

Presenter Profile



Christoffer Karlsson



Organisation Siemens Australia

Job Function

Product manager – Industrial Communication

Introducing Siemens Industrial Communications Team....





Serge Maillet
Portfolio Sales Team Lead



Ken Yip, BDM Ruggedcom



Christoffer Karlsson Product Manager



Varoon Ashok FAC

Professional Services Team



Pawel Krzysztofik



Paul Zhang



Peter Jerusalem



Bradley Wilson



Gabriella Swaby



Dylan Read

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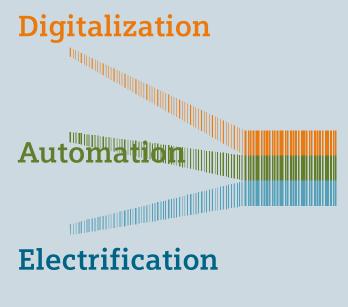
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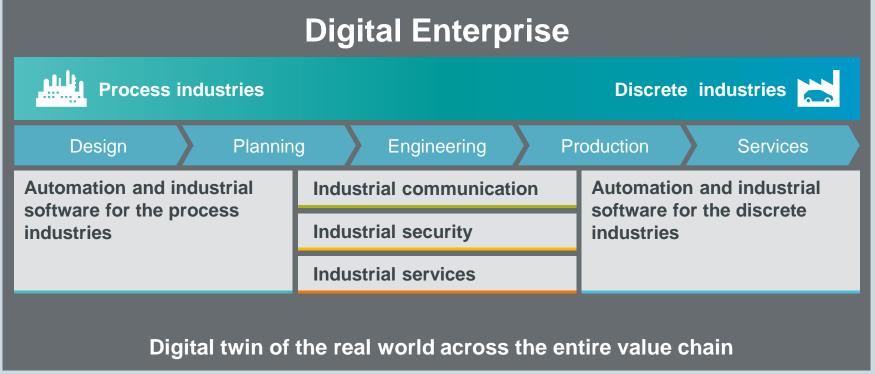
Support capabilities:

- Network & Security Audits
- Trainings
- Design and Commisioning services
- Tender support
- Technical clarifications
- Pre- sales support
- Proof of concepts
- Seminars
- Workshops

Driving the digital transformation of discrete and process industries with Siemens Digital Industries



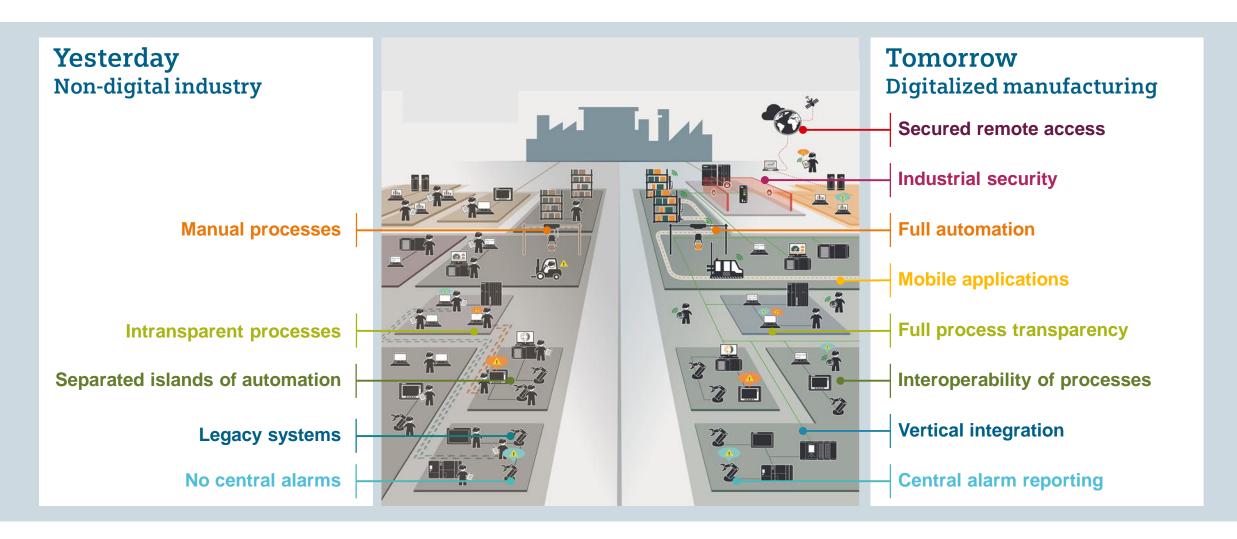






Digitalization will change the way you work...

