SIEMENS

Press

Siemens Mobility GmbH

Munich, 12th June 2023

Snälltåget to implement state-of-the-art inventory and reservation system

- Snälltåget implements Sqills S3 Passenger from Sqills, a subsidiary of Siemens Mobility
- Implementation to support with longest night train route in the EU
- Increased capacity, improved passenger experience

Swedish open-access rail operator Snälltåget has announced that it will be implementing S3 Passenger, the dynamic pricing, inventory management, and reservation system offered by Sqills, a Siemens Mobility subsidiary. Snälltåget and Sqills have opted for a phased approach in terms of implementation: The Swedish operator will benefit from a short time-to-market while adding more functionalities in the months after go-live. One feature that Snälltåget will be using from the start is the support for cross-operator cooperation as a way for providing through tickets. This will further improve passenger comfort when booking long-distance trips. S3 Passenger is based on the Software-as-a-Service (SaaS) model and is part of the open, digital business platform, Siemens Xcelerator, that enables customers to accelerate their digital transformation easier, faster and at scale.

S3 Passenger to accelerate business

"The rail market in Sweden clearly aims to benefit from digital solutions. As one of them S3 Passenger will significantly optimize the passenger experience. We are delighted to continue to support Snälltåget not only with our market-leading Vectron locomotives and reliable maintenance services but also by combining the real and the digital world," Kristina Nyquist, CEO Siemens Mobility Sweden.

"Snälltåget values their customers by offering value for money, which is reflected in their lean product and services", said Kasper Walraven - Sqills CCO. "We are proud to help facilitate this where possible and look forward to building on our partnership.

Siemens Mobility GmbH Communications Head: Sven Pusswald Otto-Hahn-Ring 6 81739 Munich Germany

Press Release

The fact that S3 Passenger basically meets all demands of the industry out-of-thebox allows for a quick and successful implementation project.

"Our mission is to give our customers a pleasant and affordable journey, and Sqills definitely helps us realize that going forward. From dynamic pricing to adjust for capacity, to the fact that night trains are supported out-of-the-box, those are just a few instances that highlight the flexibility of S3 Passenger," said Marco Andersson, Snälltåget Head of Sales.

With the implementation of S3 Passenger Snälltåget is continuing its relationship with Siemens Mobility after previously opting for a Vectron locomotive in 2016. Additionally, since 2020, Siemens Mobility maintains five Vectron locomotives in its depot in Malmö which Snälltåget uses on their European routes, and which are leased from European Locomotive Leasing Group (ELL).

Snälltåget recently marked its 15th anniversary and provides long-distance train services across 27 stations from Malmö to Stockholm and operates sleeper trains connecting Germany and Austria. Snälltåget is the second operator in Sweden, and the 38th transport operator in total, to use Sqills' S3 Passenger.

About Sqills

Sqills is a subsidiary of Siemens Mobility and has developed the leading mainline pricing, inventory, reservation, and ticketing software for the public transport industry - S3 Passenger. Customers use S3 Passenger to manage their rail and bus inventory, distribute it and support operational procedures and after-sales. Thousands of out-of-the-box features allow rail and bus users to benefit from proven technology, short time to market, and powerful self-services. S3 Passenger is a fully scalable and modular platform. With more than 38 operators across 10 countries, S3 Passenger supports the public transport industry's goal of becoming the customers' preferred mode of transport.

Further information available at: sqills.com

About Snälltåget

Snälltåget mission is to give our customers a pleasant and affordable journey. Snälltåget runs between Malmö and Stockholm all-year round. During summer and winter, Snälltåget offers night train services from Malmö via Stockholm to the mountain areas of Åre and Jämtland. More than 200 days per year Snälltåget operates the international night train service Stockholm – Malmö – Copenhagen – Hamburg – Berlin. During the winter they operate ski trains from Malmö to Innsbruck - the longest route of a night train service in the EU.

This press release and a photo are available at: https://sie.ag/3MUPIEb

Contact for journalists

Moritz Krause Phone: +49 162 3480575; E-mail: <u>moritz.krause@siemens.com</u>

Follow us on Twitter at: www.twitter.com/SiemensMobility

For further information about Siemens Mobility, please see:

www.siemens.com/mobility

Siemens Mobility is a separately managed company of Siemens AG. As a leader in intelligent transport solutions for more than 175 years, Siemens Mobility is constantly innovating its portfolio. Its core areas include rolling stock, rail automation and electrification, a comprehensive software portfolio, turnkey systems as well as related services. With digital products and solutions, Siemens Mobility is enabling mobility operators worldwide to make infrastructure intelligent, increase value sustainably over the entire lifecycle, enhance passenger experience and guarantee availability. In fiscal year 2022, which ended on September 30, 2022, Siemens Mobility posted revenue of \in 9.7 billion and had around 38,200 employees worldwide. Further information is available at: www.siemens.com/mobility.