

Facts and figures for shareholders Fiscal 2012

October 1, 2011 – September 30, 2012



Peter Löscher
President and Chief Executive
Officer of Siemens AG

Fiscal 2012 was not an easy year for us. Even though we achieved one of our best results ever – despite the difficult economic environment worldwide – we didn't fully attain our goals of outperforming the market and our competitors.

To move forward, we've launched a new Company-wide program. Presented in November 2012, the initiative will enable us to make effective, concrete adjustments in our operations – changes we'll have to make if we're to continue generating profitable growth of the kind we've achieved in the last few years. For my colleagues on the Managing Board and myself, the trust that you've placed in our Company is an invaluable source of support.

All in all, Siemens is well positioned to seize the opportunities of the future – as we demonstrated again

in fiscal 2012. Continuing a decade of substantially improved performance, we posted a 7% increase in revenue and generated €5.2 billion in income from continuing operations, one of our largest profits ever. I would like to thank Siemens employees around the world for their commitment and their contribution to this success.

The unchanged dividend proposal of €3.00 that the Managing Board and the Supervisory Board will make to the 2013 Annual Shareholders' Meeting is also a sign of trust and continuity. We want you to profit from the positive developments at our Company – and we want you to continue placing your trust in us. Because Siemens is and will remain a strong company.



Dr. Gerhard Cromme
Chairman of the Supervisory
Board of Siemens AG

Despite a difficult economic environment and special burdens in the project business, Siemens' overall performance in fiscal 2012 was respectable.

In fiscal 2012, the Supervisory Board performed the duties assigned to it by law, the Siemens Articles of Association and the Bylaws for the Supervisory Board. We regularly advised the Managing Board on the management of the Company and monitored the Managing Board's activities. We were directly involved in all major decisions regarding the Company. In written and oral reports, the Managing Board regularly provided us with timely and comprehensive information on Company planning and business operations as well as on the strategic development and current state of the Company. Deviations from business plans were explained to us in detail. The Managing Board coordi-

nated with us the Company's strategic orientation. On the basis of reports submitted by the Managing Board, we considered in detail all business transactions of major significance to the Company. The proposals made by the Managing Board were approved after detailed examination and consultation.

In my capacity as Chairman of the Supervisory Board, I was in regular contact with the Managing Board between Supervisory Board meetings and was kept up-to-date on current developments in the Company's business situation and on key business transactions.

The Supervisory Board would like to thank the members of the Managing Board as well as the employees and the employee representatives of all Siemens companies for their work.

FISCAL 2012 – FINANCIAL SUMMARY

In fiscal 2012 we increased **revenue** by 7% year-over-year to €78.296 billion, with all four Sectors and all three reporting regions contributing to growth. **New orders** came in near the level of revenue but 10% lower compared to the prior year, which included substantially higher volumes from large orders in our Sectors Infrastructure & Cities and Energy. For example, orders a year earlier included Siemens' largest-ever order for trains, worth €3.7 billion.

In fiscal 2012, we achieved **income from continuing operations** of €5.184 billion. While this was one of our highest results ever, it was substantially lower than in the prior year and lower than we expected one year ago. The decline was due mainly to our Energy

Sector which took substantial charges mainly related to projects with a complex marine and regulatory environment in the current period and benefited from the divestment of its share in Areva NP in the prior year. Due mainly to challenges in these projects we reduced our income guidance during fiscal 2012. Furthermore, profit in Energy in fiscal 2012 was also burdened by profit impacts of €327 million (pretax) related to a change in credit risk assessment for Iran. Income from continuing operations in fiscal 2012 was also held back by a less favorable market environment in the second half of the fiscal year. This was particularly evident in the Industry Sector where profit came in 10% lower year-over-year. Profit at

Infrastructure & Cities in fiscal 2012 also declined year-over-year, as the Sector took €86 million (pretax) in charges at a rolling stock project in Germany. In contrast, our Healthcare Sector increased profit year-over-year. For comparison, profit at Healthcare in fiscal 2011 was burdened by charges related to particle therapy projects. In fiscal 2012, income from continuing operations was also burdened by a sharply higher loss at Equity Investments. This was due primarily to our share in NSN. In fiscal 2012, NSN took substantial restructuring charges in connection with its previously announced measures aimed at maintaining its long-term competitiveness and improving profitability.

Net income in fiscal 2012 was €4.590 billion, down from €6.321 billion a year earlier. This decline was due to lower income from continuing operations, only partly offset by lower losses from discontinued operations. In the prior year, discontinued operations were burdened by a substantial loss related to our former Siemens IT Solutions and Services business, partly offset by income from discontinued operations related to OSRAM. Income from discontinued operations related to OSRAM turned negative in the current period.

