

Service: Expanding and profitable foundation of Energy Sector

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Safe Harbour Statement

This document includes supplemental financial measures that are or may be non-GAAP financial measures. New orders and order backlog; adjusted or organic growth rates of revenue and new orders; book-to-bill ratio; Total Sectors profit; return on equity (after tax), or ROE (after tax); return on capital employed (adjusted), or ROCE (adjusted); Free cash flow, or FCF; cash conversion rate, or CCR; adjusted EBITDA; adjusted EBIT; adjusted EBITDA margins, earnings effects from purchase price allocation, or PPA effects; net debt and adjusted industrial net debt are or may be such non-GAAP financial measures. These supplemental financial measures should not be viewed in isolation as alternatives to measures of Siemens' financial condition, results of operations or cash flows as presented in accordance with IFRS in its Consolidated Financial Statements. Other companies that report or describe similarly titled financial measures may calculate them differently. Definitions of these supplemental financial measures, a discussion of the most directly comparable IFRS financial measures, information regarding the usefulness of Siemens' supplemental financial measures, the limitations associated with these measures and reconciliations to the most comparable IFRS financial measures are available on Siemens' Investor Relations website at www.siemens.com/nonGAAP. For additional information, see supplemental financial measures and the related discussion in Siemens' most recent annual report on Form 20-F, which can be found on our Investor Relations website or via the EDGAR system on the website of the United States Securities and Exchange Commission.

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expects," "looks forward to," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material delivered to stockholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, and are, therefore, subject to certain risks and uncertainties. A variety of factors, many of which are beyond Siemens' control, affect Siemens' operations, performance, business strategy and results and could cause the actual results, performance or achievements of Siemens to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements or anticipated on the basis of historical trends. These factors include in particular, but are not limited to, the matters described in Item 3: Risk factors of our most recent annual report on Form 20-F filed with the SEC, in the chapter "Risks" of our most recent annual report prepared in accordance with the German Commercial Code, and in the chapter "Report on risks and opportunities" of our most recent interim report.

Further information about risks and uncertainties affecting Siemens is included throughout our most recent annual and interim reports, as well as our most recent earnings release, which are available on the Siemens website, www.siemens.com, and throughout our most recent annual report on Form 20-F and in our other filings with the SEC, which are available on the Siemens website, www.siemens.com, and on the SEC's website, www.sec.gov. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results, performance or achievements of Siemens may vary materially from those described in the relevant forward-looking statement as being expected, anticipated, intended, planned, believed, sought, estimated or projected. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

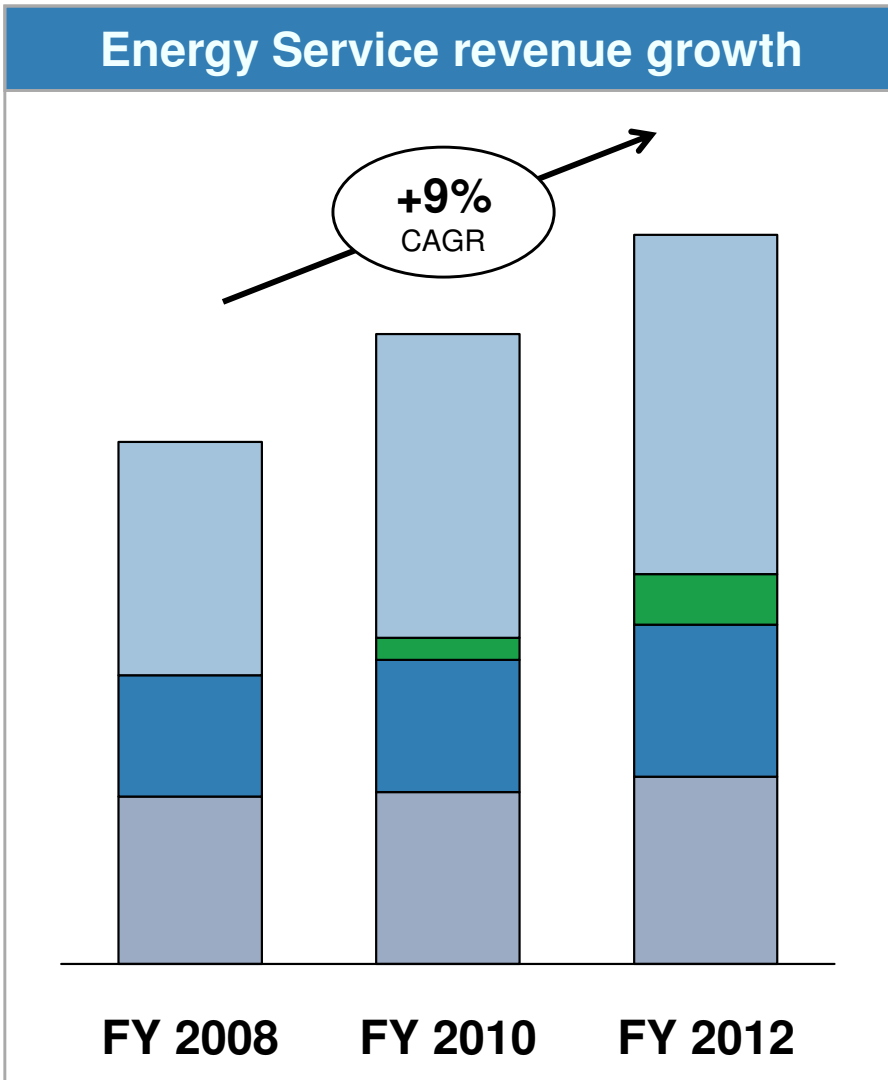
Strong performance of Energy Service based on unique strengths

