

ONE

Siemens (Pakistan) Engineering Co. Ltd.

Annual Corporate Briefing Session for FY' 25

January 14, 2026

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Our purpose has guided us
for more than 175 years:

We create technology
to transform the everyday,
for everyone.



Our North Star defines a clear direction for our future

ONE

Our goals as
ONE Tech Company:

Stronger
customer focus

Faster
innovations

Higher profitable
growth

We have set four strategic priorities that guide our mindset, behaviors and actions

Customer impact

We think and act customer first

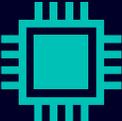
Everything we do is motivated by creating more impact for our customers and accelerating their digitalization and sustainability journey.



Technology with purpose

Solving real-world problems

For more than 175 years, Siemens has been developing technology with purpose.



Empowered people

Better and faster decisions

We are driving progress by empowering our people to take decisions in the best interest of the company.



Growth mindset

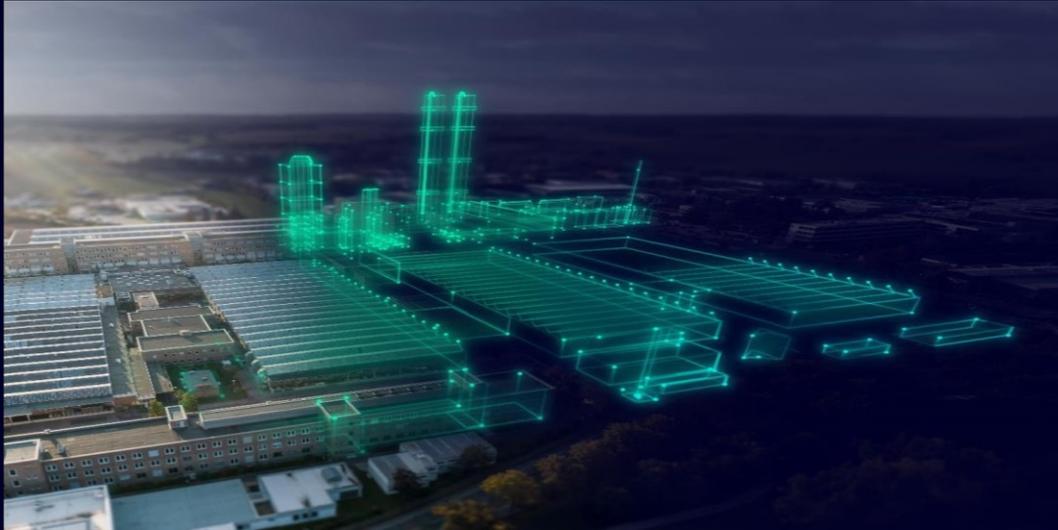
Try, learn, improve

We think about the businesses of tomorrow as well as today, always exploring what's possible to expand our technology leadership.



Our Businesses – FY'25

Digital Industries



- Factory Automation
- Motion Control
- Process Automation
- Customer Services

Smart Infrastructure



- Electrical Products
- Electrification & Automation
- Grid Software
- Buildings

Siemens Energy Carved-out w.e.f December 31, 2024



Smart Infrastructure 1 / 2

Smart infrastructure is sustainable infrastructure.

Siemens Smart Infrastructure combines the real and digital worlds across energy systems, buildings and industries, enhancing the way people live and work and significantly improving efficiency and sustainability.

Electrification and Automation

- Medium Voltage Switchgears (AIS & GIS)
- Low Voltage Switchgears & Busways
- Substation Protection, Automation, Cyber Security, Power Quality & Communication Solutions.
- Power Distribution Solutions/ E-House
- Medium Voltage Components (VCB, VI & Cont.)
- Digital & Classical services for full portfolio of distribution systems
- On-ground resources for Engineering, Proposals & PM
 - TIP (Consultant support program)
 - Customer Services (Extension/
 - Maintenance/ Retrofits/ Spares/Power Academy/ Flexible Talent Pool)

Grid Software

- Grid operations and Grid control software and solutions
- Grid planning software and Grid simulation software
- Power system consulting and energy business advisory services
- Meter data management software for utilities.
- Grid resilience software
- Next Gen Grid management Software



Smart Infrastructure 2 / 2

Smart infrastructure is sustainable infrastructure.

