

SIEMENS



Half Yearly Analyst Meet 2010-11

Presentation Overview

Financial Highlights & Sector Performances : Dr. Armin Bruck

Financial Analysis : Mr. Sunil Mathur

Future Outlook : Dr. Armin Bruck

First six months are impressive...

- Substantial rise in profitability and new orders
- Strong growth in all businesses and divisions
- Headway in new market segments



Financial Highlights - Siemens Ltd.: H1 FY 2011

Rs. in million

	2010	2011	+/- %
New Orders	72,955	73,332	1
Turnover	40,795	55,996	37
Profit from Operations	6,075	7,484	23
Profit Before Tax	6,350	7,901	24
Profit After Tax	4,196	5,253	25
UOV	134,452	154,180	15

Siemens Portfolio

Energy



Fossil Power

Oil & Gas

Power Transmission

Power Distribution

Industry



Industry Automation

Industry Solutions

Mobility

Drive Technologies

Building Technologies

Healthcare



Healthcare

Siemens Portfolio: Energy

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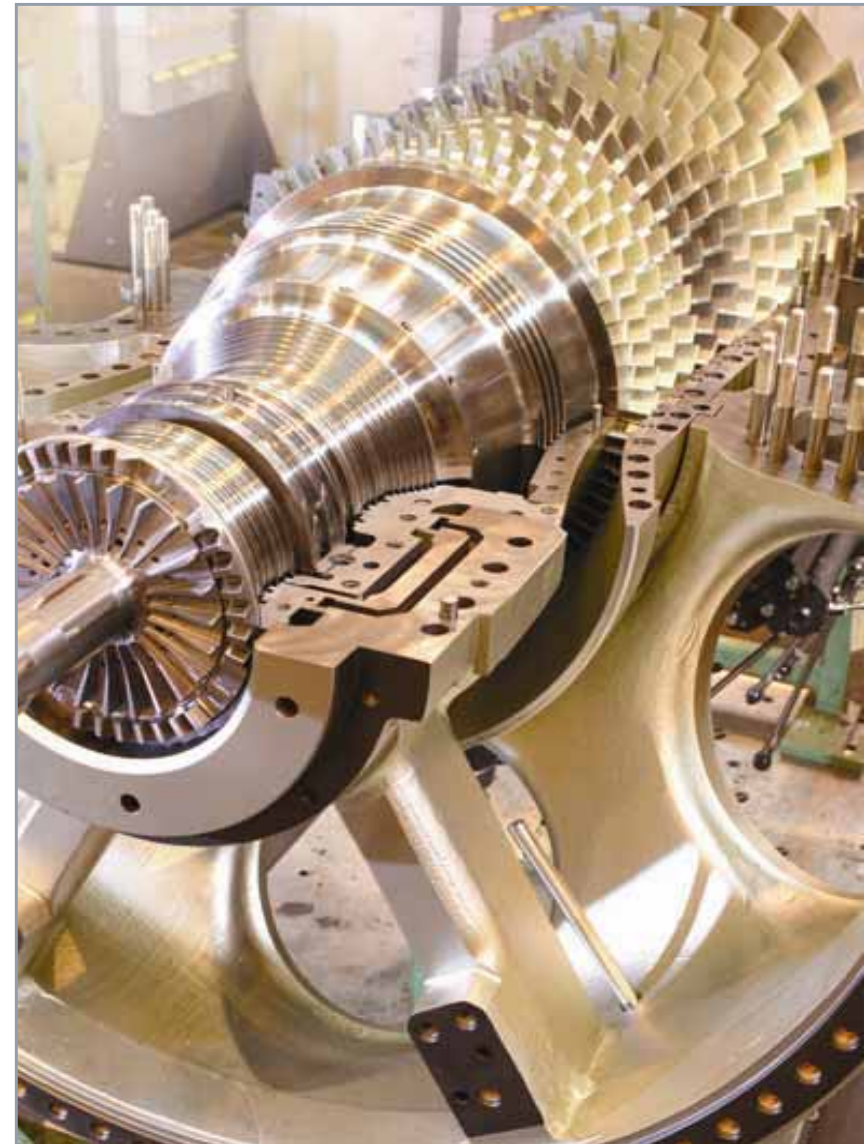


