

SIEMENS

Ingenuity for life

SIMOVERT Masterdrives Spare Parts & After-sales Service Bundle

MASSIVE SELLDOWN!!

SIMOVERT Masterdrives inverters product range will be completely discontinued as from October 1, 2020

Promotion period from 13th July to 30th September 2020

Terms & conditions apply



Purchase price up to (RM)	Promotional Value in return
50,000	7% discount + FREE SITRAIN Training access (worth RM 1,500)
80,000	10% discount + FREE 8 hours Onsite Services + FREE SITRAIN Training access (worth RM 1,500)
250,000	15% discount + FREE 30 hours Onsite Services + FREE SITRAIN Training access (worth RM 1,500)

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Solutions to product phase-out

Siemens' official announcement letter on Masterdrives product phase-out

SIEMENS Industry

SIEMENS AG, I DT MC, GMD-BO / I DT LD P

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Our ref. Date: July 2010

Product life cycle MASTERDRIVES – Notification of product phase-out

With its functionality, performance range and flexibility MASTERDRIVES has for years been a highly successful system for single and multiple motor applications for production machines, in general mechanical engineering and in all industries.

We wish to continue the success story with the new drives family SINAMICS. With SINAMICS you have a drive system with expanded modularity and functionality, e.g. Safety Integrated functions, or Drive Control Chart (DCC) for graphics configuration and extension of device functionality by means of freely available control, arithmetic and logic blocks.

As our partner and customer we wish to inform you of our plans for the coming years, in order to allow you as a user of MASTERDRIVES sufficient time to complete your migration to SINAMICS.

We are therefore giving notice, effective October 1, 2010, of intended product phase-out. On October 1, 2011 active marketing of the MASTERDRIVES range will cease. As from that date our comprehensive spare parts, repair and after-sales service support will remain fully available. This way we wish to ensure availability of the drive systems installed in the field. The product will then be finally and completely discontinued as from October 1, 2020.

Our aim is to provide you with sufficient investment security for equipping your machines, and to ensure support for the drives installed in the field. Furthermore we wish to offer you an innovative successor product in the form of the new SINAMICS drive system.

Uwe Frank, I DT MC
Dr. Jürgen Brandes, I DT LD

14.07.2010

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Option 1

Spare parts inventory management

Nachfolger_Successor_GWE-475401900027

Successor complete compatible
complete function compatible

Spare Parts		6SE7037-0EK60		B	
ID	Option	QTY	Order Number	Description	
-A319		1	6SE7038-6EK84-1GG0	SML3-BOARD 6SE7038-6EK84-1GG0	
-C...		3	6SY7000-0AE03	DC LINK CAPACITORS	
-C110 ...-C120		2	6SY7000-0AC35	Cap. MKP-MOT- MKP1.27.48C2.5120 12U400V	
-E1 ...-E2		2	6SY7000-0AG81	RADIATOR_RH28M_230V_AC_2680U/min	
-F101 ...-F102		2	6SY7000-0AE02	Fuse A TR8 BA/500V	

Option 2

Modernization / Retrofit to SINAMICS product range



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Mechanics of Promotion

Purely Spare Part Purchase, Total Purchase Value Hit (RM)	Promotional Discount % + Value Added Services	Special Price Upon Discount (RM)
=> 50,000	<ul style="list-style-type: none"> • 7% DISCOUNT (Spare parts only ie: IGBTs, Capacitors, etc.) • FREE SITRAIN Training access (worth RM 1,500) 	46,500
=> 80,000	<ul style="list-style-type: none"> • 10% DISCOUNT (Spare parts only ie: IGBTs, Capacitors, etc.) • FREE ONE (1) MAN DAY (8 hours onsite service under one MOB DEMOB trip ONLY) based on normal working day & time (Monday - Friday from 08:00 to 17:00) • Service Rate Entitlement: RM 180 per manhour valid for one year from date of purchase • FREE SITRAIN Training access (worth RM 1,500) 	72,000
=> 250,000	<ul style="list-style-type: none"> • 15% DISCOUNT (Spare parts only ie: IGBTs, Capacitors, etc.) • FREE THREE (3) MAN DAY (30 hours onsite service under three MOB DEMOB trip ONLY) based on normal working day & time (Monday - Friday from 08:00 to 17:00) • Service Rate Entitlement: RM 180 per manhour valid for one year from date of purchase • FREE SITRAIN Training access (worth RM 1,500) 	212,500

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Terms & Conditions

1. Promotion period is from 13th July to 30th September 2020
2. This promotion is only applicable for end customers
3. Engineers are subject to availability
4. No committed response time
5. Service Framework Order to be placed together with Spare Parts order in one (1) PO
6. Service Framework Order is valid for one (1) year (Invoice shall be done upon service completion with agreed Service Rate & Terms based on actual service report and claim expenses)
7. Travelling/ Standby Time/ Waiting Time is always considered as working time and shall be deducted accordingly based on service rate or OT terms agreed

Agreed SLA at RM 180 per manhour (under normal working days: Monday - Friday, 08:00 to 17:00). For non-working hours, service rate (RM) is charged based on the following OT Schedule:

Service Workday	08:00 - 17:00	17:00 - 00:00	00:00 - 08:00
Monday - Friday	180	270	360
Saturday	270	270	360
Sunday	360	360	360
Public holidays	540	540	540

Limited Time Offer!

For any technical questions (ie: identifying your Masterdrive Spare Parts, Product Lifecycle Roadmap, etc.), please feel free to contact:

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Mr. Nelson Yang

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