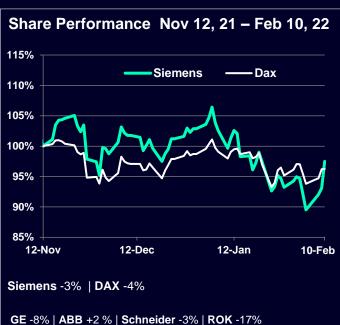
## **SIEMENS**

## **Shareholder Letter Q1 FY 2022**

Siemens Investor Relations





Selected Key Figures **Orders** Revenue **Q1 FY22 Q1 FY22** €24.2bn €16.5bn +42%<sup>1</sup> +9%¹ **Profit margin** Earnings per share Ind. Businesses (IB) pre PPA<sup>2</sup> **Q1 FY22 Q1 FY22** 15.7% €2.24

1 On a comparable basis, adjusted for currency translation and portfolio effects

2 Purchase Price Allocation

Link to the Siemens stock chart

Ladies and gentlemen, dear shareholders,

Siemens held its **Annual General Meeting** (AGM) on February 10, 2022 (details on page 2). Prior to the event, CEO Roland Busch and CFO Ralf P. Thomas presented the performance of Siemens' **first quarter of fiscal 2022**.

"We had a very successful start into fiscal 2022. All our businesses continued their high-value growth. We delivered strong results and increased our earnings per share before purchase price allocation by 20 percent. At the same time, we continue to sharpen our portfolio as a focused technology company. Our results impressively demonstrate that we are a leader in the acceleration of digitalization and sustainability," said Roland Busch.

The **first quarter of fiscal 2022** in a nutshell: Orders reached an impressive level of more than €24bn, up organically by 42% with record levels in all businesses, while Healthineers was just shy of a new all-time high for a single quarter. Revenue grew 9% to €16.5bn, led by Digital Industries with 11% and with clear growth in Smart Infrastructure, Mobility and Healthineers and contribution from all major regions. Profitability of the Industrial Businesses came in at a strong level of 15.7%. Operational success consequently translates into improving net income and EPS pre PPA, which were both up 20%. A continuing free cash flow of €1.1bn, above prior year's level, is again clear evidence for our high-quality business profile.

Ralf P. Thomas added, "Siemens continued its very strong financial performance across all key metrics in the first quarter of fiscal 2022. We took significant advantage of growth opportunities in many key markets while achieving excellent free cash flow of more than €1bn all-in."

As a focused technology company, Siemens is continuously sharpening its portfolio. Siemens took important steps in the Mobility business with the announced divestment of Yunex to the Italian Atlantia Group. Further milestones were achieved within the Portfolio Companies, namely the planned divestment of the Siemens Parcel Logistics business to the German Körber AG and the sale of Siemens' 50% stake in the joint venture Valeo Siemens e-Automotive to Valeo.

On the day of the results release, the **Siemens share** closed at €144.68 (+4.7%), outperforming the DAX (+0.1%). The clean beat across all metrics, was taken overwhelmingly positive and is considered as a stand-out performance in the Cap Goods earnings season.

Dear shareholders, I want to sincerely thank you for your trust in Siemens and hope you stay healthy and well!

Best regards



Eva Riesenhuber, Head of Investor Relations, Siemens AG

## Our Industrial Businesses in Q1 FY 2022









## Siemens Annual General Meeting 2022

February 10, 2022



On February 10, 2022, the ordinary Annual General Meeting (AGM) 2022 of Siemens AG took place. Due to the Corona pandemic, the shareholders' meeting was held exclusively in a virtual format - without the physical attendance of shareholders or their proxy representatives. The next Annual General Meeting is expected to take place on February 9, 2023.

"In fiscal 2021, we kept our company on track in difficult times while further expanding our power of innovation. Our businesses' strong growth and high profitability speak for themselves. The basis for this success was Siemens' move to reinvent itself early on and from a position of strength. In times of great change and uncertainty, the orderly transition to the new Managing Board team was an invaluable advantage for our company, too," said Jim Hagemann Snabe, Chairman of the Supervisory Board of Siemens AG.

The shareholders voted, among others, on the dividend for the past fiscal year. It was decided to pay a dividend of €4.00 per share for fiscal 2021, significantly up by 50 Cents from the prior year dividend. This represents an attractive dividend yield of 2.8%, based on September 30, 2021 closing share price and is in-line with Siemens new progressive dividend policy.

