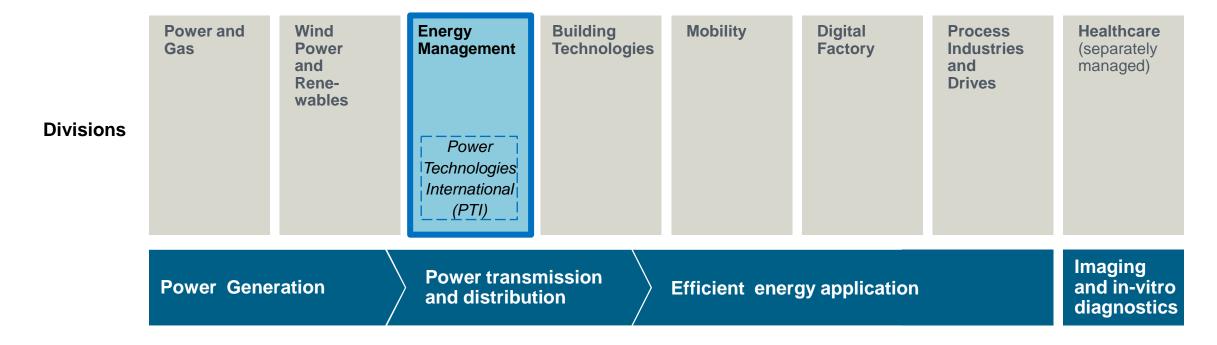


Siemens: Focus on Electrification, Automation & Digitalization







Siemens Power Technologies International - Overview



Power System Consulting

Grid design, planning, optimization and operational support



Energy Business Advisory

Energy infrastructure strategy and process consulting

Simulation Software

Best-in class tools for grid planning and simulation

Key Facts:

- founded in 1956
- 30+ offices
- ~400 employees
- ~250 consultants
- 2,000+ customers
- 1,000+ projects p.a.
- across all verticals

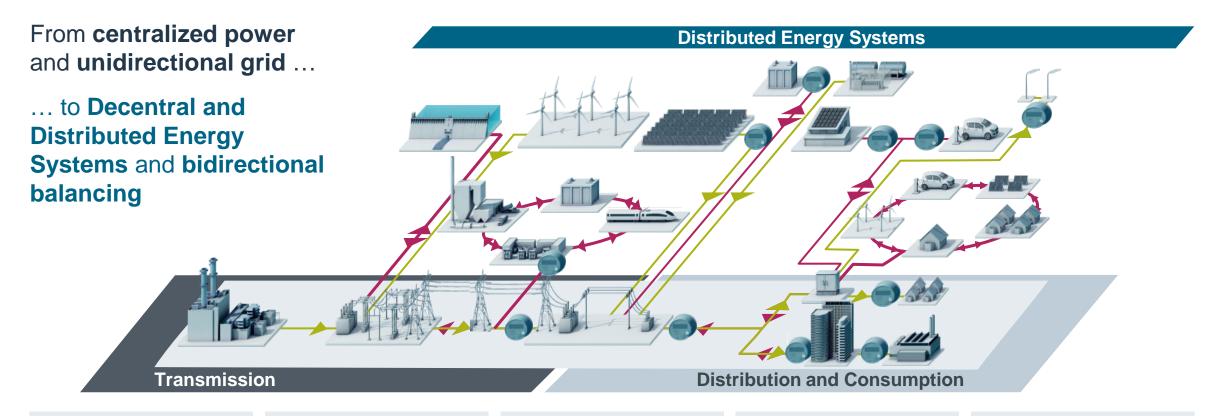
Siemens Power Technologies International – Global Reach





