

Kai Schneiderwind

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Digital Industries, Process Automation Business Unit



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Summary

Passionate for people and business. Energizing global teams of Siemens Solutions for process industry customers on their electrification, automation and digital transformation journey - after more than 7 years in Food&Beverage Vertical Management and 16 years in Automotive Solution business - living in the US and Brazil.

Education

Studied Energy- and Environmental Process Engineering at HTWK Leipzig, Kai Schneiderwind joined Siemens in Nuremberg in 1997 in the area of international turn-key solution business for Automotive, with increasing responsibility in a complex environment.

Professional experience

Turn-Key solution projects included the responsibility in project management and global supply chain management. With 2 units, General Contracting and Conveyor Systems, high investments of key customers were served on their standardization and globalization strategies.

After several challenging tasks within Siemens inside and outside of Germany, he accepted in June 2016 the responsibility for the Vertical Food & Beverage (F&B).

The task within the vertical contains the responsibility and strategy to exploit cross-divisional Siemens business at the end-customers, system integrators and OEM's based on customer value and leading the Siemens F&B key account managers and setups across the globe.

From February to July 2022, he had been responsible to define, implement and lead the Factory Automation Task Force for the Delivery Situation. An End-to-End approach from component supplies to the factories cross functional to product output for customers to serve customers the best way during components scarcity in the market.

Since July 2022, Kai took over the Business Segment Lead for the Process Automation Solutions. The task assumes global responsibility for successful project execution within the assigned industries, using the entire Siemens product portfolio as well as software products required for the digitalization systems, engineering services and technical consulting.