

# ONE

## The next stage of growth – Industrial AI at scale

**Vasi Philomin**

Executive Vice President Data and AI

# Safe harbor statement

## Important notice

THE FOLLOWING APPLIES TO THIS DOCUMENT, THE ORAL PRESENTATION, VIDEO OR SIMILAR MEDIA OF THE INFORMATION OF THIS DOCUMENT BY SIEMENS AKTIENGESellschaft ("SIEMENS") OR ANY PERSON ON BEHALF OF SIEMENS, AND ANY QUESTION-AND-ANSWER SESSION THAT FOLLOWS THE ORAL PRESENTATION, IF ANY, HARD COPIES OF THE SLIDES AS WELL AS ANY OTHER MATERIALS DISTRIBUTED AT OR IN CONNECTION WITH THE PRESENTATION.

THIS DOCUMENT AND ANY RELATED MATERIALS MAY ONLY BE DISTRIBUTED TO PERSONS TO WHOM IT IS LAWFUL TO SEND THIS DOCUMENT AND SUCH RELATED MATERIALS. FAILURE TO COMPLY WITH THESE REQUIREMENTS MAY RESULT IN A VIOLATION OF APPLICABLE LAWS.

This document, any related materials and the information contained herein and/or therein are for information purposes only and do not constitute or form part of, and should not be construed as, a prospectus or other offer document under any applicable laws or an offer or invitation or inducement to purchase, sell or subscribe for, underwrite or otherwise acquire, any securities of Siemens or its affiliates, nor should it or any part of it form the basis of, or be relied on in connection with, any investment decision, contract to purchase or subscribe for any securities of Siemens or its affiliates, nor shall it or any part of it form the basis of, or be relied on in connection with, any contract or commitment whatsoever.

This document and any related materials are not directed to, or intended for distribution to or use by, any person or entity that is a citizen or resident or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation of such jurisdiction or which

would require any registration or licensing within such jurisdiction. Any failure to comply with these restrictions may constitute a violation of the laws of other jurisdictions.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information contained herein, and no undue reliance should be placed on it. Neither Siemens nor any of its affiliates, advisers, connected persons or any other person accepts any liability for any loss howsoever arising (in negligence or otherwise), directly or indirectly, from this document or its contents or otherwise arising in connection with this document or any related materials.

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to those described in disclosures, in particular in the chapter Report on expected developments and associated material opportunities and risks in the Combined Management Report of the Siemens Report ([siemens.com/siemensreport](https://www.siemens.com/siemensreport)), and in the Interim Group Management Report of the Half-year Financial Report (provided that it is already available for the current reporting year),

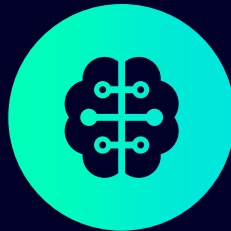
which should be read in conjunction with the Combined Management Report. Should one or more of these risks or uncertainties materialize, should decrees, decisions, assessments or requirements of regulatory or governmental authorities deviate from our expectations, should events of force majeure, such as pandemics, unrest or acts of war, occur or should underlying expectations including future events occur at a later date or not at all or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes – in the applicable financial reporting framework not clearly defined – supplemental financial measures that are or may be alternative performance measures (non-GAAP-measures). These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens' net assets and financial positions or results of operations as presented in accordance with the applicable financial reporting framework in its Consolidated Financial Statements. Other companies that report or describe similarly titled alternative performance measures may calculate them differently.

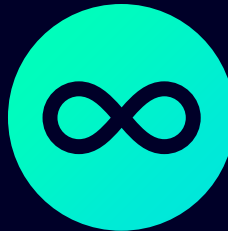
Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

All information is preliminary.

# ONE



Next AI revolution



Siemens' unique position



Path to the future

# Industrial AI through our customers' eyes



*"The whole automotive industry changes with AI.*

*We need AI on the shop floor for better performance and for higher quality products."*

**Mathias Mayer**

Innovation Manager, Audi AG



*"We have to do maintenance, fault checking and debugging of the system post delivery.*

*So, if this could be done more efficiently, on-site or off-site, that's a key benefit in my opinion for Industrial Copilot."*

**Kevin Firouzian**

Global Business & Strategy Director, CASMT



*"The place where AI can have the biggest impact in our factory is in the engineering of processes, in the maintenance of machines and in making the life easier for people here."*

