

Industry Equipment & Technology Finance

# **Retrofit Finance**

A smart way of financing technology updates

siemens.com/finance



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### Pay as you benefit from updated technology



Regular affordable payments



#### The cost-effective way to stay competitive

In a fast-moving world, staying competitive means keeping up with the pace of change. With Retrofit Finance from Siemens, you can bring new improvements to your existing systems based on your evolving business needs and get the benefits of using them fast.

#### Avoid technology obsolescence

Outdated technology can be a barrier to efficiency and productivity – but complete replacement means high costs. Retrofit Finance gives you a way to maximize your existing investment in technology by bringing it up-to-date with new technology.

#### Let improvements pay for themselves

From faster production to streamlined processes, improving your systems can reduce your costs and improve your sales opportunities. We'll tailor your Retrofit Finance to match the expected future benefits – so the cost of your update is effectively paid for by the improvements it delivers over time.

## Transform your systems with Retrofit Finance

#### How Retrofit Finance works



retrofit, we'll tailor an affordable financing plan with payments over time.

the benefits.

to Siemens Financial

Services over time.

continue to help you adapt your finance plan to fit.

#### Get the best from your technology

In complex industrial systems, one obsolete component or area can hold your business back. We'll give you a way to improve and extend the lifespan of your existing technology, through a retrofit arrangement and affordable monthly payments.

#### Expert in digitalization

Unlike traditional sources of finance, we understand the challenges of staying competitive in a digitalized world. We'll help you access the latest enhancements with built-in update options to keep you on a path of continuous improvement.

#### Making finance simple

We focus on keeping things simple. That means straightforward paperwork and support to make things easier at every step of the way.

#### **Getting started**

Arranging your Retrofit Finance is simple. Get in touch via your Siemens representative or speak direct with our Industry Finance team. We'll guide you through the process and how to apply whether you're an existing Siemens customer or working with us for the first time.

"Special adjustment of the winding machine to meet our needs would not have been possible with a standard product. And the advantages of the financing are crystal clear."

Bernd Burgwedel, **IBK Fibertec GmbH, Germany** 

**Siemens Financial Services GmbH** Otto-Hahn-Ring 6 81739 Munich, Germany

#### Industry finance solutions\*

We offer a wide range of finance solutions for the manufacturing sector.



#### Enable affordable technology updates and the associated benefits faster Contact our Industry Finance team today on +49 89 636-30049, or marketing.sfs@siemens.com

\*Finance is available for businesses only and is subject to credit approval. Please check local availability. General information - correct at time of publication and may be subject to change. Contents do not represent an offer.