

# Green Migrations as a Service (GMaaS)

Migrations/Installs under a Service Agreement model

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*Have you postponed critical Siemens panel controls upgrades due to lack of capital funding?*

*Has your building changed since the day the automation system was installed?*

*Could your equipment benefit from performance and energy efficiency improvements?*

If the answer to any of these questions is yes, it may be time to see if you can upgrade and maintain the panels under a service agreement mechanism.

## 3-7 Years Service Agreement Options

Install/upgrade outdated building controls, and optimize operation, without capital costs commitments. Siemens will own and maintain the equipment installed for the duration of the agreement in exchange for a monthly fee.

## End of Service Agreement\*

At the end of the established service agreement term, the following options are available:

- Transfer of ownership – customer may purchase the equipment at fair market price
- Service agreement renewal / renegotiation – possibly a lower monthly fee, or sustain/increase the monthly fee while adding additional services/upgrades
- Return the equipment to Siemens, unless Siemens decides to abandon in place

## How to qualify for Green Migration as a Service

- Pass a credit review by Siemens Financial Services
- Sign a service agreement for 3-7 years as determined with the Siemens account executive
- Make on time monthly payments as agreed upon in the service agreement

**Now is the perfect time to evaluate your key systems and make lasting improvements as part of a holistic service agreement.**

\*The agreement is non-cancellable, during the initial term; however, the customer may terminate the service agreement for a pre-established early termination fee.

## Features and Benefits

- **Hardware /and Software Upgrade–** Upgrade all obsolete control panels at once with the latest and greatest Siemens has to offer, and enjoy the benefits immediately without the need of capital investment.
- **Install Now, but Pay Monthly–** Work with your Siemens account executive to assess your migration needs and payment options. Subject to credit review and approval, you may qualify for service agreements between 3 and 7 years.
- **Improved System Operation–** System optimal performance and occupants' comfort should go hand in hand. With GMaaS there is no need to postpone long term efficiency and enhanced comfort.
- **Energy Savings –** Take advantage of energy savings that may result from improved system performance and sequences of operation.

Siemens Industry, Inc.  
Smart Infrastructure  
1000 Deerfield Parkway  
Buffalo Grove, IL 60089

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