

The next stage of growth – Accelerating value creation

Ralf P. Thomas

CFO Siemens AG Siemens ONE Tech – Strategy & Results



Safe harbor statement Important notice

THE FOLLOWING APPLIES TO THIS DOCUMENT, THE ORAL PRESENTATION, VIDEO OR SIMILAR MEDIA OF THE INFORMATION OF THIS DOCUMENT BY SIEMENS AKTIENGESELLSCHAFT ("SIEMENS") OR ANY PERSON ON BEHALF OF SIEMENS, AND ANY QUESTION-AND-ANSWER SESSION THAT FOLLOWS THE ORAL PRESENTATION, IF ANY, HARD COPIES OF THE SLIDES AS WELL AS ANY OTHER MATERIALS DISTRIBUTED AT OR IN CONNECTION WITH THE PRESENTATION.

THIS DOCUMENT AND ANY RELATED MATERIALS MAY ONLY BE DISTRIBUTED TO PERSONS TO WHOM IT IS LAWFUL TO SEND THIS DOCUMENT AND SUCH RELATED MATERIALS. FAILURE TO COMPLY WITH THESE REQUIREMENTS MAY RESULT IN A VIOLATION OF APPLICABLE LAWS.

This document, any related materials and the information contained herein and/or therein are for information purposes only and do not constitute or form part of, and should not be construed as, a prospectus or other offer document under any applicable laws or an offer or invitation or inducement to purchase, sell or subscribe for, underwrite or otherwise acquire, any securities of Siemens or its affiliates, nor should it or any part of it form the basis of, or be relied on in connection with, any investment decision, contract to purchase or subscribe for any securities of Siemens or its affiliates, nor shall it or any part of it form the basis of, or be relied on in connection with, any contract or commitment whatsoever.

This document and any related materials are not directed to, or intended for distribution to or use by, any person or entity that is a citizen or resident or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use

would be contrary to law or regulation of such jurisdiction or which would require any registration or licensing within such jurisdiction. Any failure to comply with these restrictions may constitute a violation of the laws of other jurisdictions.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information contained herein, and no undue reliance should be placed on it. Neither Siemens nor any of its affiliates, advisers, connected persons or any other person accepts any liability for any loss howsoever arising (in negligence or otherwise), directly or indirectly, from this document or its contents or otherwise arising in connection with this document or any related materials.

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to those described in disclosures, in particular in the chapter Report on expected developments and associated material opportunities and risks in the Combined Management Report of the Siemens Report (siemens.com/siemensreport), and in the Interim Group Management Report of the Half-year Financial Report

(provided that it is already available for the current reporting year), which should be read in conjunction with the Combined Management Report. Should one or more of these risks or uncertainties materialize, should decrees, decisions, assessments or requirements of regulatory or governmental authorities deviate from our expectations, should events of force majeure, such as pandemics, unrest or acts of war, occur or should underlying expectations including future events occur at a later date or not at all or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes – in the applicable financial reporting framework not clearly defined – supplemental financial measures that are or may be alternative performance measures (non-GAAP-measures). These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens' net assets and financial positions or results of operations as presented in accordance with the applicable financial reporting framework in its Consolidated Financial Statements. Other companies that report or describe similarly titled alternative performance measures may calculate them differently.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

All information is preliminary.



Q4 FY25 performance and FY26 guidance

Key highlights

Record free cash flow, attractive dividend, ambitious outlook

Q4 FY25 results

Bookto-bill

1.02x

• Backlog at €117bn

IB margin IB profit 15.3% **€3.2bn**

- SI with further margin expansion
- DI operational strength, material severance and M&A-related effects as expected

Orders

-1%

€21.9bn

€2.51

 DI strong on easy comps, record quarter for SW

EPS pre PPA

Altair and Dotmatics

effect of €-0.21

- SI back to growth on already high level
- MO lower large order volume

Revenue

€21.4bn

+6%

- Strong DI & SI; MO stable on tough comps
- Electrification +17%

Free cash flow

€5.3bn

FCF all-in

FY25 Dividend

- Proposing dividend increase to €5.35 (2.3% yield)
- Delivering on progressive dividend policy

FY26 Outlook

- Continue to drive ONE Tech company program
- Expand SW & AI leadership with Altair / Dotmatics