Healthcare

Highlights: Energy Sector

SIEMENS

- Sales up 71% to Rs 29.3 billion
- Phase II of Steam Turbine and Compressor facility inaugurated in Vadodara
- Set up a state-of-the-art facility to overhaul industrial gas turbines and repair components
- Large orders won for Fossil Power Generation
- Clean Energy & Access improvement Project Order won from Ceylon Electricity Board
- 220 KV Gas Insulated Substation Inaugurated at Kalwa



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Highlights: Industry Sector

SIEMENS

- Sales up by 8% to Rs 22 billion
- Project worth Rs 5.2 billion from Chennai Metro for electrification and signalling
- Order worth Rs 1.5 billion for electrification of Kolkata's new east-west metro line
- Order worth Rs 1 billion from Jaypee Sports for the country's first Formula 1 race track.



Siemens Portfolio: Healthcare

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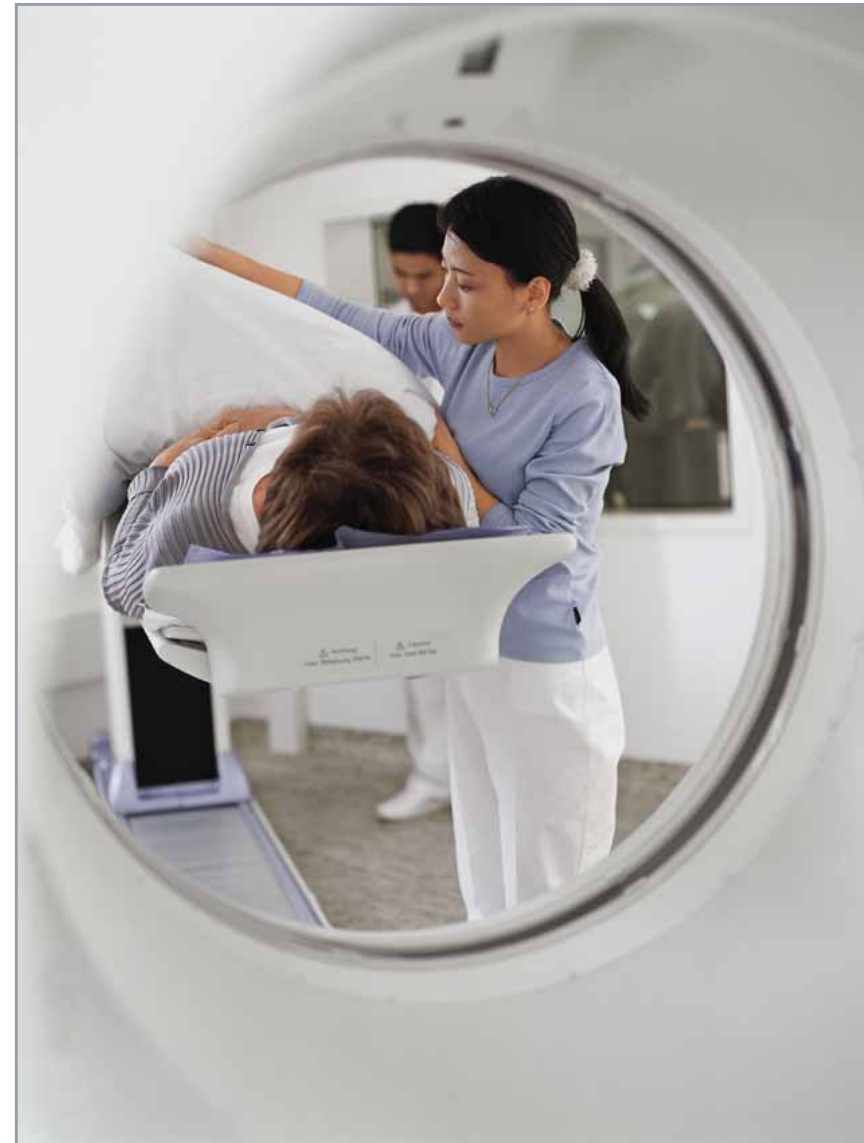


Healthcare

Highlights: Healthcare Sector

SIEMENS

- Sales up by 47% to Rs 4.4 billion
- Asia's first Centre of Excellence for Cancer Care started in association with Healthcare Global Enterprises
- Rs 1 billion-plus partnership with Thyrocare for Total Lab Automations
- Good progress in Tier II and Tier III markets
- Proven Excellence Refurbishment program seeing success



