



Clear priorities. Aligned stakeholders. Measurable impact.

usa.siemens.com/performancecontracting

Modernizing infrastructure with guaranteed savings projects

When buildings perform the way they should – with optimized space and asset utilization, minimized energy and operating costs, and resiliency built-in – the building becomes an active contributor to the success of your organization.

Performance-based models and energy-as-a-service arrangements can greatly reduce or even eliminate the need for upfront capital investment, while creating both predictability and flexibility.

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So, what holds infrastructure projects back?

Many leaders face the same roadblocks when it comes to upgrading infrastructure or delivering on energy efficiency initiatives:

- You lack reliable, actionable data to drive confident decisions
- You juggle competing priorities across internal teams, departments, and facilities
- You have limited bandwidth to manage complex projects alongside daily operations

These hurdles can stall even the most critical strategic initiatives. And when every project competes for limited time and funding, it's easy to delay action, even when you know the cost of doing nothing is significant.

Transforming infrastructure into a strategic advantage

The challenges don't reflect a lack of willingness to take on infrastructure projects; instead, they reflect a system where leaders are forced to choose between short-term pressures and long-term priorities.

When you modernize your infrastructure via a performance-based contract or energy-as-a-service with Siemens, however, we work with you to establish a clear path forward – one that focuses on the outcomes that matter most to your organization. It's not about buying a specific technology or service. You're gaining a long-term partner who helps you define your goals, map the right path, and deliver results with transparency and precision.

The resources you need for the outcomes that matter

Whether you're short on staff time, technical expertise, or planning capacity, Siemens fills the gaps so you can accelerate progress toward:

- Facility condition assessments and data-driven infrastructure renewal
- More resilient buildings and lower risk of operational disruptions
- Reduced energy and operating costs
- Enhanced equipment reliability and system performance
- Resiliency against future risks, including price volatility and system downtime
- Improved indoor environments that support occupant wellbeing and productivity
- Progress toward carbon reduction and sustainability targets
- Better allocation of internal resources, focused on core mission delivery

At every step, Siemens helps you align your infrastructure with your long-term goals. We measure success based on outcomes that create business value; it's not just about completed projects.

Procurement ... **simplified.**

Challenges

-  Inefficient processes
-  Cost decisions, not life-cycle
-  Limited bandwidth
-  Wrong project risk

Solutions

-  Transparent, tailored approach
-  Design-Build process
-  Firm-fixed pricing
-  Streamlined procurement

Outcomes

-  Faster implementation
-  Clear accountability
-  Life-cycle cost focus
-  Transparent collaboration

A transparent process from start to finish

We've modernized the process of infrastructure improvement procurement to integrate more collaboration, more visibility, and more control at every step. Here's how it works:

- We take time upfront to understand your priorities, align stakeholders, and develop a clear, data-backed plan. You'll see the full picture, including financial modeling, subcontractor and equipment selections, and detailed scope, shared openly throughout the process.
- Your priorities drive every decision. You have input into every aspect of the program, from equipment selection to implementation timelines.
- Your team stays engaged and in control. We don't make assumptions. We work with you to define the project around your operational goals, comfort standards, energy targets, and capital strategy.

This is your project. Siemens works with you – not around you. Let's talk about how Siemens can help you move from intention to action.

Sourcewell 

Sourcewell Cooperative Purchasing

Siemens is proud to partner with Sourcewell, which grants any public agency access to purchase from Siemens through a streamlined process, and delivers exceptional value and service. Siemens is one of only eight ESCOs that have secured a Sourcewell partnership following rigorous evaluation.



Prequalified and accredited by industry-leading standards

Siemens is prequalified as an ESCO by the U.S. Department of Energy (DoE) Federal Energy Management Program (FEMP) and is top-tier listed by the National Association of Energy Services Companies (NAESCO).

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