

# **Annual Report**

for the fiscal year ended September 30, 2013



Roland Chalons-Browne Managing Director (CEO)



Dr. Ingeborg Hampl Managing Director (CRO)



Dr. Peter Rathgeb Managing Director (CFO)

## **Editorial**

Dear reader,

The factors that applied to Siemens' Financial Services business as a whole were also important for Siemens Bank GmbH over the past year: our success is based on a unique combination of competence in handling risk, technological expertise and reliable liquidity levels.

In times of high market volatility, customers focus ever more intensively not just on technological feasibility but also on the financing of investments. In this context we are taking part in a large number of international financing consortiums, with a particular emphasis on projects in the Energy, Healthcare, Industry and Infrastructure & Cities markets. One example is our participation in the project financing consortium for two wind power plants for Fred. Olsen Renewables in Scotland, worth a total of some EUR 180 million. We took the lead in the structuring and negotiation of this important project and successfully concluded financing arrangements with the other members of the consortium in April 2013, supporting Siemens Energy in its bid for the supply and maintenance of the turbines. In all, 51 Siemens turbines (SWT-2.3-93) boasting a total capacity of 117 megawatts will be installed.

In expanding our business activities we rely on strong support from Siemens. This was demonstrated by activities including the increase of Siemens Bank GmbH's equity capital from EUR 500 million to EUR 1 billion, which took place in December 2013. The expanded equity capital level gives us a very solid foundation for the growth we are working towards, enhances our ability to cover the need of Siemens' business, particularly in the area of project financing, and also ensures compliance with the future regulatory requirements according to Basel III.

Despite the generally challenging economic and regulatory environment, we can once more look back on a successful fiscal year. Expansion of the credit and guarantee business was accompanied by a further rise in profitability. The marked improvement in the net interest income can be attributed to the significantly larger volume of receivables from customers in the key area of credit and guarantee business, and the continued expansion of this portfolio.

The outlook for the coming years allows us to anticipate an increasing demand for project financing. Siemens Bank's offering here plays an important role in the development of financial value-creation in important Siemens markets. It enables customers to enhance their competitiveness still further and to realize new corporate and project financing models in the private and public sectors alike.

Siemens Bank GmbH The Managing Board

Roland Chalons-Browne Managing Director (CEO) **Dr. Ingeborg Hampl**Managing Director (CRO)

**Dr. Peter Rathgeb**Managing Director (CFO)



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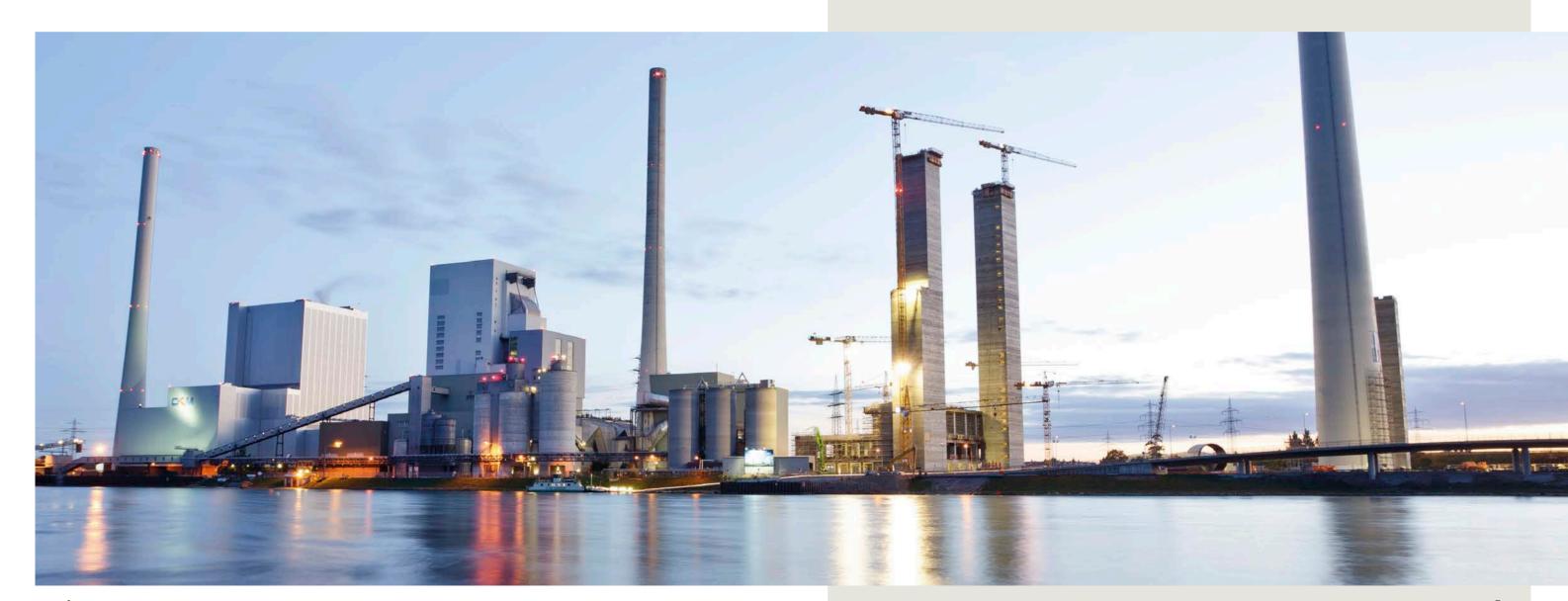
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This version of the annual financial statements and the management report of Siemens Bank GmbH, Munich, has been prepared for the convenience of English-speaking readers and is a translation of the German original. For purposes of interpretation, the German text shall be authoritative and final.

Management report

# Management report

of Siemens Bank GmbH, Munich, for the period October 01, 2012 to September 30, 2013



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Business performance overview (translation of the German original)

## Management report

of Siemens Bank GmbH, Munich, for the period October 01, 2012 to September 30, 2013



# 1 Business performance overview

## 1.1 Business activities of Siemens Bank GmbH

Siemens Bank GmbH, Munich, (hereinafter Siemens Bank) is part of the Cross-Sector Business Financial Services in the Siemens Group. Siemens AG, Berlin and Munich, (hereinafter Siemens AG) established Siemens Bank in fiscal year 2011 with itself as the sole shareholder, broadening the range of sales-financing products in its Cross-Sector Business Financial Services, increasing flexibility in group finance, and optimizing its risk management.

There continue to be three pillars to the Siemens Bank business model, as was the case in previous fiscal years:

Lending and guarantee business: This is the core business of Siemens Bank focusing on the provision of medium- to long-term financing for corporate clients, project companies, and public-sector borrowers. The product portfolio currently comprises, in particular, capital investment loans, project finance, promissory note loans, and revolving loan facilities. Siemens Bank operates in both the primary market and the secondary market for loans.

The structure of the lending and guarantee business is similar to that of the Sector organization within Siemens AG: Project & Structured Finance Energy, Project & Structured Finance Infrastructure & Cities and Industry, and Project, Structured & Leveraged Finance Healthcare.

- Deposit and treasury business: The deposit business focuses on the receipt and investment of overnight money and time deposits from companies in the Siemens Group and selected third-party institutions. The treasury business encompasses both Group financing activities and asset liability management. Asset liability management ensures that the credit business is funded by equity and deposits.
- Fee business: Key resources for managing financial risk and processing financial transactions in the Siemens Group are brought together within Siemens Bank. These

resources not only support the company's own banking operations, they are also offered to Siemens AG, its subsidiaries, and selected third parties.

Siemens Bank does not undertake retail banking or maintain a trading book.

#### 1.2 Economic environment

In its lending and guarantee business, Siemens Bank offers its products primarily to customers in Europe, Asia and Australia. In view of this strategic focus, economic trends in these regions have a significant impact on the business performance of Siemens Bank.

The economic recovery forecast in the outlook predicted in last year's management report has now begun, although trends have varied considerably between the different economic regions. According to data published by the OECD, gross domestic product in OECD member countries increased in the 2013 calendar year by 0.6% in the first quarter and by 1.0% in the second quarter, in each case compared with the equivalent periods in 2012. Whereas the pace of economic growth in key emerging markets such as China slackened off, there were stronger indicators of a gradual economic recovery in the euro zone. Figures published by the German Federal Ministry of Economic Affairs showed that euro zone gross domestic product (adjusted for inflation and season) rose by 0.3% year on year. However, the economic growth trends have not been uniform within the euro zone. Germany, for example, enjoyed modest growth of 0.7% whereas the peripheral countries of the euro zone continued to struggle. Nevertheless, even in the countries hit by the euro crisis, the first green shoots of economic recovery have appeared. For example, Ireland has recently exited the protection mechanism provided by the European Union. An economic recovery was also in evidence outside the euro zone. In the second quarter, gross domestic product in the United Kingdom was up by 1.3% compared with the corresponding period in 2012. Overall, the 2013 fiscal year saw a noticeable shift in economic impetus away from the emerging markets – the growth drivers for the global economy over the last few years – and back towards the established industrialized nations.

Business performance overview (translation of the German original)

Despite the nascent economic recovery, many uncertainties continued to be a feature of the 2013 fiscal year. The ongoing austerity measures in the countries affected by the euro zone crisis (in some cases also accompanied by political turmoil), continuing political disagreement about US budget funding, and the easing of the pace of growth in emerging markets all had a significant adverse impact on the economic situation.

Despite the prevailing uncertainties, the start of the economic recovery has also had a positive effect on the capital spending and funding needs of the public and private sectors. Siemens Bank is noticing that the demand for financing solutions in markets relevant to its business is still being sustained at a high level because project finance and capital spending on equipment are normally subject to longer term planning cycles.

At the same time, Siemens Bank has observed an increase in competitor activity in the market for project and capital investment finance as many banks have started to actively build up their lending portfolios again. The level of competition is becoming fiercer because many businesses are making the most of the favorable capital market conditions and using bonds to meet their refinancing needs. This has the effect of squeezing margins in the lending market.

#### 1.3 Regulatory environment

Following the financial crisis, the largest industrialized nations and emerging economies agreed on a significant number of reforms to increase the stability of the financial system. These reforms emerged as part of the Basel III framework and from decisions taken at the G20 summit held in Cannes in November 2011. Under the Basel III framework, regulatory requirements were redrafted and tightened up with the objective of ensuring that risks are covered by greater capital requirements, the banking industry is strengthened by greater liquidity buffers, and the resilience of the overall system is increased in the event of a crisis.

The 2013 fiscal year saw intense activity by legislators at both European and national levels to implement the agreed reforms. However, it has become repeatedly

apparent that it is going to be difficult to find an international consensus and implement uniform regulation of the banking industry at an international level despite the general agreement already reached in principle. The efforts to combat the European sovereign debt crisis also mean that a continuous stream of ideas has been fed into the discussions, where the ideas have been developed further. These ideas include, for example, a pan-European banking supervisory authority under the auspices of the ECB. The protracted negotiations on the new banking industry regulation, in particular those in the context of the "trilogue" negotiations at European level, dragged on into the 2013 fiscal year with the result that the effective date for the reforms at European and national levels originally scheduled for the start of 2013 had to be postponed. The negotiations on the reform package were finally brought to a close during the summer of 2013. The reforms were embodied in European law in the form of Regulation (EU) No. 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No. 646/2012 ("CRR") and Directive 2013/36/EU of the European Parliament and of the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, amending Directive 2002/87/EC and repealing Directives 2006/48/EC and 2006/49/EC ("CRD IV"). These reforms will come into force on January 1, 2014. Germany has enacted corresponding legislation transposing the provisions of the above Regulation and Directive into national law. This involves far-reaching changes to national legal provisions.

At the same time as implementing the new European provisions, German legislators have been drawing up extensive amendments to national reporting requirements, which will have to be implemented during the course of the next fiscal year. The objective of these reports is to significantly improve the information base and thereby strengthen prudential supervision of the banking industry at both micro and macro levels. Siemens Bank has been constantly tracking the progress of the European and national reform packages and has set up a project at an early stage to implement the new regulatory requirements for banks. Following the adoption of the legislation at

European level, Siemens Bank initiated the main implementation phase during the course of the 2013 fiscal year and intensive work on the project has carried on into the 2014 fiscal year.

The adopted reforms have a far-reaching impact not only on the requirements for reporting to regulatory authorities but also on banking industry business models and therefore also on the banking landscape as a whole. For example, banks can be expected to take a more restrictive and selective approach to assuming new risk or to make efforts to reduce their existing risk positions. The new provisions also result in much tighter requirements for internal governance at banks (some of which have already been implemented in Germany as a result of the fourth amendment to the Minimum Requirements for Risk Management for Banks and Financial Services Institutions (MaRisk) in December 2012) and for bank liquidity management. On the other hand, this situation also presents business opportunities for banks that are still developing their portfolios focusing on specific markets.

#### 1.4 Business performance

Despite a challenging economic and regulatory environment characterized by a number of unpredictable factors and uncertainties, Siemens Bank can again look back on a very successful 2013 fiscal year. Particular features of the year under review were the substantial expansion of the lending and guarantee business and the significant increase in profitability. The performance of Siemens Bank met the expectations of the Bank's management in terms of new business and profitability.

#### Asset position

In the 2013 fiscal year, Siemens Bank focused on the continuing expansion of business operations in its **core activity, lending and guarantee business**. Lending book volume at Siemens Bank climbed significantly by approximately 30% during the year under review.

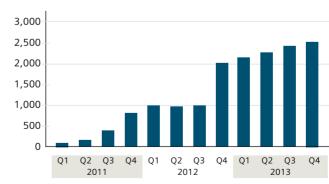


Figure 1: Growth in loans and advances to customers in the lending and guarantee business (€ million)

The significant growth in this area of business is also reflected in the sustained high level of irrevocable lending commitments at €606 million (September 30, 2012: €710 million).

Within this portfolio, Siemens Bank managed to stabilize the growth so that it was more even over the course of the year. In previous fiscal years, growth had regularly been given a significant boost towards the end of the fiscal year as a range of transactions, such as project finance deals, set up during the year were recognized on the balance sheet for the first time. Furthermore, one of the features of the sharp increase in the last quarter of the 2012 fiscal year had been the acquisition of a lending portfolio with a value of €581 million from Siemens Financial Services Ltd., Stoke Poges (United Kingdom). The purpose of acquiring this portfolio was to support the strategy of the Cross-Sector Business Financial Services, which was to consolidate the lending activities for Europe and Asia within Siemens Bank.

As in the 2012 fiscal year, the main focus of this lending portfolio at the end of the year under review was on activities in Energy (PSF-E) and in Infrastructure and Cities & Industry (PSF-IC&I). The portfolio in the area of Healthcare (PSLF-H) continues to be under development and therefore remains of minor significance within Siemens Bank.

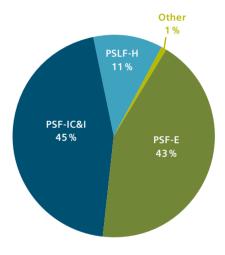


Figure 2: Breakdown of loans and advances to customers in the lending and guarantee business by portfolio as of September 30, 2013

Although the Bank focuses on a range of finance solutions for customers of Siemens AG and its subsidiaries, only a small proportion of the portfolio involves direct financing of Siemens products. The vast majority of financing agreements have been signed with existing customers of Siemens AG and its subsidiaries, thereby indirectly supporting the activities of the Siemens Group. Siemens Bank also enters into financing agreements with Siemens' target customers, in emerging Siemens markets, and even in situations where there is no Siemens connection at all as long as there are business opportunities with an attractive risk-return profile in the lending market concerned.