#### more information

Item 2	Appropriation of net income	99.71%
Item 3	Ratification of the Managing Board	≥99.38%
Item 4	Ratification of the Supervisory Board	≥98.50%
Item 5	Appointment of independent auditors	96.70%
Item 6	To resolve on the approval of the compensation report	91.70%

- Third virtual Shareholders' Meeting in the history of Siemens
- New record presence: 64.5% of capital stock of Siemens AG entitled to vote
- At the peak over 4,500 persons following online
- Significant interest with around 280 questions, submitted prior to ordinary
- Also the **new option of submitting text** and video statements was well received by shareholders: a total of 5 text and 7 video statements were submitted
- Duration of the event around 5 ½ hours
- Agenda Items 2 6 approved by a large majority

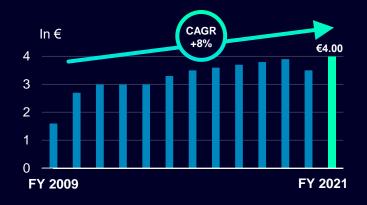
Voting capital represented at AGM



# Siemens' strong focus on total shareholder return

## **Progressive dividend development**

Dividend yield in FY 2021: 2.8%



## Current €3bn share buyback program

In billion €



## **Total shareholder return**



<sup>\*</sup> Total shareholder return (TSR) = Return on share price development plus dividend reinvestment

## What does Siemens expect for fiscal 2022?

Outlook (unchanged; as published on Nov 11, 2021)

FY 2022	Siemens	Group
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Book-to-bill	>1
Revenue growth (Comparable)	Mid-single digit
EPS pre PPA	€8.70- €9.10 [FY 2021: €8.32]

This outlook excludes burdens from legal and regulatory issues.

#### FY 2022 Framework Siemens Businesses

Comparable revenue growth	Profit margin
5 – 8%	19 – 21%1)
5 – 8%	12 – 13%
5 – 8%	10 – 10.5%
	5 – 8% 5 – 8%

1 therein impact from SaaS transition of up to 200 bps

Info

## Sustainability – stringent execution of DEGREE

## Sustainability Report 2021 (Examples)

Link to Report



- Decarbonization: 36% reduction of CO<sub>2</sub> footprint in own operations since 2019
- Resource efficiency: Strong starting point for ecodesign, implemented for 26% of relevant product families
- Equity: 27.5% female share in top management, on track for 30% target
- Employability: Digital learning hours more than doubled

Siemens has achieved further progress toward meeting its sustainability ambitions.

At its Capital Market Day in June 2021, the company set itself ambitious environmental, social and governance (ESG) targets with its new strategic framework DEGREE. In its Sustainability Report for fiscal 2021, published on December 2, 2021, Siemens has provided information on its progress toward achieving these targets.

Siemens has already made significant headway with respect to its 14 ESG ambitions and is well on its way toward realizing about one third of them.

Siemens has been a leader in international sustainability rankings for more than 20 years. In the Dow Jones Sustainability Index (DJSI) published on November 12, 2021, for instance, the company was ranked first among its industry peers. In this ranking, Siemens is a global leader in six categories, such as cybersecurity and innovation.

### Financial Calendar



Mai 12, 2022 2nd quarter FY22 financial results

Aug 11, 2022 3rd quarter FY22 financial results

Nov 17, 2022 4th quarter FY22 financial results

For further information, please click <u>here</u>

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### Notes and Forward-Looking Statements

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to, those described in disclosures, in particular in the chapter Report on expected developments and associated material opportunities and risks in the Combined Management Report of the Siemens Report (siemens.com/siemensreport). Should one or more of these risks or uncertainties materialize, should decisions, assessments or requirements of regulatory authorities deviate from our expectations, should events of force majeure, such as pandemics, occur or should underlying expectations including future events occur at a later date or not at all or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes – in the applicable financial reporting framework not clearly defined – supplemental financial measures that are or may be alternative performance measures (non-GAAP-measures). These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens' net assets and financial positions or results of operations as presented in accordance with the applicable financial reporting framework in its Consolidated Financial Statements. Other companies that report or describe similarly titled alternative performance measures may calculate them differently.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.