**Felix Keppner**

Factory Lead Data Analytics  
Siemens Electronics Factory Erlangen



*"We use Siemens AI to improve our HVAC systems.*

*The results are impressive."*

**Simone D'Angelo**

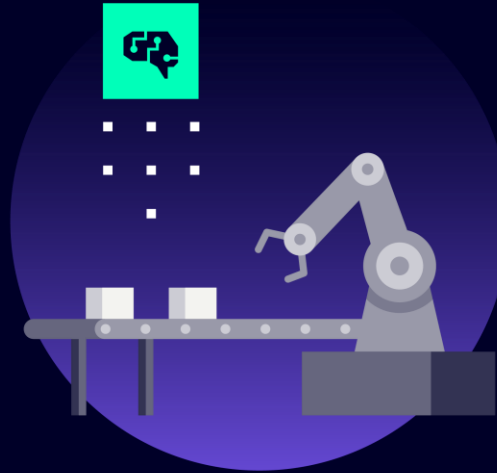
Sr. Manager, Engineering Design,  
Bank of Montreal

# The next breakthrough in Artificial Intelligence is unfolding in the real world



## From AI assistance in the **digital world**

AI interaction was limited to question-answer interactions and data analysis



## To AI powering the **real world**

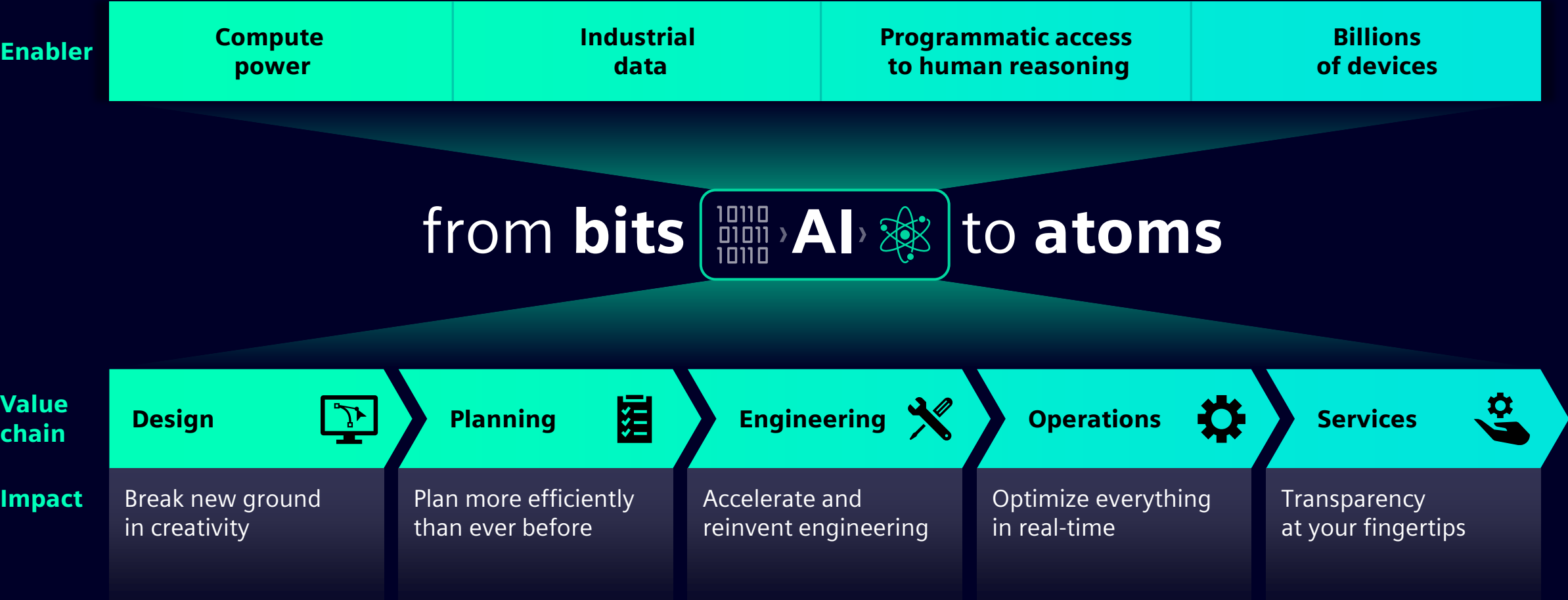
AI is moving to intelligent systems that power the industrial world



## Transforming the **everyday for everyone**

Just as electrification defined the 20th century, Industrial AI will define the 21st