Business performance overview (translation of the German original)

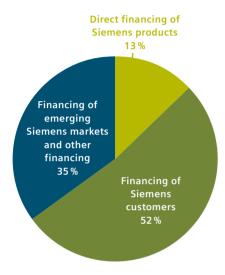


Figure 3: Breakdown of lending portfolio in the lending and guarantee business by Siemens relationship as of September 30, 2013

Siemens Bank has not invested in government bonds or credit derivatives.

In the deposit and treasury business, the Group financing portfolio, which forms an integral part of the loans and advances to customers, has grown from €194 million to €220 million since the end of the 2012 fiscal year. The extent of this portfolio depends on the financing requirements of Siemens AG subsidiaries that cannot be covered by Siemens AG itself. The provision of collateral in cash means that Siemens Bank does not bear any credit risk in association with this business. Compared with the portfolios in the lending and guarantee business, this credit portfolio is of minor significance for Siemens Bank as a whole.

Within the deposit and treasury business, the change in liquidity investments – which are reported under loans and advances to banks and credit balances with central banks as well as under loans and advances to customers – is closely linked to the change in the volume of deposit business with Siemens AG and its subsidiaries. Overall, this volume has diminished since the end of the 2011 fiscal year, although there have been fluctuations during the course of the subsequent years. This decrease led to an overall fall in the total assets of Siemens Bank as of September 30, 2013. Siemens Bank invests a very high

proportion of these deposits with other banks – including Deutsche Bundesbank, the German central bank – with the particular objective of achieving both positive returns and the highest possible level of security.

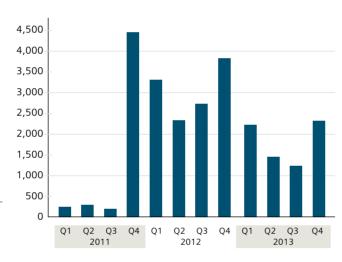


Figure 4: Change in liquidity-related investments in the deposits and treasury business (€ million)

#### **Financial position**

The business activities of Siemens Bank are largely funded by deposits and equity. Although by far the largest proportion of deposits is made by Siemens AG and its subsidiaries, Siemens Bank has also succeeded in attracting deposit customers from outside the Group. However, Siemens Bank does not accept retail banking deposits. In addition, a small portion of the business volume has been funded through central banks, so Siemens Bank has further sources of funding at its disposal outside the Siemens Group.

Where deposits are used directly for the purposes of funding credit business, they are matched as far as possible with the lending maturities and currencies so that the exposure of Siemens Bank to currency and maturity transformation risk is strictly limited.

The key features of the liquidity position at Siemens Bank are a high volume of short-term assets and an excess of short-term assets over short-term liabilities. Siemens Bank also has funding options available via Deutsche Bundesbank and Siemens AG. This ensures that Siemens Bank is always in a position to meet its payment obligations.

Currently, Siemens Bank has not issued any bonds on capital markets, nor has it placed any private bonds or promissory note loans.

#### **Results of operations**

A noticeable feature of the 2013 fiscal year was the significant improvement in net interest income and therefore in the net operating income of Siemens Bank.

(€ million)	2013	2012	2011
Net interest income	75.6	31.3	7.3
Net fee and commission income	17.1	16.2	13.7
General administration expenses	-38.4	-28.9	-19.7
Other income and expenses, net	-1.3	-0.5	0.3
Net operating income before allowances for losses on loans and advances	53.0	18.1	1.6
Allowances for losses on loans and advances	-12.8	-5.7	-1.1
Net operating income	40.2	12.4	0.5

Figure 5: Components of Siemens Bank income

Net interest income at Siemens Bank arises from the spread between interest income on loans and investments on one side and funding-related interest expense on the other. The substantial improvement in net interest income is attributable to the significant rise in the volume of loans and advances to customers in the core activity, lending and guarantee business, compared with prior years and to the smoothing of the growth in this portfolio over the fiscal year under review. The net interest margin contribution from the lending and guarantee business generates most of the net interest income. In contrast, the bulk of the liquidity from deposits is only invested in money markets on a short-term basis with low interest rate spreads.

Given the considerable expansion in the lending and guarantee business, there has been a decline in the importance of **net fee and commission income** for the results of operations at Siemens Bank. Siemens Bank earns fee and commission income primarily by providing risk management and processing services for Siemens AG and its subsidiaries. The costs incurred in providing the services are reported under general administration expenses.

Approximately 62% of **general administration expenses** at Siemens Bank are attributable to personnel expenses (2012: 61%). Siemens Bank employees are responsible for carrying out its own banking operations and also for providing risk management and processing services. The other administrative expenses are largely accounted for by the purchase of services from Siemens AG and its

subsidiaries and from third parties. This purchase of services also includes the purchase of all IT systems required by Siemens Bank. The significant increase in the general administration expenses in the 2012 and 2013 fiscal years was particularly attributable to the expansion of activities in the lending and deposits businesses and also to the costs associated with opening the London branch in the third guarter of the 2012 fiscal year.

The year-on-year rise in allowances for losses on loans and advances was attributable to a large extent to the expansion in the lending and guarantee business, which – in contrast to net interest income – has an immediate impact on net operating income. Given the excellent credit quality of the loan portfolio held by Siemens Bank, allowances for losses on loans and advances continued to be recognized at a modest level in the year under review with the ratio of these allowances to net operating income before allowances for loan losses falling slightly.

The **net operating income** largely equates to the net income in accordance with the German Commercial Code (HGB) that Siemens Bank transfers to Siemens AG under the existing profit-and-loss transfer agreement.

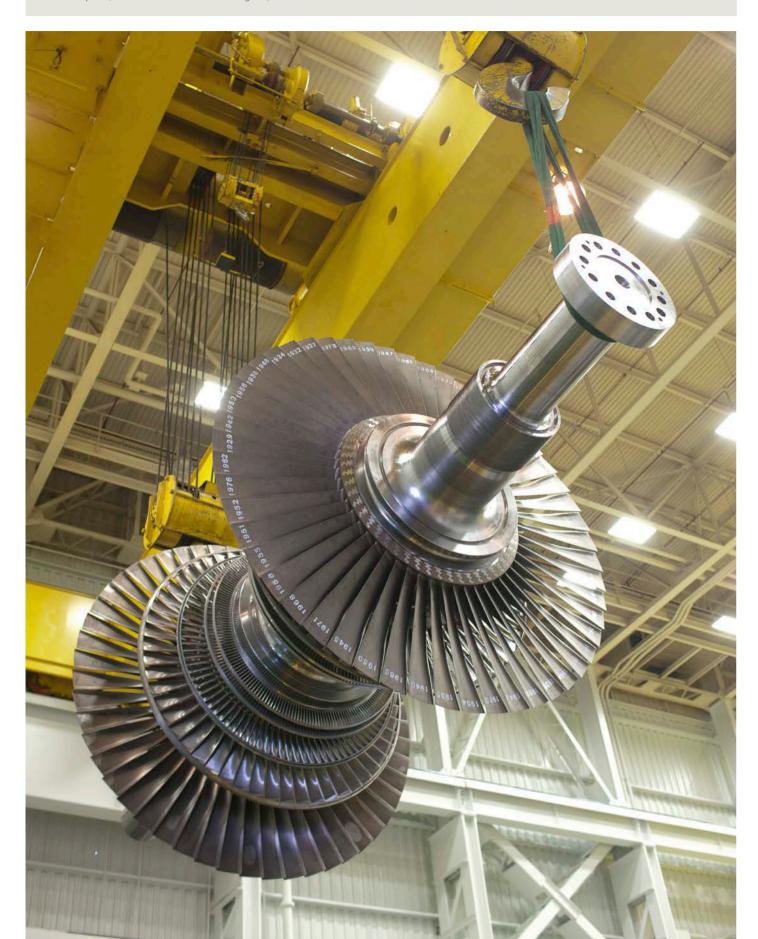
As in the 2012 fiscal year, the net operating income before tax reported here represents Siemens Bank's **key financial performance indicator**. Other indicators such as return on equity after tax (RoE) and economic value added (EVA) are used in the pricing of credit transactions.



#### Siemens Bank GmbH

Management report

Risk report (translation of the German original)



#### 2 Risk report

#### 2.1 Risk strategy

Corporate management at Siemens Bank strictly adheres to the targets and requirements of the business strategy. It is not possible to implement the Bank's business strategy and achieve the specified target returns without consciously taking on risk. Siemens Bank's risk strategy is based on the requirements of the business strategy and constitutes the framework for identifying, assessing, managing, and monitoring risk within the Bank.

#### 2.1.1 Objective

Siemens Bank is required to specifically identify, measure, manage, monitor, and report risks that it has already taken on, together with any future risks that may occur, as part of the implementation of the Bank's business strategy. This gives rise to a requirement for integrated management of target returns and risk strategy. In order to ensure that this requirement is satisfied, Siemens Bank has defined a risk strategy in which top priority is given to a responsible approach to risk and in which a core set of principles is set out as the basis for taking on risk.

The risk strategy specifies details for the implementation of the requirements under the business strategy in relation to issues subject to risk and in relation to strategic direction from a risk perspective while at the same time taking into account the overall objectives of the business strategy and the risk appetite of Siemens Bank. This forms the basis on which Siemens Bank determines its guidelines for risk management and the target system for risk strategy at the Bank. The most important risk principle is compliance at all times with both capital adequacy and liquidity requirements. Top priority is also given to avoiding concentration risk and ensuring continuous compliance with statutory and regulatory requirements.

Siemens Bank follows a clearly defined process for developing its risk strategy. The risk strategy is updated at regular intervals (or if triggered by a particular requirement) based on the business strategy. The basis for the risk strategy is a detailed analysis of risk factors within Siemens Bank using a risk inventory. The risk inventory defines and analyzes the principal types of risk and specifies how these risk types are to be modeled. The risk inventory is then used to construct the risk strategy objectives and action plans, the implementation of which is monitored as part of the overall risk reporting system.

#### 2.1.2 Regulatory requirements

The regulatory requirements for risk management, capital adequacy and liquidity together form the regulatory framework for the risk management system at Siemens Bank. In particular, Siemens Bank ensures that it complies at all times with the requirements of the German Solvency Regulation (SolvV), the German Liquidity Regulation (LiqV), and the German Minimum Requirements for Risk Management at Banks (MaRisk).

In the last fiscal year, Siemens Bank also initiated a comprehensive project with the goal of implementing the requirements dictated in the Capital Requirements Regulation (CRR) and the Capital Requirements Directive IV (CRD IV). The project will be completed in the course of the next fiscal year. In the 2013 fiscal year, Siemens Bank had already begun applying the requirements of the CRR and CRD IV within its risk strategy and the resulting implementation of its risk management system, completing the implementation of major parts of the requirements during the year.

#### 2.2 Risk management and organization

Siemens Bank has put in place a comprehensive risk management system in order to ensure that the measures aimed at achieving the objectives in the business strategy and risk strategy are properly implemented. Key components of the risk management system include the requirements specified by the capital adequacy concept and liquidity risk management, and the implementation of an efficient internal control system.

#### 2.2.1 Organizational structure

The processes, controls and responsibilities with respect to risk management are governed by the written rules and regulations for Siemens Bank. These rules and regulations govern, in particular, the processes for granting loans, further processing of loans, monitoring of loan processing, intensified loan management and workout, risk classification and review of credit ratings, together with the processes for asset liability management. Decision-making authority is governed by the Siemens Bank authority rules and regulations.

The general frameworks for internal capital management, management and control of individual types of risk, and for the methods, processes and limit structure within Siemens Bank are documented in the Bank's risk and organizational manuals. The risk and organizational manuals are available to all employees of Siemens Bank.

#### Segregation of functions

Within the organizational structure of Siemens Bank, there is a strictly defined segregation of front office and back office in terms of both functions and disciplinary arrangements, and this segregation applies right up to the Management Board level. The areas covered by the Chief Financial Officer (CFO) and the Chief Risk Officer (CRO) are organized entirely within the back office, whereas the areas covered by the Chief Executive Officer (CEO) are assigned in full to the front office. All credit decisions are only valid if they receive consent from both front office and back office. The authority rules and regulations specify that the back office may not be overruled.

Operational management of risk at Siemens Bank is carried out within the risk strategy framework and subject to the limits specified by the back office. The risk strategy framework and risk management limits are defined by the back office, whereas the front office is responsible for the operational implementation of risk management. Operational risk management is monitored and controlled by a risk monitoring unit that is independent in terms of both functional and disciplinary arrangements and forms part of the back office in the organizational structure. The responsibilities of the risk monitoring unit include comprehensive analysis and control of the risks accepted by Siemens Bank. Risk analysis includes identifying risks taken on by the Bank, developing suitable methods for measuring and quantifying risk, and analyzing the current risk situation. The analysis of the risk situation is based on the requirements of economic capital adequacy management. Risk control comprises activities to quantify and validate the risks taken on by the Bank, activities to monitor the authorized limits and capital adequacy, and activities associated with risk reporting.

#### Committees

The Siemens Bank Risk Committee is the central committee responsible for implementing integrated risk-return management and risk management within the meaning of section 25a (1a) of the German Banking Act (KWG). In particular, the Risk Committee supports the Management Board in developing and adopting the risk strategy as well as determining the capital adequacy concept. The Risk Committee is responsible for the guidelines on credit

portfolio management in that it specifies appropriate action and sets out the requirements for managing operational risk. In particular, the Risk Committee is responsible for managing and monitoring the credit portfolio.

Authority in relation to credit decisions on significant loan exposures is vested in the Credit Committee in accordance with the authority rules and regulations. The committee is responsible for exercising this authority in accordance with these rules and regulations and with due consideration of the Siemens Bank risk strategy.

The Asset Liability Management Committee (ALM Committee) is responsible for managing and limiting market and liquidity risk. Ultimate decision-making authority in all issues related to asset liability management, and therefore also related to the management of market and liquidity risk, lies with the Asset Liability Management Committee. The operational management of market and liquidity risk is carried out by the Treasury department at Siemens Bank. This function forms part of the front office in the organizational structure. The Asset Liability Management Committee is also responsible for specifying action plans and requirements related to capital and liquidity management.

