

Comparable key figures resulting from the adoption of IFRS 15, Revenue from contracts with customers
for the four quarters of fiscal 2017 and for fiscal 2017 (preliminary)



(in millions of €)	Orders					Revenue				
	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Fiscal year 2017	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Fiscal year 2017
Power and Gas	3,326	3,795	2,638	3,570	13,329	3,916	4,064	3,809	3,646	15,434
Energy Management	2,990	3,558	3,030	4,049	13,627	2,808	2,992	3,037	3,435	12,273
Building Technologies	1,772	1,826	1,609	1,873	7,080	1,552	1,604	1,608	1,759	6,523
Mobility	2,162	2,133	2,323	2,344	8,963	1,806	2,014	2,052	2,232	8,104
Digital Factory	2,690	2,859	3,023	2,951	11,523	2,586	2,710	2,918	3,129	11,344
Process Industries and Drives	2,132	2,299	2,255	2,346	9,032	2,120	2,185	2,182	2,386	8,873
Healthineers	3,521	3,375	3,468	3,908	14,272	3,326	3,405	3,291	3,650	13,671
Siemens Gamesa Renewable Energy	1,436	3,142	1,398	2,791	8,768	1,384	1,516	2,693	2,329	7,922
Industrial Business	20,028	22,987	19,744	23,833	86,592	19,498	20,492	21,589	22,565	84,144

(in millions of €)	Profit					Profit margin				
	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Fiscal year 2017	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Fiscal year 2017
Power and Gas	471	438	370	292	1,571	12.0%	10.8%	9.7%	8.0%	10.2%
Energy Management	189	224	206	311	931	6.7%	7.5%	6.8%	9.1%	7.6%
Building Technologies	170	235	165	213	784	10.9%	14.7%	10.3%	12.1%	12.0%
Mobility	163	212	180	192	747	9.0%	10.5%	8.8%	8.6%	9.2%
Digital Factory	692	487	443	480	2,102	26.8%	18.0%	15.2%	15.4%	18.5%
Process Industries and Drives	135	134	103	69	440	6.4%	6.1%	4.7%	2.9%	5.0%
Healthineers	638	572	542	671	2,423	19.2%	16.8%	16.5%	18.4%	17.7%
Siemens Gamesa Renewable Energy	111	155	164	(92)	339	8.0%	10.3%	6.1%	(3.9)%	4.3%
Industrial Business	2,568	2,458	2,173	2,137	9,335	13.2%	12.0%	10.1%	9.5%	11.1%
Financial Services (SFS)	140	207	161	131	639					
Reconciliation to Consolidated Financial Statements	(13)	(503)	(560)	(709)	(1,785)					
Income from continuing operations before income taxes	2,695	2,162	1,774	1,558	8,189					
Income tax expenses	(727)	(733)	(350)	(338)	(2,148)					
Income from continuing operations	1,968	1,429	1,424	1,220	6,041					
Income (loss) from discontinued operations, net of income taxes	12	25	(15)	31	53					
Net income	1,980	1,454	1,409	1,251	6,094					
Basic earnings per share	2.41	1.75	1.67	1.52	7.34					