go ticketing with BiBo (Be-in/Be-out) and CiBo (Check-in/Be-out) flavors



# SiMobility makes travel easy, seamless and comfortable



The screenshots illustrate the app's functionality across the four stages: 'Inform & Plan' (route planning for '6:199 to Neuberg Campeon West'), 'Book & Pay' (purchase of a 'VBB Einzelfahrschein' ticket), 'Travel' (access to 'Besucher-Information' and 'Clean and Green' initiatives), and 'Manage' (viewing 'Journey History' and 'Routing Options').

## Travelers



Challenges and opportunities

Digital Solutions

**SiMobility**

AlwaysConnected

Passenger Info +

iCCTV

Train IT





# SiMobility Connect: flexible base towards intermodal and mobile services



Transport operators

Mobility retailer

B2B platform operator

Service providers



Travelers

**Apps/Portals for travelers**

- Customer portals, Traveler profiles
- Billing, payment
- Single authentication

**SiMobility Connect**

- Schedules, realtime info
- Routing, booking
- Ticket provision, transactions
- Billing, B2B clearing, ...



Challenges and opportunities

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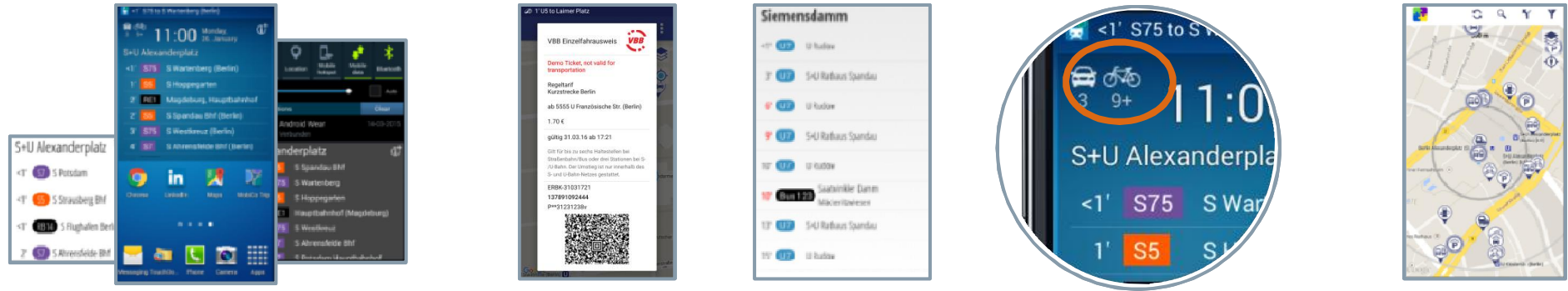
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# SiMobility provides guidance: contactless ticketing included



Travelers



Entry

Exit



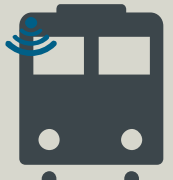
Station



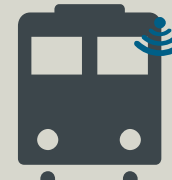
Platform



Departure



Arrival



Platform



Station



Connection  
Mobility



Challenges and opportunities

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# SiMobility for enriched mobility offerings

## Extend mobility offerings



Multimodal services

## Simplify travel



Best-price – hands-free

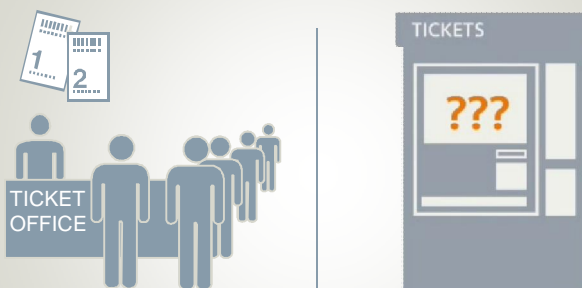
## Increase customer satisfaction



Confident passengers



Single-mode offering



Complex tariff systems



Lost in mobility jungle

Challenges and opportunities

Digital Solutions

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# Siemens as innovation partner for third largest rail operator in Switzerland