#### Risk monitoring

The Finance, Risk Controlling, and Operations unit, which reports to the CFO, has been assigned principal responsibility for risk monitoring. Within this unit, the Credit Risk Controlling department is responsible for monitoring credit risk, the Market Risk Controlling department for monitoring market and liquidity risk, and the Integrated Risk Controlling and Organization department for matters relating to integrated risk controlling and operational risk. The head of Finance, Risk Controlling, and Operations sits on the Risk Committee, the Asset Liability Management Committee, and Credit Committee and also participates in the meetings of the Management Board and is therefore involved in all aspects of decision-making processes relevant to risk policy. Finance, Risk Controlling, and Operations supports and advises the Management Board in the development and implementation of the risk strategy. This includes all phases of creating the risk strategy, including the risk inventory, as well as designing the risk capital adequacy concept. Based on the risk strategy and the



risk capital adequacy concept, Finance, Risk Controlling, and Operations supports the Management Board with implementing an effective and efficient limit structure and with general limits for risks. The key responsibilities of the departments that comprise Risk Controlling include identifying risks that are relevant to Siemens Bank (operational risks are identified in consultation with the respective department managers, who identify and deliver the relevant information about their departments to Risk Controlling), measuring and assessing risks on a daily or regular basis, monitoring the utilization of limits, including escalating limit breaches, as well as reporting to the Management Board, and preparing the overall risk profile. In addition, Risk Controlling is assigned the authority, in cooperation with the CFO, to decide on the models and methods used in these controlling tasks, including their ongoing refinement and validation. The models and methods are designed and developed mostly by the Methods department, which also reports to the CFO. The Risk Committee must be informed of material changes to these

A key instrument to ascertain the appropriateness of the risk management system and the corresponding internal control system is the internal audit function. The Management Board has appointed an internal audit officer, who reports directly to the Management Board and is responsible for ensuring that the internal audit function fulfills its responsibilities properly. The framework of the internal audit function's tasks is described in a rolling three-year audit framework plan that is prepared using a risk-based approach and updated yearly. The operational execution of audits for which the internal audit function is responsible is outsourced to the internal audit function of

Siemens AG. The findings of the audits are summarized in an audit report prepared in consultation with the internal audit officer and then presented to the Management Roard

A further element of the internal control system is the compliance function of Siemens Bank. The compliance function consists of a central unit that is supplemented by other units from Risk Controlling, Regulatory Reporting, and the Legal department. This central compliance function, which includes anti-money laundering and fraud prevention, reports directly to the Management Board of Siemens Bank and has the authority to issue binding instructions, without restriction, regarding compliancespecific issues. The function assesses compliance with the internal regulations relating to anti-money laundering and other criminal offenses as well as further compliancerelevant, company-specific provisions. It also monitors compliance with these provisions, regulations and other requirements, and supports and advises the Management Board and the business units regarding this compliance. Regarding further compliance-relevant internal provisions such as regulatory questions or implementation of MaRisk, the compliance function is assisted, in particular, by Risk Controlling and Regulatory Reporting. Regardless of the superordinate role of the compliance function, the members of the Management Board and the business units remain fully responsible for compliance with all legal requirements and other regulations. The compliance function reports to the Management Board on a quarterly basis as part of the risk capital adequacy report, listing its activities and, where relevant, highlighting any identified deficiencies and measures implemented for rectifying those deficiencies.

#### Risk reporting

Within Siemens Bank, risk reporting to the Management Board, Supervisory Board and the Risk Committee constitutes part of risk controlling; reports are submitted both on a regular basis and ad hoc as required.

The central risk reporting tool is the quarterly overall risk report, which includes a comprehensive economic capital adequacy assessment and detailed reports on significant individual risks. The report on capital adequacy is based on a comprehensive economic capital adequacy assessment, which in turn includes an analysis of the current internal risk capital requirement in both normal and stress scenarios.

The overall risk report is complemented by regular, standardized reports on counterparty default risk, market risk, liquidity risk, and operational risk.

Counterparty default risk is largely reported within the context of the monthly credit risk report. Reports focus on the economic and regulatory capital requirement for the credit risks taken on by the Bank and on a detailed portfolio analysis regarding concentration risk incurred by the Bank. The analysis of concentration risk includes country risk, industry risk, concentrations in particular credit rating categories and concentrations in individual counterparties.

Market risk is reported monthly as well as daily. The focus of the monthly reports is on the economic capital requirement for the market risk taken on by the Bank. The daily reports focus on the monitoring of the operational Valueat-Risk limits.

The reporting of liquidity risk is also performed monthly as well as through the daily liquidity gap analysis. Refinancing risk is reported weekly. The reports focus on the economic capital requirement for the refinancing risk taken on by the Bank as well as on the monitoring of the operational Value-at-Risk limits.

The reporting of operational risks is part of the quarterly internal capital adequacy report. Losses in excess of €50 thousand are reported on an ad hoc basis to the Management Board. Additionally a detailed report is prepared showing the results of the yearly self-assessment as well as the resulting action plans. The implementation of these action plans is monitored in separate, quarterly reports.

## 2.2.2 Internal control system for accounting processes

#### Objective

The objective of external financial reporting is both to determine the measurement of dividends and to provide information in the proper manner and by the specified deadline dates to the users of the annual financial statements and management report. Siemens Bank has established an internal control system for its accounting processes, the purpose of which is to ensure that external financial reporting is conducted in the proper manner and breaches of accounting standards are avoided.

#### Responsibilities

The Accounting, Controlling and Regulatory Reporting department is responsible for external financial reporting and for the internal control system related to accounting processes. This department reports to the head of Finance, Risk Controlling and Operations and thereby to the CFO of Siemens Bank.

Processes and controls are also included in the auditing activities of the internal audit unit.

#### **Procedures**

The procedures and the internal control system for accounting processes are fully documented in process descriptions and work instructions. Accounting policies are described in the closing guidelines for Siemens Bank. Generally accepted accounting principles are applied when preparing the annual financial statements and management report. The appropriateness of these principles is regularly reviewed.

As far as possible, automated IT-based accounting procedures are used in order to reduce operational risk when preparing financial statements. Any modifications in IT systems relevant to accounting are subject to standardized authorization and verification procedures. Suitable reconciliation activities and controls ensure the quality of the data processing. Manual entries are subject to additional process checks. A contingency plan has also been put in place to cover accounting processes.

#### Further development and quality assurance

The internal control system for accounting processes and the underlying guidelines and work instructions are reviewed once a year (or as warranted) for their appropriateness. A review is also carried out as part of the authorization process for new products to establish whether and to what extent the existing rules and regulations need to be modified.

Individual training plans have been defined for the employees in the Accounting, Controlling and Regulatory Reporting department. These plans are revised and updated each year.

## 2.2.3 Integrated risk-return management and capital adequacy

#### Integrated risk-return management

The management of internal and regulatory capital, the management of liquidity risk, monthly performance controlling, and the management of costs arising in connection with internal and regulatory capital requirements form an integral part of integrated risk-return management at Siemens Bank. The management of internal capital is based on an economic capital adequacy approach, in which economic capital is the key risk variable.

The monitoring and control of economic and regulatory capital adequacy enables the Bank to ensure on an ongoing basis that the risk accepted within the different fields of activity at Siemens Bank is at all times consistent with the available capital, both at the overall bank level and within individual types of risk. The Management Board of Siemens Bank specifies the capital resources necessary for the Bank based on the business and risk strategies and in accordance with the defined target returns and strategic risk requirements. As part of the Bank's capital adequacy activities, the Management Board ensures on a continuous basis that there is an appropriate ratio between the Bank's risk profile and its available risk taking potential.

Within the overall context of integrated risk-return management, economic risk capital management is complemented by the monitoring and control of liquidity risk. Siemens Bank may only take on liquidity risk within the risk tolerance parameters specified by the Management Board. The critical factor when specifying the risk tolerance and the associated limits is to ensure the solvency of Siemens Bank, even if a serious crisis should occur.

The costs of economic capital adequacy requirements are factored into pricing and are integrated into performance measurement. Key figures in terms of pricing are EVA and ROE based on economic capital (return on risk-adjusted capital, or RORAC).

#### Capital adequacy

Siemens Bank has drawn up a concept for monitoring its capital adequacy in order to ensure that it has sufficient capital and liquidity at all times as required by section 25a of KWG. The Bank's Management Board reviews the capital adequacy concept on an annual basis and in the intervening period if warranted by a change in circumstances and modifies the concept where required based on the business and risk strategy. The modified concept is then approved by the Bank's Supervisory Board.

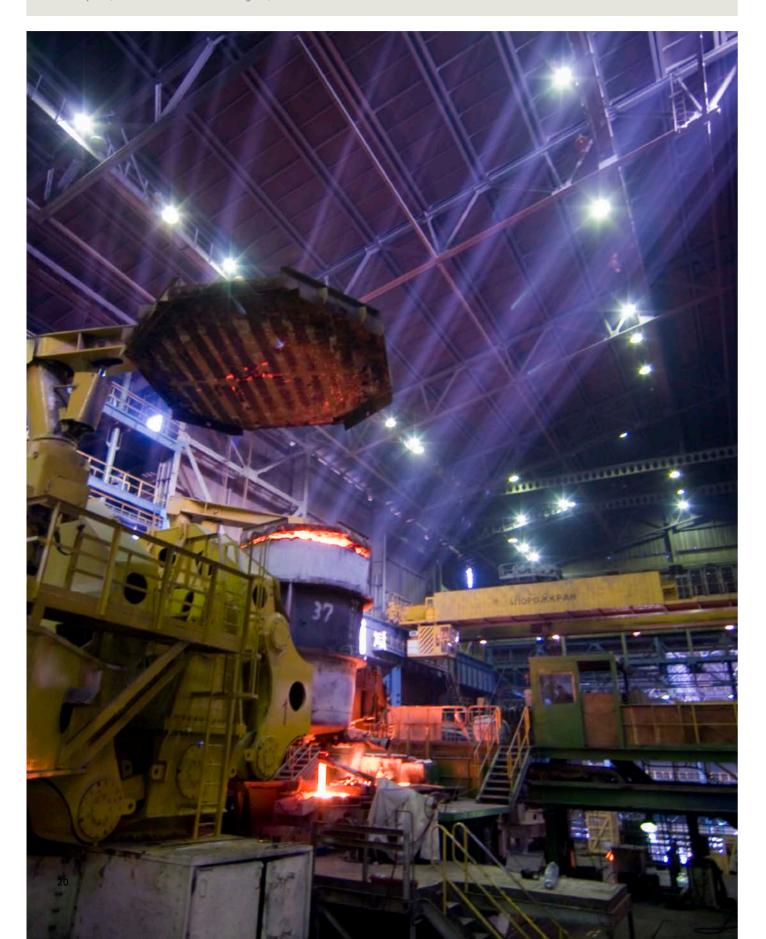
Siemens Bank applies the "gone concern" method (protection for creditors) in its internal management and limitation of risk. The gone concern method is based on a comprehensive risk approach in combination with a high confidence level, the primary objective of which is to provide effective protection for creditors. The confidence level is in this case based on Siemens Bank's current target rating of A/A-. This target rating means the target probability of surviving is 99.95% with a risk horizon of one year. Despite using the gone concern method, Siemens Bank follows the goal of remaining a going concern. At least once a year a calculation is prepared based on the going concern method with a risk horizon and confidence level of one year and 95% respectively.

Siemens Bank determines its risk taking potential with a strictly value based approach in accordance with the circular "Aufsichtsrechtliche Beurteilung bankinterner Risikotragfähigkeitskonzepte" (regulatory evaluation of internal capital adequacy concepts) issued by the German Federal Financial Supervisory Authority (BaFin) in December 2011. The risk taking potential comprises partly regulatory Tier 1 and Tier 2 capital (together referred to as core risk taking potential) and partly an adjustment for the hidden reserves and charges from the portfolio of Siemens Bank. Expected losses, potential costs from eliminating liquidity gaps, and administration costs are also taken into account in the calculation. If the result is a negative amount, the core risk taking potential is reduced by that amount. If the result is a positive amount, the amount is reduced by a risk buffer and is included in the internal capital adequacy calculation as additional risk taking potential. In fiscal year 2012, the additional risk taking potential was not explicitly included in the internal capital adequacy concept.

#### Siemens Bank GmbH

Management report

Risk report (translation of the German original)



As of September 30, 2013, the risk taking potential consisted of the following:

in € million	2013	2012
Tier 1 capital	500.0	500.0
Tier 2 captial	3.8	0.0
Additional risk taking potential	216.1	0.0
Total risk taking potential	719.9	500.0

Figure 6: Composition of the risk taking potential

Capital adequacy is measured by comparing the economic capital requirement with the available risk taking potential.

The Management Board allocates the available risk taking potential to the individual types of risk based on the Bank's business and risk strategies. This process of allocation is supported by a regular risk inventory. The risk inventory includes a comprehensive analysis of the risk factors in the respective business segments as well as a review of the related methods and models that are used. The individual risks are classified according to their materiality on the basis of the risk inventory as well as further appraisals.

Siemens Bank currently classifies the following types of risk as material:

- · Counterparty default risk
- · Market risk
- · Liquidity risk (in the sense of risk of insolvency)
- · Operational risk
- · Refinancing risk

Additionally the following risks were quantified for the first time in fiscal year 2013 in the scope of further development of the internal capital adequacy concept.

- · Prepayment risk
- · Business risk in terms of margin risk

The allocation of the risk taking potential as of September 30, 2013 was as follows:

in € million	2013	2012
Risk taking potential	719.9	500.0
thereof additional risk taking potential	216.1	0.0
thereof core risk taking potential	503.8	500.0
Buffer for other non-material risks	17.8	15.0
Buffer for stresstests	130.0	100.0
Risk capital for operational risks	6.0	5.0
Risk capital for counterparty default risk	320.0	350.0
Risk capital for market risk	10.0	10.0
Risk capital for refinancing risk	20.0	20.0

Figure 7: Allocation of the available risk taking potential

The additional risk taking potential is used only to cover prepayment and business risks. Only the core risk taking potential is used to cover the material risks. To quantify the internal capital requirement for counterparty default risk, market risk, and refinancing risk, Siemens Bank applies Value-at-Risk approaches with a confidence level of 99.95% and a risk horizon of one year. The same approach is used for the prepayment and business risks. An exception is operational risk, which is quantified using the basic indicator approach in accordance with SolvV.

When determining the economic capital requirement, Siemens Bank does not assume there will be any diversification effect between the individual risk types. Except in the case of liquidity risk, a specific risk amount is determined for each of the material risk types listed above. Liquidity risk (in the sense of risk of insolvency) is not covered by risk capital as part of the capital adequacy analysis because there is no meaningful way in which this can be achieved. In its place, liquidity risk (in the sense of risk of insolvency) is managed by using a liquidity gap profile including a system of limits specified by the Asset Liability Management Committee. These limits are derived from Siemens Bank's liquidity risk tolerance.

Other risk types currently classified by the Bank as non-material – such as strategic risk, and model risk – are together covered by an overall safety buffer.

#### Stress testing

In the context of capital adequacy, Siemens Bank has defined appropriate stress test scenarios for each material risk. The stress tests are aligned with the action plans and objectives defined in the business and risk strategies as well as the regulatory requirements in MaRisk. The implementation of stress tests is based on the stress testing policy agreed on by the Management Board. This policy is reviewed and, if required, modified in response to circumstances, but in any case at least once a year. Internal methods for measuring material risks are used in implementing the stress tests. The initial parameters for the various methods are adjusted on the basis of both hypothetical and historical stress scenarios. The Bank analyzes both risk-specific scenarios and overarching scenarios that involve some or all of the risk types. Stress testing is integrated into the analysis of capital adequacy to enable the Bank to identify any need for action at an early stage and ensure capital adequacy even when tough market conditions prevail.

Management report

Risk report (translation of the German original)

Required risk capital including buffers as of September 30, 2013 was as follows:

in € million	20	13	201	12
	Risk taking	Required	Risk taking	Required
	potential	risk	potential	risk
		capital		capital
Risk capital for operational risks	6.0	6.0	5.0	5.0
Risk capital for counter- party default risk	320.0	181.7	350.0	102.7
Risk capital for market risk	10.0	1.6	10.0	2.8
Risk capital for refinancing risk	20.0	6.0	20.0	5.8
Material risks	356.0	195.3	385.0	116.3
Prepayment risk		14.6		
Business risk		29.7		
Non-material, quantified risks	216.1	44.3	0.0	0.0
Buffer for other				
non-material risks	17.8	17.8	15.0	15.0
Buffer for stresstests	130.0	92.5	100.0	56.8
Stresscase overall	719.9	349.9	500.0	188.1

Figure 8: Required risk capital as of September 30, 2013 by risk type

The required risk capital relating to the buffer for other, non-material risks is reported as utilizing the full amount of the corresponding available risk taking potential. The same also applies to operational risk as the required risk capital in this case is determined in accordance with the basic indicator approach as specified in SolvV.

