

Drive Train Analytics

SOGIC

May 8, 2018 | Hyatt Regency, Calgary, Alberta

Digitalization – A megatrend that is transforming our world



Digitalization: The Opportunity

In the future, we'll be living in a world that's increasingly interconnected by complex and heterogeneous systems. By 2020, the amount of data stored worldwide will have grown to 44 zettabytes. Around 50 billion devices will be linked online.

Source: IDC, The Digital Universe of Opportunities: Rich Data and the Increasing Value of the Internet of Things, April 2014; Dave Evans (Cisco): The Internet of Things, How the Next Evolution of the Internet Is Changing Everything, April 2011

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The Industrial Evolution

Siemens has been at the forefront of every phase

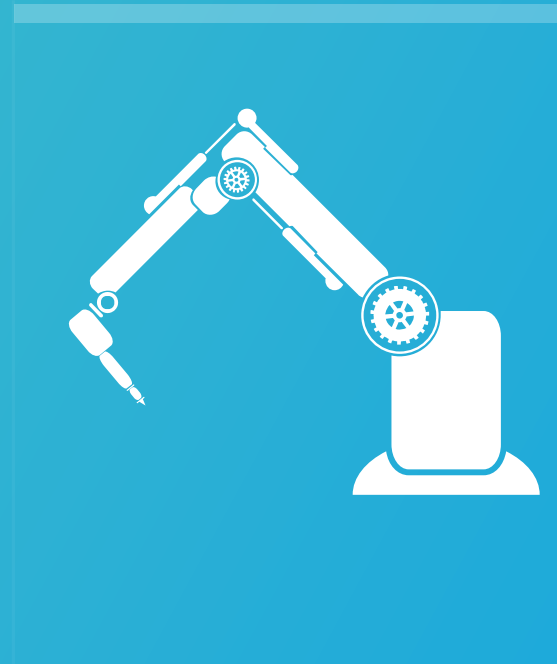
Phase 1 Mechanical Production



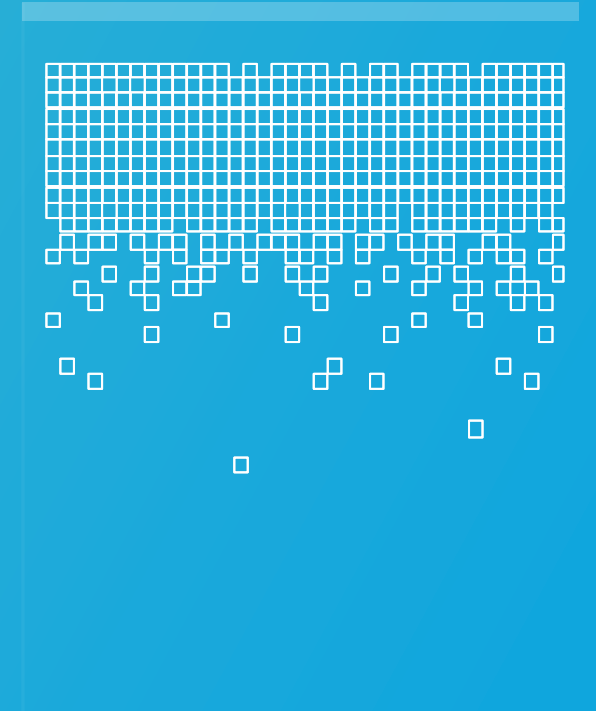
Phase 2 Electrification



Phase 3 Automation



Phase 4 Digitalization

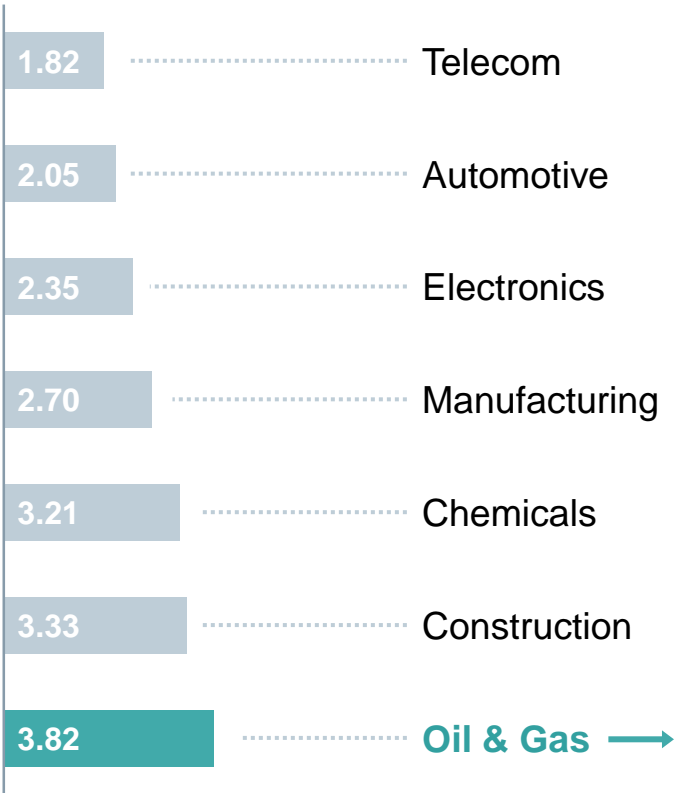


What level of maturity is your company?

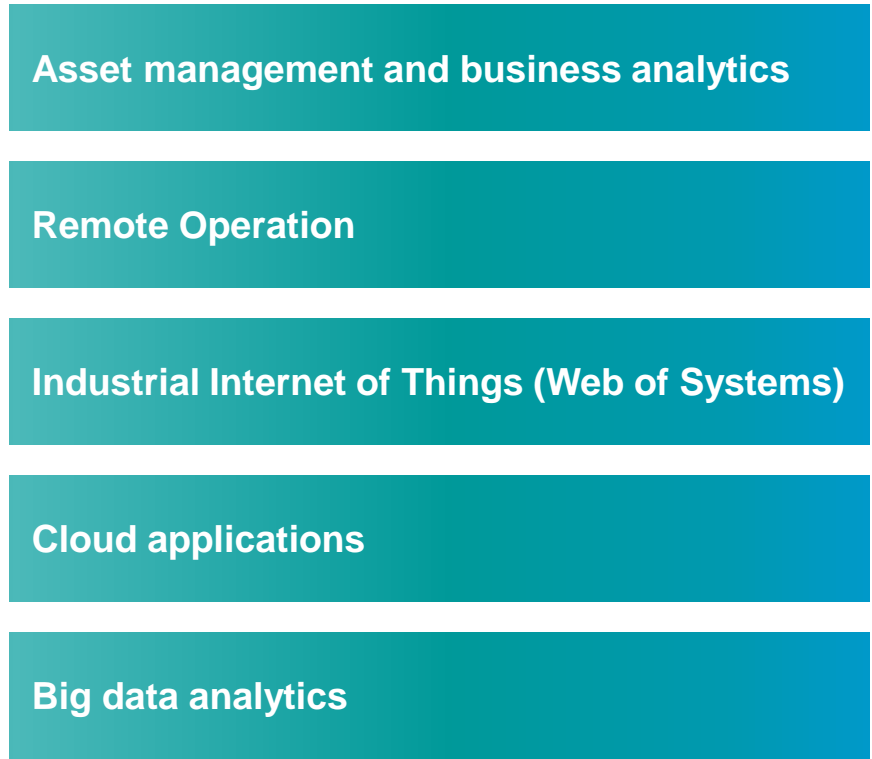
Focus on digitalization efforts result in game-changing operational improvements



Digitalization by Industry



Digitalization Opportunities and Benefits



Will be spent in the next 24 months on **operational efficiency**...