SIEMENS

- 1 Great business, momentum continuing to build**
- 2 Well balanced & diverse fleet (product & geography)**
- 3 Unique position with dual home markets**
- 4 Well positioned to profit from market trends**
- 5 Targeted R&D makes existing fleet even more valuable**

Energy Service: Expanding and profitable foundation of Energy Sector

Continued growth with well balanced technology mix



Large Gas Turbines

Global transformation underway, growing fleet



Wind

Strongly growing fleet, leader in offshore



Industrial, Oil & Gas

Build on industrial base and exploit trend to unconventional resources



Large Steam & Generators

Slowly declining fleet, increasing profitability

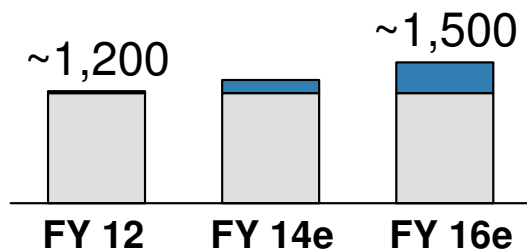


Powerful growth in Siemens gas turbine fleet

Fleet count

Growth of service potential

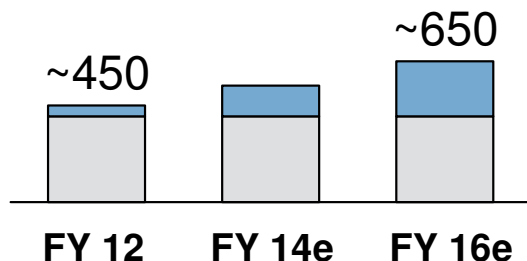
Large Gas
>60 MW



+25%
 Growth
 '12-'16

**+ €1bn ANNUAL
 REVENUE
 POTENTIAL**

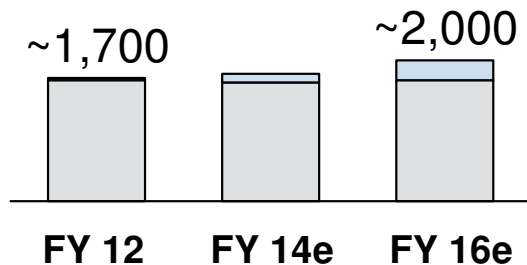
Medium Gas
15-60 MW



+40%
 Growth
 '12-'16

**+ €200m ANNUAL
 REVENUE
 POTENTIAL**

Small Gas
5-15 MW

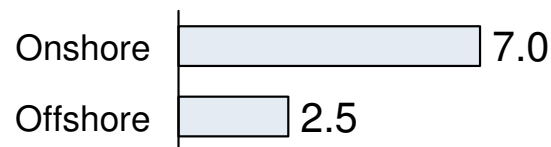


+20%
 Growth
 '12-'16

**+ €100m ANNUAL
 REVENUE
 POTENTIAL**

Clear service market leader in Europe and adding to our footprint

Wind fleet, GW

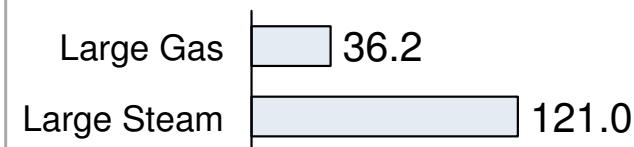


Adding most valuable installed units in offshore wind

- Leader in biggest offshore market
- Largest installed fleet (2.5 GW) and 5 GW in backlog in offshore



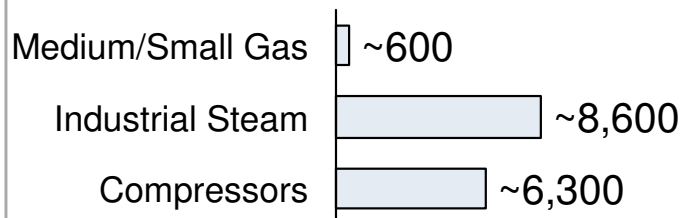
Large gas and steam fleet, GW



Adding most advanced gas turbine (H-class) to fleet with highest expected dispatch