# From bits to atoms – AI redefines the industrial value chain



# Siemens is uniquely positioned to lead in Industrial AI

Real  
world

Digital  
world



#1

in industrial automation, grid protection and automation (IEC), rail infrastructure

1/3

of all industrial machines worldwide run on a Siemens controller

5000+

inventions worldwide in 2024, European patent champion

#1

in industrial software, covering every stage of the value chain

38

AI-powered offerings incl. award winning Industrial Copilot

1500+

AI experts and over 50 years of applied AI experience within Siemens

# Siemens technology generates trillions of data points everyday

## A strong foundation of industrial data

**>80%**

of top automotive and A&D OEMs, among others, rely on Teamcenter

**~10m**

connected PLCs in the field, 10x higher data volume since 2015

**>140k**

connected building management systems, >3.7m connected devices

## Enhanced by acquisitions and a growing ecosystem

**~€28bn**

invested in software companies since 2007

**>2m**

scientists across >180 countries use Dotmatics software

**>700**

partners onboarded on Siemens Xcelerator, along with growing data alliances

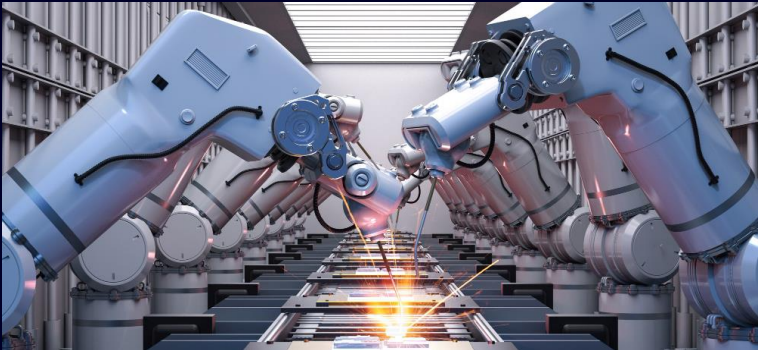
# ONE data fabric

A&D = Aerospace & Defense; OEM = Original Equipment Manufacturer



Today, our Data and AI technology is already delivering strong business impact

## Boost performance



UP TO

30%

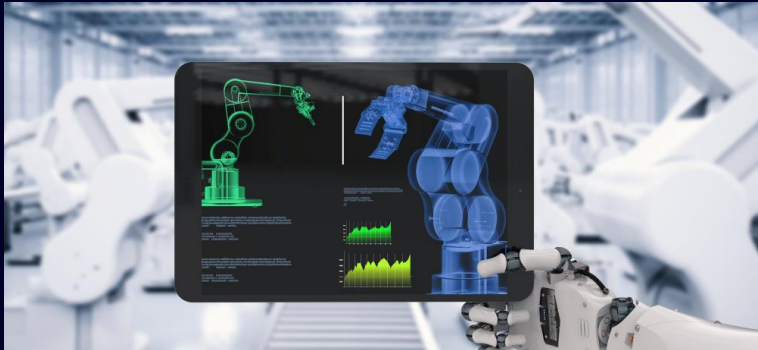
higher task-specific productivity through our award-winning Industrial Copilot

UP TO

35%

reduction in operational costs with AI-based tech San Juan de Dios Hospital in Spain

## Accelerate development



UP TO

40%

faster production ramp-up with Digital Twins at DMG MORI

UP TO

20%

reduction in product time-to-market at our first digital-native factory in Jiangsu

## Enhance resilience



UP TO

67%

reduction in equipment breakdown with AI-driven predictive maintenance at Tata Steel Netherlands