... that could lead to reduction in OPEX if **smartly spent on digital**...



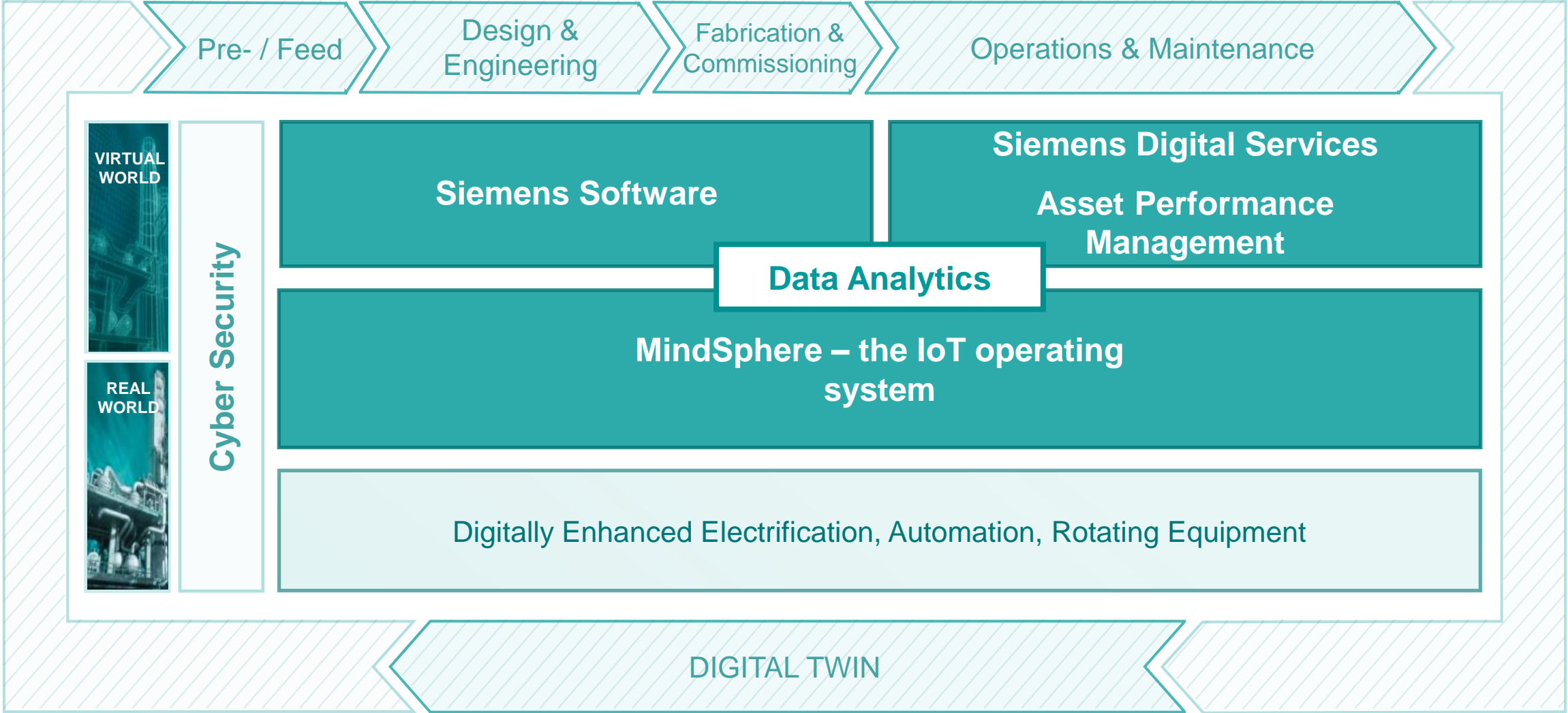
... and **produce game-changing** field recovery rates ...

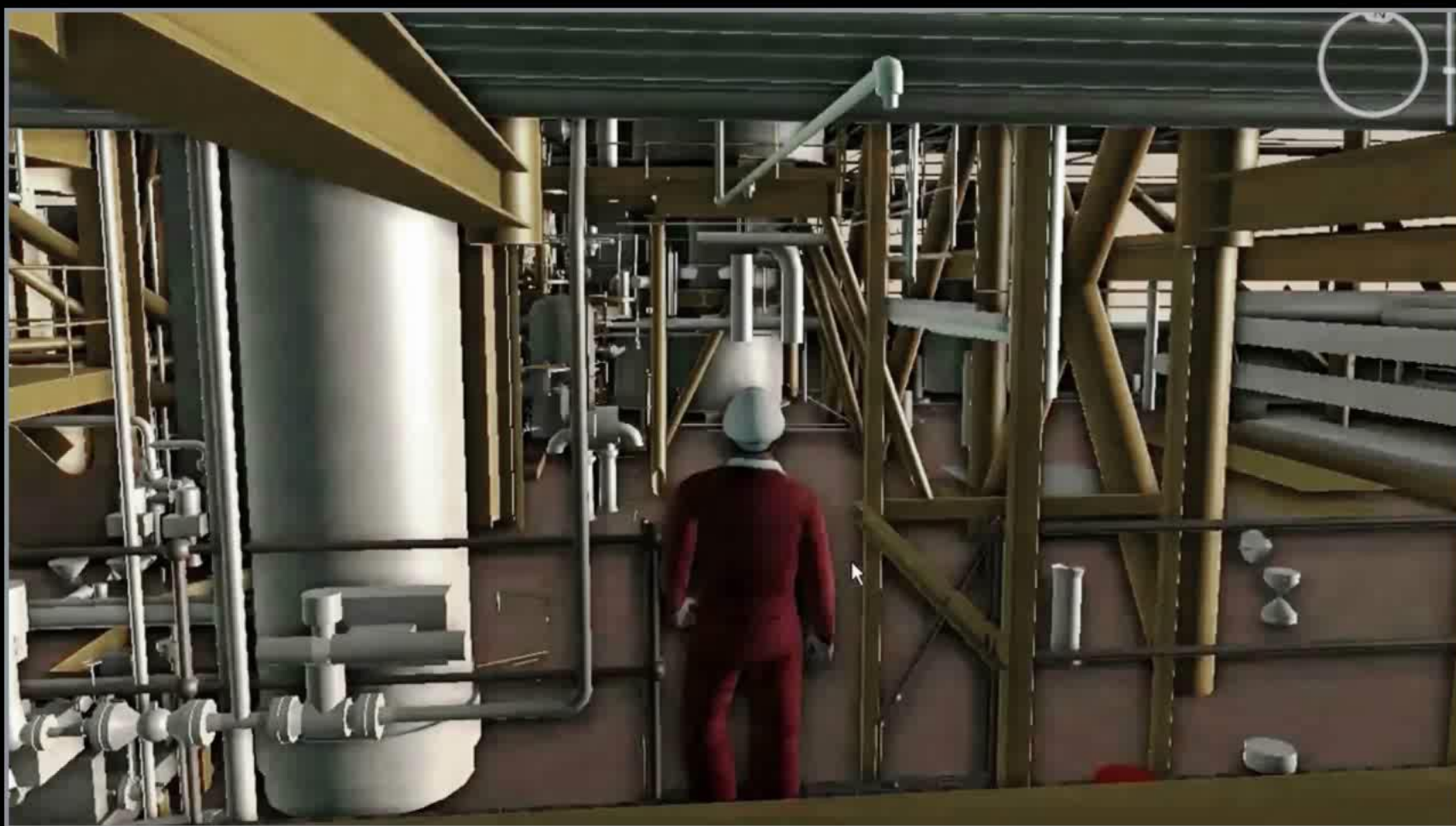


... resulting in **sustained profit increase**

Source: McKinsey and Co; Accenture; 1 = high, 2 = medium, 3 = low, 4 = rudimentary