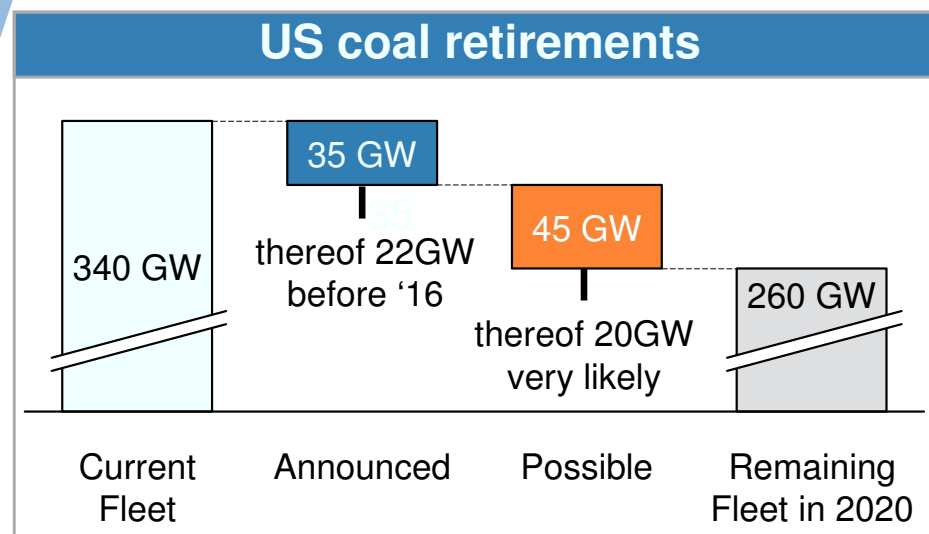
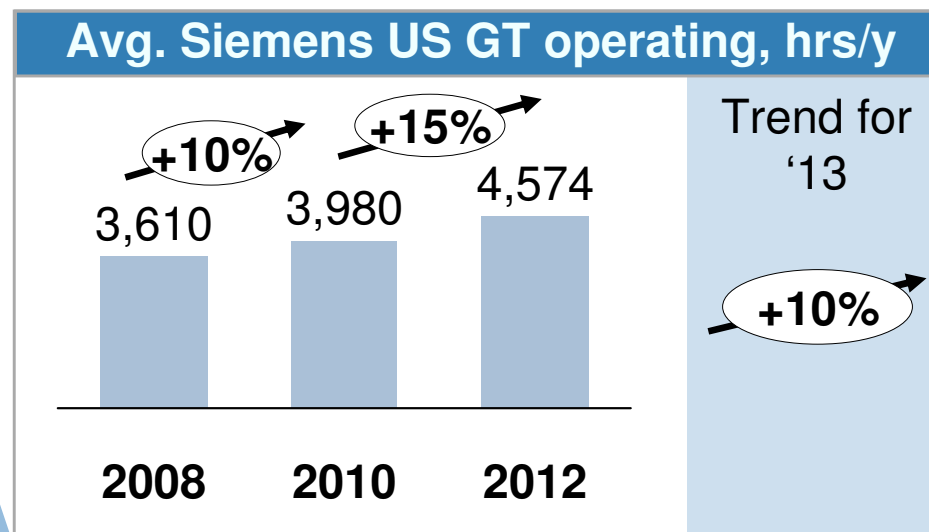
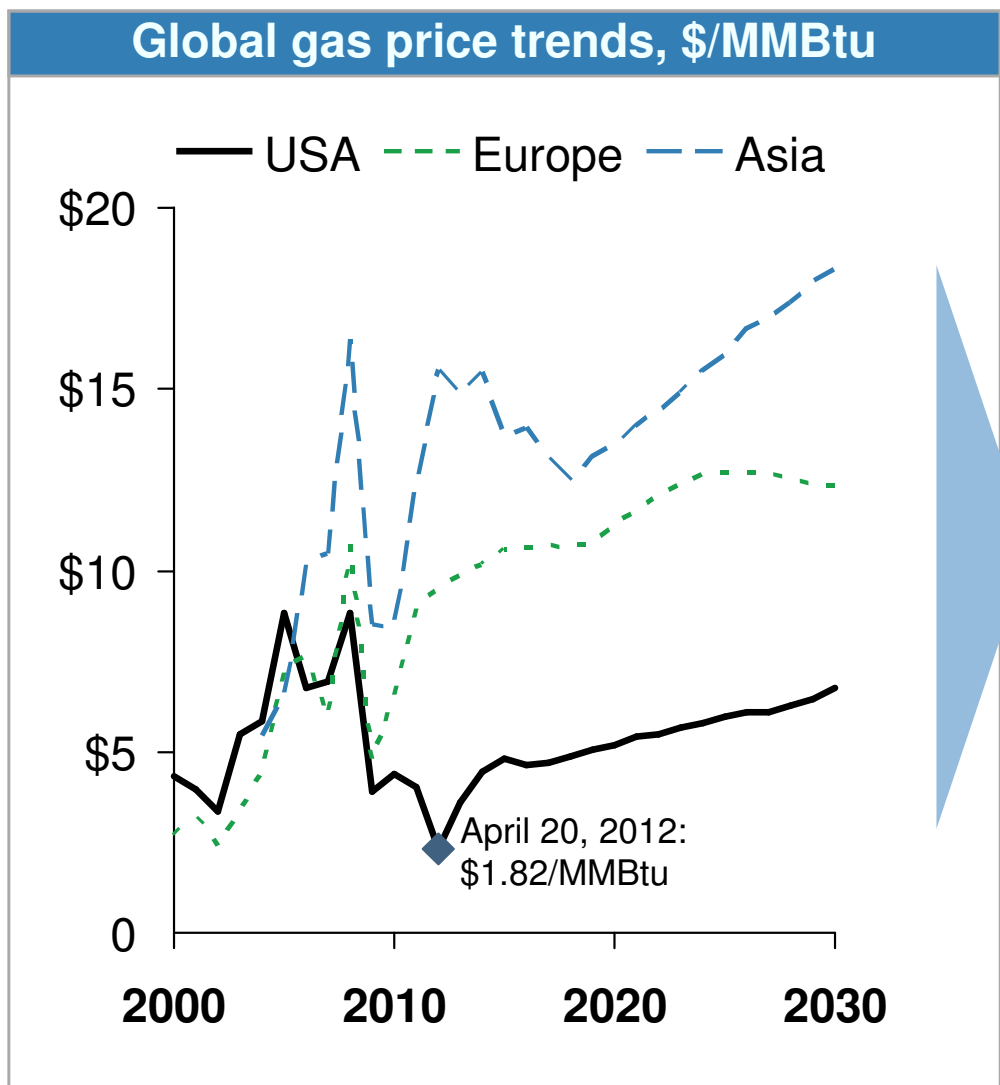
- H-class ramping up in Europe
- Next world record in efficiency and power output for CCPP expected (Lausward)

