



## Partnerships for K-12 Success

Create the perfect place where students can do their best learning, for today and tomorrow.

[usa.siemens.com/K12](https://usa.siemens.com/K12)

Our world is changing faster than ever, and the pace of change will only increase. It's a fact of life and an added challenge for K-12 educators. How can we prepare our students for the jobs of tomorrow, when we're less certain of what those jobs will be?

Looking at education differently means looking at our school buildings differently. How can we create perfect places to learn? Yes, we want a school that is safe, secure and comfortable; but we also need buildings that are adaptable to changing needs, designed for efficiency, and focused on the future.

### Relationships that make a difference

Siemens is committed to making K-12 education succeed for everyone – students, faculty, staff and their communities. We do it by creating buildings that work better and forming relationships that support your educational mission and vision.

It starts with smart, building technologies. Our comprehensive portfolio of intelligent, customizable solutions for building automation, energy management, security, and fire safety helps you create the right environment for learning. When integrated together, they help you maximize efficiency, comfort and safety.

Our commitment to success is long-term. We ensure your infrastructure operates efficiently, support your educational mission and teaching models with STEAM learning opportunities, and provide financing options that promote a positive cash flow for your district, so you can invest more in the classroom.

### Creating perfect places, exploring possibilities

Through intelligent infrastructure and thoughtful partnerships, we're changing what's possible in K-12 education. Creating perfect places to learn means building environments and relationships that help today's young minds thrive in the future.



SustainU is a value-added educational component of our work with you, designed to spark STEAM (Science, Technology, Engineering, Arts, and Math) aspirations and curiosity of students in these critical areas of learning. It includes programs, promotions, and challenges geared to all grades within K12.



### How do you create a perfect place for learning?

There's no one right answer to creating a perfect place for every school district. Like our students, every building and community has its own needs. We partner with you to find out what's most important. Then, we bring our broad portfolio of solutions, value-added services, and a wealth of K-12 expertise to help you create the perfect place to serve your unique mission.

### Safe and secure

Protecting students, staff and faculty is becoming a bigger responsibility every day. With the right technologies and strategies for fire and life safety and security integration we help you deliver confidence to everyone in your building and their families at home.

Included in our comprehensive portfolio are leading solutions for fire panels, alarming and sprinklers; access control; surveillance; intrusion detection and more. Our Desigo™ CC MNS takes a smart approach to emergency notification. Multiple modes of dissemination can be used easily with single-button deployment to ensure notifications reach students, staff, parents, and the community.

### Efficient infrastructure

Building automation systems and mechanical systems are among the largest items on any building's operating budget. They are also among the most important systems – creating the conditions that put students in a focused mindset.

As a leading manufacturer and service provider of building automation, lighting controls and more, we can help you ensure comfort and efficiency. Your students will be ready to achieve more. Energy savings generated can be reinvested in the classroom or facility.

### Performance-based solutions

Catching up with deferred maintenance can be enough of a challenge without thinking about modernizing your infrastructure. Guaranteed performance-based solutions help you do both. With little or no upfront capital, we implement efficiency improvements that can reduce energy and operating costs and generate savings to fund other projects. We guarantee the savings. In fact, over the last 10 years, Siemens has guaranteed more than \$3 billion in energy and operational savings through energy efficiency improvements.

No matter how you prefer to finance your project, you can count on Siemens knowledge, guidance and resources to find the right solution.

### Sourcewell qualified member

At Siemens, we strive to make business as easy as possible. We have standing contracts with Sourcewell, formerly NJPA, which represents 50,000 members in 12,000 school districts. These contracts satisfy public bid requirements in all 50 states.

### Let's get started

How can you create your perfect place for learning? Contact your Siemens account representative to learn how an intelligent infrastructure and a thoughtful approach can build a learning environment that's right for your school district.

**Siemens Industry, Inc.**  
Building Technologies Division  
1000 Deerfield Parkway  
Buffalo Grove, IL 60089-4513  
USA  
Tel. 847-215-1000

Siemens can help you understand the guidelines under the **NFPA 3000™ standard for Active Shooter/Hostile Event Response Program**. We can help you evaluate your specific needs around this new standard to protect your building occupants in order to coordinate an effective response in the event of an emergency situation.

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