Siemens Smart Infrastructure combines the real and digital worlds across energy systems, buildings and industries, enhancing the way people live and work and significantly improving efficiency and sustainability.

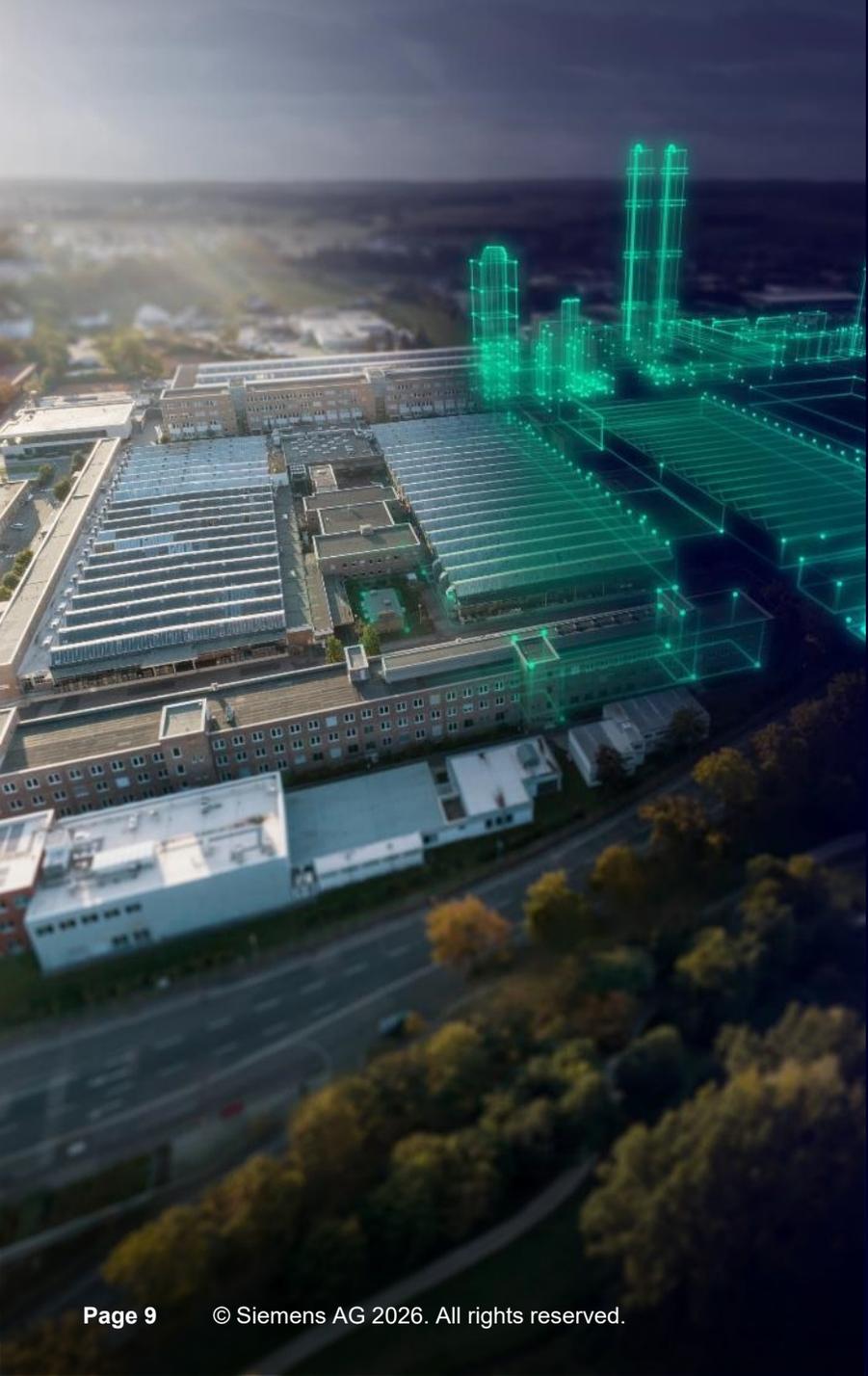
SI Buildings

Comprehensive portfolio combining the real and the digital worlds in the building sector:

- Products and systems for building automation, fire safety, and security
- Building X and software applications offerings along the building and infrastructure lifecycle
- Vertical products/solution bundles integrating Siemens and 3rd party products, software, and services to achieve key outcomes for our customers
- Services for building automation, fire safety, mechanical, electrical, IoT, security domains, as on-site, remote, and data-driven services by global digital service centers
- Sustainability offerings around building energy efficiency, decarbonization of operations, energy resiliency, and energy security

Electrical Products

- Low-voltage protection devices (e.g., ACB, MCCBs), switching devices (e.g., Control devices, soft-starters, contactors), measuring, and monitoring devices
- Low-voltage distribution (SIVACON S4) boards and systems
- Wiring accessories



Digital Industries

Industry faces a major challenge: Because our planet's resources are finite, we must produce more with less. Siemens' Digital Enterprise helps meet this challenge by merging the real and the digital worlds in a continuous flow of data.

Factory Automation

- Automation Products
- Engineering Software
- SCADA software
- Systems for production machines
- Industrial Edge

Motion Control

- Drives
- Machine Tool Systems
- Additive Manufacturing
- Digitalization and Edge Computing for Machine Tools and Drive Technology

Customer Services

- Lifecycle services
- Digital services
- Digital Enterprise consulting and integration

Process Automation

- Automation systems & software for process industries
- Process instrumentation & analytics
- Industrial communication & identification with Cybersecurity offerings