Industrial, Oil & Gas fleet, unit count



30 % of Europe's electricity is generated by Siemens equipment

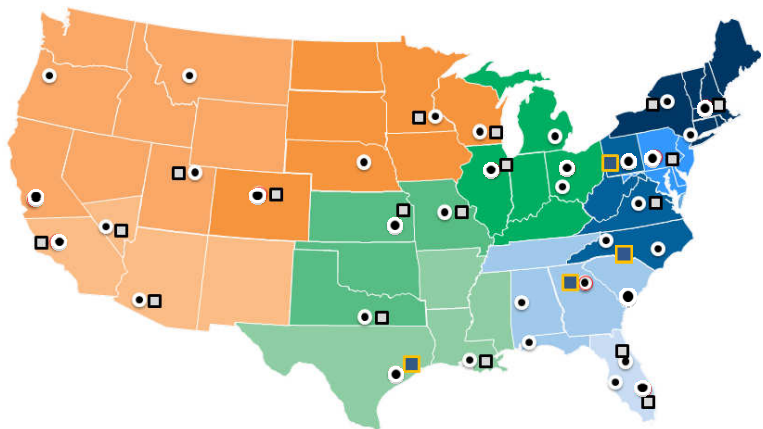
Higher gas turbine dispatch drives service revenue



Unique dual home markets and well positioned in growth regions

Example: USA

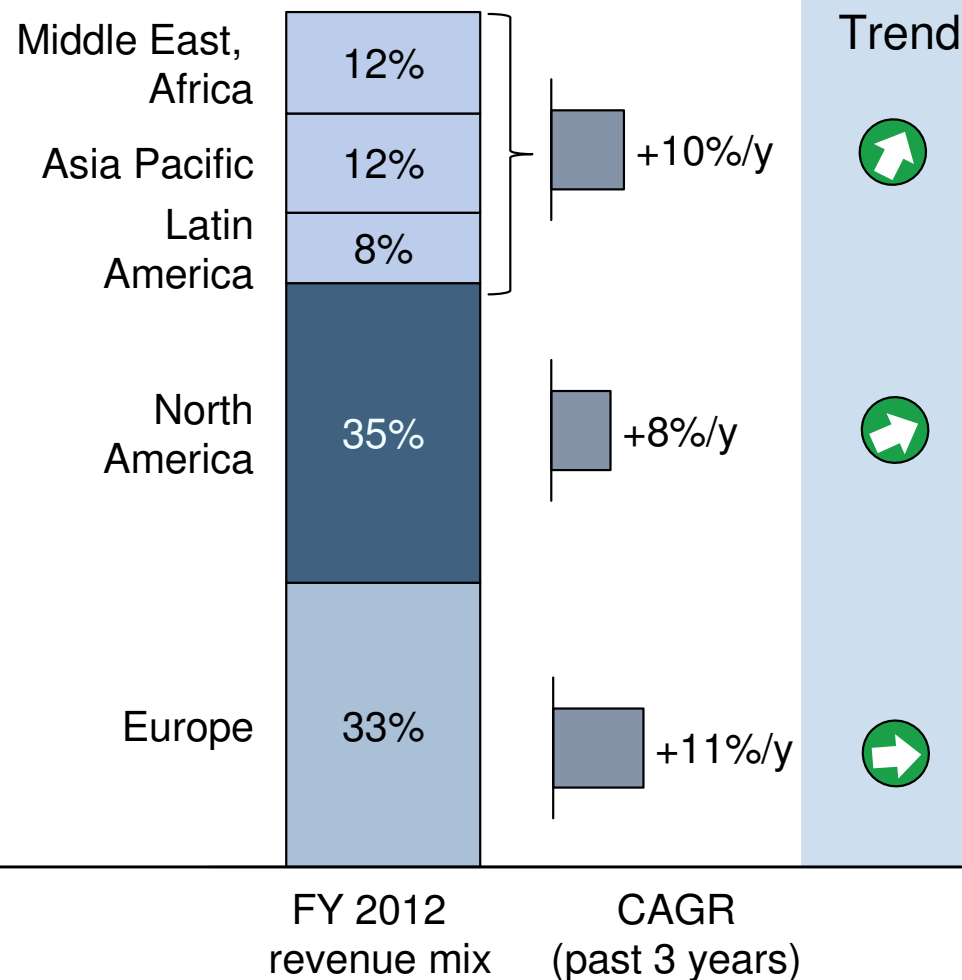
- Well positioned to profit from gas trend in US
- Continued strong focus on “winning” coal & nuclear
- Siemens** units are **1/3 of US power gen. capacity**



~1,400 outage events per year supported by...

- 4 service centers
- 18 district field locations
- 34 sales offices
- 350 field service engineers
- 3,500 craftsmen at customer sites

