

Siemens Smart Infrastructure

@ Bank of America

Digital Buildings Series
July 5, 2022



Notes and forward-looking statements

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as “expect,” “look forward to,” “anticipate,” “intend,” “plan,” “believe,” “seek,” “estimate,” “will,” “project” or words of similar meaning. We may also make forward-looking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements.

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Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

Sustainability and Digitization go hand in hand

40%

of global energy consumption in buildings; thereof 75% during operations – 1/3 of it wasted



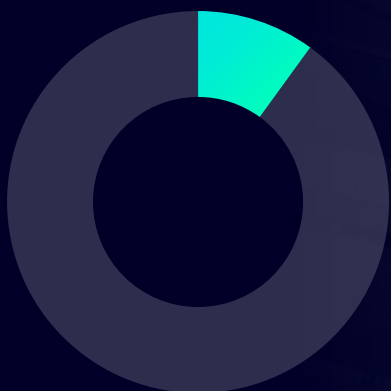
75%

of commercial buildings are energy inefficient



<10%

of buildings currently use smart technologies



~50%

of sick leaves are caused by poor ventilation in buildings



Source: IEA, Frost& Sullivan, European Commission, University of Maryland; Green energy council

We are the frontrunner in digital buildings operations

>3.7 million connected devices

—

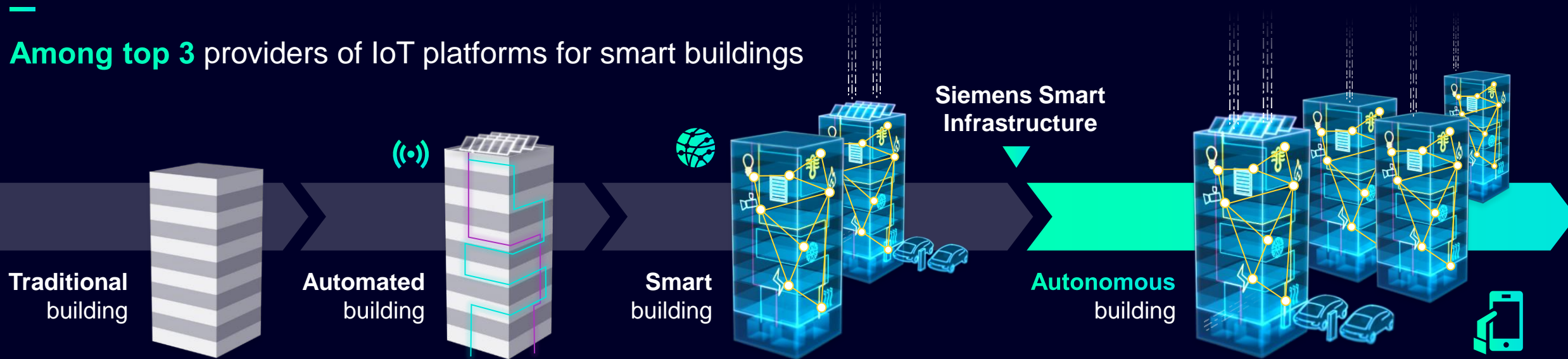
5 billion datapoints collected and analyzed daily

—

28 Digital Service Centers connected globally

—

Among top 3 providers of IoT platforms for smart buildings



Source: Verdantix, Siemens Smart Infrastructure



Morgan State University

Campus transformation: smart, sustainable & efficient

Solutions

- Strategic Energy & Sustainability master plan defines 4-phase campus modernization and transformation
- Delivering a smart campus foundation with Desigo CC integrated automation, HVAC, security, fire and life safety systems, with a focus on energy efficiency, resiliency and sustainability¹⁾
- Addressing utility systems, renewable energy and enabled digital services for continuous improvement & optimization²⁾

Benefits

- Improved infrastructure and operational excellence
- Deliver a healthy, safe, secure, and resilient campus setting



~\$10Million

Guaranteed
Savings¹⁾



>65%

GHG reduction
planned

Source: Siemens Smart Infrastructure

1) Phase 1

2) Phase 2-4



Ankara Bilkent City Hospital

Building the blueprint for a future-proof healthcare campus

Solutions

- Our Desigo CC platform provides the smart infrastructure to centrally manage and control all hospital systems via 800,000 touchpoints
- Energy consumption throughout the facility is remotely monitored and reported and energy demand is predicted

