

SIEMENS

Grow with us



Sales Development Program (Construction Sales): *Internship*

Program Overview:

In the Sales Development Program (SDP) internship, you will play an integral part in supporting the sales and marketing team by selling Siemens' products, solutions and services to construction, industrial, and business clients. This program is a direct feeder into the full-time Sales Development Program.

We are looking for people who are inventive – true problem solvers who challenge themselves to find the most effective and efficient solutions to challenges. We provide a platform for those who want to have an impact on the future and contribute to the successes of the company, our customers and the world.

This instructional and hands-on program, when combined with results-driven, highly motivated top graduates, is a recipe for a successful sales career with a global market leader.

Examples of Past Rotations and Projects:

- Understanding the rich history of Siemens, business units, and associated products
- Learning the Siemens global footprint and how Siemens contributes to the global infrastructure
- Learning about the industry, channel, and market
- Training on core selling skills and confirmed methodologies
- Establishing internal and external contacts
- Access to and network with Siemens' senior decision makers and key leaders
- Learning Siemens programs and tools to help better succeed in a sales role

usa.siemens.com



We empower our people to innovate and provide them with the resources to take seed ideas to world-changing scale.

Create a better
#TomorrowWithUs

Learn more and apply for Siemens career opportunities for students and recent graduates:



Candidate Requirements:

Majors:

- Business
- Construction Management
- Electrical Engineering
- Mechanical Engineering
- Industrial Distribution
- Industrial / Systems Engineering

Academic Standing:

Rising junior or senior undergraduate students pursuing a BA / BS from an accredited technical school, college, or university.

Schedule: Candidates must be willing and able to work 40 hours per week.

Work Authorization: Permanent work authorization in the U.S. is required.

Potential Locations:

Bellevue, WA

Cypress, TX

Irving, TX

Peachtree Corners, GA

About Siemens

Siemens Corporation is a U.S. subsidiary of Siemens AG, a leading technology company focused on industry, infrastructure, transport, and healthcare. From more resource-efficient factories, resilient supply chains, and smarter buildings and grids, to cleaner and more comfortable transportation as well as advanced healthcare, the company creates technology with purpose, adding real value for customers. By combining the real and the digital worlds, Siemens empowers its customers to transform their industries and markets, helping them to transform the everyday for billions of people. Siemens also owns a majority stake in the publicly listed company Siemens Healthineers, a global leading medical technology provider shaping the future of healthcare.