The most significant risk is counterparty default risk, which is also the main driver behind the utilization of the stress buffer. This reflects Siemens Bank's business and risk strategies.

Due to the consistently increasing business volume, utilization of the risk taking potential throughout the fiscal year in both the stress case and the normal case was at or below the level as of September 30, 2013. For fiscal year 2014, Siemens Bank is forecasting that capital adequacy will be assured at all times both in the normal case and if the stress scenarios are taken into account.

#### Regulatory capital adequacy

In addition to economic capital management within the context of capital adequacy and the management of liquidity risk, there is a second component of capital adequacy management within Siemens Bank, namely the monitoring and control of regulatory capital adequacy in accordance with the SolvV and of key liquidity ratios in accordance with the LiqV.

As of September 30, 2013, the composition of regulatory capital at Siemens Bank was as follows:

capital at siemens bank was as follows.				
in € million	2013	2012		
Core capital	500.0	500.0		
Paid in capital	5.0	5.0		
Capital reserves and other eligible reserves	495.0	495.0		
Total Tier 1 capital in accordance with section 10 (2a) KWG	500.0	500.0		
Total Tier 2 capital before capital dedection in accordance with section 10 (2b) KWG	3.8	0.0		
Deductions from Tier 2 capital in accordance with section 10 (6) and (6a) KWG	0.0	0.0		
Total Tier 2 capital in accordance with section 10 (2a) KWG	3.8	0.0		
Total available capital (adjusted) in accordance with section 10 (1d) KWG	503.8	500.0		

Figure 9: Composition of regulatory capital as of September 30, 2013

For the purposes of determining capital adequacy, regulatory capital is the same as the core risk taking potential.

Siemens Bank uses the standardized approach to credit risk for the purposes of measuring and covering the regulatory capital requirements with respect to counterparty default risk. It uses the Standardized Approach for measuring market risk and the Basic Indicator Approach for measuring operational risk.

The following table shows the regulatory capital requirements for the individual risk types:

ments for the marriage fish types.		
in € million	2013	2012
1. Counterparty default risk		
Counterparty default risk, standardized approach		
Central governments	1.6	3.2
Institutions	3.3	5.0
Corporates	223.6	171.2
Other	0.0	1.7
Overdues	0.2	0.0
Sum of counterparty default risk	228.7	181.1
2. Market risk		
Standardized approach	5.0	3.3
- thereof currency risk	5.0	3.3
Sum market risk	5.0	3.3
3. Operational risk		
Basis indicator approach	5.1	4.7
Sum operational risk	5.1	4.7
Total capital requirements	238.8	189.1

Figure 10: Regulatory capital requirements as of September 30, 2013

Under regulatory requirements, Siemens Bank must ensure a total capital ratio of 12% (as defined by SolvV) for the first three years of its business activities. From the 2013/2014 fiscal year onward, it will have to ensure at least the standard total capital ratio, which is currently 8%. The total capital ratio is the ratio of Siemens Bank's regulatory capital to the total amount from risk-weighted assets. As of September 30, 2013, the total capital ratio for Siemens Bank was 16.88% according to the final financial statements (September 30, 2012: 21.15%). As Siemens Bank's equity comprises almost exclusively Tier 1 capital components, the total capital ratio is only slightly higher than the Tier 1 capital ratio of 16.75% according to the final financial statements. Both ratios are therefore markedly higher than the total capital ratio of 12% specified by the regulatory requirements.

The difference between the required regulatory capital of €238.8 million (September 30, 2012: €189.1 million) and the required economic risk capital in the normal scenario of €195.3 million (September 30, 2012: €116.3 million) and in the stress scenario of €349.9 million (September 30, 2012: €188.1 million) is the result of Siemens Bank using its own risk models in the calculation of the required economic risk capital.

#### 2.3 Counterparty default risk

Siemens Bank understands counterparty default risk to mean possible loss of value resulting from partial or complete default, or from a deterioration in the credit rating of customers of Siemens Bank. Within counterparty default risk overall, Siemens Bank makes a distinction between credit risk, counterparty risk, and issuer risk.

The framework of rules and regulations for identifying, managing, and monitoring counterparty default risk comprises the credit policy and its associated guidelines for counterparty default risk management. The credit policy is a comprehensive description of procedures, tools, roles, and responsibilities for all persons involved in the process. The policy is reviewed at least once a year to ensure that it is up to date.

#### Credit risk

Credit risk refers to the risk that a borrower will fail to meet its obligations to Siemens Bank under a loan agreement, either partially or in full. Credit risk also includes transaction risk under loan agreements, the risk of default in connection with deposits made by Siemens Bank, and country risk. Country risk is the risk of constraints on monetary transfers or currency conversions as a result of official decisions or political restrictions in a particular country. Country risk also includes sovereign risk – i.e., the risk that governments or central banks will fail to meet their obligations to Siemens Bank, either partially or in full. Credit risk is the principal form of counterparty default risk to which Siemens Bank is exposed.

#### Counterparty risk

Counterparty risk refers to the risk that a counterparty in a forward or derivative transaction will fail to meet its obligations to Siemens Bank, either partially or in full. In the last fiscal year, Siemens Bank was not exposed to any significant risk amounts in connection with counterparty risk because of the low number of derivative risk positions held by the Bank.

#### Issuer risk

Issuer risk is the risk of deterioration in the credit rating of an issuer or the risk that an issuer will default, either partially or in full. Siemens Bank does currently not hold issuer risk positions of any kind.

#### 2.3.1 Risk classification

The classification of risk and the associated credit rating for Siemens Bank customers play a key role in the process for granting loans, assessing new business, and determining the internal risk capital requirement. Siemens Bank has a number of rating procedures at its disposal for determining customer credit ratings. The rating procedures are based on the attributes of the different customer groups and on specific product features; for example, there are separate criteria for determining ratings in connection with project finance entities. Rating procedures are based on statistically validated models and are optimized on an ongoing basis. Regular backtesting forms the core of this optimization process in order to ensure that the Bank achieves the best possible level of forecast quality and discriminatory power within its rating procedures.

Siemens Bank has defined 10 rating classes to enable it to achieve a meaningful differentiation between credit ratings. There are up to three further subclasses within each rating class (e.g., 3+, 3, 3-). This system consists of a total of 19 different credit ratings overall. The rating categories can be reconciled with external credit ratings using a conversion table. If credit ratings are available from an external provider in any particular instance, these external ratings could be used as the input for a credit rating procedure. All external credit ratings used by the Bank in its risk classification procedures are obtained exclusively from Standard & Poor's, Fitch or Moody's. Even if an external credit rating is used, Siemens Bank still carries out a credit rating analysis using its own knowledge and information. Credit rating classes 1 to 7 are used for non-encumbered customers.

If a borrower is classified with a credit rating of 8+ or worse, the borrower concerned is transferred to intensified loan management. A borrower may in any case be transferred to intensified loan management without a downgrade to a rating of 8+ or worse if other criteria for intensified loan management are met – e.g., a request by the customer for loan restructuring or there is a high probability of imminent default. If a borrower is classified with a credit rating of 9 or worse, the borrower concerned is transferred to the workout unit. Rating category 9 covers all borrowers who have been subject to loan restructuring;

category 10 comprises all borrowers already in default. If a borrower has payment obligations that are overdue by more than 90 days, the borrower concerned is generally classified in category 10.

The risk classification process also takes into account the country risk associated with a borrower. The credit rating for a borrower must always be considered in relation to the rating for the borrower's country and is generally subject to an upper limit based on the country risk.

Rating procedures are optimized continuously and are regularly subject to backtesting. However, the Bank does not reassess credit ratings or revise its rating procedures as a result of general short-term economic factors (through-the-cycle credit ratings). This is particularly important given the portfolio strategy of focusing on loan agreements with long maturities because through-the-cycle credit ratings ensure that the Bank makes a long-term assessment of credit quality.

A borrower's credit rating is reviewed at least once a year on the basis of the latest available information. Credit ratings are reviewed immediately if there are changes in specific borrower circumstances or significant changes in the economic environment.

#### 2.3.2 Portfolio management and modeling

The credit portfolio is managed using an integrated approach comprising management of expected and unexpected losses, procedures for early detection of risk, stress testing procedures, and comprehensive assessment of new business.

#### **Expected loss**

To determine the expected loss, the Bank forecasts the average loss it expects based on the current credit rating and the expected recovery rate for each and every borrower. The expected loss is a key figure in portfolio analysis and a key input variable for pricing new business. When determining risk as part of portfolio analysis, the expected loss is calculated for a period of one year; for the purposes of pricing new business, the maturity of the exposure is used in order to calculate the expected loss.

Pricing takes into account both the loan amount to be paid out and any weighted amounts from undrawn commitments so the Bank can estimate the business volume in the event of a default.

#### **Unexpected loss**

A Credit Value-at-Risk approach is used to analyze credit portfolio risk and determine the economic capital requirement. The Credit Value-at-Risk serves to quantify an unexpected loss and is a key risk variable in portfolio modeling. In this calculation, Siemens Bank uses a risk horizon of one year and a confidence level of 99.95%. The confidence level is derived from Siemens Bank's target rating of A/A-. Credit risk modeling at the portfolio level uses a simulation-based asset-value model. The asset-value model simulates the probability of default of the borrower using the borrower's return on company value. To determine the return on company value, Siemens Bank uses a multifactor model comprising both macroeconomic and borrowerspecific factors. Customers with similar economic characteristics are aggregated into risk units in order to calculate the unexpected loss. The stronger the correlation between a risk unit and macroeconomic factors, the greater the fluctuation in this unit's probability of default if there are changes in the macroeconomic factors. The fluctuation in the macroeconomic and the borrower-specific variables, and therefore the probability of default, is simulated using a Monte Carlo approach. A loss distribution for the credit portfolio is generated from the resulting changes in the probability of default. In addition to the correlations of the risk units, another key input variable for the Monte Carlo simulation is the probability of a credit rating migration. To obtain this data, the Bank draws up a table based on historical credit rating migrations. At each stage in the Monte Carlo simulation, the table provides the probability of migration to a better or worse rating category for each risk unit. The simulated loss distribution takes into account both losses from defaults and economic losses already incurred by a risk unit as a result of the deterioration in credit rating. The exposure for a risk unit comprises the loan amount paid out and any weighted amount related to open external credit lines. The Credit Valueat-Risk and the risk contributions for the risk units are then derived from the loss distribution. In addition to the Credit Value-at-Risk, the risk contributions from the largest portfolios and segments are also calculated in order to measure concentration risk.

#### Country risk

Country risk is measured by analyzing concentration risk for individual countries in terms of economic capital requirement and credit exposure. Country risk is limited both by preventive action in which exposure limits must be adhered to during the course of the credit process and by the ongoing analysis of concentration risk in individual countries.

#### **Backtesting**

Siemens Bank carries out monthly backtesting of the risk classification and probabilities of default as well as an analysis of rating migrations in order to ensure and refine the level of quality in its modeling of expected and unexpected loss (Credit Value-at-Risk). In addition, other parameters used in determining risk are examined as part of an annual review of risk models and rating procedures. Backtesting of rating procedures in terms of forecast quality and discriminatory power takes place monthly. If there are any anomalies, the results are used as the basis for adjusting structures and the methodology.

#### Pricing

As part of the credit process, new business is assessed using measurement methods and pricing tools. These methods and tools factor in funding costs, expected losses, and tax effects as well as administrative expenses and the costs in connection with economic risk capital. All the essential aspects of risk and return are therefore taken into account in the assessment of new business. The parameterization of the pricing tool is based on the parameterization defined within the portfolio management process and thereby ensures consistency with the Bank's integrated risk-return management. Key figures determined from the pricing process are the EVA and ROE or RORAC for the new business.

#### Early detection of risk

The credit rating process at Siemens Bank is based on established monitoring and reporting processes, ensuring that credit ratings are up to date. Qualitative information is regularly monitored, classified, and promptly included in any credit rating assessment. In addition to this early detection of risk in the credit rating process, Siemens Bank has established a quantitative early risk detection system based on credit spreads observed in the markets. In this system, the Bank carries out a risk analysis based on trends in CDSs or bond spreads so it can respond quickly to any deterioration in market-implied creditworthiness and initiate corrective measures if required.

#### Stress testing

Credit portfolio modeling and management using Credit Value-at-Risk is complemented by targeted sensitivity analyses and stress tests. The stress tests and sensitivity analyses for credit risk are carried out regularly for the capital adequacy calculation as well as on demand. The purpose of sensitivity analyses is to consider individual risk factors in isolation. Stress tests on the other hand provide a holistic view for the purposes of assessing credit risk. By integrating stress testing into the analysis of capital adequacy, the Bank is able to identify any areas in which action is required. Inverse stress tests also play a specific role. Although these inverse tests do not form

part of the analysis of capital adequacy, they are nevertheless important indicators in the early detection of risk and in the identification of possible risks to capital adequacy.

The model scenarios used for the stress tests take into account both historical scenarios and the strategic direction currently being pursued by Siemens Bank. At the core of the scenarios is a macroeconomic model that simulates the impact of a recession on the credit portfolio and the Bank's capital adequacy. Within the scenarios, Siemens Bank makes a distinction between a shallow, a moderate and a severe recession.

#### 2.3.3 Risk mitigation techniques

The risk classification and the accompanying credit rating of the borrower form the basis for the credit decision and for the analysis of the expected and unexpected loss. The borrower's credit rating itself is determined independently of any individual transactions and, as a result, also independently of available collateral. However, collateral still represents an important component in assessing risk and calculating economic risk capital in a lending transaction.

#### Types of collateral

In its management of credit risk, Siemens Bank makes a distinction between two fundamental categories of collateral:

- The first category comprises assets in the form of financial or other collateral that the Bank can realize in the event of a default, thereby allowing the Bank to limit the potential loss. This category includes, in particular, physical assets in the case of capital investment loans or project finance as well as cash collateral.
- The second category comprises collateral in the form of guarantees furnished by independent third parties, for example export credit insurance.

#### Collateral management

Both categories of collateral form an integral part of credit risk management at Siemens Bank provided that such collateral meets internal requirements for collateral that can be accepted by the Bank. Specifically, collateral in the second category is only acceptable if the credit rating of the guarantor is better than the rating of the original borrower, the guarantee is legally and directly enforceable, and the guarantor is not an individual. In the case of syndicated loans, management of collateral may be transferred to the agent for the loan syndicate.

Collateral in the first category results in a reduction in the expected loss and unexpected loss because the recovery rate for the transaction is increased. Collateral in the second category also leads to a reduction in the expected and unexpected loss, in that the credit rating of the guarantor is also factored into the calculation.

#### 2.3.4 Loan loss allowances

Siemens Bank recognizes individual allowances for loans classified as subject to workout. These allowances are intended to cover the expected loss after taking into account any expected proceeds from the realized collateral. Siemens Bank also recognizes general allowances to cover the latent credit risk in the portfolio of loans and advances. In this case, rating-related allowance rates are applied to the unsecured exposure. These allowance rates include rating-related assumptions on the probability of default and assumptions on the proportion of loss in the event of a default. The rating also factors in an assessment of country risk, with the result that any general allowance recognized by the Bank also covers the assumed latent country risk.

As of September 30, 2013, Siemens Bank had total recognized individual and general loan loss allowances of €13.5 million (September 30, 2012: €11.9 million).

## 2.3.5 Analysis of the credit portfolio as of September 30, 2013

The required economic capital for counterparty default risk as of September 30, 2013 was €181.7 million. The allocated risk taking potential for counterparty default risk was €320.0 million. Over the course of the fiscal year, the utilization of the risk taking potential consistently increased in line with the growth in the overall portfolio. The amount of required capital is largely determined by the credit portfolio volume, borrower credit ratings, and borrower industrial sectors.