What it means for us

- Profitable, long-term growth, lasting value for all our stakeholders.
- Positive impact on the economy, society, and the environment.
- Creating new business opportunities.
- Embed it in our business purpose, our corporate culture and our code of business conduct.

Sustainability Strategy of Siemens



Decarbonization & Energy Efficiency

We drive decarbonization of products, operations and supply chains via dedicated software and hardware, and by enabling renewables integration, energy efficiency, and electrification. At the same time, we aim to reduce emissions in our operations and supply chain by designing low carbon, energy-efficient products, produced in optimized production facilities using our portfolio.

Resource Efficiency & Circularity

We improve resource efficiency and empower circularity by equipping industries with technologies that extend asset lifecycles while enhancing performance, availability and utilization. In parallel, we aim to decrease our environmental footprint and strengthen supply chain resilience by designing with circular principles, optimizing resource use, minimizing waste, as well as conserving water and biodiversity.

People Centricity & Society

We contribute to societal advancement by transforming and expanding access to infrastructure and industrial capabilities, engaging with local communities and enabling people in our ecosystem to grow, compete and thrive. Internally, we empower our people to build skills for life; support diverse teams, foster equitable opportunities and an inclusive workplace; and support work well-being to ensure our people and our business remain resilient and relevant in ever-evolving environments.

The impact areas are built on a strong foundation of governance and ethics.

In addition to our established priorities, emerging trends and developments with sustainability relevance are continuously monitored and addressed. This enables our approach to remain forward-looking, comprehensive, and aligned with stakeholder expectations and regulatory requirements.