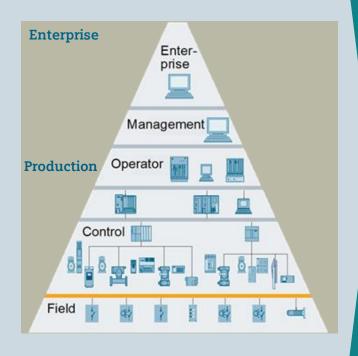




Digitalization results in enterprise and production layer to get closer connected

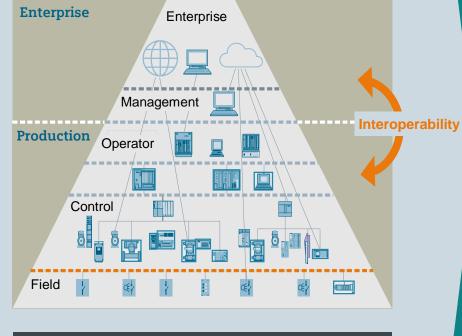


Yesterday: Limited interoperability



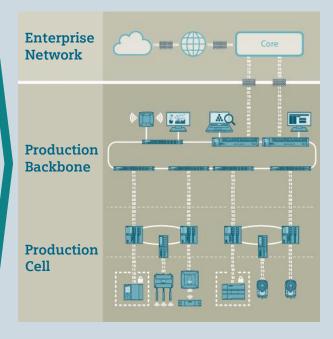
Limited communication between enterprise and production layer

Today: Arising challenges through increasing interoperability



Challenge to handle complexity of increasing communication

Future: Defined interface to handle complexity



Two dedicated networks with defined managed interface

Our product range for remote access solutions covers all areas of application



Industrial Remote Communication

Permanent connectivity

- Permanent point-to-point connection
- Low bandwidth requirement





Spontanious connectivity

- Establish connection on demand
- Medium bandwidth requirement



Other applications (Smart grid applications, video monitoring, ...)

- Permanent/on demand connection
- High bandwidth requirement





Remote Networks

Remote communication via private and public heterogeneous networks

Integration into the industrial security concept

Solutions for remote access



Simple operation

- Control systems for process control
- Remote programming and diagnostics



Secure remote access Management platform

SINEMA RC

Cost reduction

 SCADA solutions, teleservice systems and network components from a single source



Security and availability

- Redundancy
- Security integrated: firewall & VPN

Fast integration

- Network management
- Standard interfaces
- Software tools
- Integration in TIA Portal V16



- SIMATIC based modular RTUs and compact battery operated RTU's
- Various protocols
- Convenient engineering



- Compatibility with previous and future system solutions
- Migration concepts



Industrial Remote Communication portfolio: Use in a wide variety of industrial environments





Complete SCADA solutions for water and energy

- Wide-ranging RTU portfolio based on SIMATIC S7
- Simple and redundant communications via heterogeneous networks
- Intelligent control systems based on PCS 7, WinCC and WinCC OA



Remote access to machinery and plants

- Secured teleservice access using VPN and firewall
- Simple access to serial machines via the SINEMA Remote Connect management platform



The right transmission for any communication

- A complete range of products for wireless connections and landlines
- High security standards
- Flexible modular system for networks

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Industrial Security concept Siemens Defense in depth according to IEC 62443





SCALANCE – Industrial Communication portfolio



SCALANCE: Industrial Communication proved to enable communication in production

- High availability
 based on industrial features and industrial design
- Fast & easy integration
 for new and existing networks based on TIA design
- Easy to use
 with configuration via Web Based Management or
 TIA Portal
- Easy device replacement
 with C-PLUG, also by untrained staff
- For all Ethernet networks local, wireless and remote

Our Portfolio



Wired

- · Industrial features
- · Industrial design
- Fast & easy integration





Remote / SCALANCE M

- · Different medias (DSL, UMTS, LTE)
- Transparent connectivity
- Easy enrollment with SINEMA RC





Wireless

- Indoor and outdoor applications
- Several country approvals
- Real-time capability