The focus of the credit portfolio on corporates is aligned with the business strategy of the Bank. As of September 30, 2013 the credit portfolio had a nominal exposure of €3,112.7 million (September 30, 2012: €2,299.7 million), of which €3,012.7 million (September 30, 2012: €2,259.7 million) was attributable to private-sector borrowers and €100.0 million (September 30, 2012: €40.0 million) to public-sector borrowers.

The main emphasis of the private-sector business is on the energy, industrial, and transport sectors.

A breakdown of the Siemens Bank credit portfolio by credit rating as of September 30, 2013, is shown in the following table:

in € million	2013	2012
Rating	Outstanding	Outstanding
1	1.0	0.0
2+	0.0	0.0
2	0.0	0.0
2-	123.0	50.0
3+	302.7	261.8
3	50.0	30.0
3-	25.0	50.0
4+	151.1	82.8
4-	492.3	619.9
5+	644.2	390.0
5-	540.9	256.0
6+	341.1	340.4
6-	217.8	130.1
7+	60.1	11.6
7-	95.0	53.4
8+	57.2	0.0
8-	0.0	0.0
9	0.0	23.7
10	11.3	0.0
Total	3,112.7	2,299.7

Figure 11: Credit portfolio by rating

As of September 30, 2013, the investment grade exposure (rating 1 through 5+) totaled €1,789.3 million, and the non-investment grade exposure (rating 5- through 10) totaled €1,323.4 million. There was no credit exposure with a high likelihood of default (rating 9) as of

September 30, 2013. As of September 30, 2013, defaults in the credit portfolio totaled €11.3 Mio (Rating 10).

The breakdown of the credit portfolio by geographical area (based on the country of risk) highlights the Bank's business strategy of focusing on customers in Europe and Asia.

in € million	2013	2012
	Outstanding	Outstanding
EU excluding the euro zone	878.6	538.4
Euro Zone excluding Germany	707.6	656.7
Germany	580.9	353.9
Europe excluding the EU	473.4	482.8
Asia	241.2	179.4
Austrailia/Oceana	144.6	73.8
Americas	86.4	0.0
Africa	0.0	14.6
Total	3,112.7	2,299.7

Figure 12: Credit portfolio by geographical area

#### 2.4 Liquidity risk

Siemens Bank only takes on liquidity risk to the extent that this is necessary to implement its business strategy. The Bank is only permitted to take on refinancing risk within tightly defined limits.

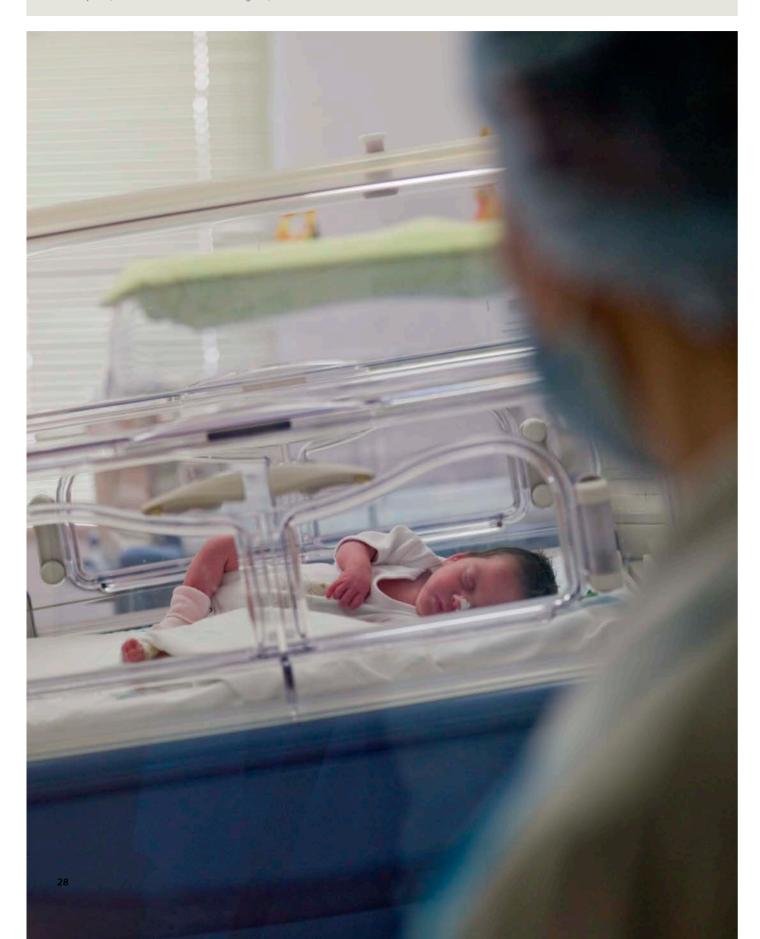
The framework of rules and regulations for identifying, managing and monitoring liquidity and market risk comprises the asset liability management policy and its associated guidelines. The asset liability management policy is a comprehensive description of procedures, tools, roles, and responsibilities for all persons involved in the process. The policy is reviewed at least once a year to ensure that it is up to date.

#### 2.4.1 Risk management

#### Liquidity risk (in the sense of risk of insolvency)

Liquidity risk (in the sense of risk of insolvency) is the risk that Siemens Bank will not be able to meet its payment obligations (either in euros or in foreign currency) on time or in full. Siemens Bank uses a detailed, multicurrency liquidity gap profile to manage liquidity risk. In this profile, the balances of all contractually agreed and modeled cash flows are reported on a daily basis and translated into euros. A subsequent gap analysis for the individual time buckets then ensures that any emerging liquidity shortfall is detected at an early stage and that Siemens Bank can meet its payment obligations at all times. In a procedure similar to that used for the multicurrency liquidity gap profile in euros, individual liquidity gap profiles are generated and analyzed for each material currency.

During the course of the day, the latest account balances are continuously monitored in order to ensure liquidity is maintained.



If a liquidity shortfall should nevertheless arise, Siemens Bank has a liquidity contingency plan that defines communication channels and a comprehensive range of contingency measures.

#### Refinancing risk

Refinancing risk is the risk that Siemens Bank will only be able to close gaps in its liquidity gap profile by obtaining funds at increased market interest rates. Each week, the maximum present value loss arising from changes in funding terms and conditions is calculated in the form of Liquidity Value-at-Risk (LVaR) based on the net cash flows determined in a spread-sensitive liquidity gap profile.

#### Prepayment risk

Prepayment risk is the risk that, as a result of a prepayment of a variable interest loan by the counterparty, Siemens Bank must then pay market value compensation on the corresponding funding when it is terminated early. Because the loans are variable interest loans only the changes in the funding spreads are relevant for the market value compensation calculation. For loans with fixed interest rates there are market value compensation clauses agreed with the counterparty. Prepayment risk arises therefore due to overestimation of the expected maturity of the credit business.

#### Limit structure

Siemens Bank defines its liquidity risk tolerance over a period of 12 months and thereby limits the gaps determined in the liquidity gap profile. Liquidity risk controlling continuously monitors compliance with these limits. For the time period up to one month, the limit is represented by a liquidity buffer, which is determined as a result of the liquidity stress tests. If a limit is exceeded, the Asset Liability Management Committee has to be informed without delay and action has to be initiated to restore compliance with the limit.

Refinancing risk is managed through operational Valueat-Risk limits at a bank-wide level. Liquidity risk controlling continuously monitors these limits. If a limit breach occurs, the ALM Committee is to be informed immediately and measures undertaken in order to reduce the breach until the position is within the appropriate limit. The operational management is the responsibility of the Treasury Department of Siemens Bank. Siemens Bank takes on refinancing positions which result in liquidity risk only within the framework of asset liability management. Derivatives are currently only allowed in order to reduce risk, but not as a means of creating new refinancing positions.

Operationally meaningful management of prepayment risk is not possible through a limit structure because this would create incentives to increase the risk from maturity transformation. Therefore prepayment risks are preemptively minimized as far as possible through the management of the expected maturity of the underlying transactions.

#### 2.4.2 Modeling

#### Modeling

In order to ensure the liquidity gap profile is a full and complete presentation of the current liquidity position, Siemens Bank includes optional and modeled cash flows as well as deterministic cash flows in the profile. These optional and modeled cash flows include, for example, committed but undrawn lines of credit, the notified credit business, and outstanding project finance drawings. The assumptions made allow Siemens Bank to draw up a comprehensive, risk-adjusted presentation of its liquidity position.

Siemens Bank uses an internal Liquidity Value-at-Risk model to measure refinancing risk. Economic capital is determined by calculating the Value-at-Risk with a confidence level of 99.95% and a risk horizon of one year. Operational Value-at-Risk limits are then derived from this calculation. If the operational Value-at-Risk limits are determined and monitored using a different confidence level or risk horizon, the Bank ensures that there is always reconciliation to capital adequacy.

Prepayment risk is also determined by a Value-at-Risk approach with a confidence level of 99.95% and a risk horizon of one year. Prepayment risk affects the costs related to early terminations of the funding transactions as well as the amount of the additional risk taking potential. Therefore the internal capital adequacy calculation applies the additional risk taking potential to cover this risk.

#### **Liquidity buffer**

For liquidity shortfalls, Siemens Bank holds a buffer consisting of high-quality, liquid assets eligible for use as central bank collateral as well as cash. A core component of this strategy is Siemens Bank's participation in Deutsche Bundesbank's KEV program ("Krediteinreichungsverfahren"), in which the Bank's loans to customers are eligible for submission to Deutsche Bundesbank as collateral. The minimum reserve at the Deutsche Bundesbank is not included in the buffer.

#### Stress testing

Siemens Bank has defined hypothetical stress test scenarios for liquidity risk. These scenarios include both market and institution-specific liquidity risks. In addition, the Bank also regularly analyzes a combined scenario. The results of the stress test scenarios determine the minimum level of the liquidity buffer. The results of the stress tests are reported in the overall risk report and to the Asset Liability Management Committee in the monthly market and liquidity risk report.

#### **Backtesting**

The modeling assumptions regarding future cash flows included in the liquidity gap profile and the assumptions used in the calculation of the LVaR are regularly validated by liquidity risk controlling.

Liquidity risk controlling also reviews the defined stress test scenarios.

The early warning indicators defined to highlight a liquidity shortfall are validated on a regular basis – but in any case at least once a year – to ensure that they are up to date and complete. On a similar cycle, liquidity risk controlling reviews the action specified in the event of a liquidity shortfall to assess whether this action is effective and can be implemented within the required period of time.

## 2.4.3 Liquidity analysis as of September 30, 2013

The liquidity gap profile comprising deterministic, optional and modeled cash flows shows a single period of negative cumulative cash flows in 12 to 36 month time buckets as of September 30, 2013. The short- and medium-term cumulative cash flows up to one year are consistently positive. As of September 30, 2013, the net cash surplus for one day was €423.6 million, for one week €426.1 million, for one month €339.4 million, and for three months €100.0 million. The optional and modeled cash flows are included in these figures and are already adjusted for risk. Siemens Bank continued to increase its liquidity buffer over the last fiscal year. As of September 30, 2013, this buffer (comprising assets eligible as collateral with central banks) amounted to €399.7 million (September 30, 2012: €210.8 million).

Siemens Bank further expanded its refinancing options during the year. Within strict limits, deposits are also used for refinancing credit business. Given the largely maturity-matched funding of the credit business, Siemens Bank had, as of September 30, 2013, a Liquidity Value-at-Risk of €6.0 million (September 30, 2012: €5.8 million) with a confidence level of 99.95% and a horizon of one year because of the negative cash flows in the 12 to 36 months time buckets.

There were no effective losses during fiscal year 2013 arising from prepayments. The realized loan discounts were higher than the corresponding market value compensation payments.

#### 2.5 Market risk

Siemens Bank understands market risk as possible loss of value resulting from fluctuations in market prices and from volatility in financial instruments.

Siemens Bank does not have a trading book. Currently, the Bank's business and risk strategy only allows it to enter into trading deals for the purposes of mitigating risk. To the greatest possible extent, Siemens Bank therefore avoids market risk positions and only enters into such transactions within tightly specified parameters. Currently, market risk at Siemens Bank comprises interest-rate risk and currency risk.

Market liquidity risk is managed in an integrated approach in conjunction with the management of market risk because Siemens Bank is only exposed to market liquidity risk as a result of the plain vanilla interest-rate and currency derivatives that it enters into to reduce the risk arising from open positions.

#### 2.5.1 Risk management

The Asset Liability Management Committee at Siemens Bank is responsible for the Bank's asset liability management and therefore also for the management of market risk. In particular, the Asset Liability Management Committee specifies the operational limits for the management of market risk based on the risk taking potential allocated in the capital adequacy concept.

Responsibility for operational management within the system of limits specified by the Asset Liability Management Committee lies with the Siemens Bank Treasury function. Siemens Bank takes on market risk positions solely in the context of its asset liability management. Currently the Bank may only enter into derivatives in order to reduce risk and not to take on new market risk positions.

Risk positions are monitored daily by market risk controlling. These activities include both the monitoring of compliance with operational limits and an analysis of the financial profit-and-loss account on a daily basis. If a limit is exceeded, the Asset Liability Management Committee has to be informed without delay and action initiated to restore compliance with the limit.

#### 2.5.2 Modeling

#### Risk model

Siemens Bank uses an internal Value-at-Risk model, based on a variance/covariance approach to measure market risk. Economic capital is determined by calculating the Value-at-Risk with a confidence level of 99.95% and a risk horizon of one year. Operational Value-at-Risk limits are then derived from this calculation. If the operational Value-at-Risk limits are determined and monitored using a different confidence level or risk horizon, the Bank ensures that there is always a reconciliation to capital adequacy.

#### **Backtesting**

The one-day Value-at-Risk is backtested in order to ensure the quality of the forecast produced by the Value-at-Risk model. The change in value in the underlying positions (hypothetical P&L) is compared against the calculated Value-at-Risk. If the hypothetical P&L exceeds the calculated Value-at-Risk more than five times within a year, Siemens Bank makes adjustments to the modeling. This may involve either a general modification of the model or the introduction of a penalty factor. Penalty factors are based on the requirements in the Internal Measurement Approach as specified in SolvV.

#### Stress testing

The measurement of market risk using Value-at-Risk is complemented by targeted sensitivity analyses and stress tests. These analyses and stress tests simulate extreme fluctuations in individual risk factors or particular crisis situations that are not possible to encompass in the Value-at-Risk measurement approach. The scenarios used in these analyses and tests are based on both hypothetical portfolio-specific scenarios and historical data relating to actual extreme fluctuations in risk factors. The integrated stress tests in the economic capital adequacy assessment use, in particular, three degrees of macroeconomic downturn (light, moderate, severe) as the basis for the tests.

## 2.5.3 Market risk analysis as of September 30, 2013

As of September 30, 2013, the required economic capital for market risk was €1.6 million. The allocated risk taking potential for market risk was €10.0 million. At no time during the fiscal year were the loss limits relating to the Treasury function at risk of being breached. The utilization of the allocated risk taking potential did not exceed the allocation at any point during the fiscal year.

#### 2.6 Operational risk

Operational risk is defined as the risk of losses resulting from inappropriate or failed processes or technical systems or inappropriate behavior or failures on the part of individuals or resulting from external events. This definition includes legal and reputational risk.