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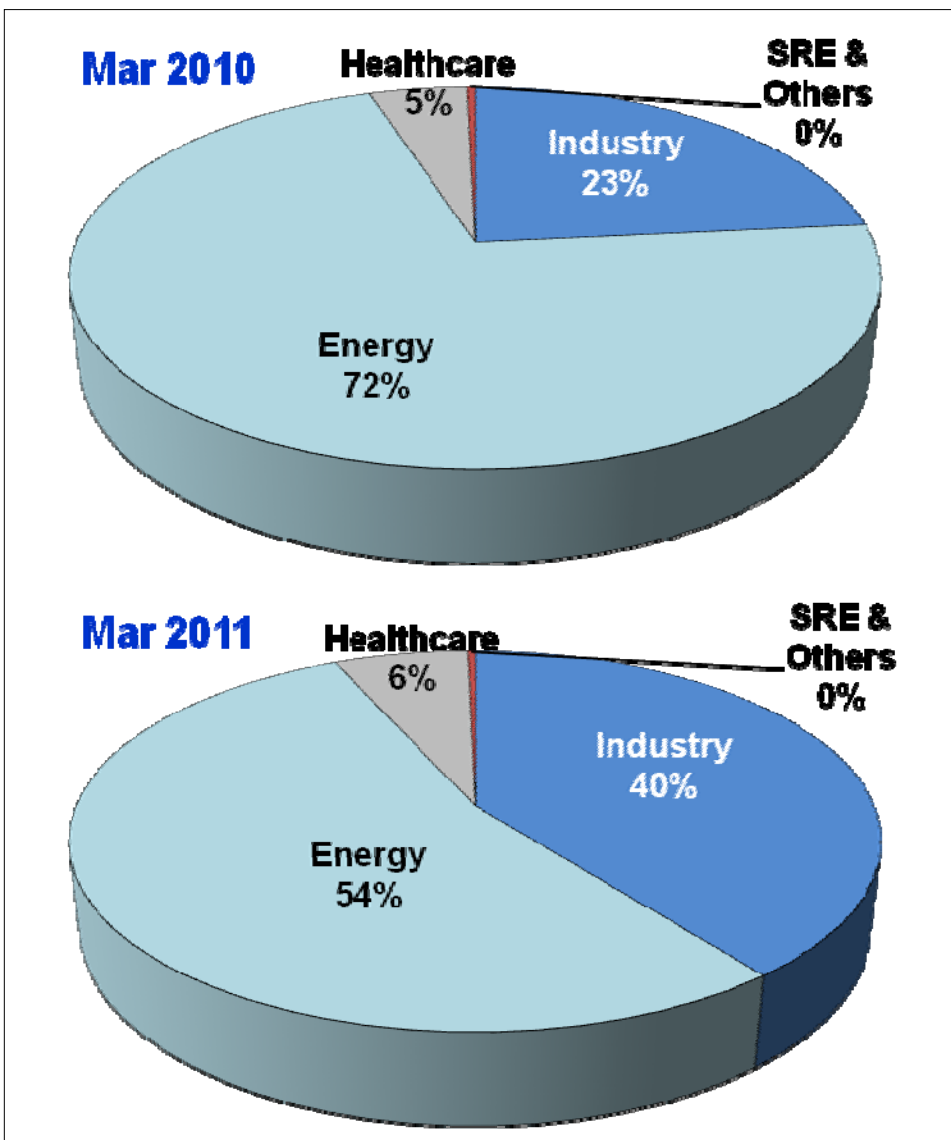
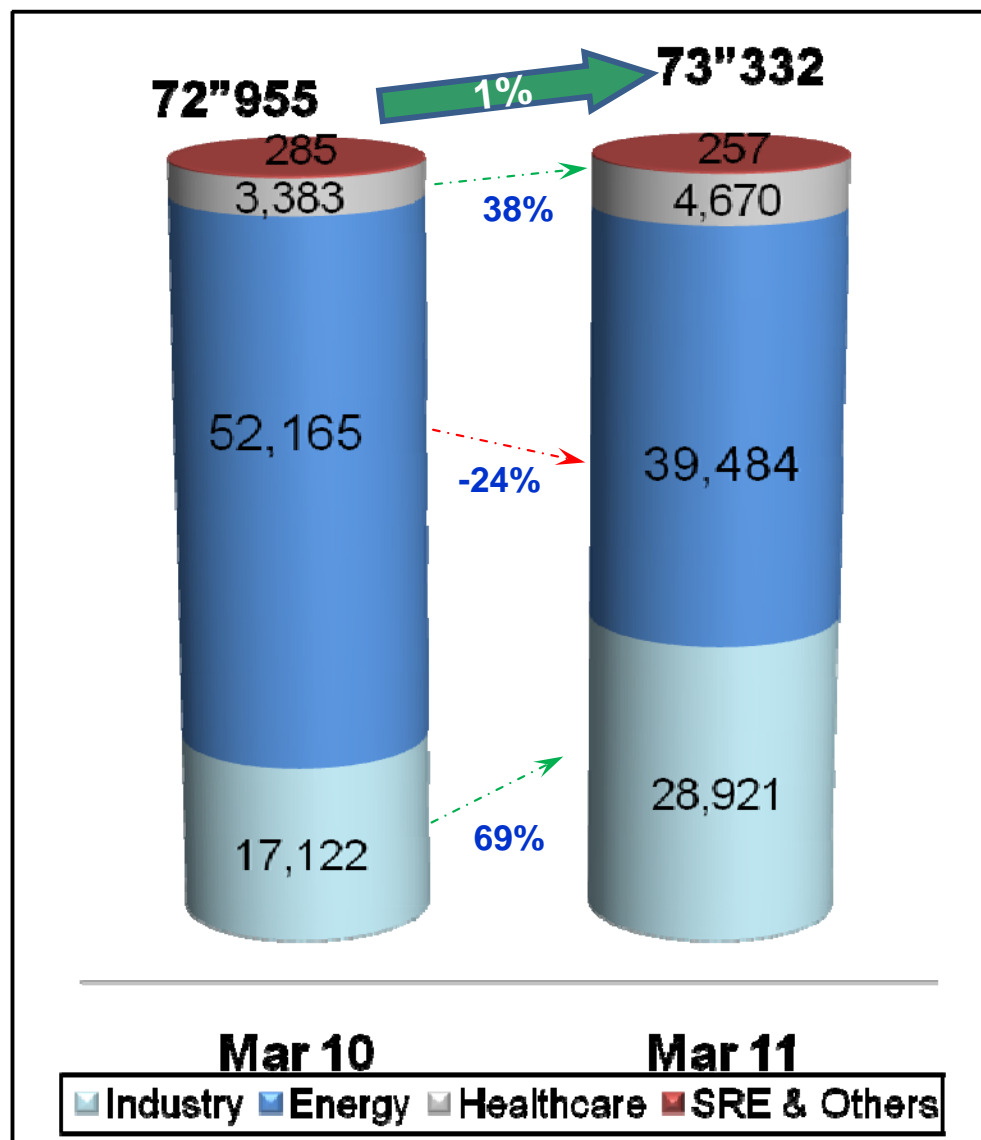
Key Financials