Siemens Energy Service revenue

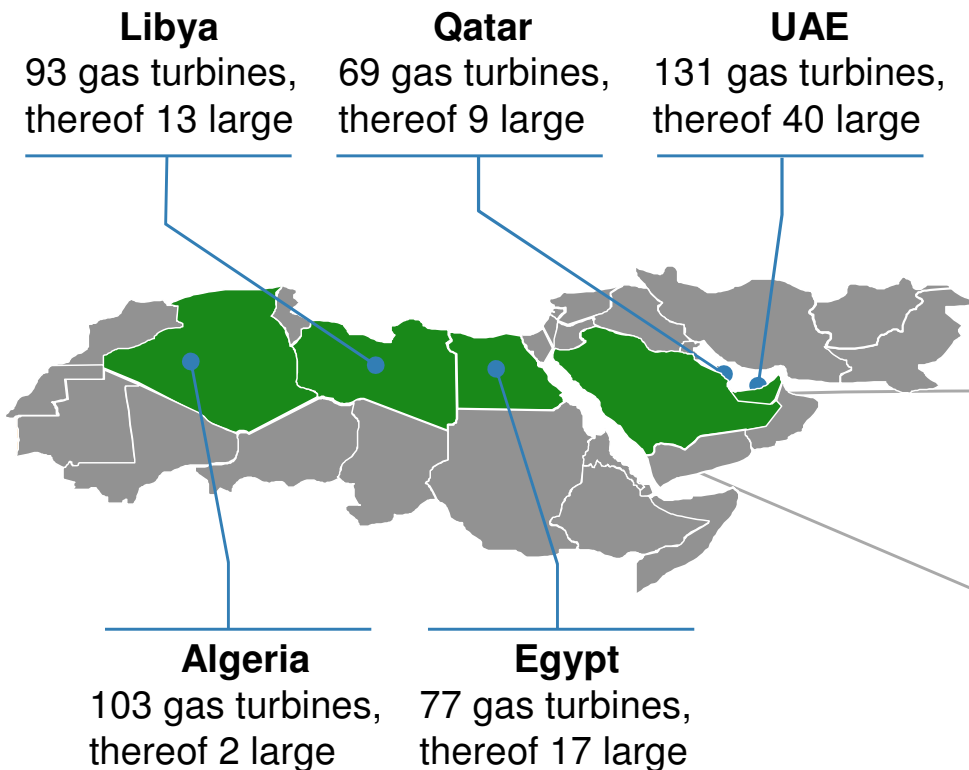


Strong service business increase in growth regions



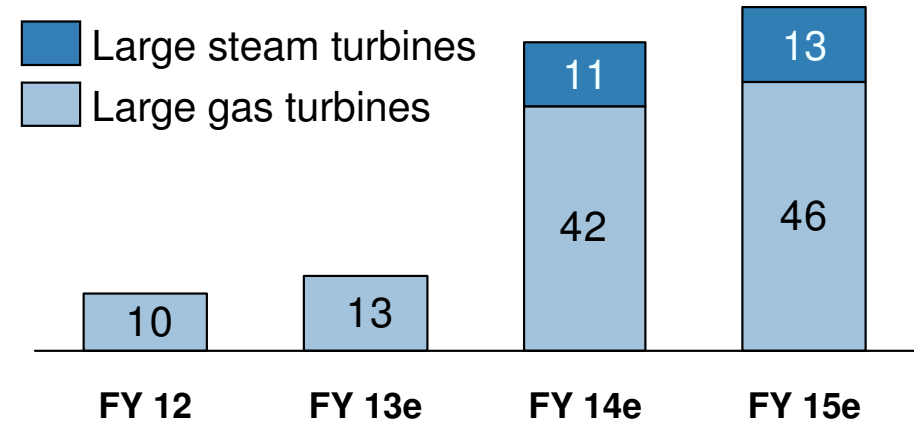
Example: Middle East

Countries with largest Siemens gas turbine fleet



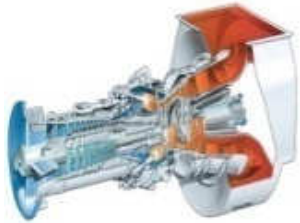


Saudi Arabia deep dive

Fossil fleet additions (cumulative)



- ~50 major and hot gas path inspections already scheduled from FY13 to FY16
- Adding ~60 electrical generators

Leverage strong base in industrial applications to grow footprint in Oil & Gas

Equipment	Service market position in industrial applications	Oil & Gas applications
<p>Small & Medium Gas Turbines</p> <p>~2,150 units</p> 	<p>2</p>	<ul style="list-style-type: none"> ▪ LNG compressor drive ▪ Pipeline compressor drive ▪ Rig generator drive
<p>Industrial Steam Turbines</p> <p>>16,000 units</p> 	<p>1</p>	<ul style="list-style-type: none"> ▪ Refinery compressor drive ▪ Petrochemical compressor drive
<p>Compressors</p> <p>>10,000 units</p> 	<p>1</p>	<ul style="list-style-type: none"> ▪ Offshore processing ▪ LNG compression ▪ Refinery processing