The framework of rules and regulations for identifying, managing, and monitoring operational risk is provided by the operational risk policy. This policy is a comprehensive description of procedures, tools, roles, and responsibilities for all persons involved in the process. The policy is reviewed at least once a year to ensure that it is up to date

The organizational structure of operational risk management comprises both central and local components. Basic responsibility for the management of operational risk lies at the local level with the relevant Siemens Bank departments and units. This management is coordinated by an operational risk manager appointed by the Management Board. The operational risk manager acts as a central point of contact for all matters concerning operational risk management.

#### 2.6.1 Risk classification and management

Siemens Bank conducts an annual self-assessment in which it systematically collects and analyzes data on operational risk. The various risks are then prioritized based on the risk potential determined in the analysis. Thereafter the Bank initiates appropriate countermeasures with continuous monitoring in order to mitigate any critical risks that have been identified.

Any losses actually incurred above a defined threshold value are recorded without delay in the Bank's own database of losses and analyzed to establish the cause of the losses. The Risk Committee decides on any action that needs to be initiated and the operational risk manager monitors the implementation of such action.

Siemens Bank also has a comprehensive contingency plan to ensure that the business can continue to operate in the event of process or system failures. This plan is regularly reviewed to verify that it is fit for this purpose.

Other information (translation of the German original)

An early warning system has been implemented on the basis of key risk indicators. These indicators are monitored monthly and are regularly screened by the Risk Committee.

Siemens Bank uses the Basic Indicator Approach as specified in SolvV in order to measure and cover the regulatory capital requirement for operational risk.

To measure the required economic capital, Siemens Bank reduces the available risk taking potential by the amount determined for regulatory purposes under the Basic Indicator Approach. The Bank also conducts regular stress tests on its economic capital adequacy as part of the economic capital adequacy assessment in order to minimize the risk in this static approach caused by possible fluctuations in earnings.

#### 2.6.2 Risk reporting

Operational risk forms an integral part of the overall risk report and is subject to regular quarterly and annual risk reporting.

Ad hoc reports are also used to report any material losses to the Management Board without delay. These reports include any reputational damage or losses due to fraud.

The total value of operational losses in the past fiscal year was below €0.1 million.

#### 2.7 Business and strategic risk

Business and strategic risk is managed by the Management Board of Siemens Bank at an overarching level for the entire Bank rather than as part of the day-to-day business of individual departments.

Business and strategic risk is assessed during the course of the process for determining the Bank's business and risk strategies. Business risk is managed by identifying potential business and specifying target markets as part of business strategy planning and by subsequently deriving business strategy targets and action plans. Using the business strategy as a basis, a risk inventory is performed for business and strategic risks. The risk inventory includes an inventory of the methods used for the risk quantification and risk management as well as an analysis of the relevant risk factors and a forecast of the required capital for Siemens Bank. After the completion of the risk inventory, targets and measures for the individual risks are devised. The targets and measures are continually monitored by the back-office functions.

Business risk in terms of margin risk is separately considered in the internal capital adequacy calculation. This risk affects the size of the additional risk taking potential. Therefore the additional risk taking potential is used to cover this risk.

Siemens Bank uses a Value-at-Risk model, based on a variance-covariance method, to measure business risk. Economic capital is determined by calculating the Value-at-Risk with a confidence level of 99.95% and a risk horizon of one year. Operationally meaningful management of business risk is not possible through a limit structure; therefore the Management Board manages this risk on a bank-wide level.

Changes in the overall risk situation, and therefore also in strategic risk, are analyzed quarterly by the Risk Committee. Particular emphasis is given to analysis of the credit portfolio in terms of strategic alignment and trends.



#### 3 Other information

Since April 1, 2012, Siemens Bank has maintained a branch in London, United Kingdom, where it operates lending and guarantee business. There are no other branches.

As in 2012, Siemens Bank was involved in a large number of group-wide programs and initiatives in 2013 under the auspices of Siemens AG, such as

- compliance programs to ensure compliance with legal requirements as an indispensable basis for demonstrating the integrity of the Group's business activities so that Siemens is perceived by stakeholders as a trustworthy partner,
- sustainability management to promote responsible conduct at economic, environmental, and social levels for the benefit of future generations,
- diversity management to support employees in various private and professional situations and help them meet the challenges in both their working and private lives, and

 initiatives to support a work-life balance, for example tax-free childcare subsidies and childcare places linked to employment contracts.

No non-financial performance indicators were used during the 2013 fiscal year to manage the business.

With effect from December 6, 2013, Siemens AG added €500.0 million in cash to the capital reserves of Siemens Bank. There were no other significant events to report following the end of the fiscal year.

Another extremely important factor in Siemens Bank's business performance was the confirmation of its credit rating by Moody's credit rating agency in August 2013. Moody's confirmed an unchanged long-term rating for Siemens Bank of A1 and an unchanged short-term rating of P-1.

Outlook (translation of the German original)

#### 4 Outlook

#### Trends in the economic environment

In an economic forecast published during the fall of 2013, the Economic and Monetary Policy Committee of the Association of German Banks predicts that the global economy will grow by a maximum of 3% over the remainder of the 2013 calendar year. The committee believes it is possible that growth could accelerate to 4% for the coming calendar year, although it forecasts that this growth will continue to vary between different economic regions. Global economic growth in the last few years has been driven primarily by economic performance in emerging markets, but the committee expects to see a fall in growth rates in these countries. According to the committee, experience has shown that the contrasting forecast of an economic upturn in the United States will have strong knock-on effect in other industrialized countries. As far as the euro zone is concerned, the committee predicts a continuation of the economic recovery apparent since the spring of 2013, with the contraction in gross domestic product for 2013 as a whole estimated at just 0.4%. The committee believes that growth of 1% is possible for the coming calendar year, although the growth rate is likely to vary significantly among the countries in the euro zone. The committee has noted influences from the peripheral countries in the euro zone that are having the effect of suppressing economic growth despite the overall trend toward recovery. At the same time, the committee's forecast believes it is possible that Germany could return to "normal" growth rates during the course of 2014. The forecast highlights a number of uncertainties that could hold back growth. In the United Kingdom, HM Treasury's September forecast (which is based on forecasts from various banks) predicts that the country will see economic growth of 1.4% over the whole of 2013, rising to 2.1% in 2014.

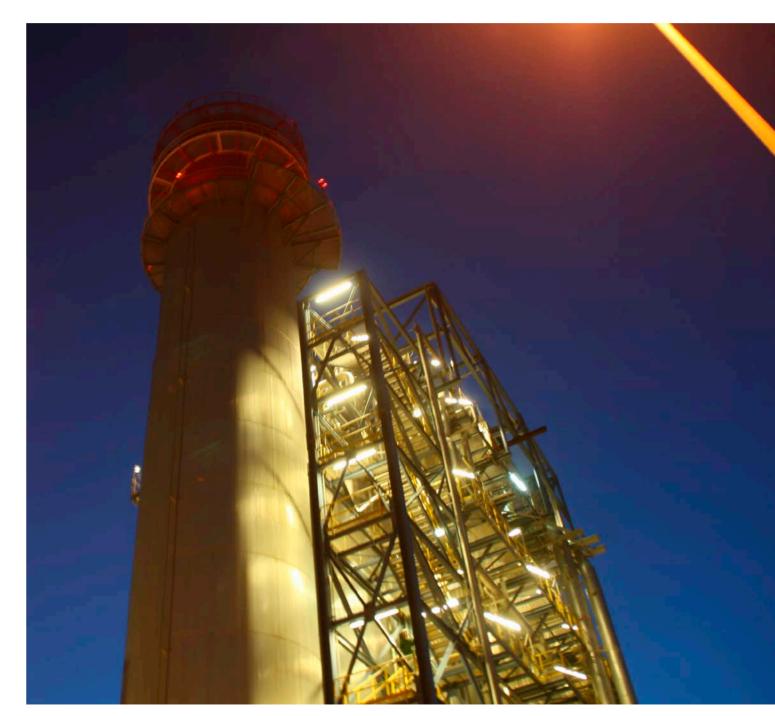
Siemens Bank shares the expectation that the economic recovery started in 2013, particularly in the industrialized countries, will continue in 2014 and beyond. In addition, Siemens Bank predicts that many Asian countries will continue to enjoy high growth rates. Nevertheless, Siemens Bank also believes that the global economy is facing a number of serious uncertainties, such as the ongoing sovereign debt crisis in the euro zone and changes in the political framework for capital spending on equipment related to the use of renewable energies. However, it is the view of Siemens Bank that the positive economic signs currently outweigh other considerations and this will also have a positive impact on the banking sector.

Siemens Bank believes that the demand for project finance and investment loans will be sustained at a high level. Given the Bank's broad diversification of business across industries and regions, Siemens Bank also believes that it will be able to offset any adverse effects in some markets with the effect from positive developments in other markets. Furthermore, the Bank predicts that, particularly in emerging markets, the demand for equipment capital investment and therefore also for loan financing can be divorced from economic trends, at least to a certain extent. Overall, Siemens Bank continues to identify very attractive growth opportunities in its lending and quarantee business.

#### Business performance of Siemens Bank in 2014 and 2015

Siemens Bank is therefore expecting to be able to continue on the path of successful profitable growth over the next few fiscal years. In particular, the Bank also intends to benefit from the organization of its lending and guarantee business in line with Siemens AG's Sector organization, from its presence in London's financial center, and from the income derived from the credit portfolio it has built up to date. At the same time however, the Bank will continue to avoid excessive credit risk.

Although the Bank is forecasting a further decline in short-term deposits from Siemens AG and its subsidiaries, and an associated additional fall in loans and advances to banks and credit balances with central banks resulting from money market transactions, the Bank believes that the effect on business volume and net interest income will be more than offset by the impact from very significant growth in loans and advances to customers as part of its lending and guarantee business. The planned expansion of business activities in Asia, especially the further development of the credit portfolio with Asian customers, is also expected to generate a positive impact on the Bank's net interest income.



#### Siemens Bank GmbH

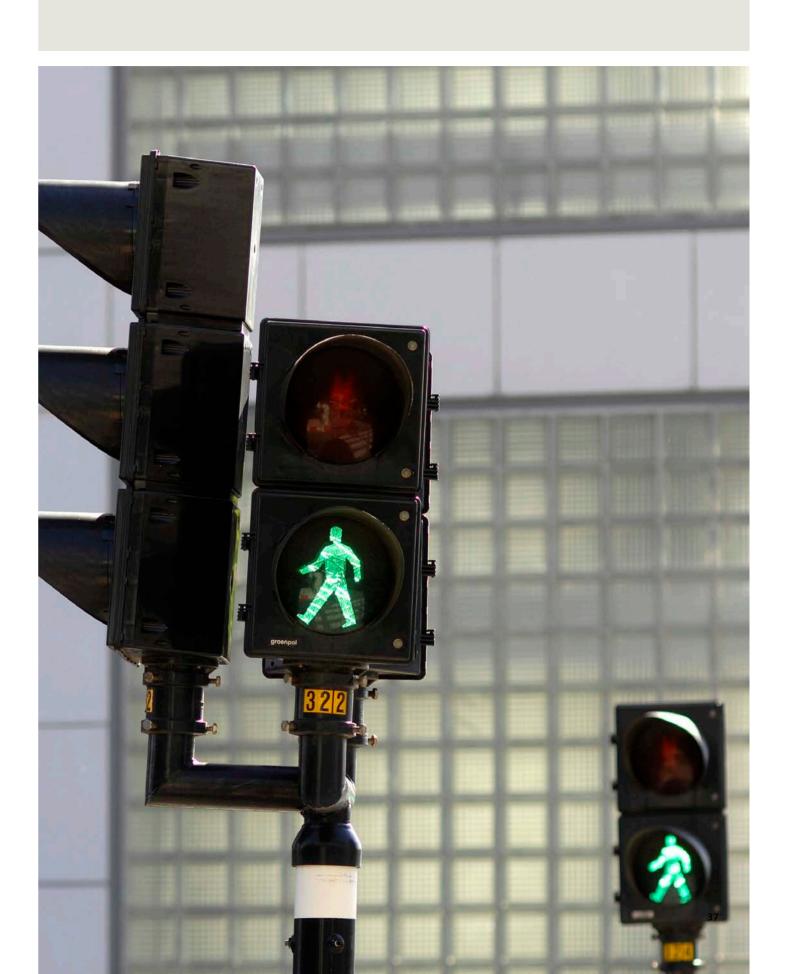
Management report

Outlook (translation of the German original)

Siemens Bank expects that its funding in the 2014 and 2015 fiscal years will continue to be provided largely by Siemens AG and its subsidiaries. In addition, given the forecasted sharp increase in net interest income, risk management and processing services will continue to become less important as a pillar of the business and component of the Bank's earnings.

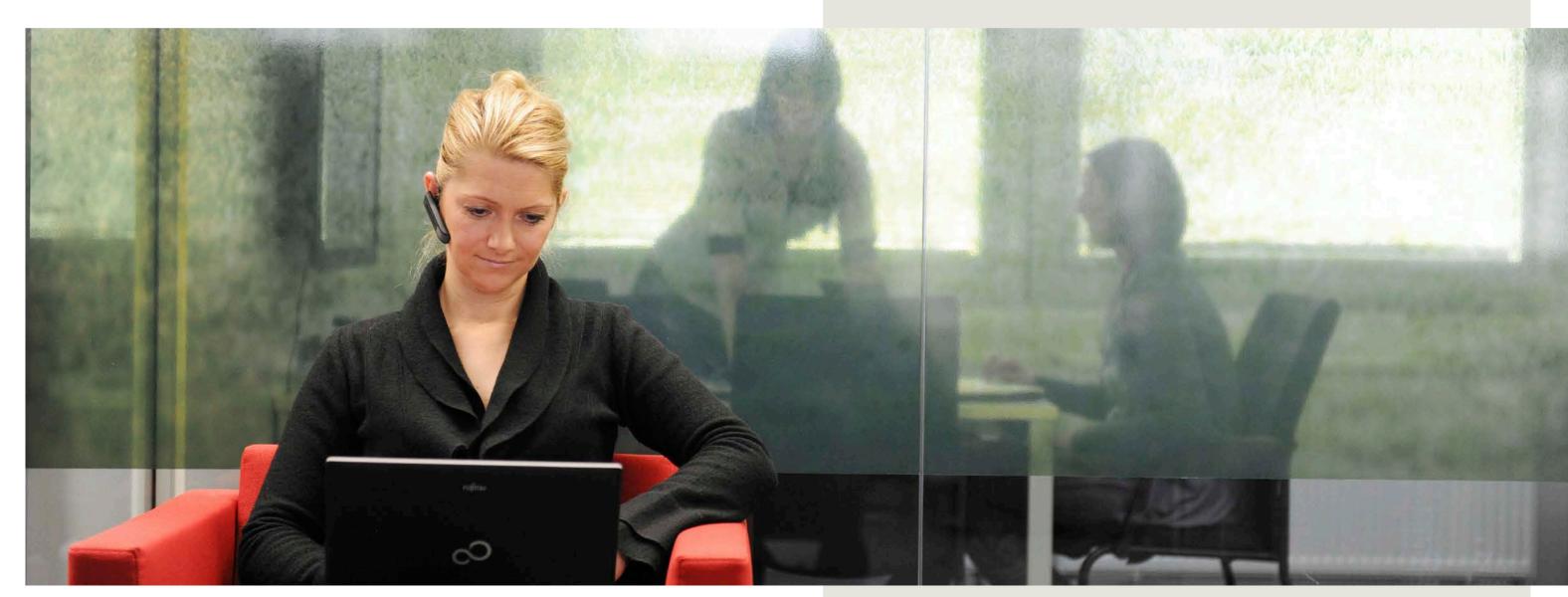
Siemens Bank believes that some of the positive developments will be offset in the results of operations by the need to recognize greater allowances for losses on loans and advances compared with prior years. This increase in allowances is necessary because of the economic uncertainties. In addition, the further expansion of business activities and growth-driven capital spending by the Bank on infrastructure will lead to a further (but disproportionately low) increase in general administration expenses.

