

### Siemens in Indonesia Making real what matters

Siemens is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 170 years.

The company is active around the globe, focusing on the areas of electrification, automation and digitalization. One of the largest producers of energy-efficient, resourcesaving technologies, Siemens is a leading supplier of efficient power generation and power transmission solutions and a pioneer in infrastructure solutions as well as automation, drive and software solutions for industry.

For more than 160 years, Siemens have been the preferred technology partner in Indonesia providing innovative solutions to help overcome Indonesia's major challenges in energy and infrastructure. Siemens is present with 2 manufacturing sites and employing around 1,100 people in Indonesia. In fiscal 2018, which ended on September 30, 2018, Siemens in Indonesia generated revenue of €394 million.

#### Business & Portfolio

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Power and Gas Enabling environmentally-friendly and resource-saving power generation from fossil fuels and renewable sources and for the reliable transportation of oil and gas.

Power Generation Services Providing high-performance rotating power equipment for the utility, oil and gas, and industrial processing industries.

Energy Management Offering electrical systems for the low-voltage and distribution power grid level, smart grid, energy automation solutions, power supply for industrial plants and high-voltage transmission systems.

Building Technologies Providing safe, energy-efficient and environmentally friendly building and infrastructure with fire safety, security, building automation, heating, HVAC, and energy management.

#### Mobility

Offering interconnected and ITbased mobility through full range of vehicles for rail traffic, control and signaling technology, rail electrification, road traffic control and information systems.

#### Digital Factory

Comprehensive portfolio of seamlessly integrated technology to increase productivity, efficiency and time-to-market.

Process Industries and Drives Future-proof automation, drive technology, industrial software, and service-based technology platforms like TIA (Totally Integrated Automation) and IDS (Integrated Drive Systems).

Siemens Healthineers Leading provider of medical imaging equipment – such as computed tomography and magnetic resonance imaging systems – and laboratory diagnostics as well as clinical IT.

### Siemens Indonesia Value Map

Since 1855 with the first installation of ten telegraph machines in Batavia, Indonesia – Siemens has been an integral part of Indonesian society.



# Strengthening the economy

Expanding localization by boosting local content with export quality of Siemens manufactured products

Strengthening Indonesia's industrial capacity through local partnerships with state-owned enterprises

Enhancing competitiveness of key industries by reinvigorating Indonesia's manufacturing industry with electrification, automation and digitalization



# Developing local jobs and skills

Siemens employs more than 1,000 people and enables more than 20,000 jobs in Indonesia linked to global operations.

Contributing to increase quality of education by partnering with more than 14 vocational schools and embark on a pilot vocational school

Promoting continuous training and re-skilling by engaging more than 300 employees in training initiatives covering 8 subjects



# Sustaining the environment

Siemens have successfully reduced its carbon footprint by 17% in Indonesia and is committed to a total of 50% by 2030

The first Indonesia's wind farm located in South Sulawesi is providing green energy to 150,000 homes using Siemens wind turbines



# Improving quality of life

Providing health access to Indonesian people through more than 3,000 units of Siemens healthcare technologies at 900 hospitals and 300 laboratories

Safeguarding more than 140,000 collection of Indonesian historical assets at the National Museum with Siemens fire safety technology

Siemens' safety technology systems support Indonesia's first LRT in Palembang commuting 80,000 passengers daily



# Value-adding innovation

Collaborates with top universities to host digitalization forum and national competitions in industrial automation for engineering students

Siemens granted Power System Simulator for Engineering licenses to Bandung Institute of Technology to help students advance in the topic of power system planning and analysis which now become a necessity for both utilities and industries



# Shaping societal transformation

Siemens helps to promote science learning through Science Film Festival to 400,000 children in more than 40 cities in Indonesia

Siemens collaborated with a local NGO by launching a program to improve transparency of public procurement in Indonesia. Indonesia is among the countries where Siemens will provide funding preference for projects in the Siemens Integrity Initiative Third Funding Round in 2019.