

West Bar Vets: Mixed practice veterinary hospital in the UK enhances its imaging quality with SFS

Challenge

- West Bar Vets, a mixed practice veterinary hospital based in Banbury, is a ten-vet practice, with four consulting branches providing 24-hour care.
- The practice wanted to replace its ageing ultrasound to improve clinical efficiency and image quality.
- As a relatively small business, West Bar Vets needed a solution that would protect its capital reserves while enabling the business to stay ahead of the technological curve.

Solution

- After looking at several competitors' options and testing an upgrade to its current system, West Bar Vets worked with PLH Medical to acquire the Siemens Healthineers ACUSON P500 Ultrasound Solution.
- The system offers technological advantages to others on the market including increased processing speed and enhanced image quality with exclusive motion correction.
- Additionally, the ultrasound system is compact and portable and, once installed, it was easy for the practice to wirelessly link the system to its picture archiving and communication system (PACS).

Benefits

- ♥️🩺 Siemens experience team of ultrasonographers were able to understand the practice's needs and demonstrate the system's capabilities in a live simulation.
- ♥️🩺 SFS tailored the finance solution to enable it to take advantage of an after sales service five year warranty to ensure peace of mind and a competitive rate.
- ♥️🩺 The process of arranging finance for the acquisition was easy and straightforward and the team ensured the arrangement was made in time for West Bar Vets to claim the VAT immediately after the transaction.

West Bar Vets

Key facts about the company:

- **Location:** United Kingdom
- **Incorporation:** July 2014
- **Product and services range:** ultrasounds, neutering, vaccinations, microchipping, keyhole surgery, health checks



“Diagnostic imaging technology is advancing rapidly and it’s easy to get left behind. This system offers crucial technological advantages and, thanks to SFS, it also represents best value for money”

Richard Byrne, BVetMed MRCVS, Director and Partner at West Bar Veterinary Hospital Ltd

