

**SIEMENS***Ingenuity for life*

Utility Bill Management

Ensure that you pay an accurate amount for your energy use and maximize your savings potential

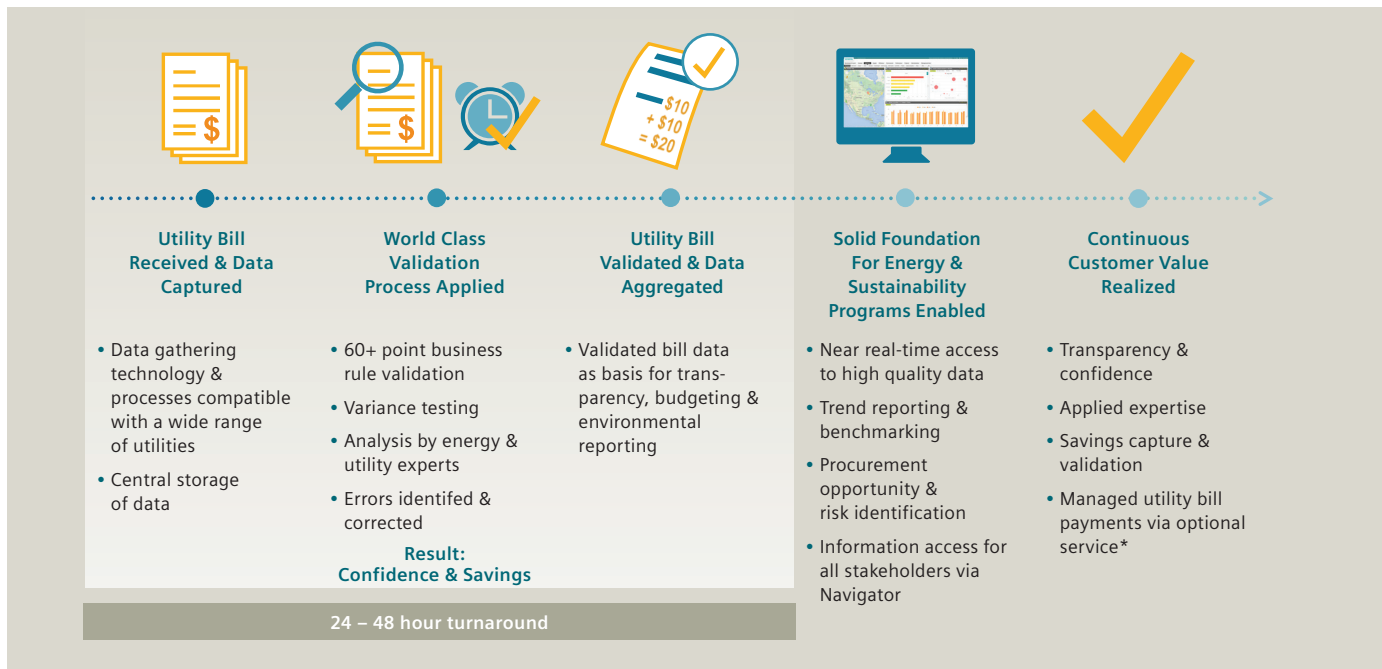
usa.siemens.com/ubm

Today energy costs alone represent about 30% of a building's total operating costs¹, making the accurate management of utility bills critical. However, managing utility bills often poses significant challenges for today's multi-facility organizations. With complex energy usage patterns, fragmented energy tariffs, remote locations, and facility needs, utility bill management (UBM) is often disorganized, with utility bills reviewed and paid by groups with limited utility bill expertise. Important utility data and its management is often scattered throughout the organization, resulting in the need for transparency in overall utility spend and trends to proactively manage costs. The manual nature of managing this process can also lead to the risk of errors in the data captured and reported, while the lack of expert oversight also means missed opportunities to lower utility costs or inability to report on sustainability performance and protocols.

What to Expect from a Utility Bill Management Expert

Implementing a third party utility bill management solution can help address these challenges by ensuring that all utility costs are managed for maximum savings potential. The benefits of partnering with a utility bill expert can include:

- Resolving utility bill errors and recovering costs
- Freeing up internal resources, improving productivity
- Alleviating risk and penalties by avoiding late payments
- Optimizing tax and tariff structure to drive savings
- Capturing utility bill details in a cutting-edge platform to yield optimal transparency for reporting and analysis



Value of Utility Bill Management from Siemens

Siemens provides a turnkey solution to the challenges associated with utility bill management. We ensure needed transparency to important energy and facility data, enabling clients to make important energy reduction and procurement decisions. The diligence of our utility bill management experts and our industry-leading 60+ point validation checks of all available utility bills and contract information can identify and capture immediate and recurring savings. Clients also benefit from the Siemens global energy tariff database of over 10,000 rates and tariffs, ensuring the optimization of tax and tariff structures to help drive savings. Our clients can see up to a 250–500% ROI for their initial and ongoing investments in a corporate-wide energy and carbon management program.

In addition to our global network of energy experts skilled in maximizing utility bill savings, our cloud-based energy management system, Navigator, serves as the foundation for delivering our solution and provides near real-time access to energy spend reports and analyses. Navigator supplies organizations with the data, perspectives, and

tools to build an energy program that minimizes a client's energy costs and risks. It provides centralized energy intelligence, contract and invoice information, performance metrics associated with budget variances, and cost/consumption trends that can be used to identify areas of opportunity and risk. The combination of our technology, applied expertise, proprietary audit process, and commitment to maximizing customer value makes us one of the industry leaders in utility bill management.

Working with Siemens

Our business is to help clients optimize their supply of energy, reduce their consumption of costly resources and help their businesses become more sustainable. From energy reduction to energy production and procurement, and even long term investment protection, Siemens is equipped to assist in customizing an energy management program that addresses needs from both sides of the meter. Our approach ensures a comprehensive plan to meet clients' strategic and technical goals today, while protecting and optimizing their investments well into the future via continuous data analysis and support.

Highlights

- Typical ROI = 250-500%
- Deployed through Siemens global network of energy experts
- Secure cloud-based IT architecture via Navigator platform
- Our UBM customers in total spend more than \$5 Billion per year on energy
- Only 24-48 hours needed for utility bill validation

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¹ Environmental Protection Agency, "Energy Efficiency in Non-Governmental Buildings"
*Utility invoice payment services available in US and Canada only.