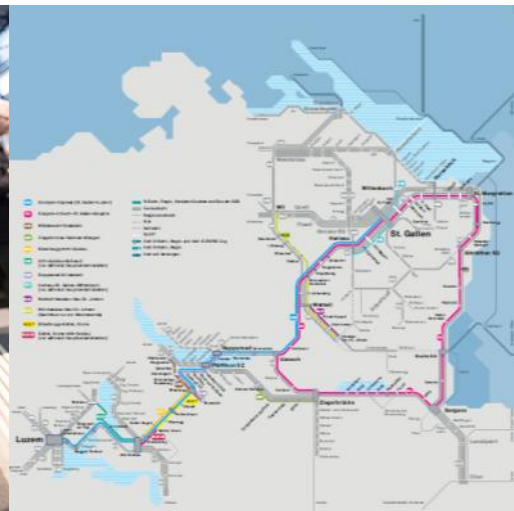
## Scope

- Easy access to intermodal mobility services incl. routing
- Timetable (static, dynamic)
- Integration of **BiBo** functionality via mobile app
- “**Best-price**” module for optimization after public transport trip

Siemens has been selected as innovation partner for the development, implementation and operation of a sales platform – to go live at the end of 2016

<p><b>13 mio</b> passengers p.a.</p>	<p><b>125 km</b> rail network in East/Central Switzerland</p>	<p><b>3<sup>rd</sup></b> largest rail operator in Switzerland</p>
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**SOB** SÜDOSTBAHN



Challenges and opportunities

Digital Solutions

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**Control Center**

- Utilization Optimization/Asset Availability
- Ticketing
- Diagnosis
- Fleet Management




Solutions for Train Operators

Solutions for Passengers


iCCTV/Security Control




Driver Assistance Systems



Conductor Assistance Systems




Advertisement



Entertainment




Passenger Information Systems



Internet on Board



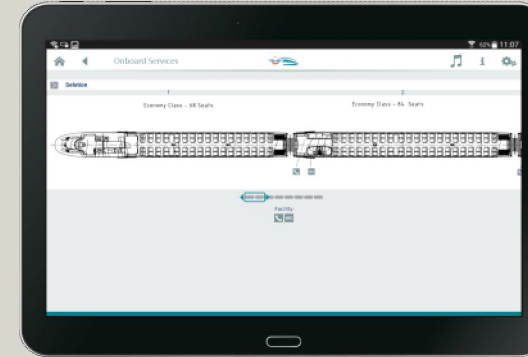
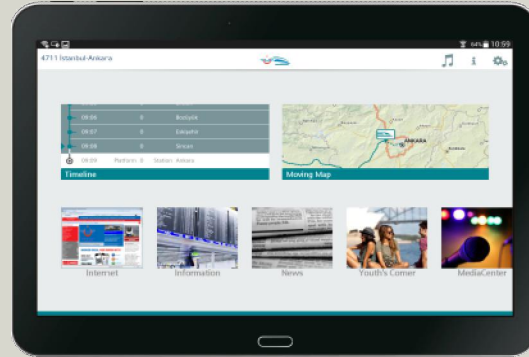
Passenger Assistance Systems






# Velaro Turkey with digital AlwaysConnected solutions: Internet on board, passenger assistance and entertainment

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**INTERNET ACCESS**  
AAA = Authentication, authorization and accounting