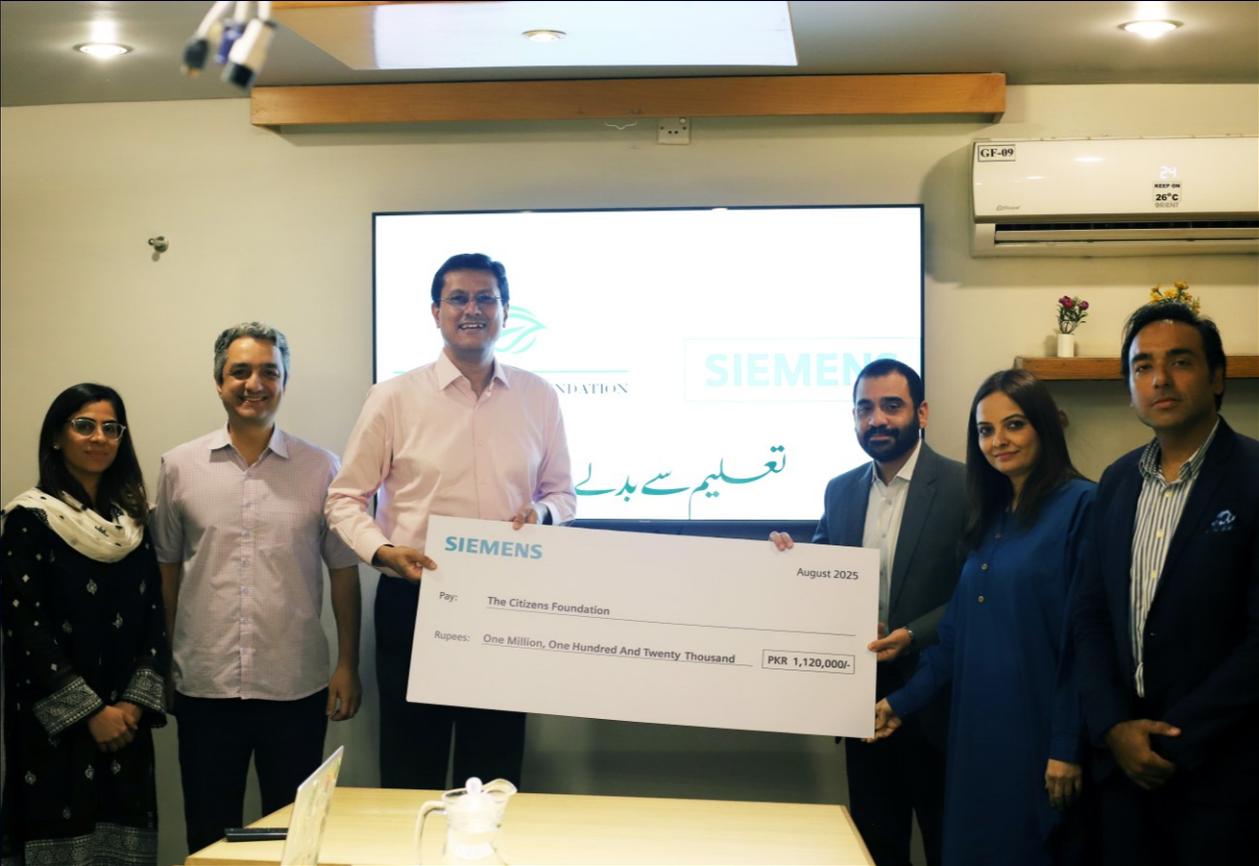
CSR at Siemens

Good corporate citizenship has been an integral component of the Company philosophy.

Our focus areas:

- Access to Technology
- Access to Education
- Sustaining Communities

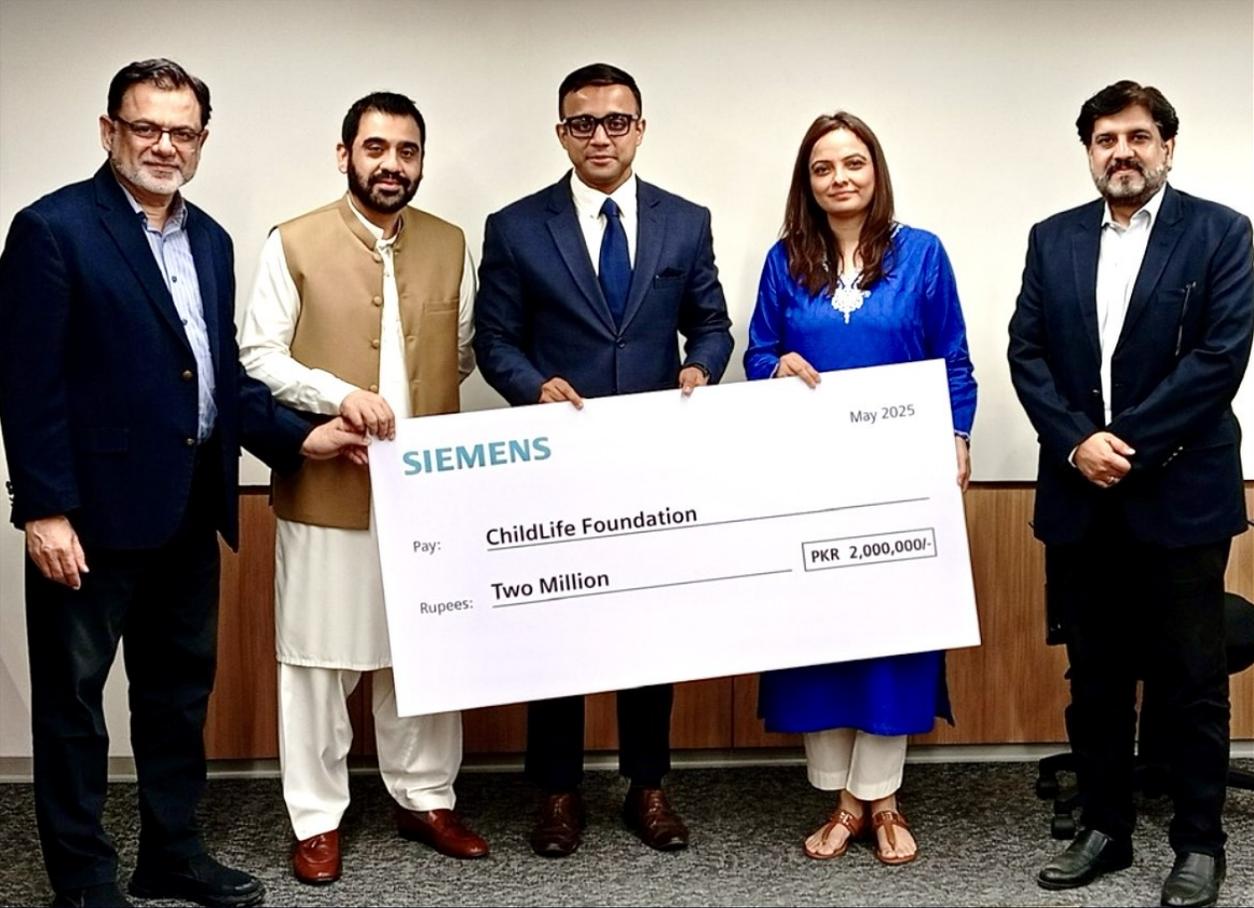
CSR at Siemens



The Citizen Foundation

Siemens Pakistan made a significant contribution to The Citizens Foundation (TCF), a leading organization providing education to disadvantaged children and women across Pakistan. Our support directly enabled numerous classrooms, delivering quality education to approximately 30 students per classroom. This contribution played a vital role in TCF's mission, which includes over 2,033 school units educating more than 301,000 students, recognized as the "largest network of independently run schools in the world." Siemens Pakistan is proud to invest in human potential, transforming lives through the power of education.