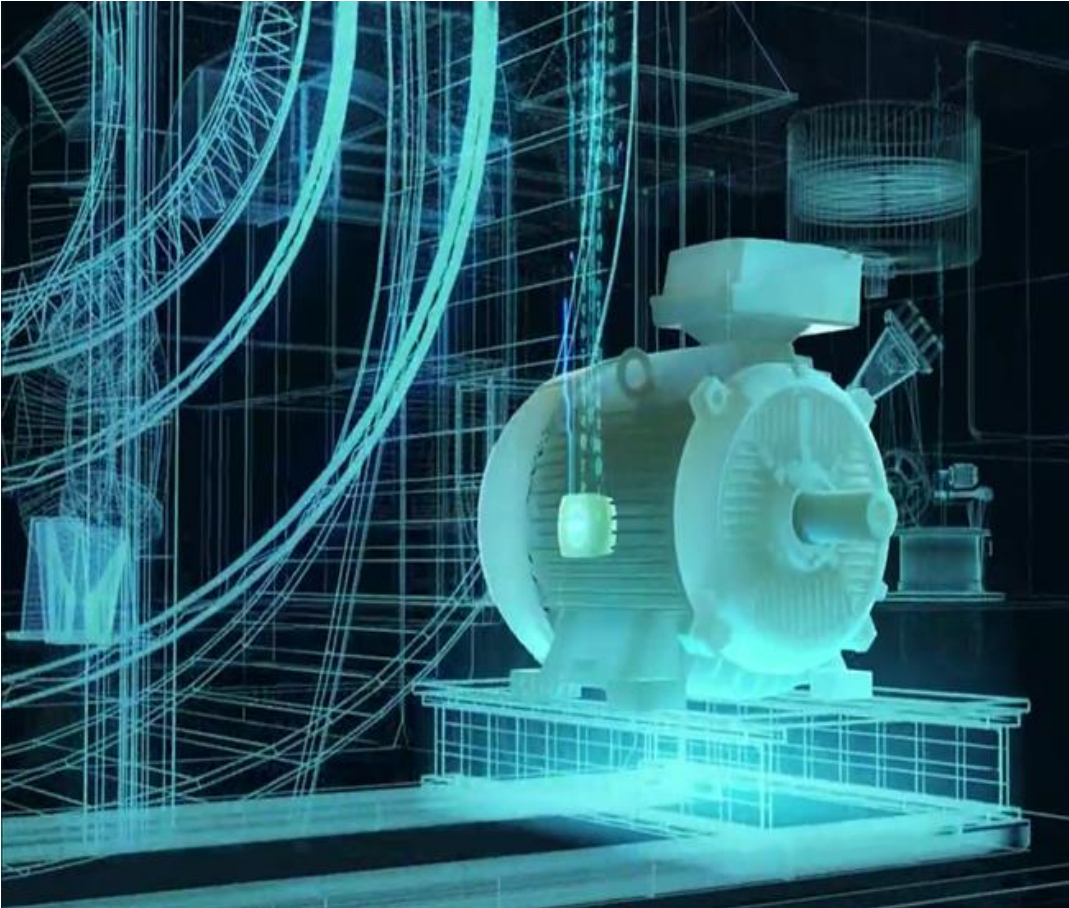
With \$10 Billion+ in software acquisitions since 2007, Siemens now provides a seamless Digital Enterprise portfolio







The Digital Twin allows for prediction and optimization of system behavior



- A **digital twin** is the virtual representation of a real system.
- It consists of models that describe the system's **geometry, properties and functions**.
- It is created during the design stage. Then, once the real system has been constructed, it is **continuously adapted** based on the data that is tracked and recorded.
- The digital twin accompanies a system throughout all phases of its life:
 - At the beginning, to simulate system behavior
 - Later, during operation, to predict system behavior and optimize it

The Siemens MindSphere Platform



MindApps

Data Analytics Apps to gain immediate insights and transform insights into actionable results.

Open Ecosystem for customers, partners and developers to create MindApps.

MindSphere

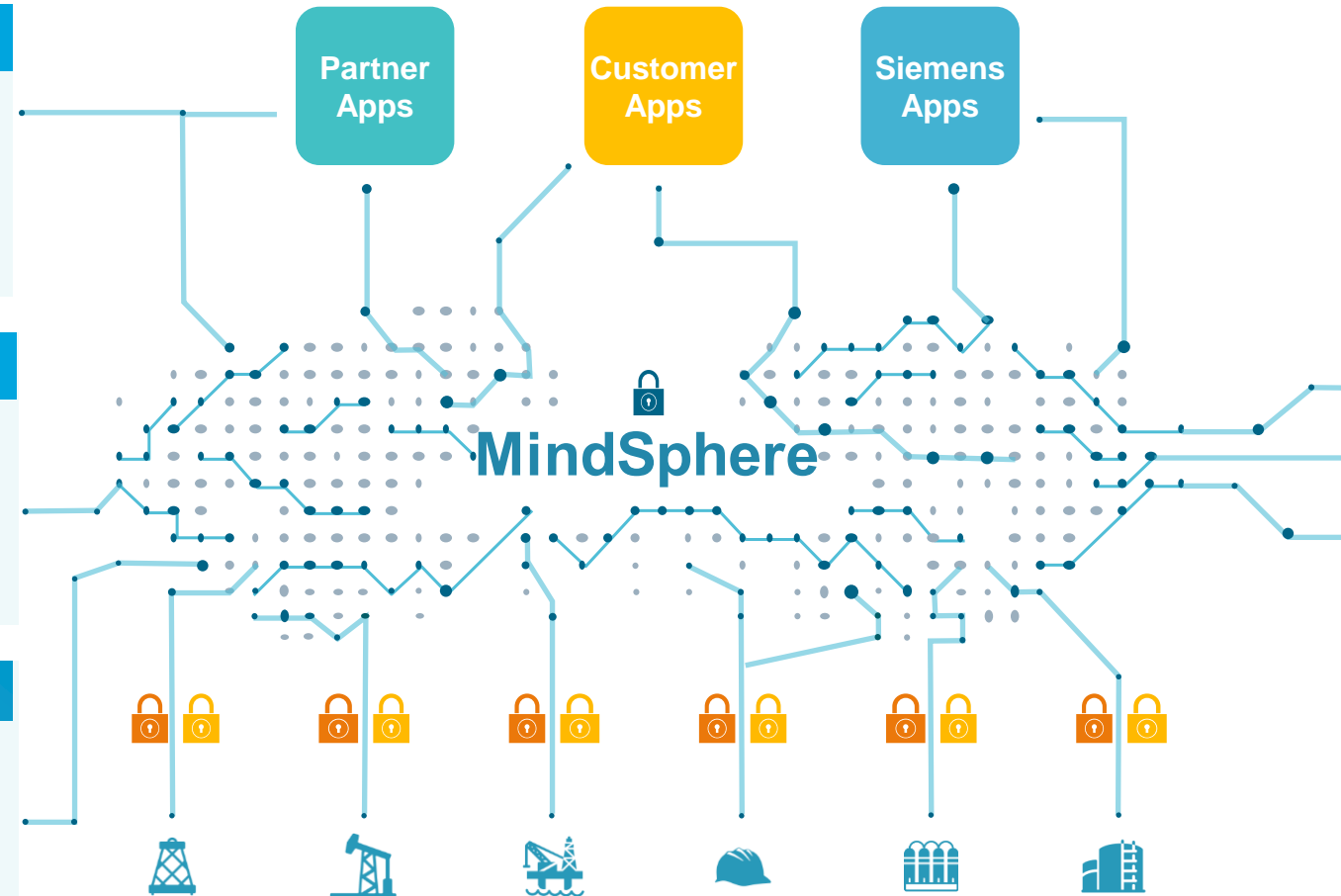
Cloud-based IoT operating system connecting OT to IT environment.

