

## Segmentwise revenue, results and capital employed for the year ended on 30 September 2006

(Rs. In millions)

	Unaudited Nine months ended on 30 June	Unaudited Quarter ended		Audited year ended	
		30 September		30 September	
	2006	2006	2005	2006	2005
<b>1. Segment Revenue</b>					
a) Information & Communication	1067.12	351.28	299.96	1418.40	1078.86
b) Automation & Drives	8331.76	3877.95	2728.79	12209.71	8838.51
c) Industrial Solutions & Services	3348.95	1971.81	844.02	5320.76	2868.96
d) Power	12841.05	6941.01	3892.34	19782.06	9673.76
e) Transport	1800.36	682.47	534.95	2482.83	1817.15
f) Healthcare & Other Services	2654.39	1483.27	1236.74	4137.66	3682.08
g) Building Technologies	482.55	273.53	125.41	756.08	457.82
h) Automotive	927.23	313.06	0.00	1240.29	0.00
i) Real Estate	288.69	132.57	124.85	421.26	441.35
<b>Total</b>	<b>31742.10</b>	<b>16026.95</b>	<b>9787.06</b>	<b>47769.05</b>	<b>28858.49</b>
Less : Inter segment revenue	1558.39	1107.19	456.93	2665.58	1373.69
<b>Net sales/income from operations</b>	<b>30183.71</b>	<b>14919.76</b>	<b>9330.13</b>	<b>45103.47</b>	<b>27484.80</b>
<b>2. Segment Results</b>					
a) Information & Communication	117.94	28.44	31.23	146.38	109.07
b) Automation & Drives	660.90	391.27	238.18	1052.17	593.79
c) Industrial Solutions & Services	382.31	202.27	59.98	584.58	310.81
d) Power	933.80	294.07	214.28	1227.87	772.78
e) Transport	174.13	31.96	119.17	206.09	225.62
f) Healthcare & Other Services	14.77	84.94	67.98	99.71	152.81
g) Building Technologies	28.26	12.53	9.11	40.79	29.17
h) Automotive	6.50	10.97	0.00	17.47	0.00
i) Real Estate	173.45	74.46	94.47	247.91	369.69
<b>Total</b>	<b>2492.06</b>	<b>1130.91</b>	<b>834.40</b>	<b>3622.97</b>	<b>2563.74</b>
Add :					
a) Interest income net off expense	250.51	116.14	32.41	366.65	215.15
b) Other un-allocable income net off un-allocable expenditure	437.00	628.13	587.93	1065.13	852.16
<b>Total profit before tax</b>	<b>3179.57</b>	<b>1875.18</b>	<b>1454.74</b>	<b>5054.75</b>	<b>3631.05</b>
<b>3. Capital employed</b>					
a) Information & Communication	196.12	66.24	86.60	66.24	86.60
b) Automation & Drives	1455.88	1587.45	1315.41	1587.45	1315.41
c) Industrial Solutions & Services	-1148.54	-1511.28	-756.27	-1511.28	-756.27
d) Power	-609.22	1356.02	1187.61	1356.02	1187.61
e) Transport	-1236.89	-1247.86	-150.01	-1247.86	-150.01
f) Healthcare & Other Services	150.91	171.98	207.20	171.98	207.20
g) Building Technologies	127.93	121.05	65.06	121.05	65.06
h) Automotive	232.83	233.79	0.00	233.79	0.00
i) Real Estate	900.17	907.66	864.68	907.66	864.68
<b>Total</b>	<b>69.19</b>	<b>1685.05</b>	<b>2820.28</b>	<b>1685.05</b>	<b>2820.28</b>