Security / SCALANCE S

- Firewall & VPN
- · Remote access
- Fits to industrial security concepts





Software

- Transparency for the industrial network
- Integration into HMI / SCADA systems

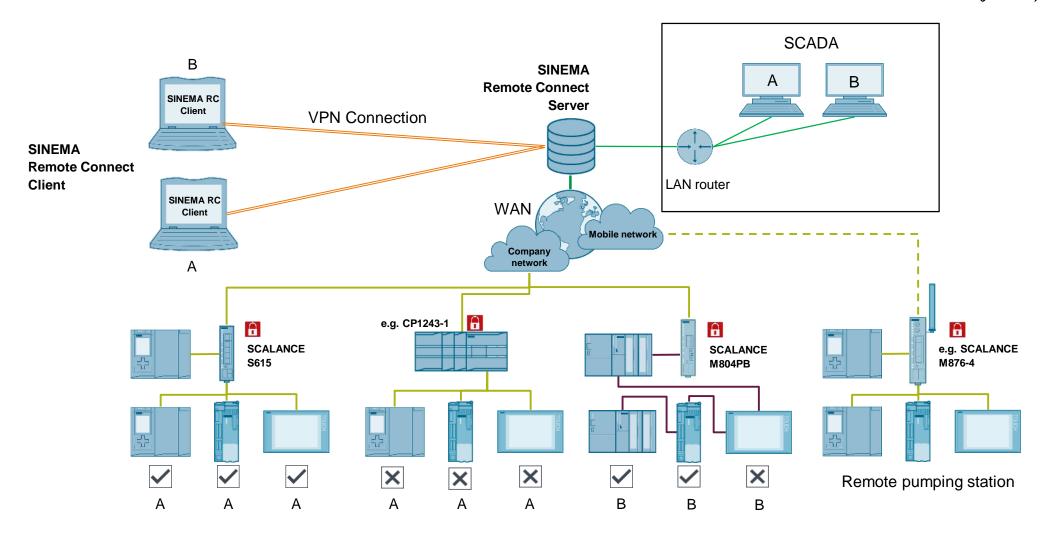




SINEMA Remote Connect

Remote maintenance and remote control with ease....





SINEMA Remote Connect Step-by-step implementation

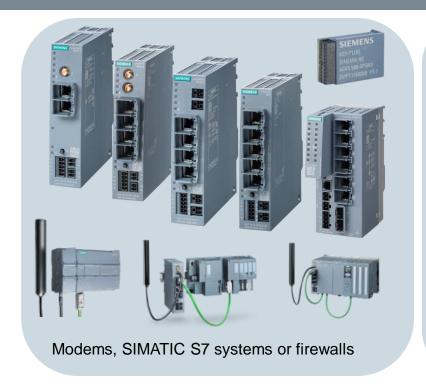


1. Select hardware for remote location

2. Accessories

3. Software

4. Software location











Virtualization or Cloud

Remote access from TIA portal with SINEMA RC/ works as independent software side by side

SINEMA Remote Connect Server Functions

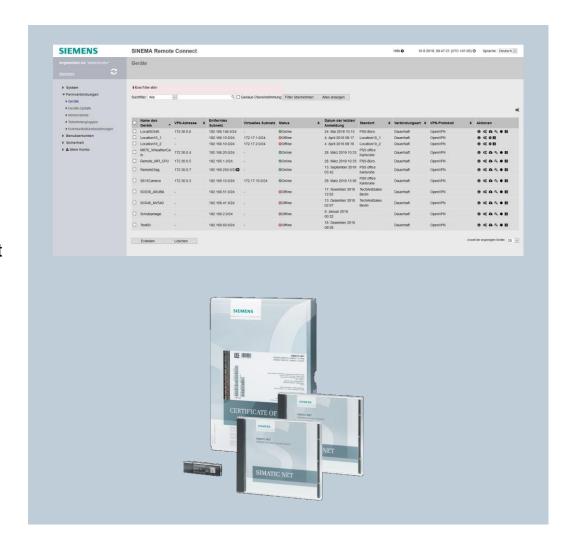


Management of devices and users:

- User management with the configuration of rights
- Device and user management with group management

Connection management:

- Establishment of encrypted connections with OpenVPN and IPsec
- Establishment of permanent or event-based connections (establishment by wake-up SMS or digital input (DI))



SINEMA RC Client Functions



Establishment of a remote connection:

- Direct connection to SINEMA RC server and the remote location
- By issuing a wake-up SMS (in connection with mobile routers SCALANCE M874/876)

Security mechanisms

Tunnel encryption with OpenVPN

PKI smart card login (optional):

With two-factor authentication by smart card and key

Usability:

 Flexible display of information and saving of user-specific view. IP addresses that cannot be reached are grayed out.