Overall, Siemens Bank is expecting to be able to continue achieving a disproportionately high increase in its net operating income before tax over the next two fiscal years based on the sharp rise in net interest income.



# Annual financial statements

of Siemens Bank GmbH, Munich, for the fiscal year ended September 30, 2013 (in €)



Income statement (translation of the German original)

## Income statement

of Siemens Bank GmbH, Munich, for the fiscal year ended September 30, 2013 (€'000)



		Note		2013	2012
1	Interest income from	1			
	a) Lending and money market business		107,147		90,090
	b) Fixed-income securities and registered debt		97		0
				107,244	90,090
2	Interest expense			-31,668	-58,829
3	Fee and commission income	1, 2		17,376	16,355
4	Fee and commission expense			-289	-158
5	Other operating income	1, 3		73	147
6	General administration expenses				
	a) Personnel expenses				
	aa) Wages and salaries		-20,332		-15,467
	ab) Social security, post-employment and other employee benefit costs		-3,473		-2,276
	of which: in respect of pensions -€1,988 thsd. (2012: -€1,417 thsd.)			-23,805	-17,743
	b) Other administrative expenses			-14,572	-11,187
				-38,377	-28,930
7	Amortization and write-downs of intangible fixed assets, depreciation				
	and write-downs of property and equipment			-21	-11
8	Other operating expenses	3		-1,347	-576
9	Write-downs of receivables and certain securities, and additions to			42.755	F 722
	provisions in the lending business			-12,755	-5,733
10				40,236	12,355
11	Taxes on income	4		-309	-17
	of which: deferred taxes €0 thsd. (2012: €0 thsd.)				
12	Other taxes not included under item 8			-1	-8
13	Profit transferred under a profit-and-loss transfer agreement	5		-39,926	-12,330
14	Net income for the year			0	-0
15	Distributable profit			0	-0

Balance sheet (translation of the German original)

# Balance sheet

of Siemens Bank GmbH, Munich, as of September 30, 2013 (€'000)



As	sets	Note		2013	2012
1	Cash and cash equivalents				
	Credit balances with central banks		2,121,265		2,837,801
	of which credit balances with Deutsche Bundesbank €2,121,265 thsd.				
	(Sep. 30, 2012: €2,837,801 thsd.)			2 121 265	2 927 901
,	Lana and advances to bomba			2,121,265	2,837,801
2	Loans and advances to banks a) Repayable on demand	6	27,812		20,774
	b) Other loans and advances		354,920		993,548
	s, called loans and defances	_	33.,720	382,732	1,014,322
3	Loans and advances to customers	7		3,083,611	2,272,599
	of which: secured by charge over real estate €0 thsd. (Sep. 30, 2012: €0 thsd.)				
	of which: loans to public-sector entities €60,078 thsd. (Sep. 30, 2012: €0 thsd.)				
4	Bonds and other fixed-income securities	8			
	Commercial paper from other issuers		24,994		0
	of which eligible as collateral at Deutsche Bundesbank €22,199 thsd.				
	(Sep. 30, 2012: €0 thsd.)	_		24.004	0
5	Property and equipment	9		24,994 45	30
6	Other assets	10		1,359	1,677
7	Prepaid expenses	11		690	897
,	riepaiu expenses	- ' '		090	697
То	tal assets	18		5,614,696	6,127,326
	uity and liabilities	Note		2013	2012
1	Amounts due to banks	12			
	With agreed maturity or notice period	_	65,943		50,609
				65,943	50,609
2	Amounts due to customers	13			
	Other liabilities		4 400		240
	a) Repayable on demand     b) With agreed maturity or notice period		1,408 4,980,789		219 5,522,103
	b) With agreed maturity of notice period	_	4,500,705	4,982,197	5,522,103
3	Other liabilities	14		1,941	2,847
4	Deferred income			53,619	41,668
-		11		55,619	41,000
5	Provisions a) Provisions for pensions and similar obligations	15, 16	E E03		4,563
	b) Provisions for taxes		5,502 181		4,363
	b) Other provisions		5,313		5,317
		_		10,996	9,880
6	Equity	17			
	a) Subscribed capital		5,000		5,000
	b) Capital reserves		495,000		495,000
				500,000	500,000
То	tal equity and liabilities	18		5,614,696	6,127,326
1	Contingent liabilities				
	Liabilities under guarantees and warranty agreements	19		10,793	0
2	Other obligations			·	
	Irrevocable loan commitments	19		606,072	709,634
		.,		300,072	,05,054

# Notes to the financial statements

of Siemens Bank GmbH, Munich, for the fiscal year ended September 30, 2013



## Basis of accounting in the annual financial statements of Siemens Bank

The annual financial statements of Siemens Bank for the fiscal year ended September 30, 2013 have been prepared in accordance with the provisions of the German Commercial Code (HGB), the German Accounting Law Modernization Act (BilMoG), and the German Accounting Regulation for Banks and Financial Services Institutions (RechKredV). The annual financial statements also comply with the provisions of the German Private Limited Companies Act (GmbHG).

The annual financial statements have been prepared in euros in accordance with section 244 of HGB. For the purposes of clarity, amounts are shown in thousands of euros (€′000).

Pursuant to section 267 (7) of HGB, any line items on the standard RechKredV forms that are not relevant to Siemens Bank and have therefore remained blank have been omitted and the numbering has been adjusted accordingly to improve readability.

#### Accounting policies

#### Loans and advances to banks and customers

Loans and advances to banks and customers are carried at their principal amount or at cost, whereby any difference between the amount paid out and the principal amount is recognized as prepaid expenses or deferred income and reclassified to the income statement pro rata temporis, provided that such a difference has the nature of interest. Loans, advances, and any other receivables are classified as current assets and are measured strictly at the lower amount of cost and market.

Pursuant to section 11 of RechKredV, interest receivables in connection with loans and advances to banks and customers are reported under loans and advances to banks and customers, but are not included in the maturity-structure tables of assets and liabilities.

The allowances for losses on loans and advances include both specific loan loss allowances and general allowances related to latent credit risks. Specific loan loss allowances reflect individual counterparty defaults expected in connection with a loan exposure at risk of default. General allowances are based on borrower credit ratings, rating-related probability of default, and the proportion of loss in the event of a default.

#### Bonds and other fixed-income securities

Commercial papers recognized under this line item are classified as current assets and are measured strictly at the lower amount of cost or market.

#### Property and equipment

Property and equipment is measured at cost and reduced by depreciation on a straight-line basis over the estimated useful life of the property and equipment concerned. Low-value assets with an individual net value of up to €150 are written off in full in the year of acquisition. In the case of items of property and equipment with an individual net value between €150 and €1,000, the aggregate items recognized for tax purposes are also included in the HGB annual financial statements to simplify matters.

#### Cash and cash equivalents and other assets

Cash and cash equivalents, together with other assets, are carried at their nominal amounts.

#### Liabilities

Liabilities are carried at their settlement amounts as of the balance sheet date. Pursuant to section 11 of RechKredV, interest obligations in connection with deposits from banks or amounts due to customers are reported under amounts due to customers, but are not included in the maturity-structure tables of assets and liabilities.

#### **Provisions for pensions**

Pension benefit obligations are measured at the settlement amount determined in accordance with the actuarial projected unit credit method based on biometric probabilities. Estimated future increases in salaries and pensions are factored into the calculation of the present value of the defined benefit obligation. The discount rate used in the calculation is based on the relevant rate published by Deutsche Bundesbank for a maturity of 15 years.

Pursuant to the German Occupational Pensions Act (BetrAVG) and the UK Pensions Act 1995, Siemens Bank continues to be liable at a subsidiary level for pensions that are provided via an indirect route. If the relevant assets of the pension fund fail to cover the settlement amount for the associated pension commitments, Siemens Bank covers the shortfall by recognizing a provision under provisions for pensions and similar obligations.

#### Netting of assets and liabilities, income and expense

Assets whose sole purpose is to satisfy pension obligations or residual partial retirement obligations (and cannot therefore be the subject of a claim by any other creditors) are measured at fair value. Income and expenses associated with these assets are netted with the interest cost in connection with the unwinding of discounts on the corresponding obligations and are reported under general administration expenses, social security, post-employment and other employee benefit costs, and under other operating expenses. In addition, these assets are offset against the corresponding underlying obligation. If this results in a surplus obligation, this obligation is reported under provisions. If the value of assets exceeds the obligations, the amount is reported as an excess of plan assets over pension liabilities.

#### Provisions for taxes and other provisions

Provisions are recognized in accordance with tax law to cover current taxes. No amounts are recognized for deferred tax assets.

Provisions include individual appropriate and adequate provisions for all identifiable risks arising in connection with contingent liabilities taking into account estimated future increases in prices and costs.

Non-current provisions (i.e., provisions with a maturity of more than one year), if material, are discounted using the average market discount rate over the previous seven fiscal years applicable to amounts of equivalent residual maturity. This market discount rate is determined and published by Deutsche Bundesbank. Interest income and interest expense in connection with discounting and unwinding the discount on provisions are reported under other operating income and expense because they are unrelated to banking operations.

For all interest-rate-related financial instruments in the banking book, Siemens Bank provides evidence – in accordance with the principle of measurement at the lower of cost and market – that no losses will be incurred in the future from contracted interest-rate positions. This evidence takes the form of a comparison between the net present value for the banking book and its net carrying amount. If the net carrying amount is greater than the net present value, there is a requirement for the recognition of a corresponding provision. As of September 30, 2013, there was no requirement for the recognition of a provision for onerous contracts pursuant to section 340a of HGB in conjunction with section 249 (1) sentence 1 of HGB.

#### **Currency translation**

Amounts denominated in foreign currency are translated at the middle rate on the balance sheet date in accordance with section 256a of HGB in conjunction with section 340h of HGB. Current receivables and liabilities (i.e., due within one year) are translated with any differences being recognized in the income statement.

Siemens Bank also makes use of the concept of specific coverage for the measurement of amounts denominated in foreign currency. If assets and liabilities denominated in a foreign currency are subject to specific coverage, any associated income or expense arising from currency translation is recognized in the income statement. Non-current assets and liabilities that are not subject to specific coverage are measured in accordance with the HGB imparity principle (whereby unrealized losses are recognized, but unrealized gains are not recognized).

Assets denominated in foreign currency are documented as specifically covered if they are matched by a countervailing liability or derivative in the currency concerned. Maturity mismatches are deemed to be permissible as long as there is the possibility of entering into subsequent hedging deals. Only items eligible for specific coverage that are to be settled in cash may be included in the specific coverage arrangements. Any surplus from this measurement process is recognized under other assets or other liabilities. Any currency translation gain or loss is reported under other operating income or expense.

# Income statement disclosures

#### 1 Geographical breakdown

The breakdown of the total amount for interest income, fee and commission income, and other operating income by customers based in Germany and by customers based elsewhere is as follows:

(%)	2013	2012
Germany	25	56
Elsewhere	75	44

#### 2 Fee and commission income

Fee and commission income is derived from the following services:

(€'000)	2013	2012
Risk management services for affiliated companies	13,643	16,243
Risk management services and credit business services for third parties	3,733	112
Total	17,376	16,355

#### 3 Other operating income and expense

Other operating income comprises income from the reversal of provisions. In 2012, this item included income from the remeasurement (in accordance with HGB) of pension obligations taken over by the Bank as part of the establishment of the London branch in which the business of Siemens Financial Services Ltd., Stoke Poges (United Kingdom), was transferred. Other operating income in 2012 also included income from currency translation.

Other operating expense largely comprises expenses arising from currency translation, from unwinding the discount on provisions and in connection with additions to certain provisions. Expenses from unwinding the discount on provisions amounted to €300 thousand (2012: €305 thousand). Expenses arising from currency translation amounted to €1,028 thousand (2012: income of €66 thousand).

#### 4 Taxes on income

For both income tax and VAT purposes, the German activities of Siemens Bank form an integral part of the tax group of Siemens AG, Berlin and Munich (hereinafter Siemens AG). Taxes on income therefore only include current withholding taxes.

The London branch of Siemens Bank forms part of the income tax group of Siemens plc, Frimley (United Kingdom). Taxes on income therefore also include provisions for current income tax in the United Kingdom.

Siemens Bank did not need to recognize any deferred tax liabilities as of September 30, 2013. Siemens Bank does not recognize any deferred tax assets.

## 5 Profit transferred under a profit-and-loss transfer agreement

Siemens Bank has a profit-and-loss transfer agreement with Siemens AG, its sole shareholder. Under this profit-and-loss transfer agreement, the entire net income after tax determined in accordance with HGB is transferred to Siemens AG.

## Balance sheet disclosures

#### 6 Loans and advances to banks

(€'000)	2013	2012
Loans and advances to banks with maturities of	382,725	1,014,207
(without loan loss allowances and interest accruals)		
up to and including 3 months	382,725	1,014,207
more than 3 months and up to 1 year	0	0
more than 1 year and up to 5 years	0	0
more than 5 years	0	0

#### 7 Loans and advances to customers

(€'000)	2013	2012
Loans and advances to customers with maturities of	3,102,108	2,280,695
(without loan loss allowances and interest accruals)		
up to and including 3 months	122,467	149,448
more than 3 months and up to 1 year	273,996	157,066
more than 1 year and up to 5 years	1,381,119	1,132,698
more than 5 years	1,324,526	841,483

Loans and advances to customers include loans and advances to affiliated companies with a value of €221,516 thousand (September 30, 2012: €193,818 thousand).

#### 8 Bonds and other fixed-income securities

This item comprises unlisted commercial paper with a residual maturity of less than one year.

#### 9 Statement of changes in fixed assets

The changes in property and equipment over the 2013 fiscal year were as follows:

(€'000)			Cost		
	Oct. 1, 2012	Additions	Transfers	Disposals	Sep. 30, 2013
Property and equipment	43	36	0	-15	64
Office furniture and equipment	43	36	0	-15	64
(€'000)	Deprecia	ation and wri	te-downs	Carrying	amount
	Cumula- tive	of which curr. yr.	of which disposals	2013	2012
Property and equipment	-19	-21	15	45	30
Office furniture and equipment	-19	-21	15	45	30

The changes in property and equipment in the 2012 fiscal year had been as follows:

(€'000)			Cost		
	Oct. 1, 2011	Additions	Transfers	Disposals	Sep. 30, 2012
Property and equipment	45	6	0	-8	43
Office furniture and equipment	45	6	0	-8	43
(€'000)	Deprecia	tion and wri	te-downs	Carrying	amount
	Cumula- tive	of which curr. yr.	of which disposals	2012	2011
Property and equipment	-13	-11	8	30	35
Office furniture and equipment	-13	-11	8	30	35

Property and equipment is used exclusively in connection with banking operations.

#### 10 Other assets

Other assets largely comprise receivables arising from the provision of services to third parties and subsidiaries of Siemens AG, other open receivables, and currency translation adjustments.

#### 11 Prepaid expenses and deferred income

(€'000)	2013	2012
Prepaid expenses	690	897
Premium on loans and advances	623	897
Other prepaid expenses	67	0
Deferred income	53,619	41,668
Discount on loans and advances	41,218	32,494
Other deferred income	12,401	9,174

Other deferred income largely relates to deferred fee income in the credit business.