Bubble size indicative of market size

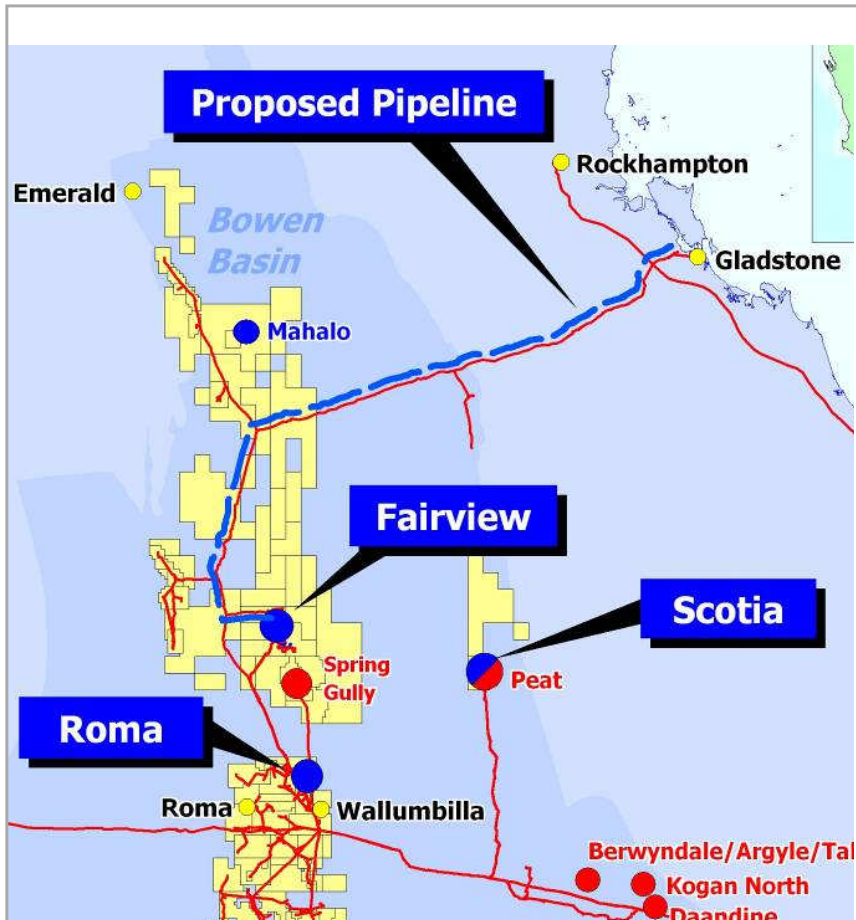
Grow footprint in Oil & Gas

Example: Gladstone, Australia

SIEMENS

220 mile pipeline to LNG facility

Units under contract



16



Gas turbines

9



Generators

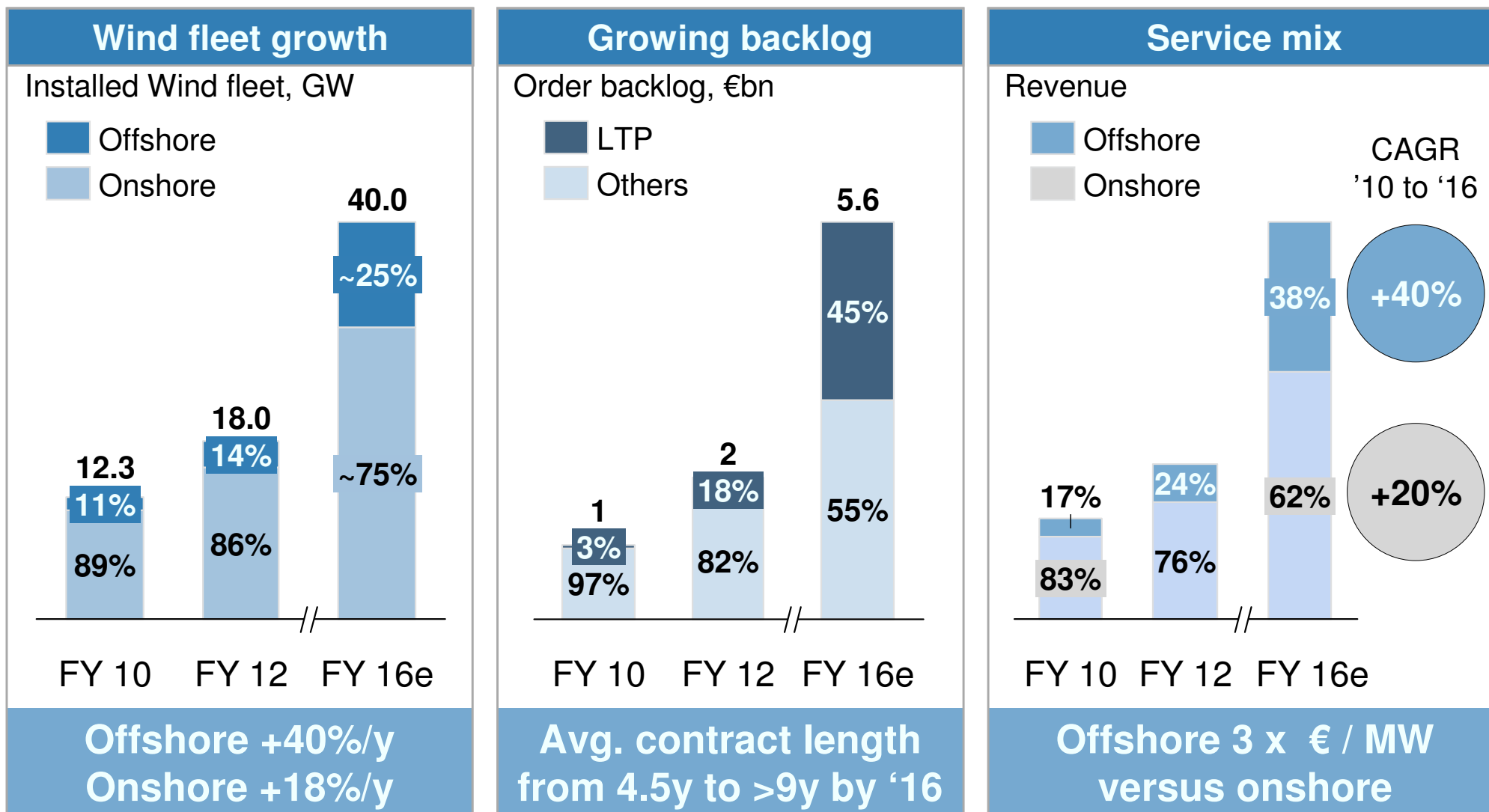
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Compressors

~€40m
long
term
contract

Building profitable wind service backlog



Productivity and annual growth of >25% yields strong margin expansion - Example: Wind Service

Headcount and ext. revenue, next FY

Revenue

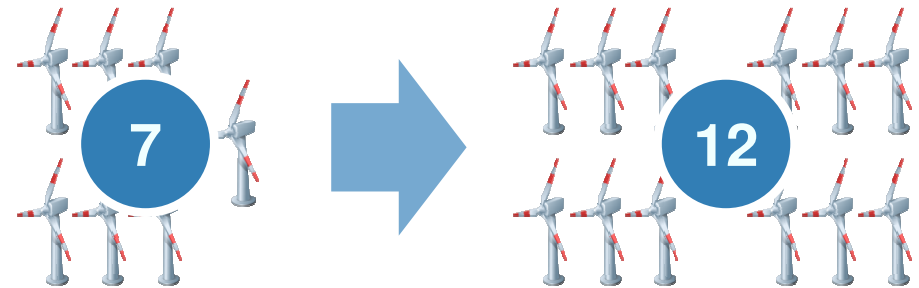


Headcount



Leverage fixed cost depression

Turbines per technician ('10 to '14)



