

Digital Procurement Performance Program

SIEMENS
Ingenuity for life

**Kick off digital
grassroots initiatives
to speed up your
digitalization**



Digital Procurement Performance Program



Delivering impactful digitalization measures



The challenge

Digitalization in Procurement was a new focus topic for a customer in energy management. They required support to take first steps **developing implementable digitalization measures**. Digitalization ideas should be **site-specific and scalable for global rollout**, the approach needed to be standardized for further implementation.

Our approach

We developed a one-week workshop supporting a **grassroots approach** to enable client teams in **developing ideas for digitalization in Procurement** and **creating a measure roadmap** for short term and mid term impact. Client teams were guided to define digitalization measures based on local needs, e.g. elimination of repetitive process steps by Robotics Process Automation, communication with suppliers by utilizing VR and AR or proposal of awarding, and ordering of materials and services by Artificial Intelligence.

The impact

We enabled the client teams to **develop over 250 ideas** and facilitated the creation of an implementable roadmap including **more than 35 concrete digitalization measures**.