Note: Growth rates are comparable, excl. FX and portfolio

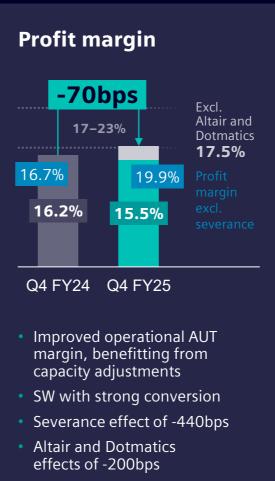
Digital Industries (DI)

Automation with substantial volume increase, Software strength and excellent free cash flow



- AUT, +30% on easy comps
- SW +28% driven by large orders
- Book-to-bill at 1.10x
- Backlog €9.5bn, therein €6.2bn SW, €3.3bn AUT







Broad-based excellent

cash conversion

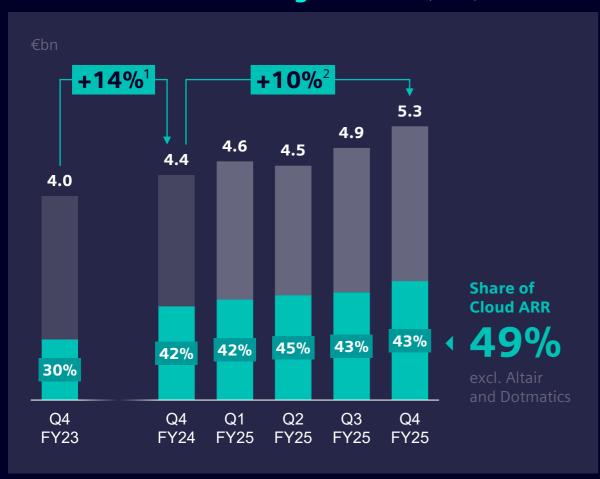




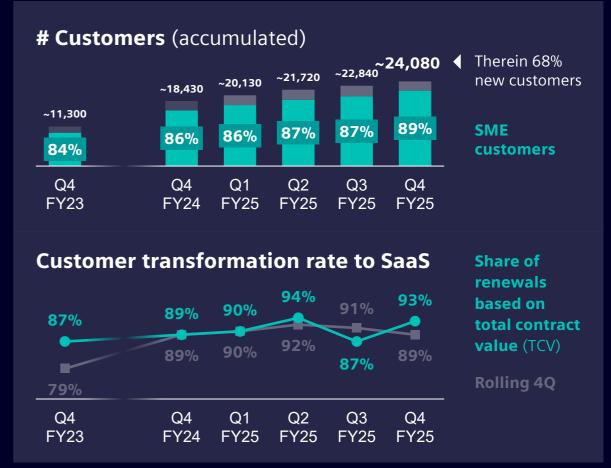
Combining the real and digital worlds

Continuing strong growth momentum with double-digit ARR growth

DI SW – Annual Recurring Revenue (ARR)



SaaS transition with high momentum



¹ ARR: FX comparable **2** ARR: comparable (excluding FX, Altair, and Dotmatics)

Digital Industries (DI)

Growth in all regions on easy comps

Momentum
still subdued
given challenging
macro backdrop



Smart Infrastructure (SI)

Excellent performance across all metrics; 20 quarters of y-o-y operational margin expansion



- Book-to-bill at 0.99x
- Electrical Products +9% Electrification +6% Buildings +3%
- Large orders strongly up q-o-q, strength in base business
- Healthy backlog €18.6bn







- Seasonally strong cash conversion
- Stringent working capital management

¹ Comparable, excl. FX and portfolio

Smart Infrastructure (SI)

Strong orders driven by data center project wins in the U.S.

Clear revenue growth across most regions driven by Electrification, China soft



Note: Growth rates are comparable, excl. FX and portfolio

Mobility (MO)

Solid Q4 leading to strong performance in FY 2025; exceptional free cash flow



- Book-to-bill at 0.78x
- Lower volume from large orders
- High-quality backlog at €52bn, therein €15bn Customer Services







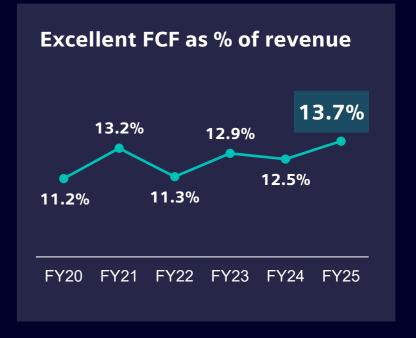
¹ Comparable, excl. FX and portfolio

Free cash flow – Consistent performance on record level Double-digit FCF return for 6th year in a row at all-time high