The Energy Revolution: Big Picture



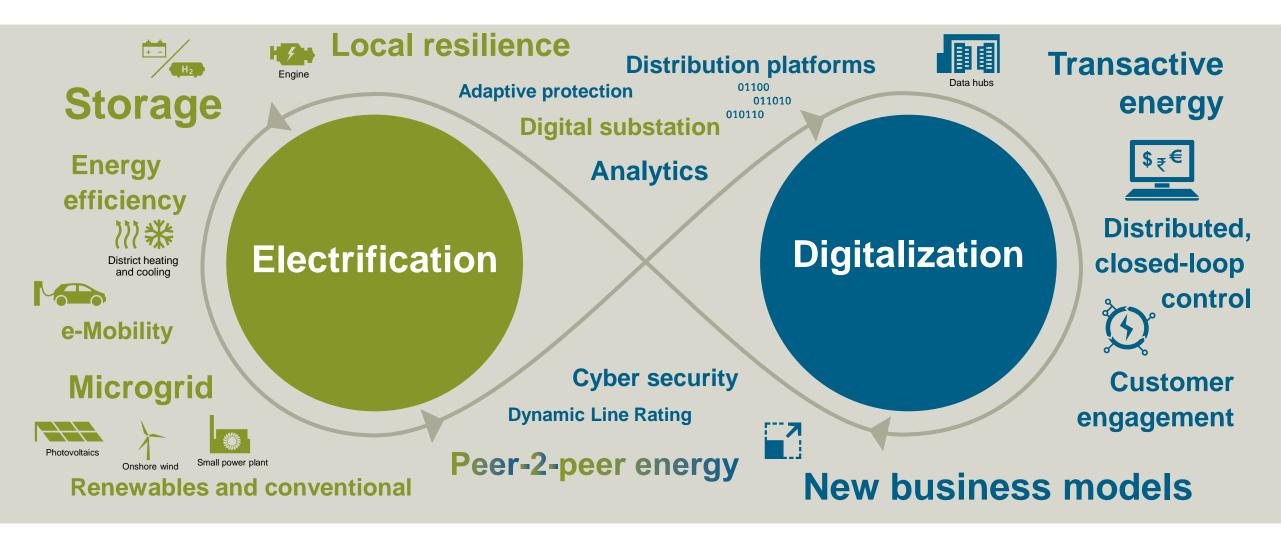


- 1 Changing generation mix
- 2 Generation capacity additions

- 3 Distance from source to load
- 4 Decentralization (public/private)
- 5 Refurbishment/ upgrades

Two major trends are driving the energy transformation



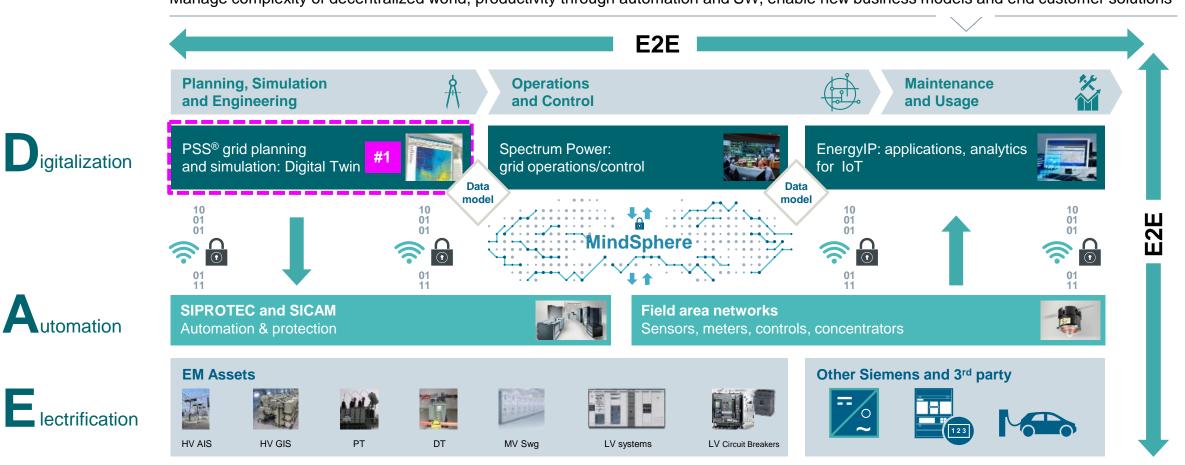


Siemens Digital Grid – End-to-end architecture for a digital energy system



Customer Value

"Manage complexity of decentralized world, productivity through automation and SW, enable new business models and end customer solutions"