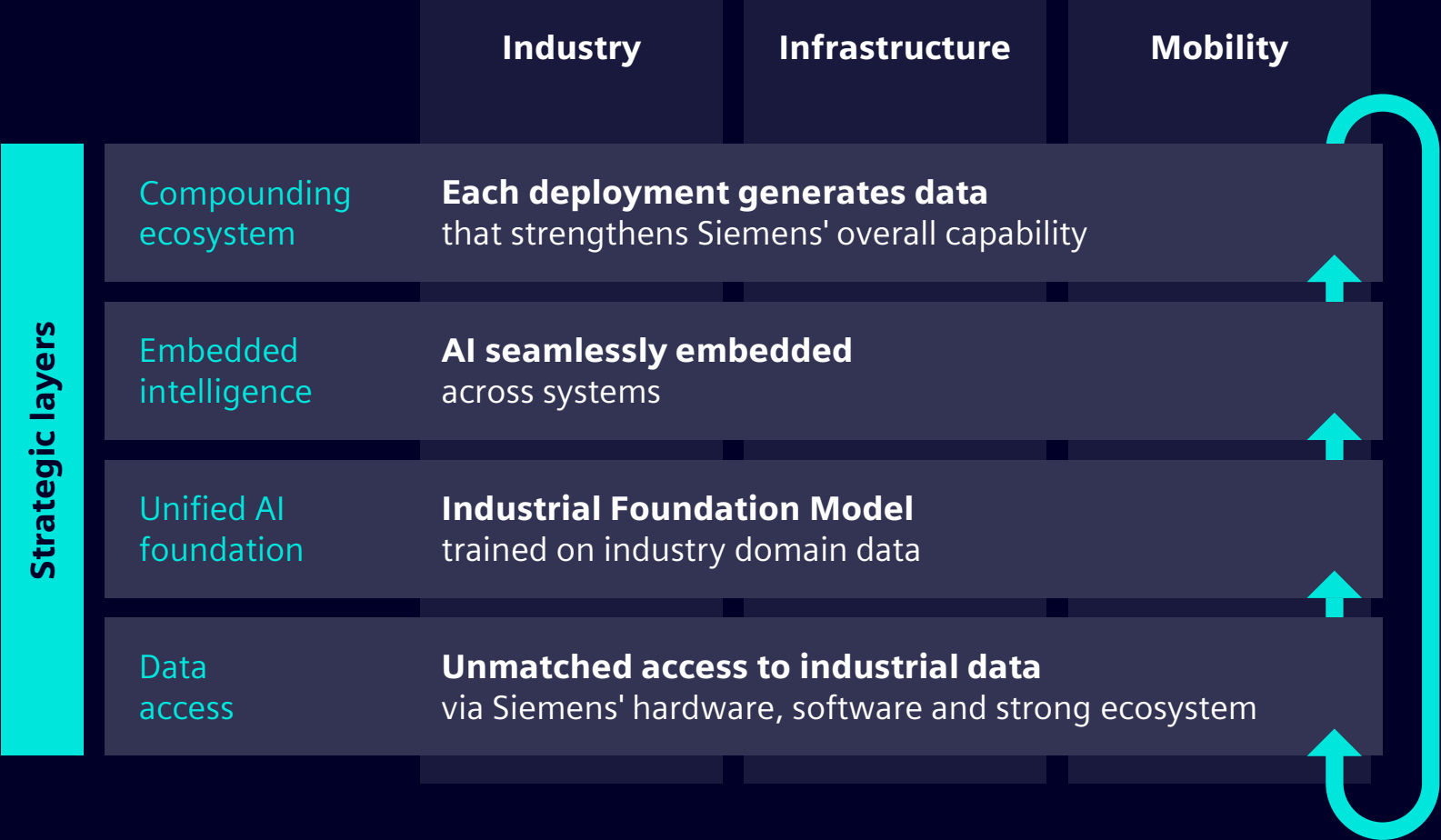
UP TO

55%

energy savings with AI-powered cooling in data centers at the Bank of Montreal

# Accelerating growth in Industrial AI by focusing on four strategic layers

Siemens –  
the global  
leader in  
Industrial AI



# Generative simulation

## Today, simulations **calculate ...**

Our software reliably runs complex simulations, tests and validations

## ... tomorrow, they will **foresee**

Compressing weeks of simulation into minutes, dramatically reducing time-to-market

# Industrial Foundation Model

## Today, models **assist ...**

Existing models support designers and engineers in their workflows

## ... tomorrow, they will **create**

Models will generate designs and manufacturable parts at scale

# Autonomous buildings

Today, buildings are  
**controlled ...**

Our >140k connected management systems control >3.7m devices

... tomorrow, they will be **self-optimized**

Human-centric buildings will sense, learn, and continuously optimize energy, safety and comfort



# Adaptive production operating system

## Today, factories are **fixed** ...

Production lines are optimized for precision, not agility

## ... tomorrow, they will **adapt**

Production lines will reconfigure themselves overnight, increasing flexibility



## The next breakthrough in AI is unfolding in the real world

From bits to atoms – the convergence of key enablers is fueling Industrial AI to redefine the entire industrial value chain



## Siemens is uniquely positioned to define this future

Siemens combines the real and digital world like no other company, with its Data and AI technology already delivering strong impact



## Siemens is making Industrial AI real

Siemens is accelerating Industrial AI through four strategic layers, creating a compounding ecosystem powering the real world