SINEMA Remote Connect use case Secured connection by means of security mechanisms (VPN)



Task

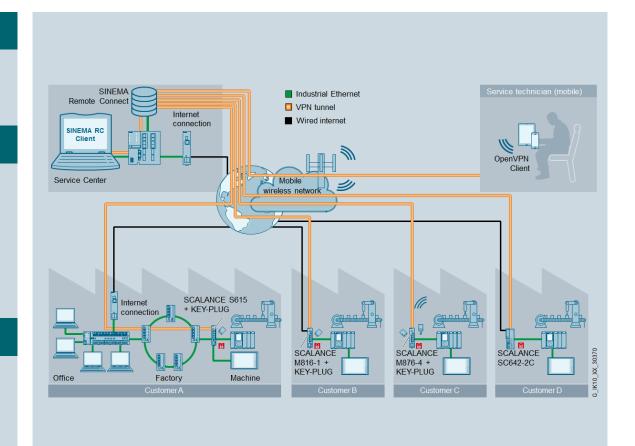
- Remote maintenance of machines and larger plants
- Accesses to the machines/plants/system are protected by security mechanisms (OpenVPN, IPsec)

Solution

- Easy creation of devices with routing/ NAT information in SINEMA Remote Connect
- Simple selection of a device from the list of devices in SINEMA RC Client by mouse click
- Industry routers and service technicians can separately set up a secured connection to the SINEMA Remote Connect server
- SCALANCE M and S devices support firewall and VPN

Benefits

- Time and money saved
- Can be used without specialized IT knowledge
- Flexibility through easy expandability
- Transparent IP communication
- Prevention of manipulation and unauthorized access by means of secured data transmission and authentication



Configuration example SINEMA Remote Connect: Secured connection by means of security mechanisms (VPN)

SINEMA Remote Connect use case Secured access to Siemens RTU's with DNP3



Task

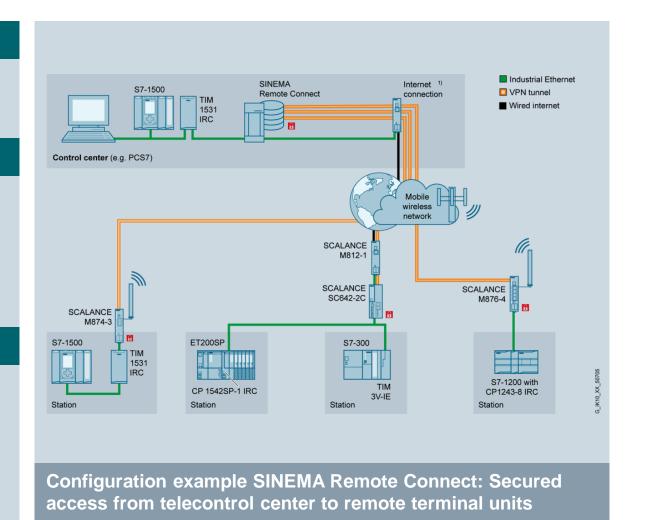
Telecontrol plant with encrypted connections to the remote terminal units

Solution

- Telecontrol server and SINEMA Remote Connect server are available in the telecontrol center
- All secured VPN connections managed by means of SINEMA Remote Connect
- Local connection of the telecontrol center to SINEMA RC
- Telecontrol accesses to remote terminal units via SINEMA RC

Benefits

- Use of standardized encryption protocols
- Direct connection of the control center to SINEMA Remote Connect without additional security components (in the control center)
- Simpler administration because SINEMA Remote Connect server and telecontrol server are at a single location