Stringent working capital management

All businesses with strong Q4-finish, each delivering >€1bn in free cash flow



Assumptions for FY 2026

Business environment	Stabilization of global economic environment in FY26 Global GDP to remain near prior-year level
OPEX	R&D intensity on FY25 level; SG&A as % of revenue close to level as in FY25
CAPEX	Capex Ratio ¹ moderately above FY25
Severance	Expect €350–400m, significantly below FY25 level
Foreign Exchange	Strong burden from currency effects ~-4% impact on topline; ~-50bps on IB margin

¹ Capex incl. Operating Leases divided by amortization & depreciation without PPA and depreciation on right-of-use assets from leases

Below Industrial Business

Actuals €m	FY 2025	FY 2026 – Expectations
Profit IB	11,766	
SFS	622	On prior year level
Governance	-212	Target "zero governance costs net of brand fee by FY26" confirmed
Innovation	-685	Broadly comparable to prior year level, investments related to ONE Tech Company
Financing, Elim., Other	158	Broadly comparable to prior year level, depending on portfolio topics
PPA	-819	~-€0.9bn to -€1.0bn, reflecting acquisitions of Altair and Dotmatics during FY25
Tax	-2,501	23–27% tax rate w/o impact from potential tax reforms
Income c/o	8,328	

Outlook FY 2026

Siemens Group		Siemens Businesses	Revenue growth Comparable	Profit margin
Book-to-bill	>1	Digital Industries	5%-10%	15%-19%
Revenue 6% Comparable	-8%	Smart Infrastructure	6%-9%	18%-19%
EPS €10.40- € pre PPA FY2 incl. Altair and	25: €10.31	Mobility	8%-10%	8%-10%

Successful transformation

Siemens is in excellent shape

and has been transforming successfully



Total Shareholder Return since start of FY21

VS. +104% **MSCI** World Industrials Step-change in business profile **Faster growth** and higher profitability

Double-digit free cash flow **return** six years in a row

Stringent capital allocation **Attractive** dividend and share buybacks

Balanced investments in R&D, CAPEX, M&A

Streamlined portfolio

Reduced shareholding in Siemens **Energy**

Divested Portfolio Companies

We have successfully delivered on our commitments given at CMD 2021

Group targets achieved (FY21–25) vs. commitments at CMD 2021



Other key commitments fulfilled



Exiting Portfolio
Companies to simplify
structure



'Net zero' governance costs by FY26 confirmed



¹ 5-year CAGR reflecting the period starting FY21 until FY25 **2** For FY25 based on EPS pre PPA ex. Innomotics disposal gain, Altair and Dotmatics **3** CAGR of dividend from FY20 (€3.50) to FY25 (€5.35) **4** excl. Altair and Dotmatics; 43% incl. Altair and Dotmatics

Rock-solid financial foundation as basis for stringent capital allocation



Focused investments

Y21_FY25

€29bn R&D

€12bn Capex

€32bn Acquisitions¹

Excellent free cash flow generation

Consecutive years of double-digit return on sales

Industryleading credit ratings **AA**S&P Global

Aa3
Moody's

1 Therein acquisition of Varian by Siemens Healthineers (€14bn in FY21), Altair and Dotmatics by DI (€14bn in FY25) Note: Figures reflect the periods starting FY21 until FY25

Significant value generation while actively sharpening portfolio and reducing complexity





Cash-in



- Created leading energy player
- Market cap up ~5x since listing
- Stringent phase out as promised, stake now at 10.1%



Mail & Parcel Logistics

INNOMOTICS

Commercial Vehicles

Airport Logistics



Valeo SIEMENS

- Successful divestment of Portfolio Companies
- Best-owner principle



2018

Initial Public Offering **April 2021**

Acquisition and successful integration into SHS

varian

Today

Transformative milestone: 30% spin-off and deconsolidation

Financial ambitions and priorities

Siemens Group Financial Framework

Mid-term targets

Excluding Siemens Healthineers



Capital efficiency

15-20%

Cash

Cash conversion rate (all in)

1 - comp. revenue growth rate

Earnings EPS pre PPA

High singledigit growth

Capital structure

Industrial net

UP TO

1.5x

Dividend

Progressive dividend policy

Driving growth and margin expansion across all our businesses

Core levers for value creation in FY26 and beyond

Industrial businesses

Digital Industries

- Automation: productivity programs and strengthening sales teams
- Software: Upside in margin driven by finalizing SaaS transition, stringent M&A integration
- Consistently positive economic equation driven by productivity