(in Mio Rs)

	Quarter ended March 2011	Quarter ended March 2010	+/-%	Period ended March 2011	Period ended March 2010	+/-%	
New orders	32"989'	20"744'	59%	73"332'	72"955'	1%	ROCE Mar 11 Mar 10 29.76% 28.49%
Sales	30"337'	22"124'	37%	55"997'	40"795'	37%	
Order backlog	154"180'	134"452'	15%	154"180'	134"452'	15%	EPS Mar 11 Mar 10 15.35 12.45
Profit from Operations <i>(% to Sales)</i>	4"100' 14%	2"623' 12%	56%	7"484' 13%	6"075' 15%	23%	
Financing & Investment Income	135'	117'	15%	417'	275'	52%	P/E Mar 11 Mar 10 28.70 29.74
Profit before tax <i>(% to Sales)</i>	4"234' 14%	2"740' 12%	55%	7"901' 14%	6"350' 16%	24%	
Profit after tax	2"777'	1"811'	53%	5"223'	4"196'	24%	

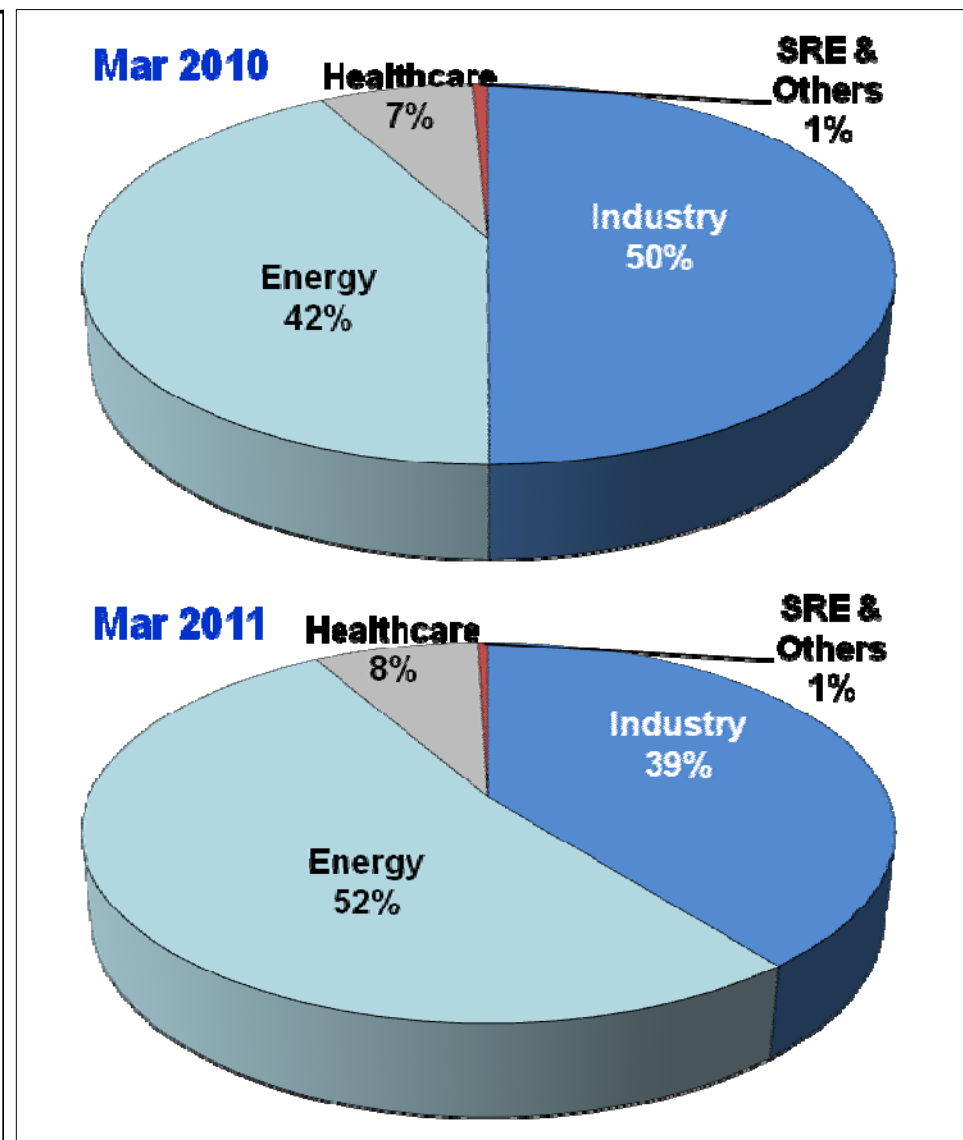
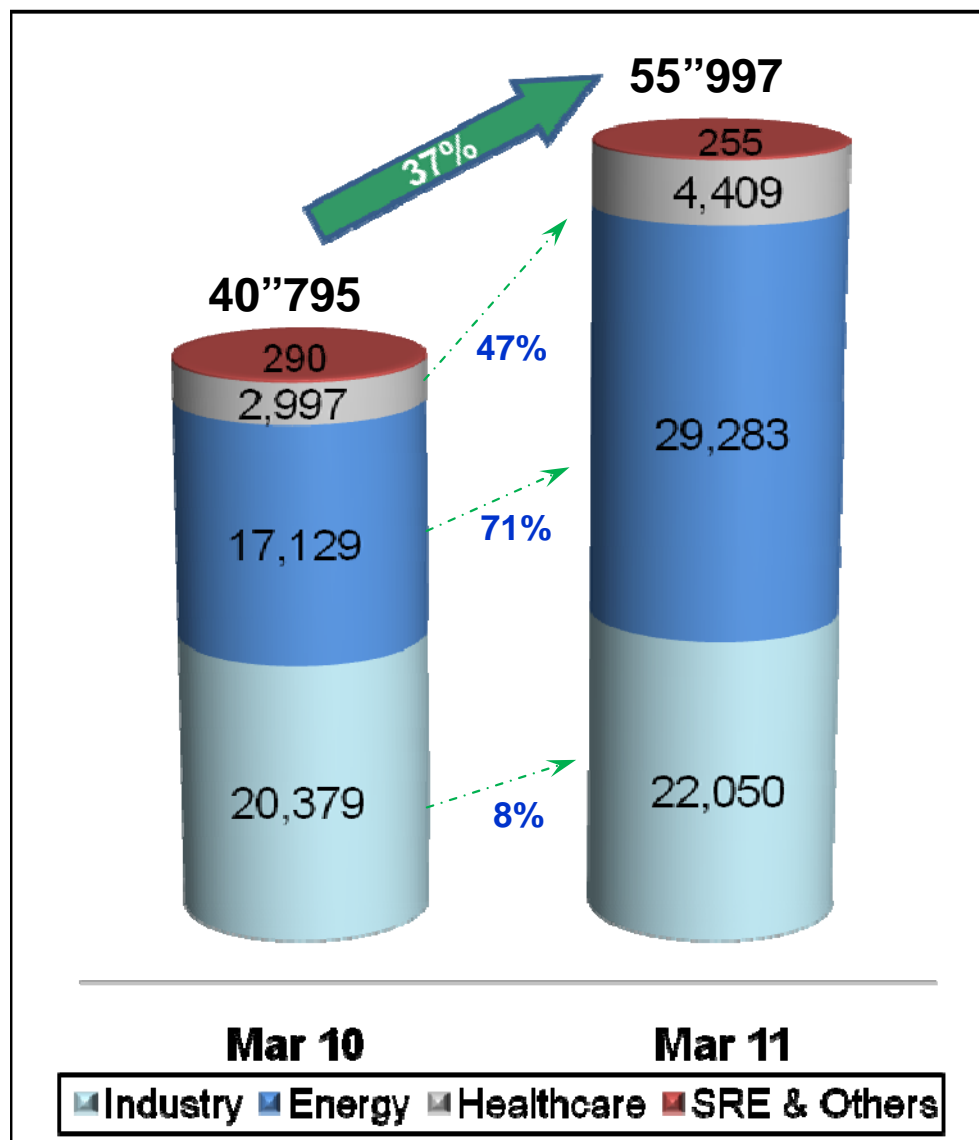
Order Value

