



**SIEMENS**

*Ingenuity for life*

# Equipment Financing from Siemens

Siemens Financial Services offers the equipment & technology financing solutions required by healthcare providers to deliver quality patient care. Whether it's financing for a \$50,000 ultrasound machine or to support a multi-million dollar IT system - we've got you covered.

With over 25 years of healthcare technology and equipment financing expertise, our team knows healthcare. Collaborating with over 2,000 U.S. hospitals and 3,000 diagnostic imaging providers - we know the healthcare market and the right financial solution to enable you to accomplish your clinical and operational goals.



## Benefits of Equipment Financing

### Cash Conservation

Cash and other convertible short term assets are valuable commodities. Financing the equipment lets you keep existing capital for: investment, other planned expenses, and capacity to meet changing market dynamics.

### Credit Preservation

Obtaining and maintaining credit lines provides both a safety net for the operation of the business and fuel for growth. Equipment leasing / financing provided by Siemens Financial Services provides you with a new source of credit, allowing you to keep existing bank lines intact for other projects and business needs.

### Makes Technology Affordable

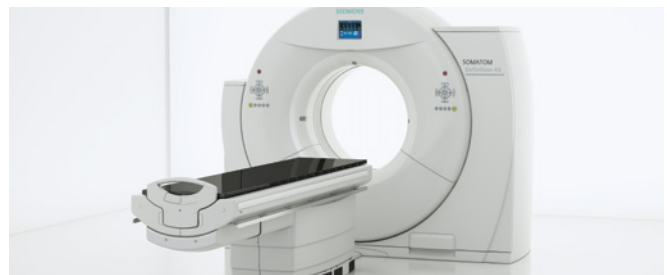
The purchase price for some capital equipment can be daunting from a cash flow and/or budget perspective. By financing the equipment, the associated monthly payment may be much easier to handle and justify.

### Cash Flow Management

Acquiring capital equipment can take a big chunk out of your available cash if purchased outright. Often, it will take months if not years to achieve a cash flow break-even. By financing the capital equipment needed, you can better match cash outflows with expected revenue generation associated with the use of the equipment.

### Avoiding Technology Obsolescence

Technology is constantly improving. By financing equipment on a fair market value (FMV) lease, you have the option to return the equipment to the lessor at the end of the lease. This creates the opportunity for you to upgrade to the latest technology and avoid being stuck with obsolete equipment. This approach allows you to maintain market competitiveness and potentially improve productivity.



## Our Equipment Financing Solutions



### Structured to Meet Customer Needs:

- Deferred Payments
- Skip Payments
- Step Payments
- Progress Payments
- Interest Only Payments

### General Financing Parameters:

- Transaction Size\*: \$50k to \$20MM
- Term of Financing\*: 36 to 84 months
- All transactions subject to credit approval and acceptable documents

\* Larger transactions and longer / shorter terms are possible. These parameters are meant to serve as a general guideline.

## Put Your Mind at Ease

You can count on Siemens Financial Services. The following attributes are unique characteristics of our organization that you'll experience as you work with us:

**Expertise** – Beyond financial know-how, we have a deep understanding of business models and technologies across many major market segments. This knowledge is directly attributable to Siemens Financial Services support of the various Siemens operating companies who manufacture products and services for use in the energy, healthcare, industrial manufacturing, transportation, and telecommunication markets. This expertise translates into the development of effective financing solutions tailored to meet your business needs.

**Effective** – Our service is local, responsive, fast and consistent. We've designed our processes to make it easy for you to do business with us. Our work environment is oriented to foster teamwork and collaboration, dedicated to meeting your requirements. As a result, our staff is approachable, professional and effective.

**Trusted** – Siemens, founded in 1847, is a global powerhouse with over 343,000 employees in more than 200 countries and is ranked in the top 100 companies in the world (as per Fortune's 2014 Global 500). Due to our diverse family of products, markets and regions served, Siemens has survived and thrived through many economic cycles. We serve as a trusted global business ally across industries, and look to cultivate relationships that last and drive value for our customers.

## About Siemens Financial Services, Inc.

The Financial Services unit of Siemens (SFS) is an international provider of business-to-business financial solutions. SFS helps facilitate investments, providing commercial finance, project and structured finance and leveraged finance solutions with industry specific asset expertise.

### Let us help!

Contact SFS to see how we can help finance your project.

### Lou Altobelli

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