

SIEMENS

Achieve reliability
while **delivering**
greater value





Sustaining **safety**

The work we've put in throughout our partnership has resulted in a building experience that delivers optimal safety while helping you maintain firm control over costs.

Over the years, though, critical system maintenance and repair efforts have begun taking up more of your time and budget. In fact, replacement parts for older systems are now increasingly scarce and more expensive. This happens in large part because at any point in your equipment lifecycle, the technology ecosystem sheds products that are no longer supported—along with the replacement parts you need.

Meanwhile, facilities teams have expressed a growing expectation for modern technologies and capabilities, like decentralized or mobile access to fire system operations.

But if those expectations aren't met, or if system failures and emergency repairs happen too often, your reputation could suffer.

How do these pressures impact your organization?

Legacy systems, **new risks**

These pressures point to one clear reality: There are quantifiable economic losses associated with extending the life of an old fire safety system beyond a certain limit.

For one, maintenance costs and operational inefficiencies only increase as systems age. And while you're doing your best to manage costs by sticking with existing technology, waiting to modernize your fire safety system only increases the possibility of an unpredictable incident.

In most cases, older equipment lacks the ability to anticipate failures or underperformance. But this doesn't just create the potential for surprise malfunctions. It also puts your team in a constant reactive mode, forcing them to drop whatever they're doing and jump in any moment there is a system failure.

On top of all this, legacy fire systems can put you at greater risk of safety and compliance issues. If your delayed upgrades lead to noncompliance, you could see penalties increase each year you're tied to a legacy system.



A luxury **becomes a necessity**

Here's the bottom line: Everything has a lifespan. And your existing equipment is being compromised by end-of-life technology.

In the past, modernizing this equipment seemed like a luxury.

But if you want to bridge your current resource gaps and lower your long-term operational costs, modernizing to new, innovative fire equipment is a necessity.





And that's why you need to take steps designed to help you
achieve reliability while delivering greater value

But what does that look like in practice?

What's the right way to approach this process?

Modernizing fire safety systems with Siemens

Modernization is more than a one-to-one replacement. When you modernize with Siemens, you'll uncover new ways to improve your operations, automate processes, and use fewer resources. You'll improve reliability and increase transparency into system performance, achieving operational goals with a system that's less expensive to operate. And you'll do it all while raising the bar on life safety as an evolving practice.

You can achieve this with our outcomes-based service approach, which takes a strategic and holistic view of your building service program and tracks and meets KPIs to drive your organizational objectives. You'll work with our experts as we deploy digital technologies to tailor a service program mapped to your organizational goals. With data-driven reporting, you can create transparency and accountability across four critical areas:

- Plan a service program with goal-aligned KPIs
- Optimize to make the most of the technology and infrastructure you have
- Maintain systems using data to improve your operations and performance
- Support to coach, train, and supplement your workforce

With help from Siemens, you can:



Modernize seamlessly without disruption by choosing options that follow a stepwise or partial replacement approach—and moving through a proven plan that maximizes your budget while keeping systems up and running.



Anticipate future fire safety risks by identifying the solutions that help to avoid disruptive surprises down the road.



Reduce your operational costs while asking less of your employees by benefitting from the latest technology right away—and taking advantage of capabilities with lighter resource demands.

Ready to see how a modern approach to fire safety can help your organization?

Then please [visit us online](#).

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