SINEMA Remote Connect use case Remote service with SCALANCE M804PB and Step 7



Task

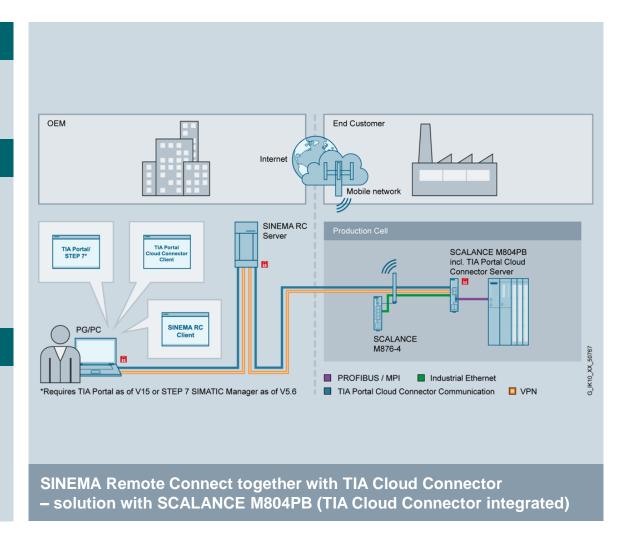
 Remote service with remote access for PROFIBUS via MPI: A service technician is to access a PROFIBUS plant from outside the company network

Solution

- Connection of PROFIBUS/MPI plants over SCALANCE M804PB that is connected to the production cell over MPI
- Easy configuration and management of the VPN tunnels with the SINEMA Remote Connect management platform enables secure remote access to the plant

Benefits

- Remote Acess on machines and plants with PROFIBUS/MPI reduces time and costs for on-site operation
- Easy connection of consiting plants
- Prevention of manipulation and unauthorized access thanks to secure data transmission and authentication



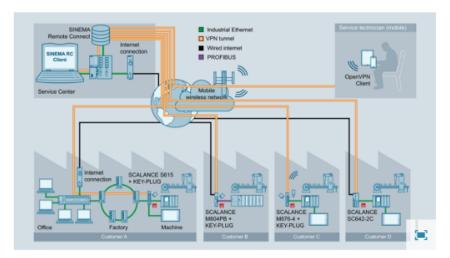
SINEMA Remote Connect Getting started....



Promotional package







Application example

With SINEMA Remote Connect, machines from serial production can easily be connected via remote access – even if they have identical IP addresses. SINEMA Remote Connect offers NAT functionality for this purpose. Users can conveniently connect any machine via an address book function. Dedicated Device Access allows only authorized users to access selected machines.

https://support.industry.siemens.com/cs/gb/en/view/109479599

SINEMA Remote Connect

Summary of advantages

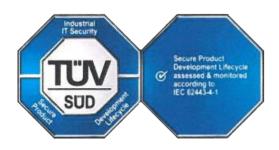
- High security with maximum flexibility
 - Full end- to- end encryption
 - Unlimited number of connections / devices, infinitely scalable
 - Controlled enabling / locking of the maintenance object
- Advanced security functionality and process maturity
 - Connection to central user management (UMC server, optionally supplied by MS Active Directory)
 - Two-factor authentication through PKI smart card and key
 - Secure development process to IEC 62443-4-1)
- Direct support and very high functionality
 - Consultation and support during system setup
 - Support of common / established VPN standards
- Integrated Siemens network
 - Reliable and rugged hardware
 - Complete solution from one source for guaranteed compatibility











Secure Remote Connectivity with SCALANCE M





Features / Functions

High data rate (100 Mbps download, 50 Mbps upload) and antenna diversity

Extended temperature range (-20°C to +60°C)

Supported security mechanisms: IPsec, OpenVPN, firewall

Integrated managed 4-port switch

Redundant power supply

Support of country-specific standards UMTS / LTE (incl. US)

Supported in SINEMA Remote Connect

Benefits

- Transmission of high data rates over robust wireless connection
- Use in environments with increased climatic fluctuations
- Increased network security through the use of common standards
- Up to 4 IP addresses for various subnets can be configured
- Reliable operation, even if one power supply should fail
 - Widespread global use

Convenient and secured maintenance of widely distributed machines and installations via remote access

Secure Remote Connectivity with SCALANCE S



Industrial security appliance SCALANCE S



SCALANCE S - Industrial security appliances "End-to-end engineering" in TIA- Portal

SIEMENS Ingenuity for life

Task

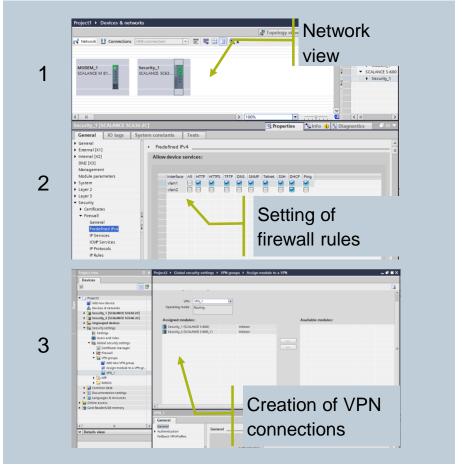
The security components employed in the network are to be configurable via standard engineering methods as well as from a central location.

