## SIEMENS



Doha, Qatar, 16 April 2012

Siemens boosts reliability, efficiency with new systems and solutions for Qatar's oil and gas industry

Siemens, the global powerhouse in electronics and electrical engineering operating in the energy, infrastructure, industry and healthcare sectors, has introduced new systems and solutions for the oil and gas industry to its customers in Qatar that will boost efficiency and reliability in the country's rapidly expanding energy sector.

At a customer event held in Doha earlier this month, Siemens experts from Germany met with customers from Qatar Petroleum, Qatargas, Qatar Petrochemical Company, Qatar Chemical Company and Shell to present new systems and solutions such as Medium Voltage Slow Speed Vertical Sea Water Intake Pump Motors and Low Voltage and Medium Voltage Water Jacket Cooled Motors. The systems, which are new to the Middle East, are specifically tailor made for customer needs to help improve efficiency and reliability.

Siemens also introduced two new systems being launched globally, slow speed motors for the use with reciprocating compressors and variable speed drives in IP64 cabinet design for electrical submersible pumps. The drives have been designed specifically for extreme climate and environmental conditions such as the use in deserts.

With predictions that global demand for energy will increase dramatically in the next 30 years, many oil and gas companies will require more advanced technological

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solutions. Siemens has the portfolio of proven systems and service solutions to address those needs, now and in the future.

"Given the rapid growth that Qatar's industry sector is presently witnessing, introducing new systems and solutions like these motors and drives to our customers is a top priority for us. We have to be prepared and offer customized technology and after sales service to fit our clients' needs in this fast-growing market," said Martin á Porta, Siemens Qatar CEO.

"At Siemens, we believe in creating long-term relationships and doing so means investing our time and people. This is part of our commitment to develop the local expertise needed to help build and support Qatar's plans in the Industry sector for its National Vision 2030," he added.

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Siemens AG (Berlin and Munich) is a global powerhouse in electronics and electrical engineering, operating in the fields of industry, energy and healthcare as well as providing infrastructure solutions, primarily for cities and metropolitan areas. For over 160 years, Siemens has stood for technological excellence, innovation, quality, reliability and internationality. The company is the world's largest provider of environmental technologies. Around 40 percent of its total revenue stems from green products and solutions. In fiscal 2011, which ended on September 30, 2011, revenue from continuing operations totaled €73.5 billion and net income from continuing operations €7.0 billion. At the end of September 2011, Siemens had around 360,000 employees worldwide on the basis of continuing operations. Further information is available on the Internet at: <a href="http://www.siemens.com/industry">http://www.siemens.com/industry</a>

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