#### 12 Amounts due to banks

(€'000)	2013	2012
Amounts due to banks with maturities of	65,902	50,580
(without interest accruals)		
up to and including 3 months	65,902	50,580
more than 3 months and up to 1 year	0	0
more than 1 year and up to 5 years	0	0
more than 5 years	0	0

Amounts due to banks are due to Deutsche Bundesbank. The entire amount is secured by Siemens Bank's own credit balances with Deutsche Bundesbank.

#### 13 Amounts due to customers

(€'000)	2013	2012
Amounts due to customers with maturities of	4,978,515	5,519,351
(without interest accruals)		
up to and including 3 months	2,515,274	3,681,916
more than 3 months and up to 1 year	697,510	138,652
more than 1 year and up to 5 years	1,085,238	1,225,702
more than 5 years	680,493	473,081

Of the amount due to customers, €4,914,688 thousand (September 30, 2012: €5,303,851 thousand) is accounted for by transactions with affiliated companies. Within this total, an amount of €3,951,895 thousand is due to the shareholder (September 30, 2012: €4,453,411 thousand).

Siemens Bank has not pledged any assets as collateral for amounts due to customers, nor has it transferred any assets as collateral.

#### 14 Other liabilities

The breakdown of other liabilities is as follows:

(€′000)	2013	2012
Other liabilities	1,941	2,847
Withholding tax to be paid	1,097	438
Personnel-related obligations	442	328
VAT liabilities and other items	402	309
Currency translation adjustment	0	1,772

#### 15 Provisions for pensions and similar obligations

Siemens Bank provides various forms of occupational pensions for the employees whose employment contracts were transferred to Siemens Bank as part of the transfer of a business as well as for new employees. To fund these occupational pensions, Siemens Bank has covered its obligations partly by assets that are held externally in trust and subject to restricted access.

The majority of current employees at Siemens Bank participate in the Siemens defined contribution plan (BSAV) launched in 2004. BSAV is a pension program covered by assets held in trust. For the most part, the benefits depend on the contributions made to the scheme and on the investment income from these contributions, although the company guarantees a minimum return. A lower proportion of current employees still have legacy pension entitlements (known as transitional payments) that are based on the salary of the employee concerned.

In addition, Siemens Bank offers employees the option of participating in a voluntary deferred compensation scheme. The salary components deferred under this scheme are invested in fund units. The fund units are only used to cover the resulting pension obligations and are protected against claims from other creditors. These assets, which had a fair value of €448 thousand as of September 30, 2013 (September 30, 2012: €374 thousand) and a cost value of €410 thousand (September 30, 2012: €359 thousand), are therefore offset against the pension obligations. Income and expenses each in the amount of €74 thousand (September 30, 2012: €90 thousand) were netted.

In addition, on behalf of the employees at the London branch, Siemens Bank participates in the pension scheme operated by the Siemens Group for employees in the United Kingdom. Contributions are paid into this pension program in the same way as those to the BSAV. Where employees have been given further fixed pension entitlements in individual cases, these pension entitlements are covered directly by the Siemens Pensions Trust. Siemens Bank only has an indirect liability for these

obligations if the resources of the Trust turn out to be inadequate to cover the pension obligations. Of the assets assigned to the Trust, which had a fair value of €710 thousand as of September 30, 2013 (September 30, 2012: €659 thousand), an amount equivalent to the amount of the pension obligations is therefore offset against the pension obligations.

As of September 30, 2013, the total settlement amount for the pension provisions amounted to €6,657 thousand (September 30, 2012: €5,490 thousand), of which €1,155 thousand (September 30, 2012: €926 thousand) was accounted for by indirect obligations. The actuarial measurement of the settlement amount was based on a number of variables including a discount rate of 4.92% (September 30, 2012: 5.08%) and a pension growth rate of 1.75% per annum (September 30, 2012: 1.75%).

Given the structure of the main pension schemes, measurement assumptions relating to increases in wages and salaries including career trends are of no material significance in determining pension obligations at Siemens Bank. The Heubeck 2005G mortality tables are used to determine the probability of death.

#### 16 Other provisions

The changes in other provisions over the 2013 fiscal year were as follows:

(€'000)	Oct. 1, 2012	Transferred	Utilized
Other provisions	5,317	25	-4,599
of which with maturities up to 1 year	5,059	14	-4,599
(€'000)	Reversed	New	Sep. 30, 2013
Other provisions	-72	4,642	5,313
of which with maturities up to 1 year	-72	4.368	4.770

The changes in other provisions in the 2012 fiscal year had been as follows:

(€'000)	Oct. 1, 2011	Transferred	Utilized
Other provisions	2,742	763	-2,134
of which with maturities up to 1 year	2,641	762	-2,134
(€'000)	Reversed	New	Sep. 30, 2012
Other provisions	-253	4,199	5,317
of which with maturities up to 1 year	-252	4,042	5,059

Transfers mainly result from provisions connected with personnel-related obligations taken over in the course of transfers of employees.

Other provisions are recognized mainly for personnel-related obligations, such as variable income components, outstanding vacation pay, and long-service bonuses.

(€'000)	2013	2012
Other provisions	5,313	5,317
Personnel-related provisions	5,138	5,124
Provisions for year-end costs	175	169
Provisions for projects	0	24

#### 17 Equity

There were no changes to the components of balance sheet equity (as defined by HGB) during the course of the 2013 fiscal year. The subscribed capital has been fully paid up in cash.

The following table shows the changes in equity in the 2012 fiscal year and the breakdown of the components as of September 30, 2013:

(€'000)	Oct. 1, 2011	Additions	Sep. 30, 2012	Sep. 30, 2013
Equity				
Subscribed capital	5,000	0	5,000	5,000
Capital reserves	245,000	250,000	495,000	495,000
Distributable profit	0	0	0	0
	250,000	250,000	500,000	500,000

Siemens AG, the sole shareholder in Siemens Bank, had added €250,000 thousand in cash to the capital reserves in the 2012 fiscal year.

#### 18 Assets and liabilities denominated in foreign currency

Siemens Bank has assets and liabilities denominated in foreign currency in the following equivalent amounts:

(€'000)	2013	2012
Assets denominated in foreign currency	1,591,465	1,134,024
Liabilities denominated in foreign currency	1,617,346	1,181,350

### Other disclosures

#### 19 Off-balance-sheet transactions

Siemens Bank has contingent liabilities arising from lines of credit it has granted to customers for the issue of guarantees. Under these guarantee credit facilities, Siemens Bank is required to make payments to the beneficiary if the Siemens Bank customer fails to meet its obligations and the beneficiary makes a claim on the issued guarantee. There is no way of knowing whether or when a payout might be required, or what the amount of any payout might be. The maximum potential amount of claims is therefore reported below the line on the balance sheet.

Siemens Bank grants irrevocable loan commitments as part of project finance or lines of credit in order to satisfy the financing needs of its customers. Commitments that have not yet been drawn down by customers and that cannot be revoked by Siemens Bank are reported below the line on the balance sheet.

#### 20 Derivative financial instruments

Siemens Bank only enters into derivative financial instruments to cover risks arising in connection with its banking business. As far as possible, currency-related transactions are accounted for as part of the specific coverage arrangements. Interest-rate-related transactions are measured and recognized using the HGB imparity principle because no designation to accounting groups ("Bewertungseinheiten") as defined by HGB can be demonstrated.

Siemens Bank held the following derivatives as of September 30, 2013:

		Nominal				
	Res	Residual maturity 2013			Total amount	
(€'000)	≤ 1 year	>1 - 5 years	> 5 years	2013	2012	
OTC interest-rate derivatives						
Interest-rate swaps	60,000	0	0	60,000	0	
OTC currency derivatives						
FX swaps	73,533	0	0	73,533	152,710	

The fair values of the derivatives as of September 30, 2013 were as follows:

	Fair values			
	Positive		Negative	
(€'000)	2013	2012	2013	2012
OTC interest-rate derivatives				
Interest-rate swaps	0	0	-66	0
OTC currency derivatives				
FX swaps	466	884	-16	-1,995

Siemens Bank only uses generally accepted valuation methods and measurement parameters observable in the market to measure derivative financial instruments.

#### 21 Other financial obligations

Siemens Bank purchases services from affiliated companies and third parties under the terms of outsourcing and purchasing agreements. The following financial obligations are expected for the 2014 fiscal year as a result of these service relationships:

(€'000)	2014
To affiliated companies	13,331
To third parties	1,112
	14,443

Siemens Bank is a participating institution in Entschädigungseinrichtung deutscher Banken GmbH, Berlin (German banks compensation fund).

#### 22 Employees

Siemens Bank employs people at its offices in Munich, Erlangen, and London. Average employee numbers were as follows:

Employees	2013	2012
Siemens Bank GmbH	168.7	145.7
Employees in Germany	137.1	118.4
Full time	141	110
Part time	13	12
Employees outside Germany	31.6	27.3
Full time	32	27
Part time	1	1

The 2012 figures for the London branch were calculated as an average from the branch opening date of April 1, 2012.

## 23 Members of the management board and supervisory board

The general meeting has appointed the following members of the management board:

- · Roland Chalons-Browne, Chairman and Chief Executive Officer of Siemens Bank
- Dr. Ingeborg Hampl, member of the management board and Chief Risk Officer of Siemens Bank
- Dr. Peter Rathgeb, member of the management board and Chief Financial Officer of Siemens Bank

Roland Chalons-Browne did not receive any remuneration for his activities in the 2013 fiscal year.

The general meeting has set up a supervisory board with the following members:

- Dr. Peter Moritz, member of the management board of Siemens Financial Services GmbH, Munich, and Chief Financial Officer of the Cross-Sector Business Financial Services of Siemens AG
- Hans-Peter Rupprecht, Chief Executive Officer of Siemens Treasury GmbH, Munich, and Corporate Treasurer of Siemens AG
- Dr. Peter Moritz was elected chairman and Hans-Peter Rupprecht deputy chairman of the supervisory board. The members of the supervisory board did not receive any remuneration for their activities in the 2013 fiscal year.

In addition to his activities as CEO of Siemens Bank, Roland Chalons-Browne is also a member of the following management boards and supervisory bodies pursuant to section 340a (4) no. 1 of HGB:

- · Chief Executive Officer of Siemens Financial Services GmbH, Munich
- · Member of the supervisory board of Risicom Rückversicherung AG, Grünwald
- Non-executive director of Siemens Financial Services Inc., Iselin, New Jersey, United States

#### 24 Membership of a corporate group

The annual financial statements of Siemens Bank are included in the consolidated financial statements of Siemens AG, Berlin and Munich. The consolidated financial statements of Siemens AG are submitted for publication in the electronic German Federal Gazette. Pursuant to section 285 no. 21 of HGB, Siemens Bank did not enter into any transactions in the year under review with related parties on terms that were other than on an arm's length basis.

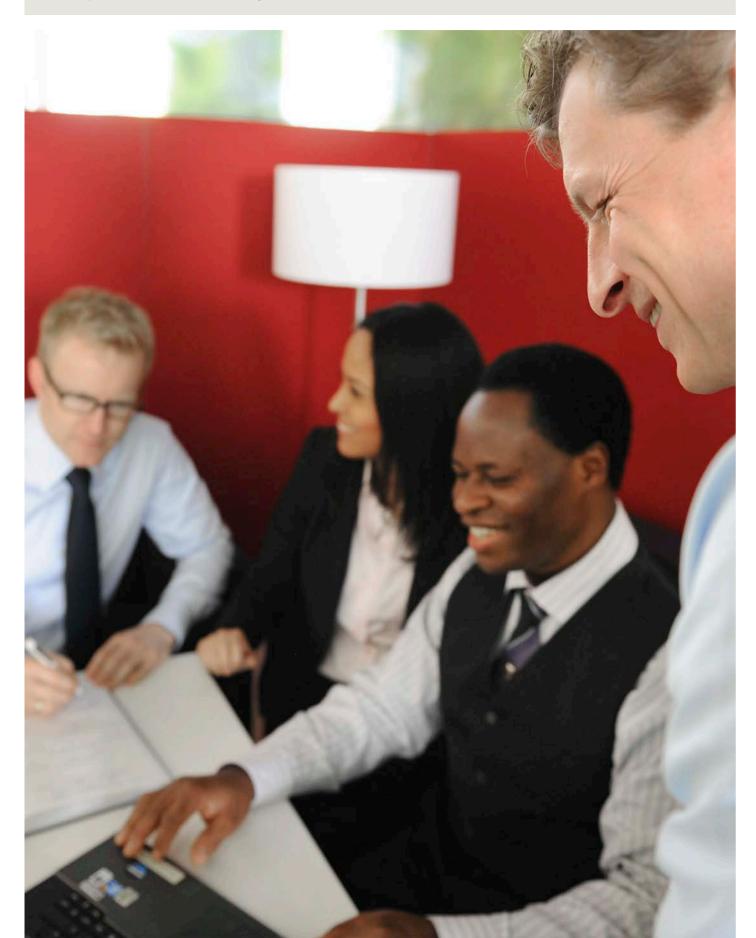
The consolidated financial statements of Siemens AG include disclosures on the total fees paid to the independent auditors pursuant to section 285 no. 17 of HGB.

Munich, December 16, 2013

The Management Board

Roland Chalons-Browne Dr. Ingeborg Hampl Dr. Peter Rathgeb

Audit opinion (translation of the German original)



## Audit opinion

We have issued the following opinion on the financial statements and management report:

"We have audited the annual financial statements, comprising the balance sheet, the income statement and the notes to the financial statements, together with the bookkeeping system, and the management report of Siemens Bank GmbH, Munich, for the fiscal year from October 1, 2012, to September 30, 2013. The maintenance of the books and records and the preparation of the annual financial statements and management report in accordance with German commercial law are the responsibility of the Company's management. Our responsibility is to express an opinion on the annual financial statements, together with the bookkeeping system, and the management report based on our audit.

We conducted our audit of the annual financial statements in accordance with section 317 of HGB ["Handelsgesetzbuch": "German Commercial Code"] and German generally accepted standards for the audit of financial statements promulgated by the Institut der Wirtschaftsprüfer [Institute of Public Auditors in Germany] (IDW). Those standards require that we plan and perform the audit such that misstatements materially affecting the presentation of the net assets, financial position and results of operations in the annual financial statements in accordance with [German] principles of proper accounting and in the management report are detected with reasonable assurance. Knowledge of the business activities and the economic and legal environment of the Company and expectations as to possible misstatements are taken into account in the determination of audit procedures. The effectiveness of the accountingrelated internal control system and the evidence supporting the disclosures in the books and records, the annual financial statements and the management report are examined primarily on a test basis within the framework of the audit. The audit includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the annual financial statements and management report. We believe that our audit provides a reasonable basis for our opinion.

Our audit has not led to any reservations.

In our opinion, based on the findings of our audit, the annual financial statements comply with the legal requirements and give a true and fair view of the net assets, financial position and results of operations of the Company in accordance with

[German] principles of proper accounting. The management report is consistent with the annual financial statements and as a whole provides a suitable view of the Company's position and suitably presents the opportunities and risks of future development."

Munich, January 24, 2014

Ernst & Young GmbH Wirtschaftsprüfungsgesellschaft

Barth Wirtschaftsprüfer [German Public Auditor] Adam Wirtschaftsprüfer [German Public Auditor]

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This version of the annual financial statements and the management report of Siemens Bank GmbH, Munich, has been prepared for the convenience of English-speaking readers and is a translation of the German original. For purposes of interpretation, the German text shall be authoritative and final.