Cloud infrastructure. Public cloud, private cloud, or on-site solution as a closed system.

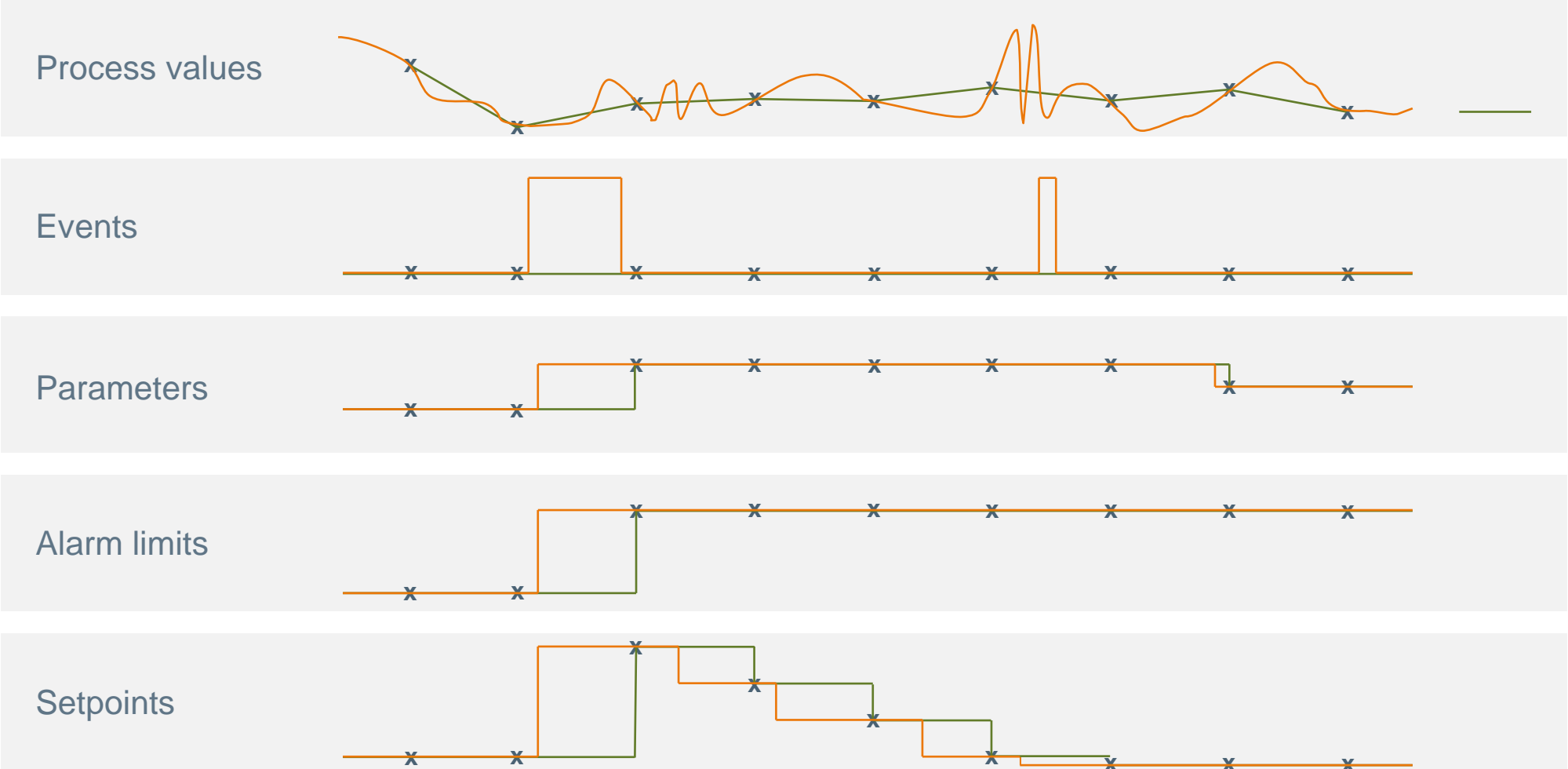
MindConnect

Plug & play connectivity for quick connection of Siemens assets and **Open standards** (e.g. OPC UA) to other assets.

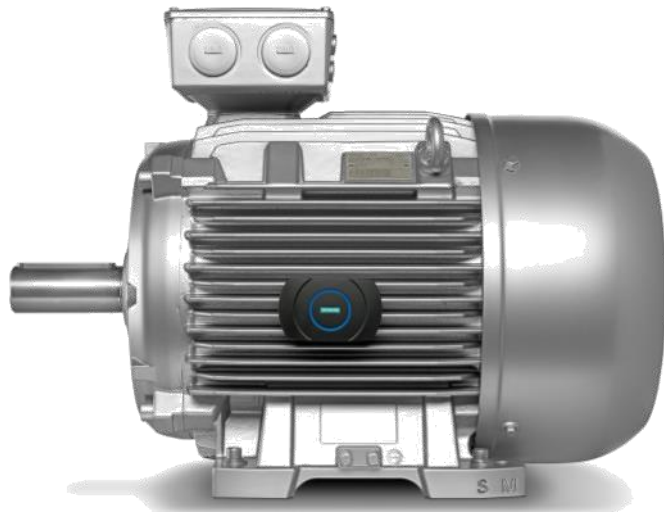
Secure and encrypted data communication.



The digital twin must consider an abundance of data to optimize operation and performance



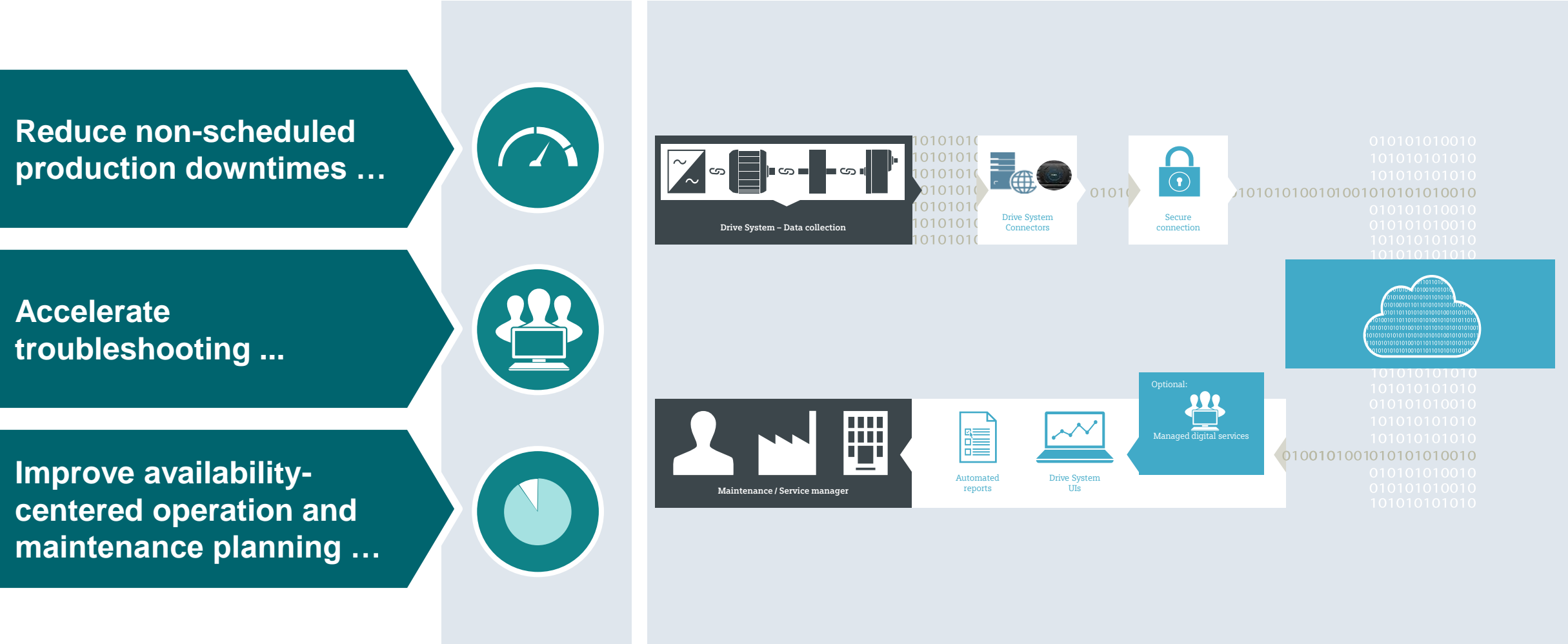
Simotics Connect can maintain and continuously adapt the digital twin for an electric motor



