VAR Partner Day 2021
Take-Aways and Closing

Edward Strasser, Head of VAR Partner Programs CEE

VAR Partner Day 2021 | September 15 -17 | Vienna, Austria

SIEMENS

“**Success is sometimes how you can help others to succeed,**
not just what you alone can do.”

Motto of VAR Partner Day 2021

SIEMENS

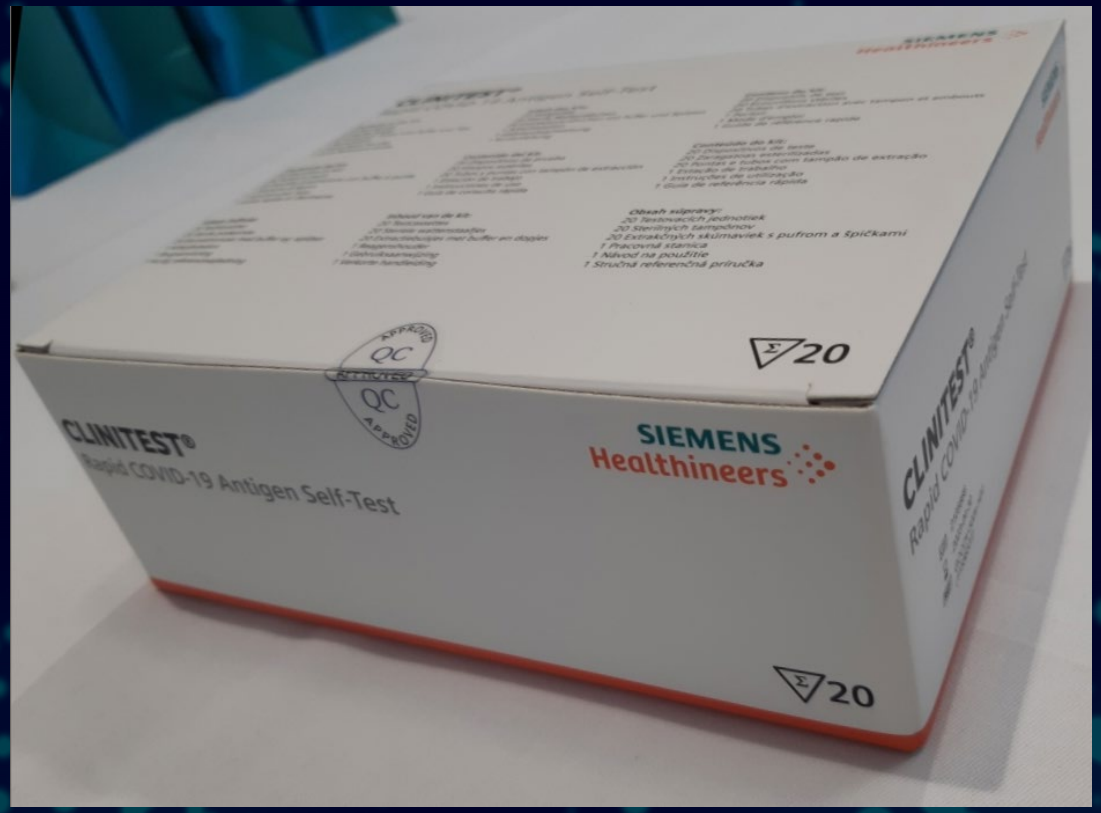
Key Messages from VAR Partner Day 2021

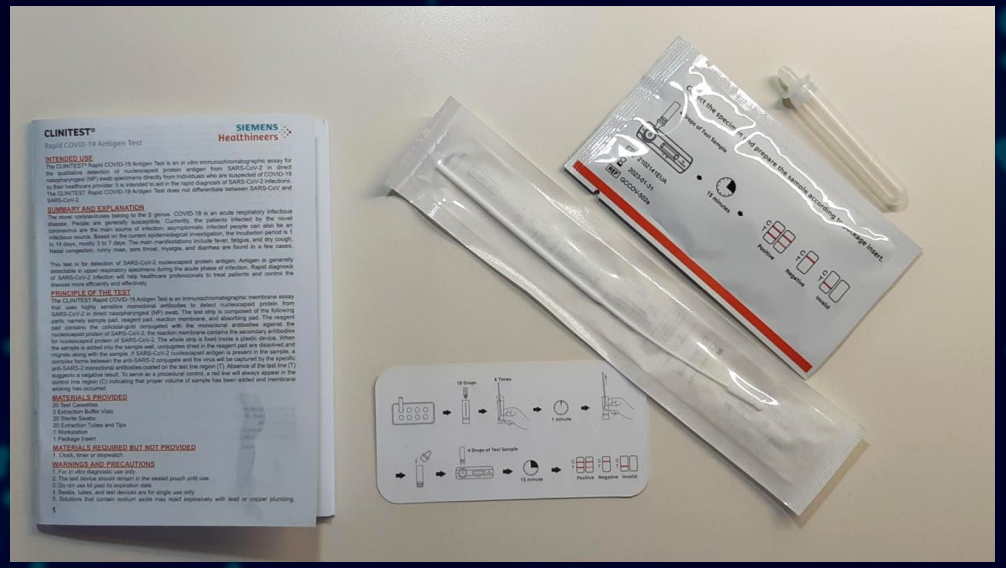
- Stay healthy and safe for a successful new business year.
- Siemens Energy Automation technology and functionality are advancing.
  Stay abreast of new developments in products, software and functionalities.
- When you need help learning new technologies, we are ready to support.
  Pilot projects, training, joint execution of first project with new products, …
- Don‘t walk away from a project with requirements you can‘t deliver alone.
  Siemens – or experts in our VAR community – can usually cover that scope.
- See you in 2022 !

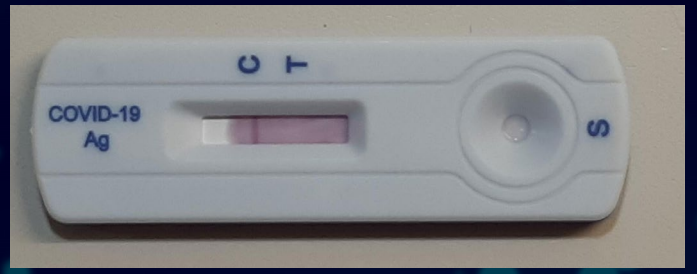
SIEMENS

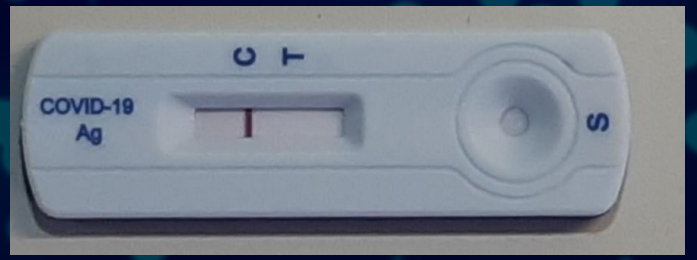
Take Aways from VAR Partner Day 2021

Siemens Healthineers **COVID-19** Test Kits
Be safe at your next commissioning site !









SIEMENS

Take Aways from VAR Partner Day 2021

A true Viennese tradition

For the “Helden“ (Heroes) of our VAR2021 Event

SIEMENS

Disclaimer

© Siemens 2021

Subject to changes and errors. The information given in this document only contains general descriptions and/or performance features which may not always specifically reflect those described, or which may undergo modification in the course of further development of the products. The requested performance features are binding only when they are expressly agreed upon in the concluded contract.

All product designations may be trademarks or other rights of Siemens AG, its affiliated companies or other companies whose use by third parties for their own purposes could violate the rights of the respective owner.

Contact

Published by Siemens AG Oesterreich

Edward Strasser
Head of VAR Partner Programs CEE
Digital Grid / Energy Automation Products
Siemensstrasse 90
A-1210 Vienna
Austria

Phone +43 664 80117 31554
Mobile +43 664 615 3822

E-mail edward.strasser@siemens.com

www.siemens.at/var

SIEMENS