



## London Animal Hospital acquires Siemens CT Scanner with the help of SFS

### The challenge

The London Animal Hospital (TLAH) is a veterinary practice and 24/7 animal hospital with state of the art facilities based in Camberwell, London. The practice offers traditional veterinary support to local residents as well as emergency care. It also provides specialist treatments which enables the practice to accept referrals from other veterinary practices.

TLAH needed to acquire a large range of best-in-class, high-value equipment. For this reason, flexible finance was an essential investment enabler. TLAH worked with its equipment supplier, PLH Medical to source its equipment.

### Our solution

PLH Medical is a Siemens Healthineers' distributor for advanced veterinary CT imaging solutions and they recommended to TLAH a turnkey solution with the Siemens SOMATOM go.Now CT scanner, along with a Zoomax 50kW X-ray.

Additionally, as part of the wider Siemens Group, Siemens Financial Services (SFS) was able to offer a competitive finance solution. SFS reduced upfront costs for TLAH, enabling them to be the first veterinary practice with this state of the art equipment and allowing expansion of the business. A hire purchase agreement was arranged, which will give TLAH ownership of the equipment at the end of the term. The five year period spreads payments, making the costs more affordable for TLAH.

### Making it easier

As a result of direct support from SFS, and given the competitiveness of the offering, the TLAH team didn't need to spend valuable time researching, talking to and comparing other financiers.

TLAH found the SFS team to be very helpful, knowledgeable and extremely well organised. SFS worked hard to make sure that the finance was implemented smoothly. For example, the terms of the arrangement were well-defined from the outset and remained so, which gave TLAH clarity for financial planning. TLAH also found it particularly reassuring that the whole process was managed seamlessly end-to-end by the trusted brand of Siemens.

*“The SFS team are extremely professional and very approachable. The whole process was very smooth and I would certainly be very happy to work with them again in the future.”* **David Cuffe, Director, The London Animal Hospital**