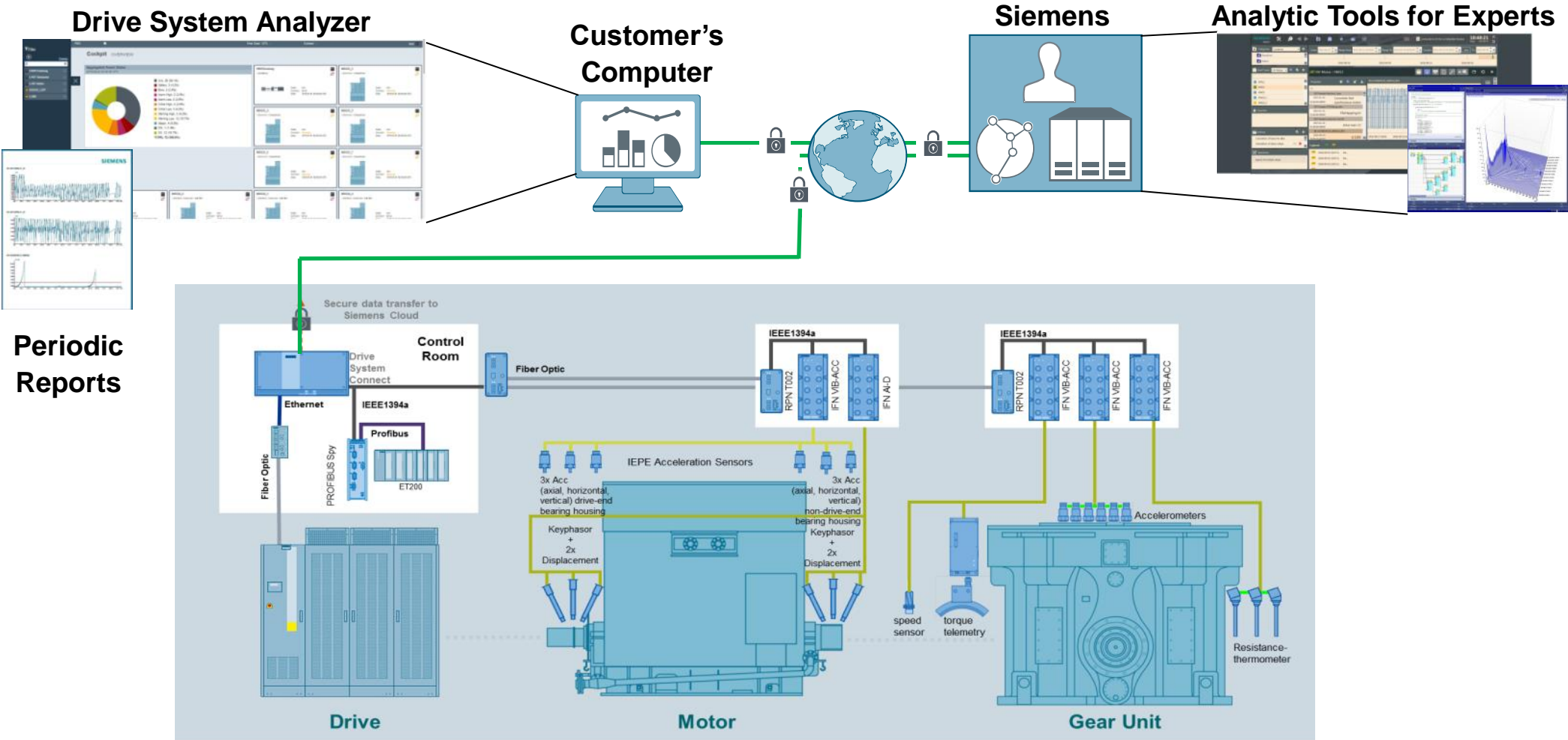
Smart Motors – connected to MindSphere

Drive Train Analytics for condition monitoring

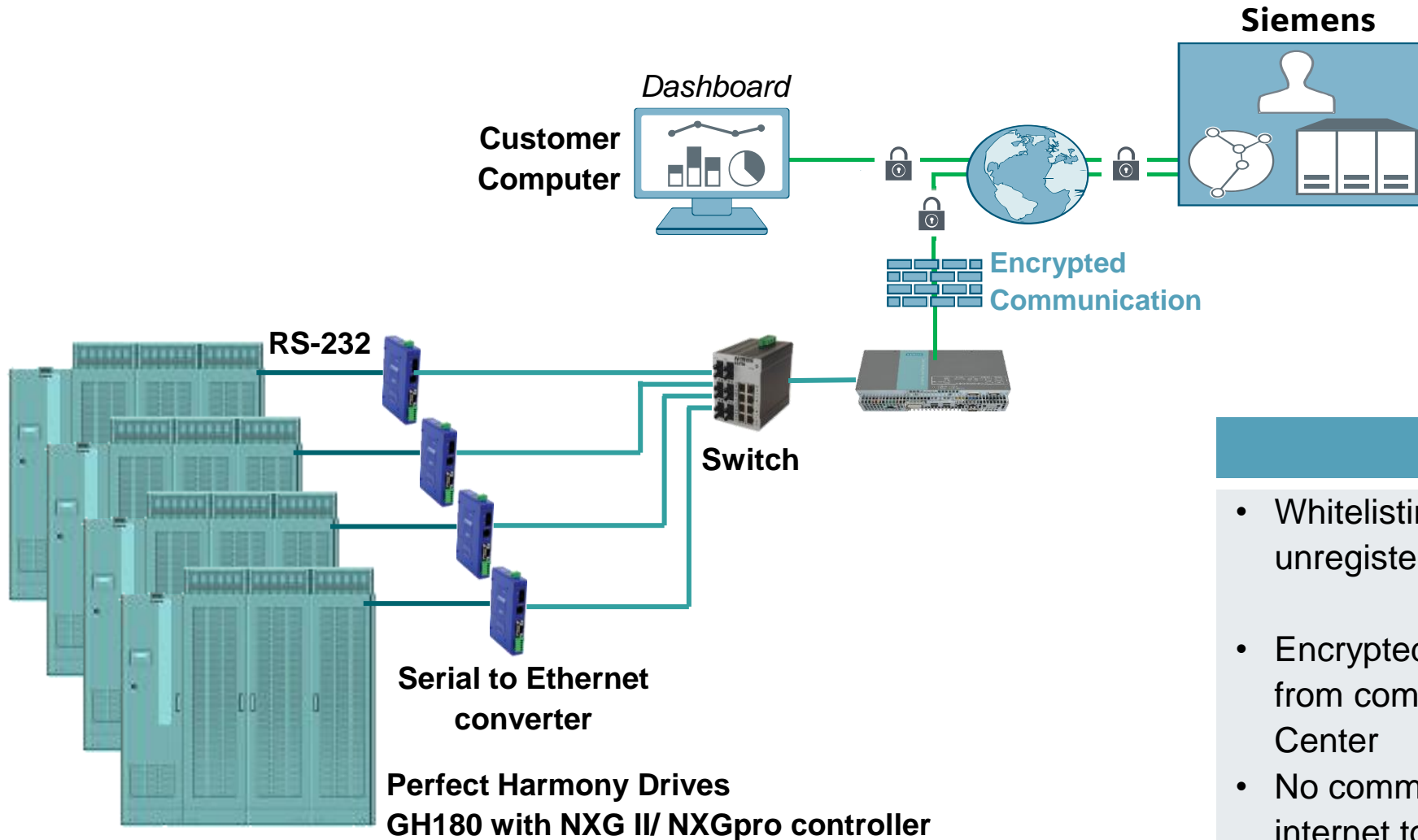
Support for VFDs, motors, and gear units