**ACCESSABILITY**  
In-seat displays  
on board monitors  
mobile devices  
satellite connection



**COMMERCE**  
advertisement



**MOBILITY INFO**  
coach related info  
routes, platforms,  
connections



**WAYFINDING**  
directions  
moving map  
station maps



**INFORMATION**  
current news, weather  
info, announcements,  
driver view camera



**NEWS**  
newspapers, RSS feeds



**VIDEO ON DEMAND**  
plugin-free, payment,  
video games



**AUDIO ON DEMAND**  
playlists, albums



**LIVE TV/Radio**  
IP-TV streams  
IP-radio streams



**e-READING**  
books, magazines

Challenges and opportunities

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**AlwaysConnected**

Passenger Info +

iCCTV

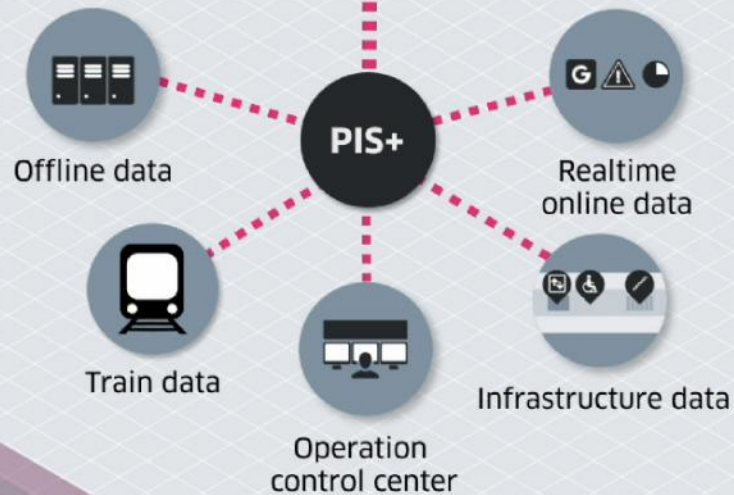
Train IT





# Passenger Information System Plus – Imagine you are standing at the door and want to catch the next train

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## The all-in-one passenger system provides

- Realtime interference management of delays, malfunctions, incidents, etc.
- Guidance system for passengers before entering platform
- Simplified display of complex content e.g. network map, infrastructure

Challenges and opportunities

Digital Solutions

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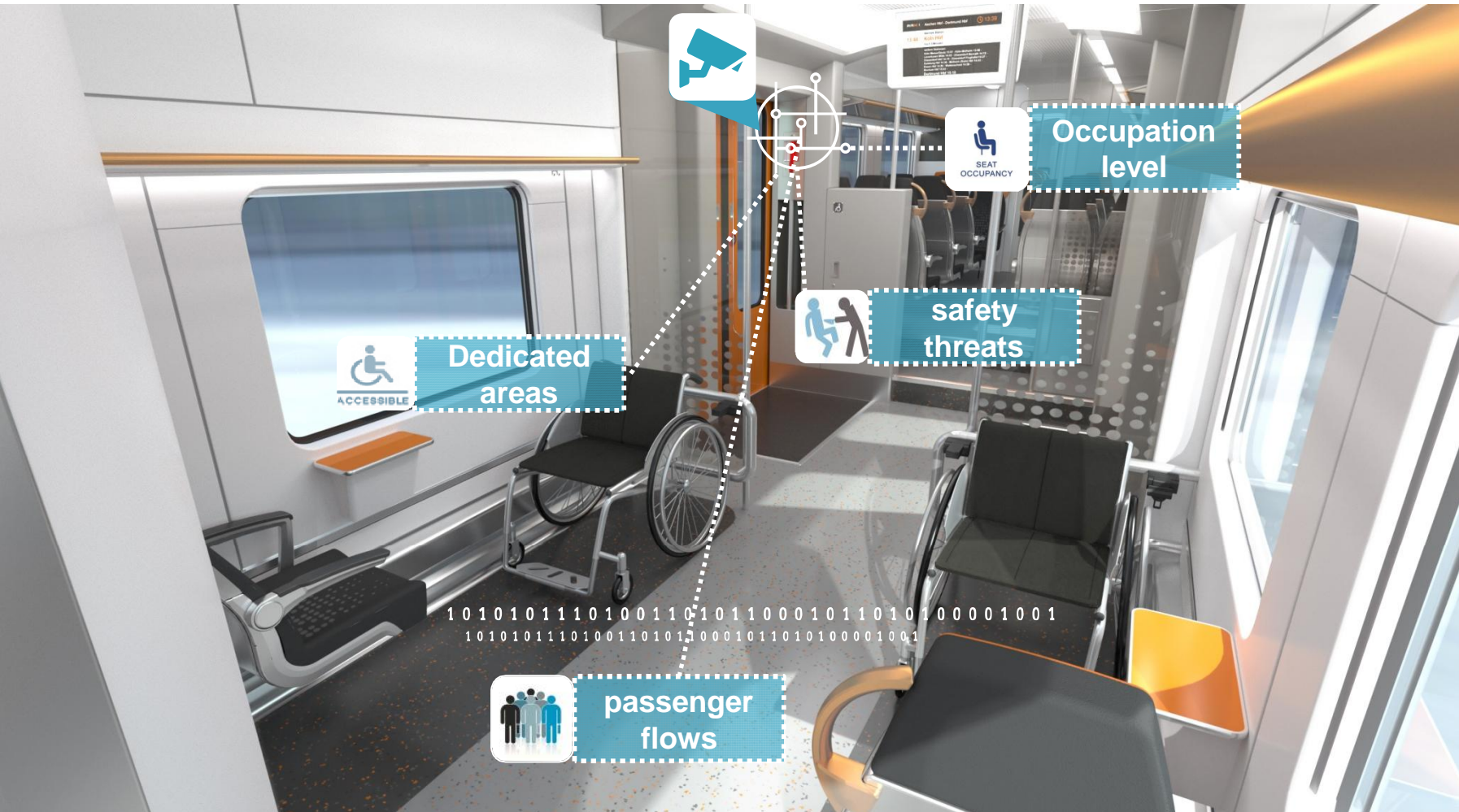
Train IT