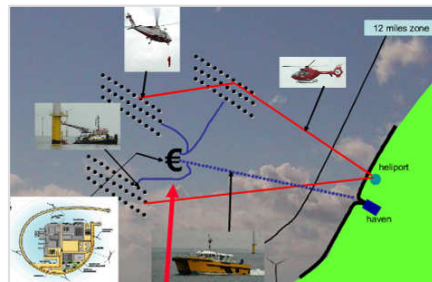
Reduced service hours in turbine through diagnostic support and optimized setup

Leverage optimized service setup and system

Lean@Site



Smarter mobilization processes



Focus on logistics



By 2014: +1,400 additional turbines can be serviced annually by current number of technicians

R&D makes our fleet more valuable to our customers



Flex-Power Service (reshaping load curve)

Faster ramp-up

40 MWh extra power generated per start



Cottam
(UK)

Condition Based Maintenance (sensors, analytics)

Improved component condition forecasting

Increased **flexibility** for outage timing



Amata B Grimm Power
(Thailand)

Low-load turndown

~€1m in annual fuel savings for large gas plant



Lodi
(USA)

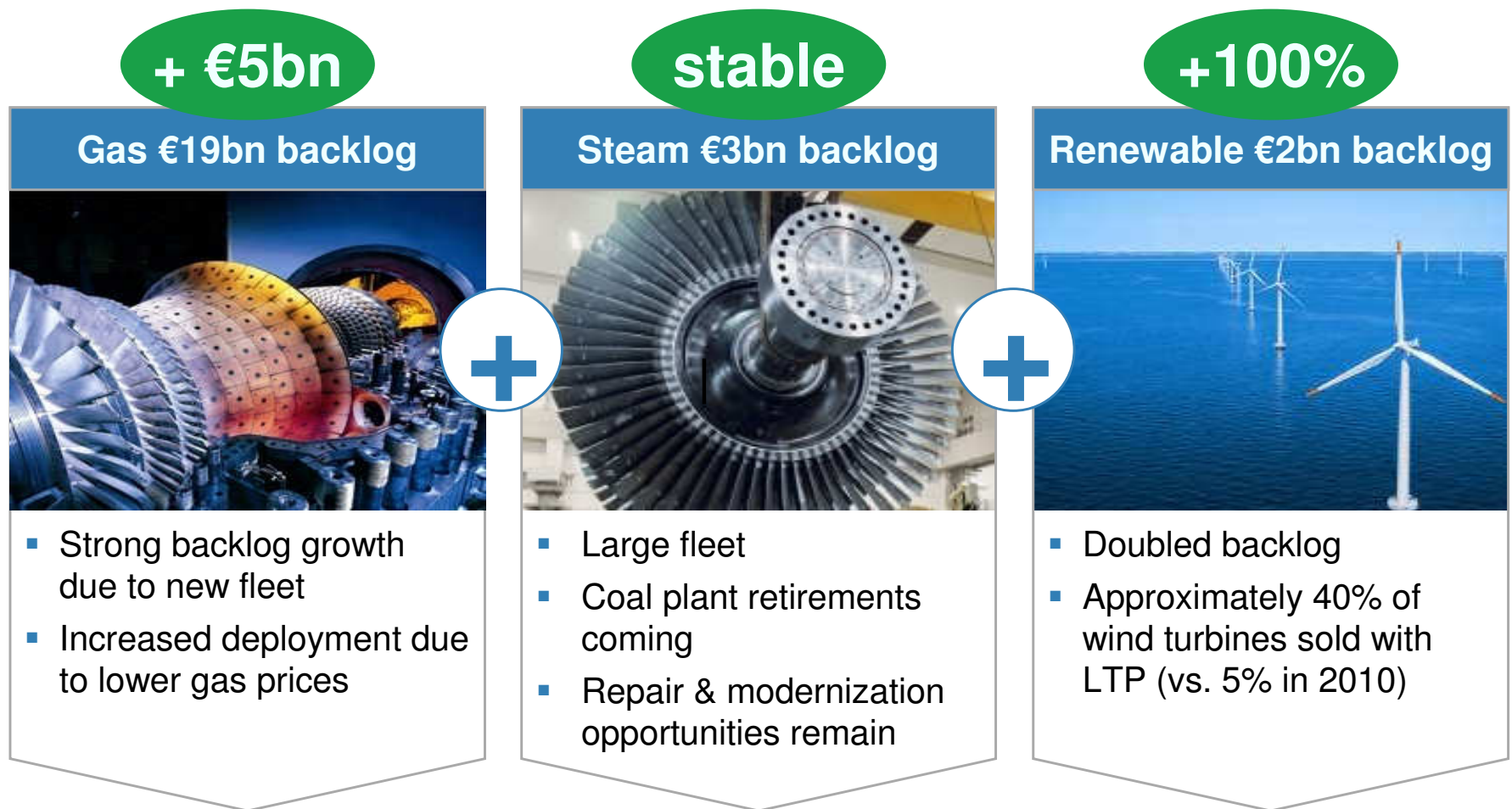
Extract maximum part lifetime value

Maintenance based on actual **part condition** vs. original schedule



Svetogorsk
(Russia)

We grew our backlog by 33% since CMD 2010 to ~€24bn ... and continue to accelerate