Benefits

Safe environment for diagnosis, care, treatment, fast recovery



22

Subsystems are controlled from one platform



131

Operating rooms equipped cameras



24/7

On-site technical support

Source: Siemens Smart Infrastructure

We are scaling this across our customer base

1,500+ higher education campuses



5,500+ hospitals



Source: Siemens Smart Infrastructure

Siemens Xcelerator: The **open** digital business platform



Powerful **portfolio**

Comprehensive **ecosystem** of partners

Evolving **marketplace** to explore, educate and exchange



Easier



Faster



At scale

Source: Siemens Smart Infrastructure

Building X: our new smart building software suite



Single pane of glass for all customers

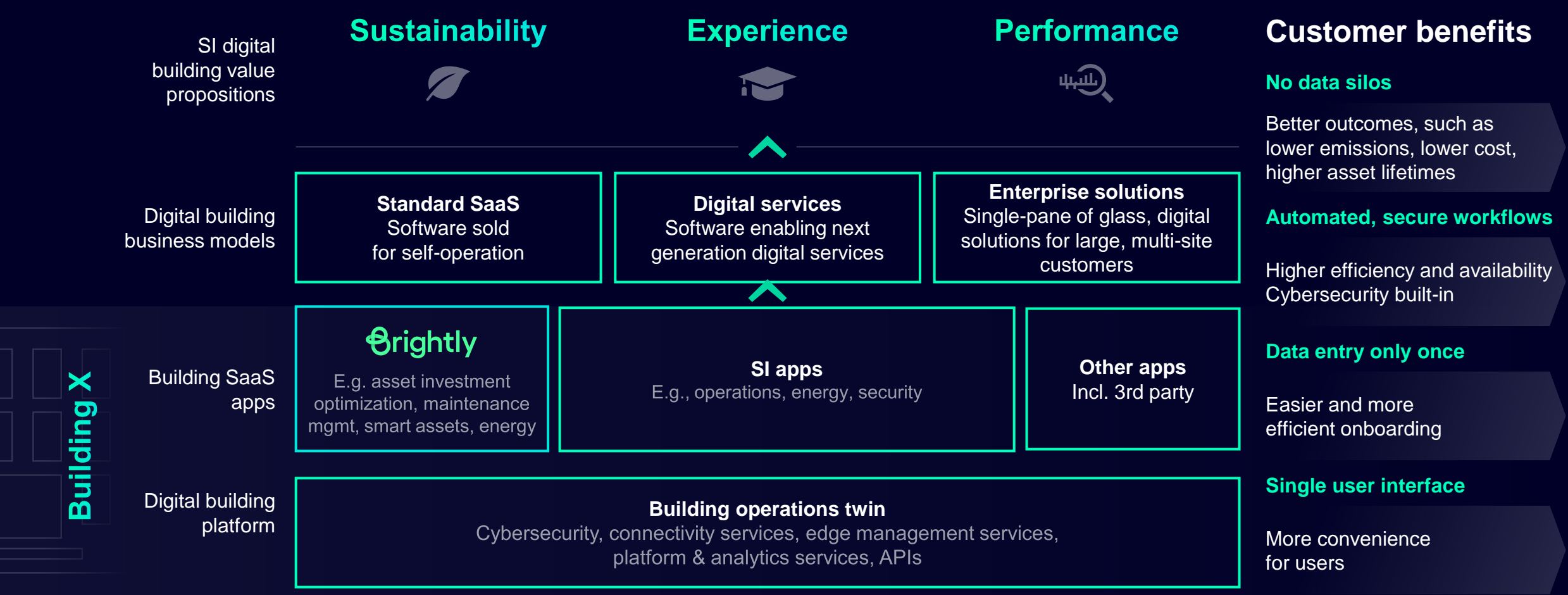
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Fully **cloud-based open platform**

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One data lake breaks down silos