Drive Train Analytics typical architecture



Hardware Setup for Sinamics Perfect Harmony GH180 VFD



Security

- Whitelisting of computer → no unregistered process possible
- Encrypted, one-way communication from computer to Siemens Expert Center
- No communication from outside internet to computer possible

Drive Train Analytics Digital Service



**Rule - Based
Automatic
Notifications**



**Drive System
Analyzer**

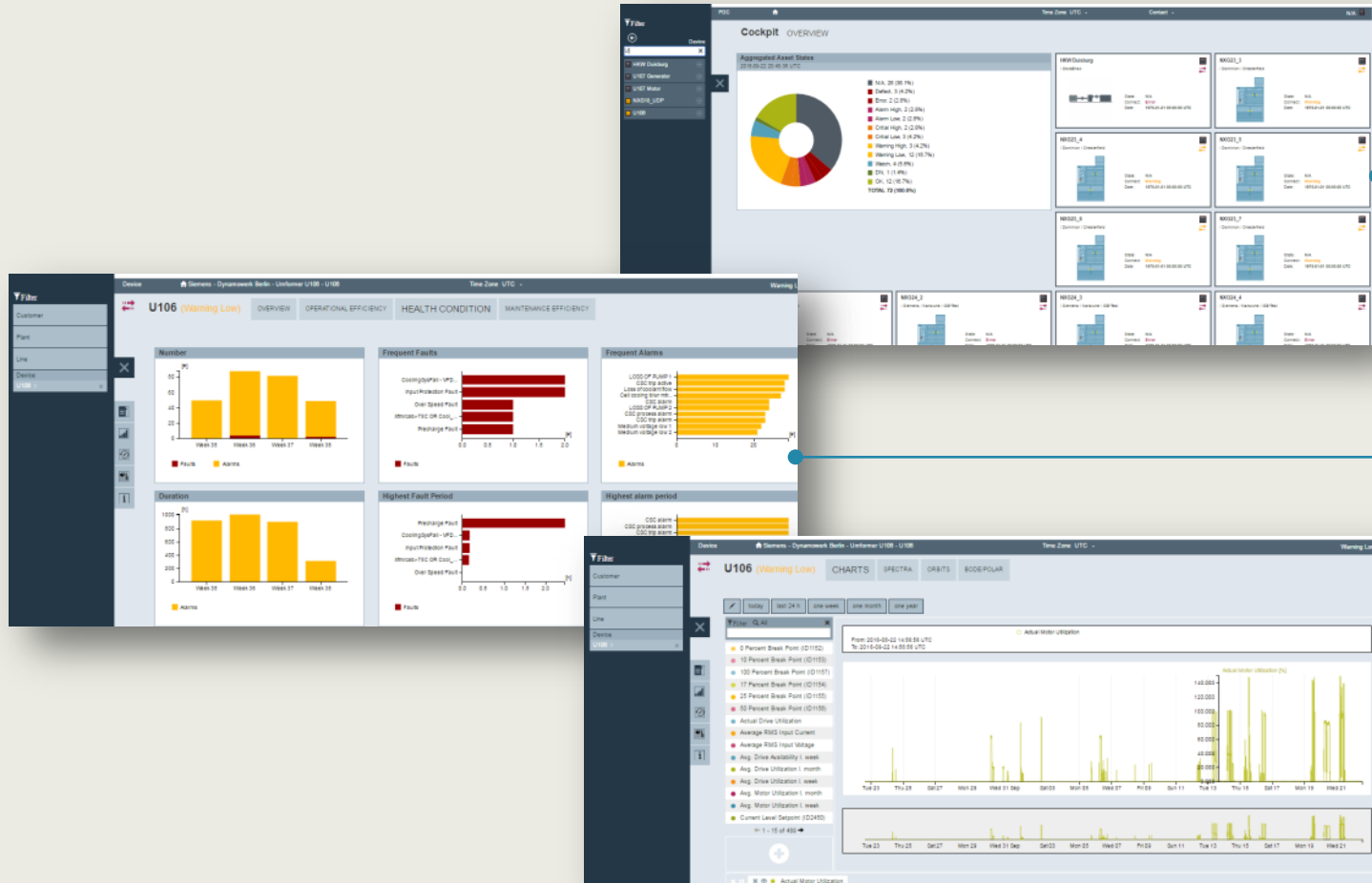


**Automatic
Reports**



**Accelerated Issue
Resolution with
Expert Workstation**

Overview of Information provided on Drive System Analyzer

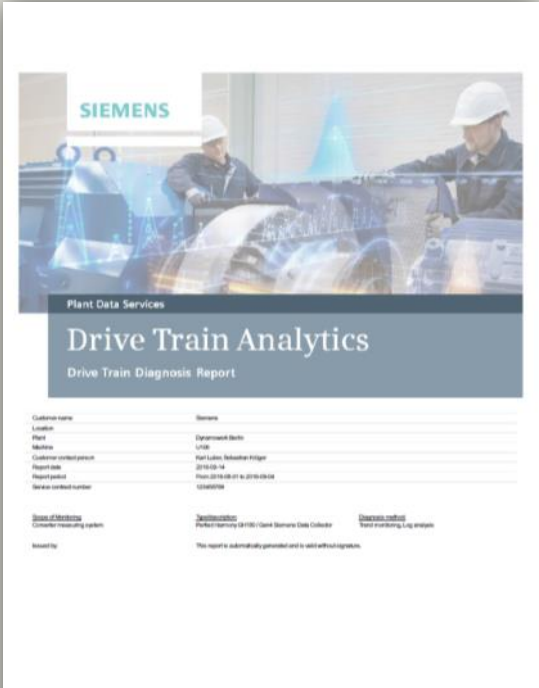


Operational status of the connected equipment at your site(s)