Solution

The industrial security appliance SCALANCE S supports common standard methods such as WBM and SNMP, and can also be centrally engineered via the TIA Portal¹⁾.

Benefit

- Standard methods such as WBM, SNMP, MIB are supported
- End-to-end engineering with the TIA Portal¹⁾
- Integration into network management systems such as SINEMA Server and SINEC NMS²⁾



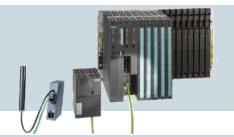
¹⁾ TIA Portal V15 or higher

²⁾ Planned start of delivery in 9/2018

Secure Remote Connectivity – RTU's based on SIMATIC S7 with DNP3



Modular RTU based on SIMATIC S7-400



For large applications with high demands on the performance.

Modular RTU based on SIMATIC S7-300 / S7-1500



For medium-sized applications with flexible configuration..

Modular RTU based on Distributed Controller SIMATIC ET 200SP



For small and medium-sized applications with flexible configuration..

Modular RTU based on SIMATIC S7-1200



For small applications with autonomous power supply.

Secure Remote Connectivity - Battery powered compact RTU (RTU3000C)

SIEMENS

Ingenuity for life

Security mechanisms

- OpenVPN tunnel
- Encrypted e-mail connection

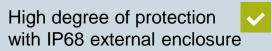
Web Server for configuration and diagnostics

Remote reading and setting of I/Os

Data logging on memory card



Wake-up through SMS or phone call



Localization und time synchronization via GPS (only with RTU3031C)





Remote communication



- via cellular radio 2G/3G)
- Through external routers (only RTU3010C)

Communication



- SMS or e-mail
- Event- or time-controlled
- Telecontrol protocols: TeleControl Basic, DNP3, IEC 60870-5-104,SINAUT ST7
- FTP-Client
- MODBUS RTU/TCP
- HART

Time Synchronization via



- NTP
- Telecontrol protocol
- Cellular network

Expanded temperature range -40 to +70 °C (conformal coating)

Secure Remote Monitoring / Control via DNP3 Easy VPN Configuration via SINEMA Remote Connect



Task

All remote stations of a telecontrol system are to be connected to the control center via public networks using encrypted connections. All VPN connections should be configured from a central location.

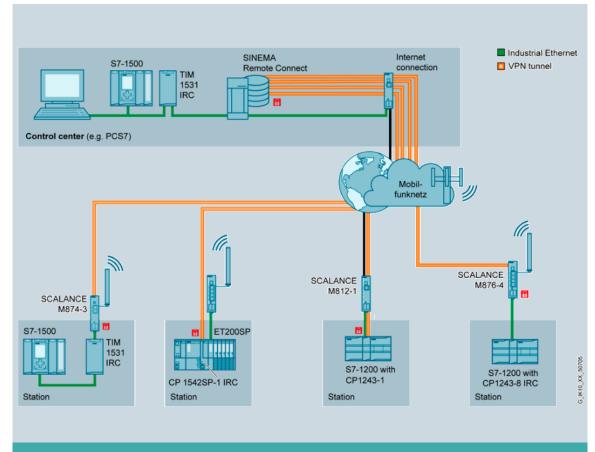
Solution

The SINEMA Remote Connect Server is installed on a PC at the control center. This is where the devices and users, as well as the encrypted tunnel connections (VPN) are managed.

Benefit

SINEMA Remote Connect makes secure connections to remote stations (RTUs) particularly easy.

The CP 1542SP-1 IRC supports SIMEMA Remote Connect with autoconfiguration, enabling encrypted connections to be established directly to the RTU.



Secure connections to the control center
Easy VPN configuration with SINEMA Remote Connect

Thank you for your attention!





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