Smart Infrastructure

- Ongoing strength in Data Center and Power Utilities
- Targeted capacity expansion
- Further growth of digital business
- Consistently positive economic equation driven by productivity

Mobility

- Stringent backlog execution and capacity ramp-up
- Scale platforms and products to further improve business mix
- Boost productivity across functions

ONE Tech Company

fueled by

Scaling technologies incl. Industrial Al

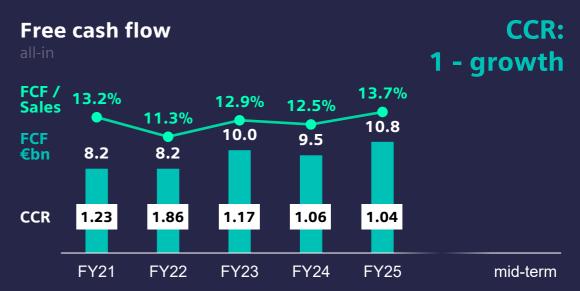
Targeted investments in profitable growth fields

Focus on productivity

Continued focus on earnings growth and strong cash generation

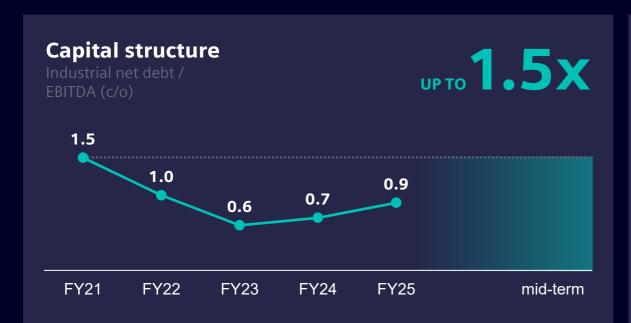


- Continue earnings growth above revenue growth at high single-digit rate
- Business profitability as key driver

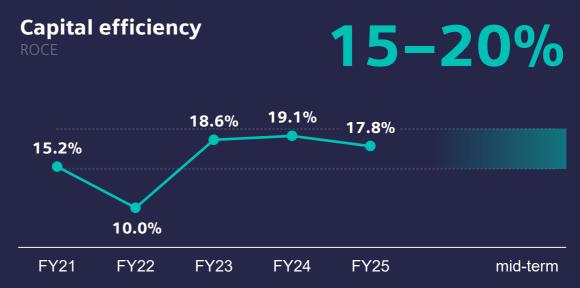


- Consistently generating excellent cash flow
- 'Cash mindset' embedded in organization
- Strong focus on stringent working capital management

Continued commitment to strong financial profile



- Commitment to rock-solid balance sheet
- Maintaining industry-leading credit ratings



- Clear focus on profitable growth and stringent cash conversion
- ROCE impacted near-term by M&A effects

Combining investments with very attractive shareholder returns

We ensure attractive shareholder returns...



...while investing for value-creating growth

Dividend

Progressive dividend policy confirmed, FY25 proposal €5.35

R&D

Maintain high R&D intensity to further drive technology leadership and foster future profitable growth

Share buyback Continue buyback programs as strong pillar of total shareholder return

Capex

Further optimize our well-balanced geographic footprint

Spin-off

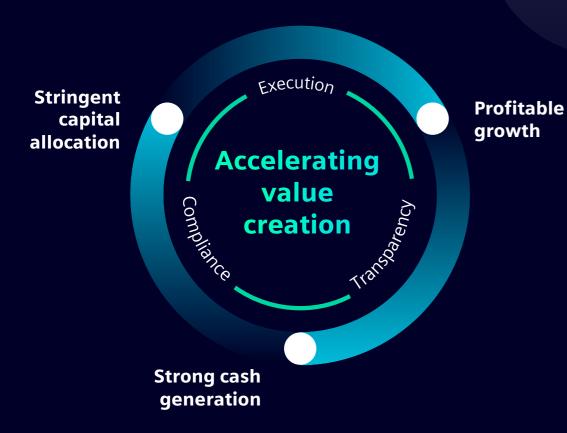
Direct benefit for shareholders from Siemens Healthineers spin-off

SIEMENS ... Healthineers

M&A

Selective investment into value-creating acquisitions, based on clearly defined strategic imperatives and financial hurdles

Our principles for value creation



Focusing on value creation along well-established principles of capital allocation and strong cash generation

Delivering highly attractive and sustainable shareholder return

Ensuring rigorous execution, transparency and compliance remain paramount

Further accelerating value creation as ONE Tech Company