### **Our Digital Agenda**

# Designing your path to success through innovation





## The road to transactional efficiency starts with an email address!

Make the email address do the work.

As consumer experiences set new advanced service expectations, digital communications and processes are also being demanded by business customers alike. To ensure we can meet the changing needs of the customers, it is important to collate accurate contact details that will drive this new path. Using email addresses will allow us to send communications securely and efficiently which also has a material upside for the environment as it reduces the use of paper.

Please join us in our email address accuracy drive - get involved and get those email addresses!



#### Introducing our NEW AI Postman

We have a fantastic new automation system that will send out electronic welcome packs to new customers. This not only saves time but also reduces our carbon footprint by cutting down on the amount of paper we use, thereby helping the environment.





## Digital documentation and e-signature

Allows you to digitally complete and send lease documents, certificates of acceptance and other paperwork for digital signature, saving you time and effort.



- Accuracy
- Faster payouts
- Time saving which enhances the customer journey
- Reduce cost of sales with faster more efficient turnaround times, enabling you to deliver a quicker service to customers



### Deals that don't cost the Earth!

Help to reduce carbon footprint.

We're encouraging our vendors and brokers to join us in our mission for paperless transactions and becoming more environmentally friendly.

The over-use of paper has a huge impact on a company's carbon footprint - not just from the chopping down of trees to make the paper, but also on the fossil fuel power used for printing, and the chemicals involved too. Not to mention the lorries delivering all of this post.

Worldwide, use of paper has risen by 400% in the last 40 years. This increased usage takes a huge toll on trees. Rapid deforestation - much of it to produce paper products - is a huge concern for our environment.

For every tree Siemens Financial Services save in paper, we will be donating a tree to the National Forest.

Help us to help the environment by going paperless!





## Digital Point of Sale tools for vendors

Our wide range of tools ensure vendors can finalise deals as quickly as possible. Digital platforms and e-signature allow documents to be processed swiftly and securely online.



#### e-signature

Allows you to complete and send lease documents, certificates of acceptance, etc. for customer signature.



#### SieSmart

Offering quick credit decisions and portfolio management.



#### Online documents

Provides professional and accurate documentation that is faster to complete and for customers to sign.

siemens.co.uk/vendor-finance