As a result of the above-mentioned profit impacts, two of our Sectors, Energy and Infrastructure & Cities, missed their respective adjusted EBITDA target ranges in fiscal 2012.

We achieved our target for capital efficiency measured in terms of **ROCE (adjusted)** on a continuing basis, with a result of 17.0%, well within our target range of 15% to 20%. ROCE (adjusted) on a continuing basis a year earlier was 25.3%, benefiting from the above-mentioned divestment at Energy.

Our **Free cash flow from continuing operations** declined to €4.790 billion, down 19% year-over-year. Free cash flow development was particularly influenced by lower income from continuing operations. Additional factors included cash outflows in the current period related to project-related charges in Healthcare.

In the fourth quarter of fiscal 2012, we initiated a **share buy-back program** of up to €3.0 billion, to be financed partly by long-term debt, and issued bonds totaling €2.7 billion. These measures are aimed at

taking advantage of favorable capital market conditions while reducing the gap to our capital structure target. We have set this target, defined as the ratio of adjusted industrial net debt to adjusted EBITDA, in the range of 0.5 to 1.0. In fiscal 2012, our capital structure was a positive 0.24 compared to a negative 0.14 in the prior fiscal year.

We believe that we achieved the goals we had announced in our Interim report for the third quarter of fiscal 2012. With regard to One Siemens, our framework for sustainable value creation, we believe that we did not fully succeed in our fundamental goal of continuous improvement relative to our markets and competitors. We believe that Agenda 2013, an initiative started by our Healthcare Sector at the beginning of fiscal 2012 is making a contribution to achieve these goals. We intend to expand these efforts on a company level. We therefore initiated **"Siemens 2014"**, a company-wide program aimed at improving our productivity. We defined action areas for cutting our costs, strengthening our portfolio and becoming faster and less bureaucratic. These goals apply company-wide, with specific implementation measures to be developed by each Sector. While program-related productivity measures will burden Total Sectors profit, particularly in fiscal 2013, we expect that the productivity gains realized will enable us to achieve a Total Sectors profit margin of at least 12% by fiscal 2014.

In the fourth quarter of fiscal 2012 in connection with the "Siemens 2014" company program, we decided to divest our solar business, consisting of our solar thermal and photovoltaic activities, because they have not met our expectations with regard to a number of factors, including changed market conditions, lower growth and strong price pressure.

We intend to provide an attractive return to shareholders. We previously set a target range for our dividend payout percentage of 30% to 50% of Net income excluding selected exceptional non-cash effects. The Siemens Managing Board, in agreement with the Supervisory Board, proposes a **dividend** of €3.00 per share, unchanged from a year earlier. This proposal represents a dividend payout percentage of 56%, based on shares outstanding as of September 30, 2012.

FINANCIAL CALENDAR¹

2013	2013	2013	2013
January 23	January 23	January 24	May 2
First-quarter financial report	Annual Shareholders' Meeting for fiscal 2012	Ex-dividend date	Second-quarter financial report
2013	2013	2014	
August 1	November 7	January 28	
Third-quarter financial report	Preliminary figures for fiscal 2013	Annual Shareholders' Meeting for fiscal 2013	

¹ Provisional. Updates will be published at WWW.SIEMENS.COM/FINANCIAL-CALENDAR

KEY FIGURES FISCAL 2012^{1,2}

in millions of €, except where otherwise stated

NEW ORDERS – CONTINUING OPERATIONS

FY 2012	76,913		(13)% ³
FY 2011	85,166		

REVENUE – CONTINUING OPERATIONS

FY 2012	78,296		3% ³
FY 2011	73,275		

INCOME FROM CONTINUING OPERATIONS

FY 2012	5,184		(30)%
FY 2011	7,376		

BASIC EARNINGS PER SHARE (IN €) – CONTINUING OPERATIONS⁴

FY 2012	5.77		(30)%
FY 2011	8.23		

ROCE (ADJUSTED) – CONTINUING OPERATIONS

FY 2012	17.0%		
FY 2011	25.3%		

Target corridor: 15–20%

FREE CASH FLOW – CONTINUING OPERATIONS

FY 2012	4,790		(19)%
FY 2011	5,918		

ADJUSTED INDUSTRIAL NET DEBT / ADJUSTED EBITDA – CONTINUING OPERATIONS⁵

FY 2012	0.24		
FY 2011	(0.14)		

Target corridor: 0.5–1.0

VOLUME

	FY 2012	FY 2011	Actual	% Change Adjusted ³
Continuing operations				
New orders	76,913	85,166	(10)%	(13)%
Revenue	78,296	73,275	7%	3%