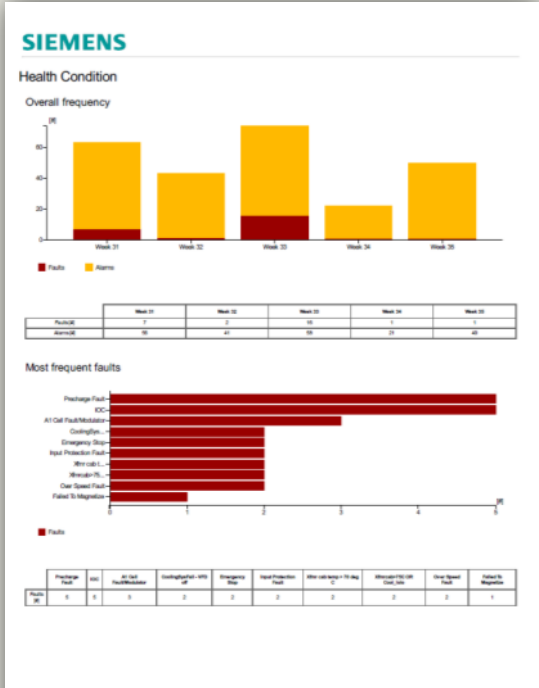
KPI views of equipment health

Easy and remote access to important historical data and trends

Automatic reports on Drive performance and condition provides rule-based insights



1 Periodical and event triggered report for health of a component



2 Overview of most relevant KPI's and events

Advanced Analysis

Overview Drive Categories

No.	Asset components	Recommendations	Number	Status
1	Input/Output Distribution	No action required	40	OK
2	Input/Output Temperature	No action required	0	OK
3	Power Supply	No action required	0	OK
4	Input/Output Temperature	No action required	0	OK
5	Power Cable	No action required	0	OK
6	DC Supply	No action required	0	OK
7	Motor/Generator	No action required	0	OK
8	Low Voltage Power Supply	No action required	0	OK
9	System I/O	No action required	0	OK
10	System Transducer	No action required	0	OK
11	System	No action required	0	OK
12	Motor/Generator	No action required	0	OK
13	External Serial Communications	No action required	0	OK
14	Cooling	No action required	0	OK
15	User Defined	No action required	118	OK

Recommendations

None. No recommendations were generated for this drive system.

3 Executive Summary and rules-based automatic recommendations

Drive Train Analytics Reference

Large Power Station in the USA

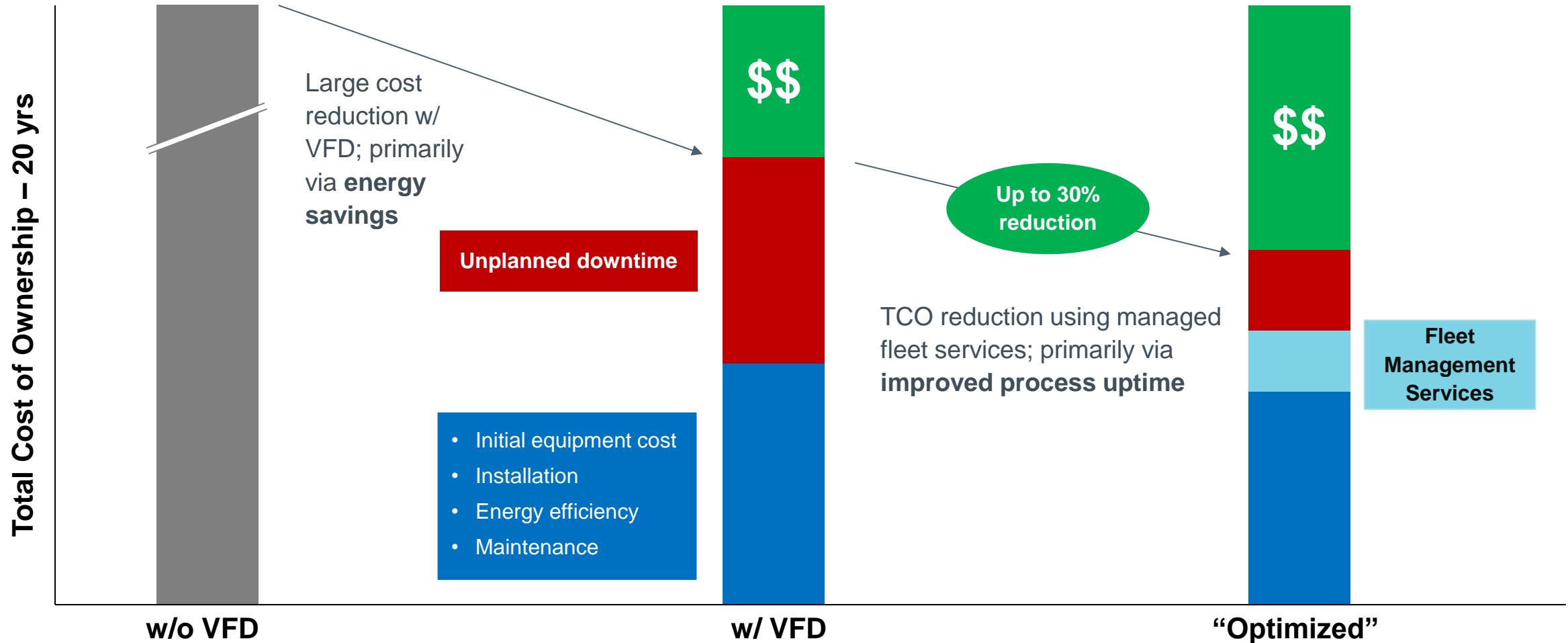
The background image shows a large-scale construction site for a power station at night. The scene is filled with industrial structures, including tall smokestacks and complex metal frameworks. Overlaid on this image are numerous glowing blue lines and binary code (0s and 1s), suggesting a digital or data-driven theme. A semi-transparent teal box is positioned on the left side of the image, containing white text.

**Drive Train Analytics
produced a real,
quantifiable savings
of \$120K in first year.**

Initial data analysis shows that Managed Fleet Services are proven to reduce Total Cost of Ownership (TCO) for VFDs and Drive Systems