# Intelligent Closed Circuit Television – iCCTV

## Understand complex situations to increase passenger comfort

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## Intelligent CCTV means ...

- Detection of occupation level – available seats, standing room and dedicated areas
- Analysis of passenger flows
- Automated alarming in case of safety threats

Challenges and opportunities

Digital Solutions

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Passenger Info +

**iCCTV**

Train IT



# Intelligent Closed Circuit Television – iCCTV

## Data analytics and algorithms for enhanced passenger comfort

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### Occupation level

- Detection of available seats and dedicated areas for wheelchairs, bicycles, baby pushchairs
- Dynamic prognosis of occupation level
- Display of available places on the train, on passenger assistance and conductor app and at the station



### Passenger flow

- Passenger counting and movement analysis
- Active guidance of passengers using digital channels



### Safety threats

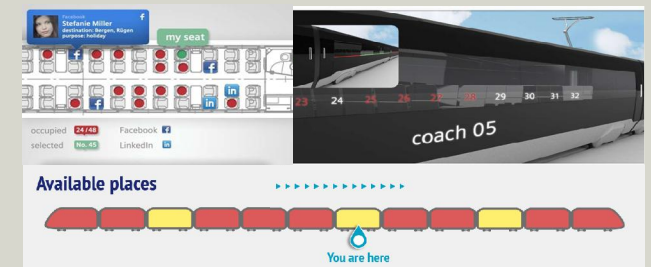
- Detection of potential aggression or suspect objects
- Detection of vandalism on the train
- Automated alarming of driver, operators staff and control center

### Benefits for passengers

- Easy and relaxed seat finding
- Higher safety and comfort feeling
- Faster boarding/leaving of trains

### Benefits for train operators

- Higher passenger satisfaction can lead to higher utilization/revenue
- Utilization data help to better plan and optimize capacity and resources
- Shorter response time and more capable of acting in case of threats



Challenges and opportunities

Digital Solutions

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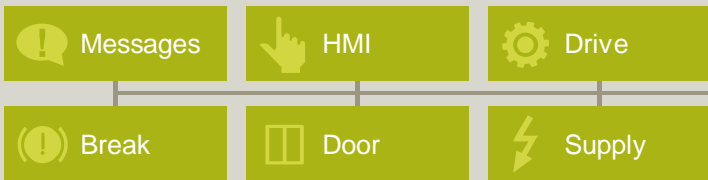
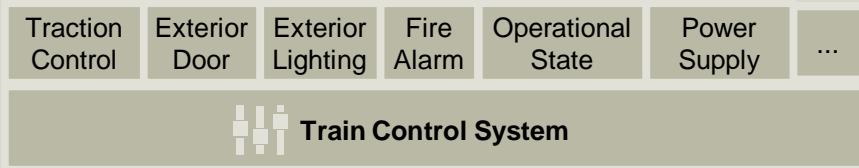




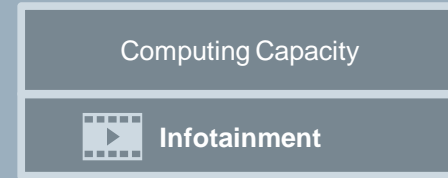
# Train IT: Separation in homologation and non-homologation relevant systems enables faster innovations



