

# SIEMENS

FOOD AND BEVERAGE FINANCE

# Software Finance

Benefit from the use of Siemens software without the up-front cost  
[siemens.com/food-and-beverage-finance](https://siemens.com/food-and-beverage-finance)



Pay as you use  
software



Includes implementation  
and roll-out costs



Simple and easy  
to use

## A smart way to pay for software

Siemens' range of financing for software has been designed to support food and beverage OEMs and manufacturers improve their digitalization process and make information driven decisions that enable efficiencies across your business. With Software Finance from Siemens, you pay for software as you use it – giving you all the benefits that digitalization offers without the up-front cost.

## Finance your entire roll-out costs

Beyond software licenses, Software Finance for food and beverage OEMs and manufacturers includes the installation and roll-out costs of software. It's all covered by one simple arrangement with Siemens.

## Payments matched to benefits

There's no need to invest a lump sum long before you see the outcome from software. Instead, let the software pay for itself. With Software Finance, predictable and affordable payments match the benefits of use over time.

# Spread the cost of Siemens software with Software Finance

## How Software Finance works



### 1. Choose the software solution your business needs

Enjoy the benefits of use through a tailored finance plan with payments over time.



### 2. Siemens arranges the software

Implement your new software and put it straight to work.



### 3. Make affordable payments

You make simple monthly or quarterly payments to Siemens.



### 4. Upgrade or add on

If your needs change, we can help you adapt your payment plan to fit.



Thanks to SFS's budget compliant financing of our processing technology, we are taking a forward-looking step that our customers will also profit from.

*Dr. Jens Muckli, Managing Director, MAKA Systems GmbH*

## Stay competitive

We understand the challenge of balancing the constraint of budget against the pressure of competition. Software Finance lets you get the competitive edge now with faster, digitalized processes.

## A tailored agreement

As Siemens, we understand the challenges faced by industry first-hand. That's why every aspect of your Software Finance arrangement is tailored to your needs.

## Making the process simple

We focus on keeping things simple. That means straightforward paperwork and support to make things easier at every step of the way.

## Getting started

Arranging your Software Finance is simple. Get in touch with your Siemens representative or with our Food and Beverage Industry Finance team and we'll guide you through the process – whether you're an existing Siemens customer or working with us for the first time.

## Talk to us before choosing your machinery or technology

Contact our Food and Beverage Industry Finance team today on [marketing.sfs@siemens.com](mailto:marketing.sfs@siemens.com)

## Siemens Financial Services GmbH

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## Food and Beverage Finance solutions\*

We offer a wide range of finance solutions for the food and beverage industry.

### Financing for Manufacturers

Unlocking access to the latest technology and to ease cash flow

Machinery and Technology Finance	Retrofit Finance	Digital Enterprise Finance	Outcomes Finance	Software Finance
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### Financing for OEMs and Channel Partners

To ease cash flow and to enable access to the latest technology

Machinery and Technology Finance	Software Finance	Digital Enterprise Finance	Extended Payment Terms
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### Financing Programs for OEMs, Channel Partners & Vendors

Financing solutions to enable Channel Partners' sales – vendor finance

Machinery and Technology Finance	Retrofit Finance	Software Finance
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\*Finance is available for businesses only and is subject to credit approval. Please check local availability.  
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