CSR at Siemens



ChildLife Foundation

Siemens Pakistan proudly supported ChildLife Foundation, a leading organization transforming pediatric emergency care across Pakistan. Our contribution provided essential medicines and medical supplies for ChildLife’s Emergency Rooms, enabling free, life-saving treatment for disadvantaged children. ChildLife’s extensive network, spanning over 300 hospitals, serves 2 million children annually, significantly reducing mortality rates. Through this impactful support, Siemens Pakistan is investing in a healthier future for the nation’s children, directly contributing to the reduction of preventable deaths.

CSR at Siemens



The Hunar Foundation:

Siemens Pakistan partners with The Hunar Foundation (THF) to bridge the industrial skills gap and align vocational training with modern demands. This strategic MoU delivers robust, hands-on training in essential trades like CNC Machining, Welding, Bench Fitting, and Panel Wiring. Siemens provides invaluable workplace-based training for over 35 students and supports THF in developing an industry-aligned curriculum. This impactful collaboration cultivates a highly skilled, future-ready workforce, strengthening Pakistan's industrial capabilities and fostering economic growth.

CSR at Siemens



Network of Organizations Working For People With Disabilities Pakistan:

Siemens Pakistan proudly continued its support for the Taleem initiative, partnering with the Network of Organizations Working For People With Disabilities Pakistan (NOWPDP) to enhance educational access for children with special needs. Our engagement included spending valuable time with students in classrooms as part of the NOW Tour, fostering direct connections and understanding their unique learning journeys. This initiative powerfully reflects our commitment to an inclusive culture, empowering individuals, and strengthening community ties, ensuring every individual's potential is recognized and nurtured for a future where everyone can thrive.

Key Highlights



Siemens Pakistan has signed contract with **ZKB** for two water treatment plants and four water distribution networks in June 2025. A major success in the water sector where PCS 7 & Telecontrol shall be deployed.



Siemens Pakistan signed a contract with **Fluid Technology International (Pvt) Limited** for end-to-end Siemens solution of:

1. Control System based on S7 1500 and Unified HMI for 10 RO Plants
2. Siemens SINAMICS VFDs Qty 60 with rating up to 355KW
3. Supply of Siemens SITRANS Magnetic Flow meters, Pressure Transmitters and Level transmitters



Siemens Pakistan is executing a contract to supply **advanced networking solutions for the telemetry project** covering 27 barrages. The project, awarded by **CDigital-HBCC JV** highlights Siemens' leadership in delivering reliable and innovative connectivity solutions for critical infrastructure.

Key Highlights



Siemens welcome **Aitchs & Father Pvt.Ltd** to join distributor network A partnership that strengthens our ability to deliver faster and smarter solutions to our customers. Aitch & Father Pvt.Ltd is now ready to take Pakistan Low Voltage market by storm



The **JDW Ethanol Plant** project stands as a powerful demonstration of Siemens Pakistan's ability to deliver large-scale, complex industrial solutions at speed - without compromising on quality or scope.



MoU for establishing a **Power Academy at NED** University. It will provide state-of-the-art training to the engineering undergraduates in the areas of Power Distribution, Protection, Automation, and related Siemens technologies.

FY 25: We continue to be resilient despite challenging business environment

New Orders

(in PKR)

12.3 bn



Revenue

(in PKR)

12.4 bn



PBT

(in PKR)

1.5 bn



EPS

(in PKR)

101



Contribution to Exchequer

(In PKR)

6.7 bn



Outlook – Well Positioned for Continued Momentum barring External Factors

Post carveout, the Company is strengthening its Smart Infrastructure and Digital Industries portfolio. Siemens Pakistan aims to accelerate growth through innovation, operational excellence, and enhanced customer engagement. The Company will leverage its technology leadership to deliver integrated solutions that support digitalization and sustainability across key sectors.

The Company intends to consolidate its market position by capitalizing on the improving business environment, expanding strategic partnerships, and driving efficiency in execution. At the same time, the Company remains vigilant in monitoring macroeconomic conditions, regulatory developments, and supply chain dynamics to mitigate risks and ensure resilience.

| Thank You