

Pricing Information

1. Onboarding

The onboarding package is a one-time fee and, in standard cases, is required only once per plant or company. It includes the following plus10 activities:

- Provision of plus10-backend & computation power by plus10 on MS Azure (hosted within your region, e.g. EU)
- Installation of plus10 DataCollector on edge devices in control cabinet/within machine controller network
- Configuration of plus10 tools + mobile device app for operational staff
- Application-specific training and testing
- Briefing of key users and, if required, onboarding of relevant personnel in each shift

The onboarding fee is a one-time investment covering the initial setup of the IT infrastructure (typically required only once per plant) as well as the initial configuration of the plus10 solution.

As the initial configuration is carried out jointly with the customer, designated key users will be enabled to independently perform further configurations, for example when scaling the solution to additional machines or production lines.

The exact scope and effort of the onboarding package may vary depending on the specific use case, system landscape, and level of integration required. For multi-site deployments, onboarding requirements may differ per site depending on the infrastructure and organizational setup.

2. Preparation for onboarding

The following activities must be completed by the customer prior to onboarding:

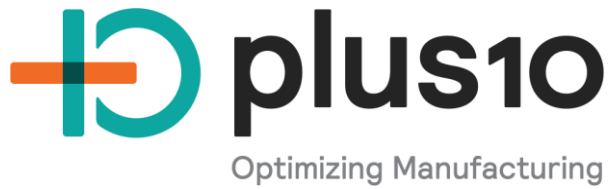
- Provision of PLC/NC/RC projects for the relevant machines
- Firewall configuration to enable secure access to the plus10 backend
- Provision of mobile devices for operator interaction (integrated into the customer's MDM system)
- Alignment and definition of workflow changes supported by plus10 tools in daily operations

3. Annual subscription fee

Following services are included in the annual subscription:

- Continuously learning and situationally acting optimization tool
- plus10 regular software updates

Annual subscription fee is based on the number of controllers.



Support services are not included in the annual subscription fee and are charged separately based on selected support packages. Additional support hours will be invoiced accordingly.

The notice period for each annual subscription is 3 months before the end of the current subscription period.

4. Travel expenses

Travel expenses incurred in the project will be invoiced separately according to the guidelines of the Federal Travel Expenses Act. In the case of travel bookings, the client will always be consulted in order to assess the proportionality of the travel and to take advantage of company-specific special conditions, e.g., in hotels near the plant.

5. Conditions

The software licenses required to carry out the work are provided by plus10 for the implementation period and remain the property of plus10. Continued use beyond the implementation phase requires a separate software license agreement or active subscription.

In performing its services, plus10 will use its own "Background IP". Background IP is and shall remain the sole property of plus10. This shall also apply if plus10 further develops its Background IP within the scope of this implementation and provision. Background IP shall not be transferred to the client in the course of this implementation. For the term of the rental agreement and subject to payment of the current rental / subscription fees, plus10 shall grant the customer a non-exclusive, geographically unlimited right to the ordered software functionalities.