EARNINGS

	FY 2012	FY 2011	% Change
Total Sectors			
Adjusted EBITDA	9,471	10,404	(9)%
Total Sectors Profit	7,543	9,442	(20)%
in % of revenue (Total Sectors)	9.5%	12.8%	
Continuing operations			
Adjusted EBITDA	9,788	10,701	(9)%
Income from continuing operations	5,184	7,376	(30)%
Basic earnings per share (in €) ⁴	5.77	8.23	(30)%
Continuing and discontinued operations			
Net income	4,590	6,321	(27)%
Basic earnings per share (in €) ⁴	5.09	7.04	(28)%

CAPITAL EFFICIENCY

	FY 2012	FY 2011
Continuing operations		
Return on capital employed (ROCE) (adjusted)	17.0%	25.3%

CASH PERFORMANCE

	FY 2012	FY 2011
Continuing operations		
Free cash flow	4,790	5,918
Cash conversion rate	0.92	0.80
Continuing and discontinued operations		
Free cash flow	4,562	5,150
Cash conversion rate	0.99	0.81

LIQUIDITY AND CAPITAL STRUCTURE

	September 30, 2012	September 30, 2011
Cash and cash equivalents	10,891	12,468
Total equity (Shareholders of Siemens AG)	30,733	31,530
Net debt	9,292	4,995
Adjusted industrial net debt	2,396	(1,534)

EMPLOYEES (IN THOUSANDS)

	September 30, 2012		September 30, 2011	
	Continuing operations	Total ⁶	Continuing operations	Total ⁶
Employees	370	410	359	402
Germany	119	130	116	127
Outside Germany	250	280	243	275

1 New orders; Adjusted or organic growth rates of revenue and new orders; Total Sectors Profit; ROCE (adjusted); Free cash flow and cash conversion rate; Adjusted EBITDA; Net debt and adjusted industrial net debt are or may be non-GAAP financial measures. Definitions of these supplemental financial measures, a discussion of the most directly comparable IFRS financial measures, information regarding the usefulness of Siemens' supplemental financial measures, the limitations associated with these measures and reconciliations to the most comparable IFRS financial measures are available on our Investor Relations website under www.siemens.com/nongAAP

2 October 1, 2011 – September 30, 2012.

3 Adjusted for portfolio and currency translation effects.

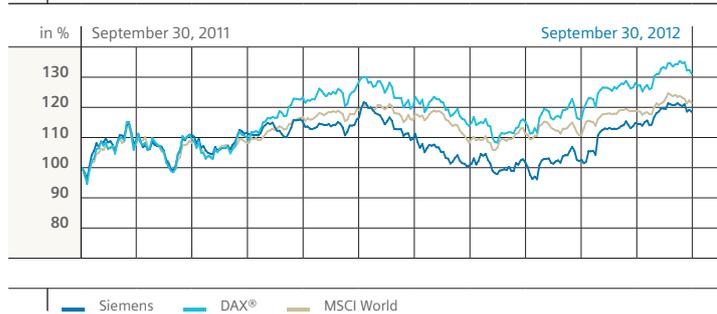
4 Basic earnings per share – attributable to shareholders of Siemens AG. For fiscal 2012 and 2011 weighted average shares outstanding (basic) (in thousands) amounted to 876,053 and 873,098 shares, respectively.

5 Calculated by dividing adjusted industrial net debt as of September 30, 2012 and 2011 by adjusted EBITDA.

6 Continuing and discontinued operations.

THE SIEMENS SHARE / INVESTOR RELATIONS

CHANGE IN THE VALUE OF AN INVESTMENT IN SIEMENS SHARES IN FISCAL 2012 (WITH DIVIDENDS REINVESTED; INDEXED)



STOCK MARKET INFORMATION (IN €, UNLESS OTHERWISE INDICATED)

	FY 2012 ¹	FY 2011 ¹
Stock price range (Xetra closing prices)		
High	79.71	99.38
Low	63.06	64.45
Fiscal year-end	77.61	68.12
Number of shares issued (September 30, in millions)	881	914
Market capitalization (in millions of €) ²	66,455	59,554
Basic earnings per share (from continuing operations) ³	5.77	8.23
Diluted earnings per share (from continuing operations) ³	5.71	8.14
Dividend per share	3.00 ⁴	3.00

- 1 Fiscal year from October 1 to September 30
- 2 On the basis of outstanding shares
- 3 Regarding activities classified as discontinued operations, prior periods are presented on a comparable basis.
- 4 To be proposed to the Annual Shareholders' Meeting

Stock performance. The Siemens share price developed positively over the course of fiscal 2012. However, the markets were volatile during this period due to ongoing uncertainty in the eurozone. After increasing at the beginning of the fiscal year, stock markets in general and the Siemens share price in particular declined for several months. Then, in June 2012, a positive stock market trend began. This trend continued until the end of fiscal 2012. In August 2012, the Company launched a share buyback program. From the start of the buyback program until the end of the fiscal year, the Siemens share price gained more than 13%.