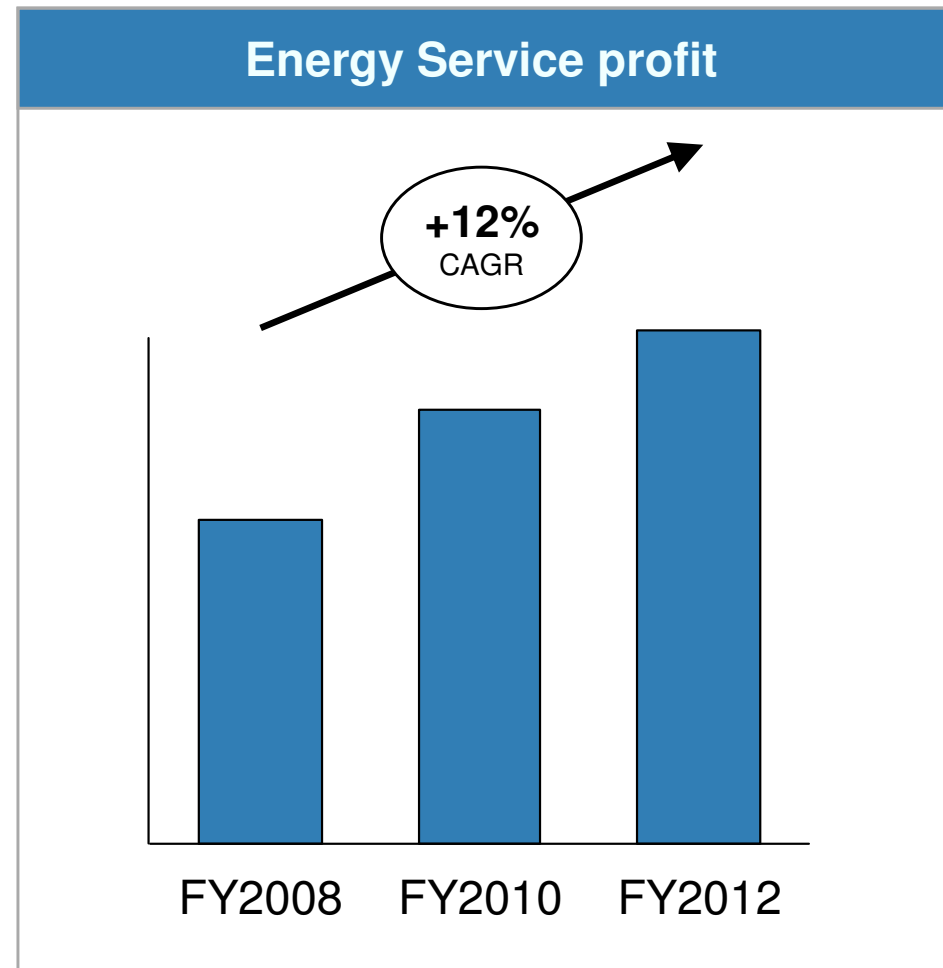
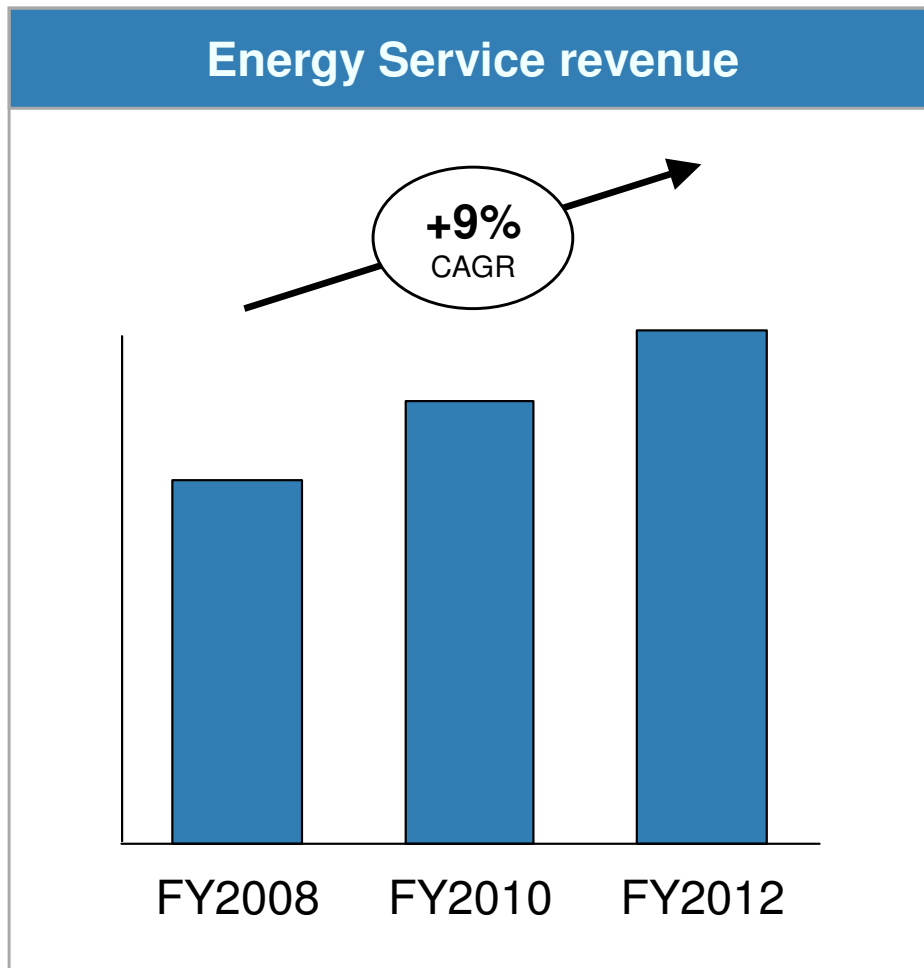
Trend:

Growth of large base

Stable

Very strong growth

Expanding and profitable foundation of Energy Sector



Energy Service continues to grow, both in size and profitability

Reconciliation and Definitions for Non-GAAP Measures

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