(in Mio Rs)



Sales

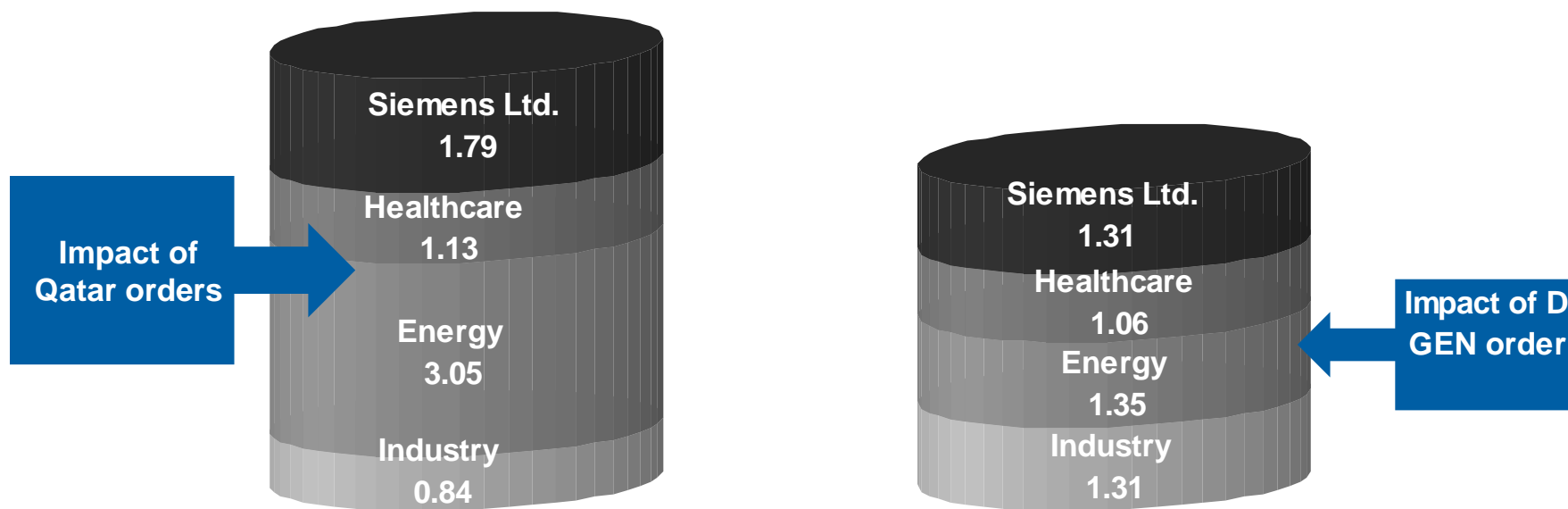
(in Mio Rs)