SIEMENS

Ingenuity for life



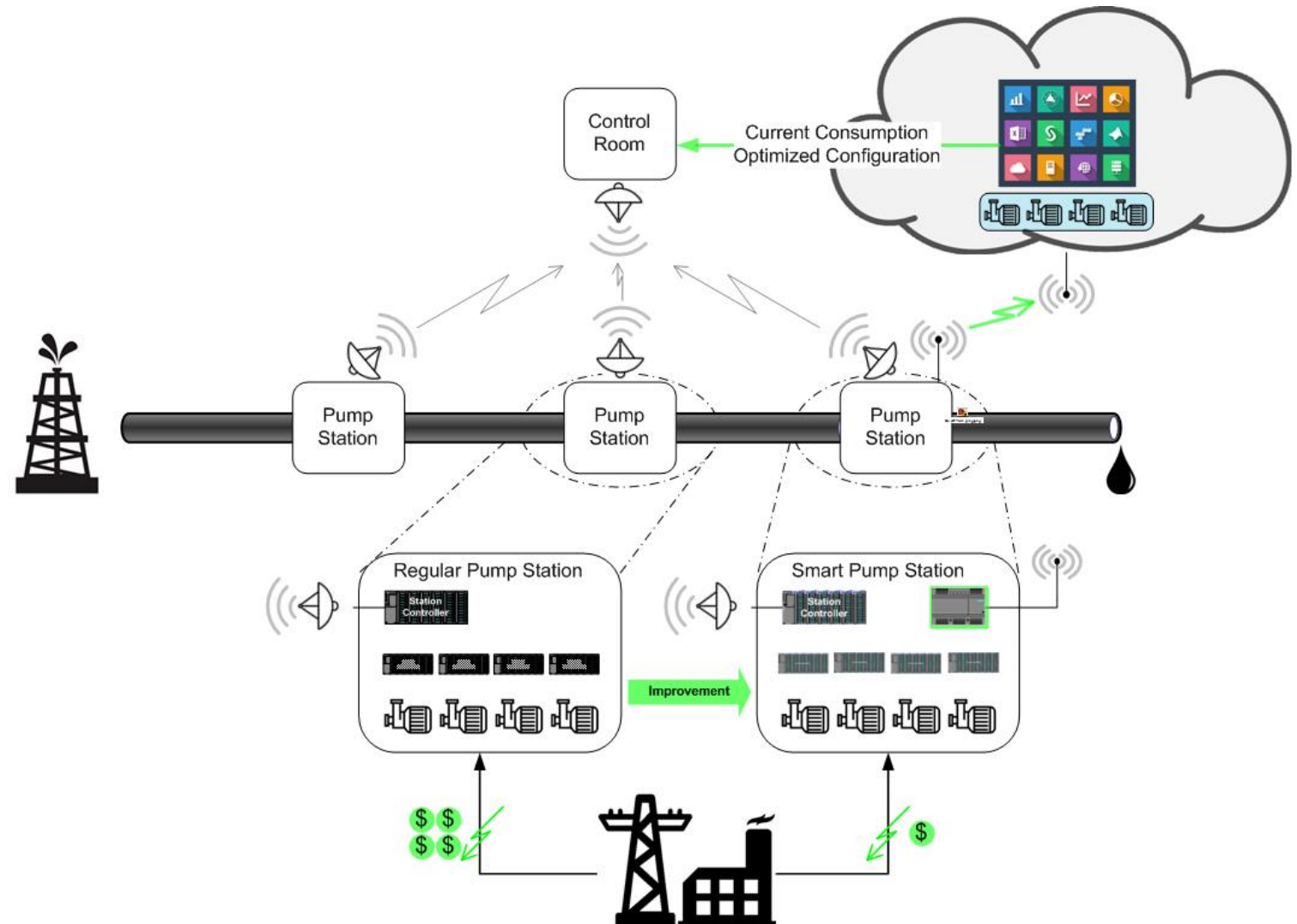
Pipelines have tremendous opportunity to realize efficiency improvements through digitalization

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Opportunities

Significantly reduce OPEX by:

- Optimizing per batch at each pump station
- Utilizing energy price differential along pipeline
- Optimizing DRA application
- Enabling ratchet penalty avoidance
- Increasing life span of capital equipment by minimizing vibrations and avoiding pressure surges, mechanical wear, and overheating
- Central storing of pump performance profiles and pump station energy price data
- Continuous real-time energy monitoring
- Intelligent analysis for station to station load balancing and proper handling of transient operations (batch changes)



Operating a global fleet: a look at a Supermajor

How many assets are in operation where?



Upstream Portfolio



Downstream Overview



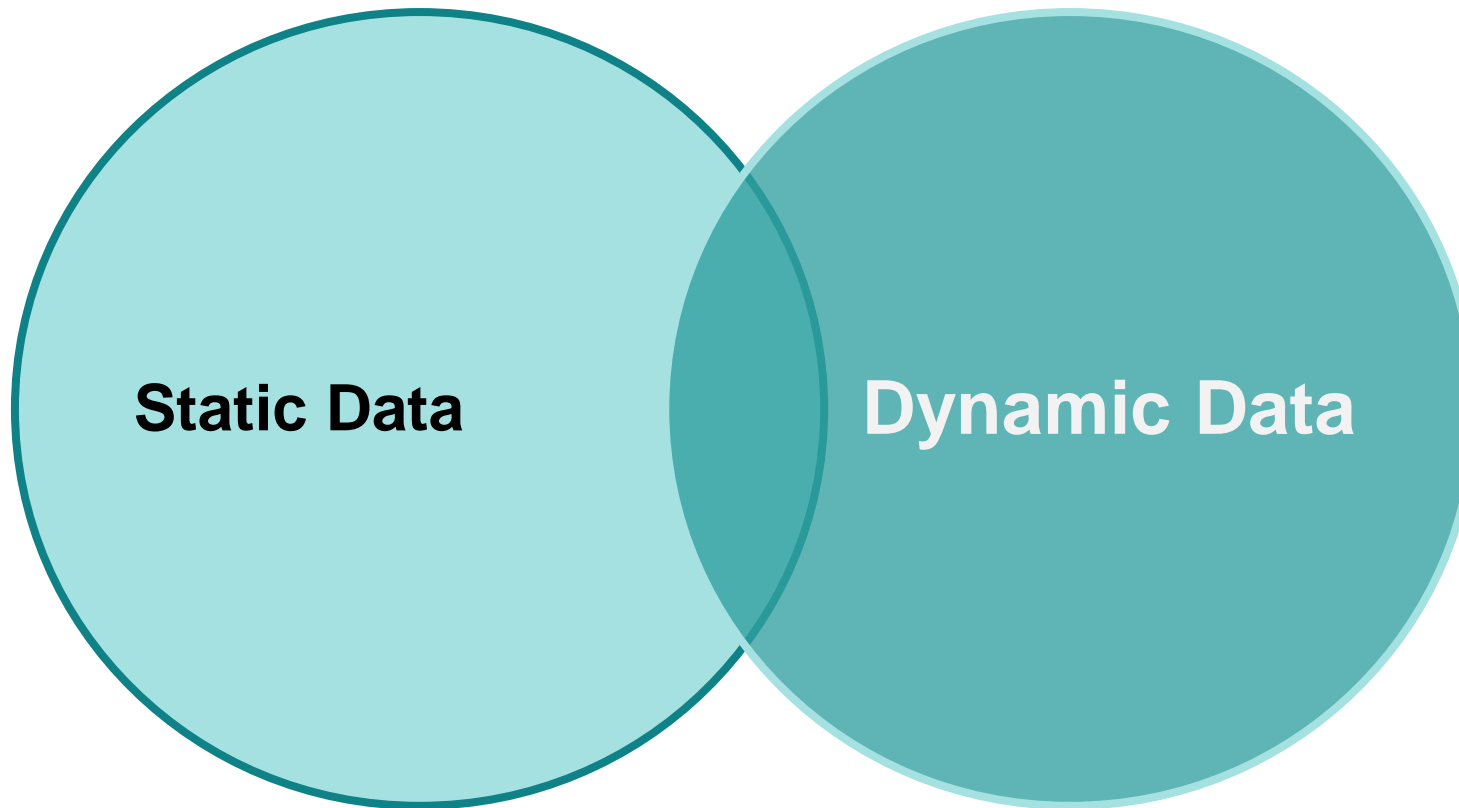
Global Operations

Constraints, challenges and questions when operating a global fleet

- Do I know and understand the equipment I own and operate?
- Do I have products and or parts in my fleet that are/will soon become obsolete?
- Do I have the spare parts I need and is the amount appropriate to address my risk of prolonged downtime?
- Do I know what parts, firmware and software are installed in my products?
- Do I spend my maintenance budget on what's important and needed to help reduce the risk of equipment failure?
- Do I have a centrally coordinated, globally based, data driven operating methodology?
- How can I determine the health and risk status of my equipment?
- How do I transfer expertise gained on equipment in one production plant to other plants that use/run the same equipment?
- How am I managing the loss of technical expertise within my operating & technical support teams?
- How can I apply world wide lessons learned & field feedback to intelligently optimize my operation?



Siemens *Fleet Management* aims to combine the valuable static and dynamic data to optimize fleet operation



Our Digital Directive towards Partnership

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Developing a Digital Roadmap...

...via a collaborative approach ...

... to make your company more competitive.

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