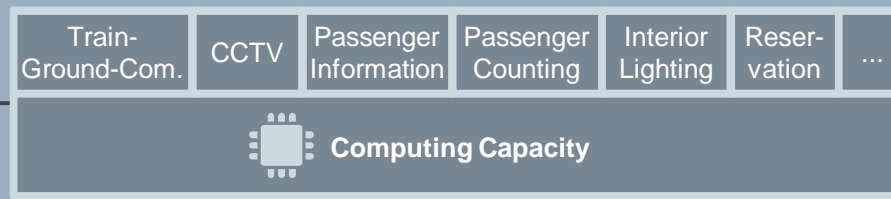
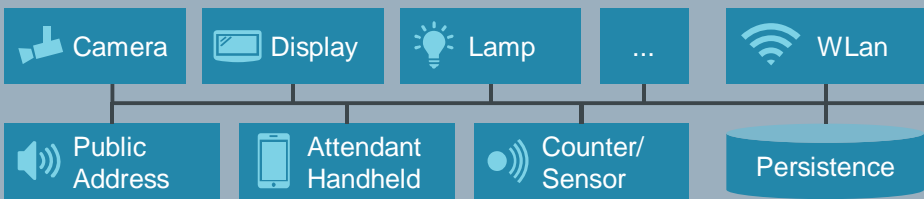
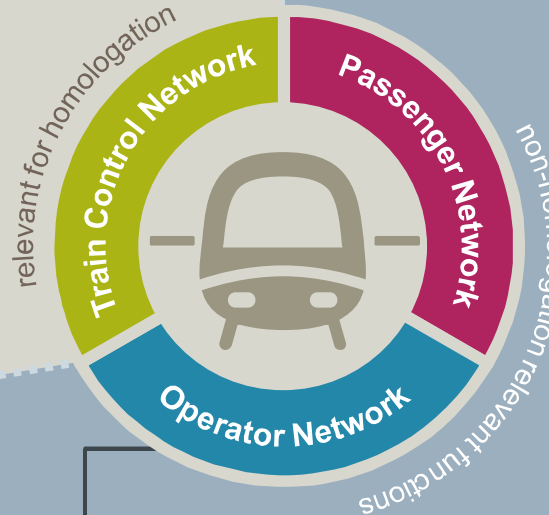
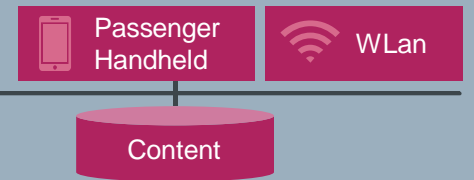
Subject of high safety requirements



Subject of fast innovation



**Train IT**



**Back Office Land Side**

Challenges and opportunities

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iCCTV

**Train IT**



## Train IT brings innovative applications and saves costs over the lifecycle

Rhein-Ruhr-Express will be equipped with Train IT



### Benefits of Train IT for operators

- A **modular and standardized Train IT** architecture for the operator and passenger IT network generates **significant cost savings over the whole lifecycle of a train**
- The new Train IT is the **backbone to “plug-in” innovative rail applications** (iCCTV, passenger information, WiFi, entertainment, diagnosis systems, etc.)
- Standard IT (HW and SW) components for the non-homologation relevant parts bring **flexibility to upgrade and replace IT easily** and quickly → lifecycle of IT/SW vs. lifecycle of a train
- **Obsolescence and interoperability** issues are “things of the past”
- Easy and future-proof to **integrate 3<sup>rd</sup> party applications**
- **SW-updates can automatically be dispatched** to and installed on the train (no manual updates via USB stick or CD Rom anymore)

Challenges and opportunities

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**Train IT**



# Digitalization driving customer benefit

## RRX exemplifies new digitalization offerings

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### Rhein-Ruhr-Express (RRX)



#### Digitally enhanced electrification and automation components

- Tailor made train setup based on optimized Lifecycle Costs (train, service and energy)

Best asset utilization

#### Digital services

- Smart data analytics for vehicle service
- Preventive up to predictive maintenance
- Bogie remote diagnosis

Guaranteed availability

#### Vertical software/IT solutions

- Internet on board (WiFi)
- Passenger Information System
- Security for passengers (CCTV)

Enhanced passenger experience

RRX will be equipped with innovative, digital solutions for passengers and operators

Challenges and opportunities

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Train IT







**SIEMENS**  
*Ingenuity for life*

**Thinking mobility further ...**

Thank you.