



# Business transformation based on SAP S/4HANA

Use Case | Global Business Services

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# The Challenge

A customer planned to implement a new ERP solution with a greenfield approach and an agile way of working, facing the following challenges:

- High complexity: the greenfield approach required new thinking of processes and requirements from a worldwide and end-2-end perspective
- New skill-set: the implementation required a new skill-set of the customer and the project members due to the agile project management with SAP Solution Manager Focused Build add-on and new technologies SAP S/4HANA provides
- Failure was not an option because of the size, the impact on business and especially end-users



Think new, think different, think global! Back to standard! The new ERP solution based on SAP S/4HANA is a milestone towards simplification, harmonization and digitalization with a high stakeholder and management attention.

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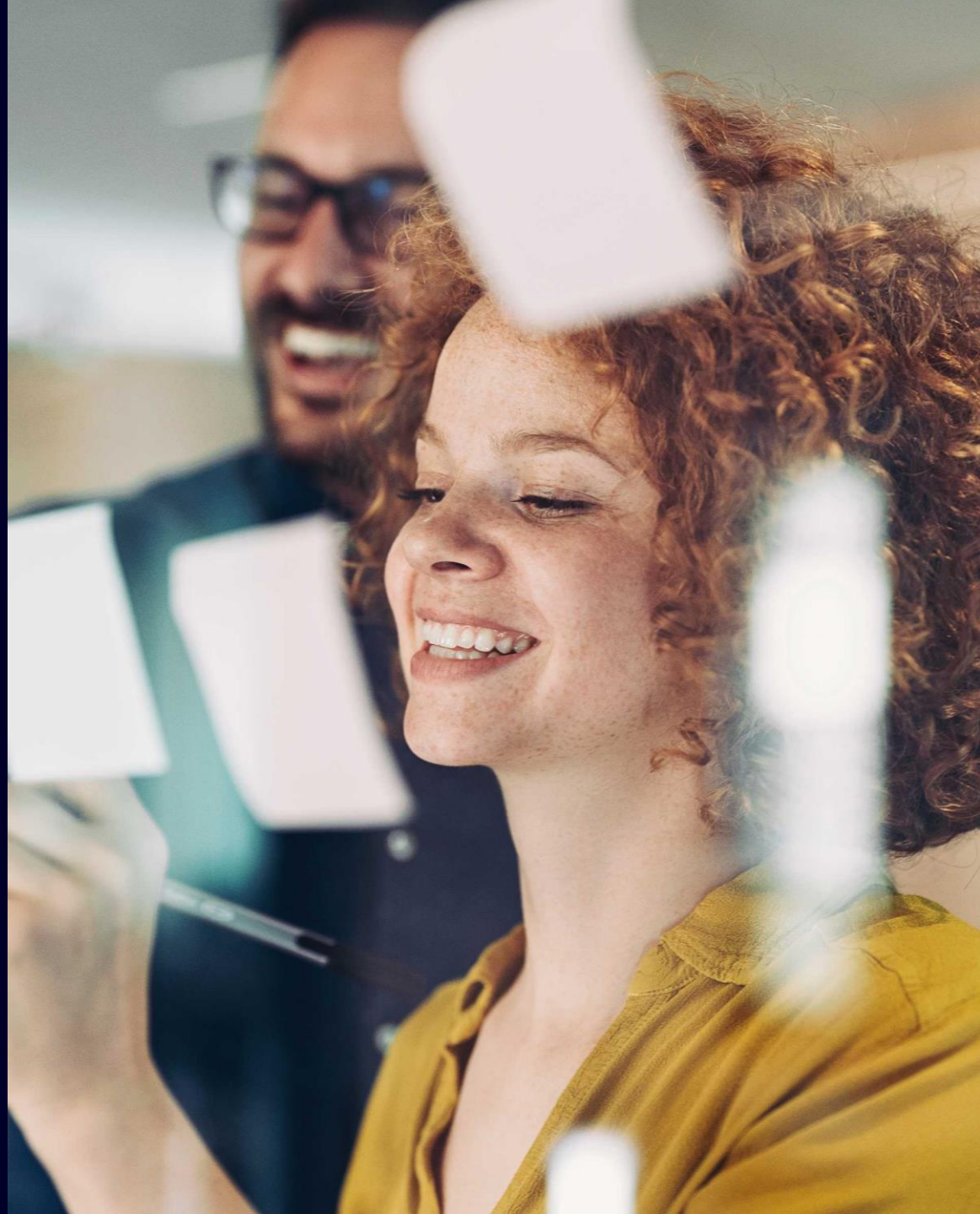


# The Offer

- GBS provided the project methodology and was responsible for the SAP Solution Manager used as the core tool for documentation, testing, error handling, transport and release management
- GBS experts supported company-wide transformation and consulted Business Teams in designing processes, conducting FIT/GAP analysis, specifying functional requirements, as well as being responsible for the data migration
- GBS experts drove set-up and definition of deployment and roll-out procedure for an SAP template to various customers.

## Offered and recommended services:

- |                      |                            |
|----------------------|----------------------------|
| ■ Project Management | ■ End-2-End Process Design |
| ■ Release Management | ■ Roll-out Support         |
| ■ Agile Facilitation | ■ Data Migration           |





## Highlights

- › Fast results for the customer
- › Expertise & solution orientation
- › Excellent collaboration
- › Ownership culture
- › Strive for the best solution

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# The Benefit

What are the benefits/outcomes for the customer?

- Agile implementation with a high flexibility and fast results for the customer
- Experienced and solution-oriented consultants, persistent to meet customer's targets
- Excellent cooperation based on partnership
- Future-oriented and lean processes meeting global requirements
- Know-how to roll-out a software delivery for SAP S/4HANA template based on the latest functionalities provided by SAP

# The Proof



More than **50 experts and consultants** support different teams of the **SAP S/4HANA transformation**

Working areas: Release Management, Solution Manager, Data Migration, Business Processes, Project Management, Scrum Master



Ensure **product deliverables** according to release plan (six release go-lives in the last year)

Deliverables such as: implementation of new business requirements (standard functionalities and own developments)



Responsible for the **data migration** of new company codes to **SAP S/4HANA based on different migration scenarios**

Deliverables such as: migration from SAP R/3 to SAP S/4HANA, SAP S/4HANA to SAP S/4HANA and partial migration of Accounting unit





A highly motivated team:  
solution-oriented and  
committed to project  
targets



# Contact

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## Why Siemens Global Business Services?

Siemens Global Business Services (GBS) enables Siemens AG units worldwide and external customers to accelerate their business transformation into a sustainable and digital future. Its portfolio comprises services driven by expertise and latest technology – with a strong focus on innovation and digitalization in areas like business administration, human resources, supply chain management, sales, marketing, and engineering.

Siemens GBS serves its clients globally out of four major hubs locations with about 12,000 employees.

Siemens GBS headquarters are based in Munich, Germany.



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