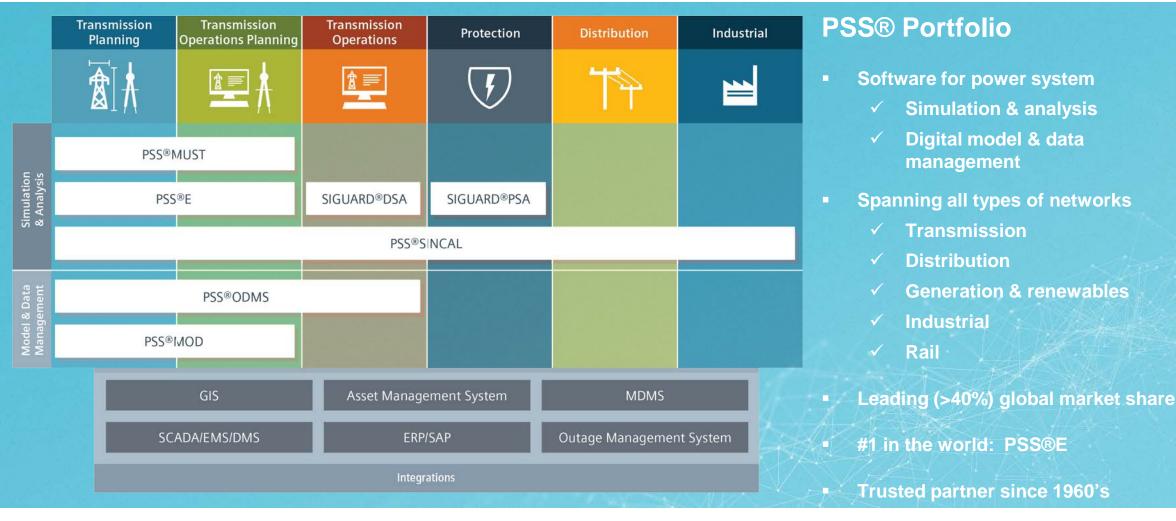




Click image to view PSS® Portfolio overview video (04:23)

Siemens PTI PSS® Portfolio



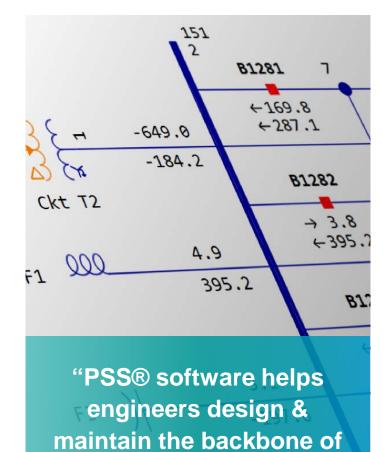






PSS® Portfolio for Transmission Planning





Use cases:

- Power system simulation & analysis
- Infrastructure expansion planning
- Generation interconnection studies
- Integrated T&D planning

Relevant Products:







Benefits to the customer:

- Cost-effective long-term network planning
- Trusted results from "gold standard" tool for utilities
- Supports regulatory compliance
- Consistent generation interconnection evaluation

Typical customers:

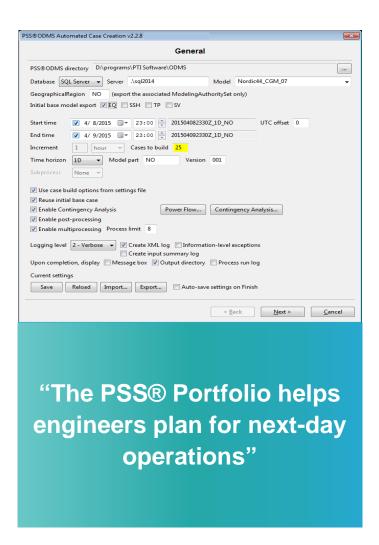
- TSOs Transmission Planning
- IPPs Planning Engineers
- Consultants
- Universities / Researchers

the entire energy grid"



PSS® Portfolio for Transmission Operations Planning





Use cases:

- Automatic case creation for operations planning studies
- Simulation & analysis for next-day studies
- For Europe: ENTSO-E CGMES regulation compliance

Relevant Products:









Benefits to the customer:

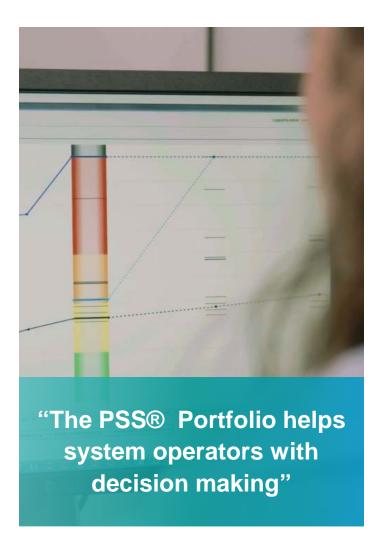
- Reduce time required to build forecast cases & perform studies
- Improved accuracy in case creation
- Easy to integrate data from other systems (outage schedules, load profiles, dispatch, topology, etc.)
- Regulatory support (e.g. CGMES (EU), NERC-TOP-002 (NA)

Typical customers:

 TSOs – Transmission Operations Planning Department

PSS® Portfolio for Transmission Operations





Use cases:

- Situational awareness in the control room
- Stability cockpit

Relevant Products:







Benefits to the customer:

- Predict problems and determine best course of action in real-time
- Increase situational awareness at a fraction of the cost & complexity of a full EMS
- Works alongside existing SCADA (vendor-neutral)
- Lightweight & easy to deploy

Typical customers:

 TSO – Transmission Operations Department







Use cases:

- Power system protection analysis / audits
- Protection setting calculation
- Protection setting database & data exchange

Relevant Products:





Benefits to the customer:

- Reveal weak spots and hidden errors of protection system
- Time savings through automatic simulation and assessment
- Prevent blackouts
- Establish a process for continuous protection system improvement

Typical customers:

- TSOs Protection Department
- DSOs
- Consultants

PSS® Portfolio for Distribution





Use cases:

- Distribution network planning
- Integrated T&D planning
- Renewable interconnection studies

Relevant Products:



Benefits to the customer:

- Design grids that accommodate renewable & distributed energy resources in an economical way, without sacrificing reliability
- Maximize utilization of existing infrastructure
- High visibility, efficiency, and agility in distribution planning & operation

Typical customers:

- DSOs medium and large size
- Consultants
- Universities / Researchers









Use cases:

 Planning, design, and operation of industrial power networks

Relevant Products:



Benefits to the customer:

- Plan & operate reliable networks for power-intensive industries
- Achieve safe working environment
- Avoid process interruption & downtime

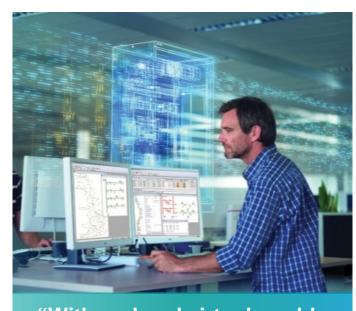
Typical customers:

- Industrial facility operators & designers
- Refineries, chemical plants, oil platforms, mining, manufacturing, etc.



PSS® Portfolio for Digital Twins: Modeling & Data Management





"With real and virtual worlds tightly aligned, utilities get a single source of truth for managing, validating, and exchanging network models across their entire IT landscape"

Use cases:

- Management of the data/models that are used as input for studies across the utility IT landscape (e.g. for planning, operation, protection, etc.)
- Central "single source of truth" database for utility grid models
- Exchange network model data within own company & across other utilities

Relevant Products:





Benefits to the customer:

- Improved business process efficiency (data maintenance, automation, labor)
- IT integration cost reduction
- Eliminate duplicate modeling effort
- Improve model accuracy / reduce modeling errors

Typical customers:

 TSO/RTO*/ISO* – Network Modeling, Planning, Operations, IT

The PSS® Portfolio – More than the sum of its parts



