

# Going Digital

## Electronic Supplier Integration ESI+

December 2017

Dear valued Supplier,

Digitalization is fundamentally transforming the value chain and offers major opportunities for all parties:

*Automated order processing. Speed. End-to-end visibility.  
Manual errors removed. Quality improved. Efficiency.*

Digitalization is not just a project - for us, it has become part of our strategy. Within the coming months, we will focus on **Electronic Supplier Integration (ESI+)** to raise the number of connected suppliers to significantly increase the number of digital transactions.

We are aware that this step may also require changes on your side. We ask you to join forces to capture the potentials for both our companies. Let's unlock the value of digitalization in your order-to-cash and our purchase-to-pay process from beginning to end! Implementing this initiative will help both our companies to strengthen our business processes in efficiency and performance.

The future is digital – please join us on this path!

With best regards

Siemens Aktiengesellschaft



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