Building X: Brightly fits seamlessly with value proposition and offering



Source: Siemens Smart Infrastructure

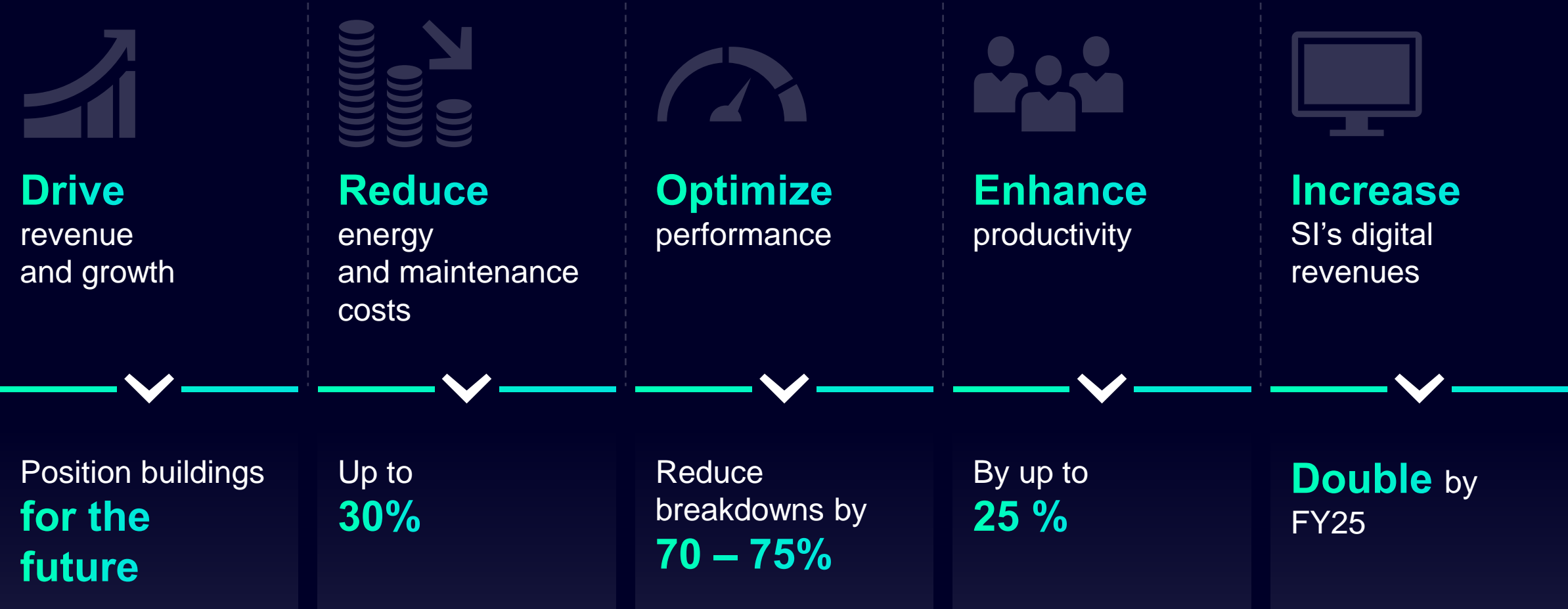
Note: Depending on successful closing of Brightly deal

Strengthening our digital building strategy

- **Leading SaaS provider for asset and maintenance management** in buildings/ built infrastructure
- **~800 employees**; rev 22e: **~US\$ 180m**, ARR 22e: ~US\$ 160m
- **Significant synergies** with an expected **mid-triple-digit million US\$ NPV**
- Enabling Brightly's **regional expansion** in Europe/ Asia and SI stronghold **commercial buildings**
- Catalyst for our further **expansion of building software offering through innovation, partnering, and acquisitions**
- **Customer value:** Enhanced with digital operations twin - superior building performance & sustainability

The Brightly logo is displayed in a large, light blue font. It features a stylized 'B' composed of two interlocking loops, followed by the word 'rightly' in a sans-serif typeface. The background of the slide is a night-time aerial photograph of a city skyline, with several buildings highlighted by glowing blue wireframe outlines.

Our promise to customers



Source: Siemens Smart Infrastructure