Book to Bill Ratio (Base business)

Mar 10

Mar 11



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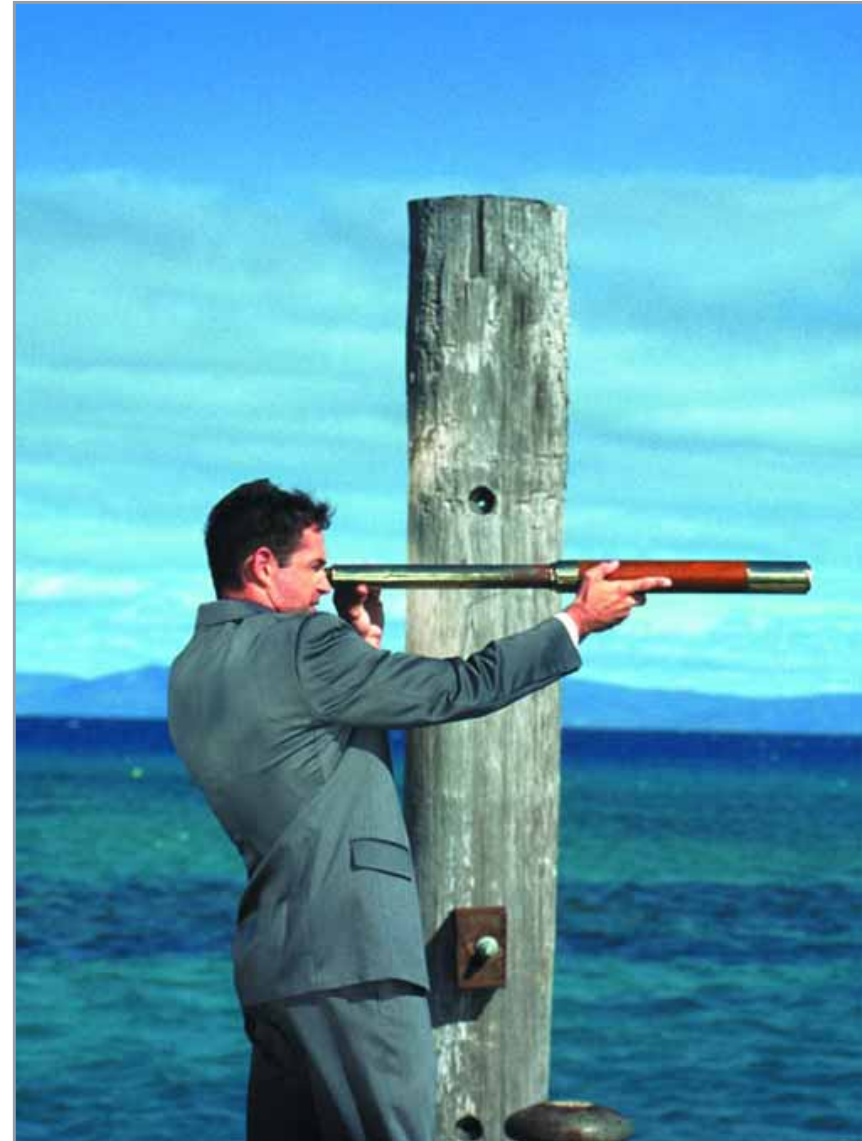
To sum up...

- Impressive order wins and capacity utilization
- Growth uniform across Sectors
- Investments in capacity expansion and process improvements delivering results
- Environmental portfolio getting stronger



Outlook for Siemens

- Maintaining cautious outlook
- Pricing / margin pressures to continue
- Will acquire and retain talent
- Compliance will remain high-priority
- Focus on SMART products and environmental portfolio
- Committed to sustained growth
- Investments on expanding local footprint (number of facilities & capacity)



Thank you