Over the entire fiscal year, Siemens stock performed comparatively well in this market environment, closing at €77.61 per share on September 30, 2012. For shareholders who reinvested their dividends, this amounted to a gain of 18.6% (fiscal 2011: a loss of 9.5%) compared to the closing price a year earlier. The Siemens share performed somewhat more weakly than the leading international index, MSCI World (which rose 21.6%), and remained noticeably behind the leading index of the German stock market, the DAX (which advanced 31.2%).

Siemens on the capital market. We take our responsibility to maintain an intensive dialogue with the capital market very seriously. Cultivating close contacts with our shareholders, we keep them informed of all major developments throughout Siemens. As part of our investor relations work, we provide information on the Company's development in quarterly, semiannual and annual reports. Our CEO and CFO also maintain close contact with investors through roadshows and conferences. In addition, Siemens holds Sector Capital Market Days, at which the management of our Sectors informs investors and analysts about the Sectors' business strategies and market environments.

We also provide extensive information online. Quarterly, semiannual and annual reports, analyst presentations, press releases and our financial calendar for the current year (please see → FINANCIAL CALENDAR ON THE MIDDLE PAGE), which includes all major publication dates as well as the date of the Annual Shareholders' Meeting, are available at

WWW.SIEMENS.COM/INVESTORS

FURTHER INFORMATION

Address Siemens AG
Wittelsbacherplatz 2
80333 Munich, Germany

Phone +49 89 636-33443 (Media Relations)
+49 89 636-32474 (Investor Relations)

Fax +49 89 636-30085 (Media Relations)
+49 89 636-32830 (Investor Relations)

E-mail press@siemens.com
investorrelations@siemens.com

Additional information on our investor relations activities is available at WWW.SIEMENS.COM/INVESTORS and in the Siemens Annual Report, the English and German versions of which can be downloaded at WWW.SIEMENS.COM/ANNUAL-REPORT WWW.SIEMENS.COM/GESCHAFTSBERICHT

Copies of the Annual Report (free of charge) can be ordered at

E-mail siemens@bek-gmbh.de

Internet WWW.SIEMENS.COM/ORDER-ANNUALREPORT

Fax +49 7237-1736

This document includes supplemental financial measures that are or may be non-GAAP financial measures. New orders and order backlog; adjusted or organic growth rates of revenue and new orders; book-to-bill ratio; Total Sectors profit; return on equity (after tax), or ROE (after tax); return on capital employed (adjusted), or ROCE (adjusted); Free cash flow, or FCF; cash conversion rate, or CCR; adjusted EBITDA; adjusted EBIT; adjusted EBITDA margins, earnings effects from purchase price allocation, or PPA effects; net debt and adjusted industrial net debt are or may be such non-GAAP financial measures. These supplemental financial measures should not be viewed in isolation as alternatives to measures of Siemens' financial condition, results of operations or cash flows as presented in accordance with IFRS in its Consolidated Financial Statements. Other companies that report or describe similarly titled financial measures may calculate them differently. Definitions of these supplemental financial measures, a discussion of the most directly comparable IFRS financial measures, information regarding the usefulness of Siemens' supplemental financial measures, the limitations associated with these measures and reconciliations to the most comparable IFRS financial measures are available on Siemens' Investor Relations website at WWW.SIEMENS.COM/NONGAAP. For additional information, see supplemental financial measures and the related discussion in Siemens' most recent annual report on Form 20-F, which can be found on our Investor Relations website or via the EDGAR system on the website of the United States Securities and Exchange Commission.

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expects," "looks forward to," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material delivered to stock-

holders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, and are, therefore, subject to certain risks and uncertainties. A variety of factors, many of which are beyond Siemens' control, affect Siemens' operations, performance, business strategy and results and could cause the actual results, performance or achievements of Siemens to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements or anticipated on the basis of historical trends. These factors include in particular, but are not limited to, the matters described in Item 3: Key information – Risk factors of our most recent annual report on Form 20-F filed with the SEC, in the chapter "Risks" of our most recent annual report prepared in accordance with the German Commercial Code, and in the chapter "Report on risks and opportunities" of our most recent interim report.

Further information about risks and uncertainties affecting Siemens is included throughout our most recent annual and interim reports, as well as our most recent earnings release, which are available on the Siemens website WWW.SIEMENS.COM, and throughout our most recent annual report on Form 20-F and in our other filings with the SEC, which are available on the Siemens website WWW.SIEMENS.COM, and on the SEC's website WWW.SEC.GOV. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results, performance or achievements of Siemens may vary materially from those described in the relevant forward-looking statement as being expected, anticipated, intended, planned, believed, sought, estimated or projected. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.