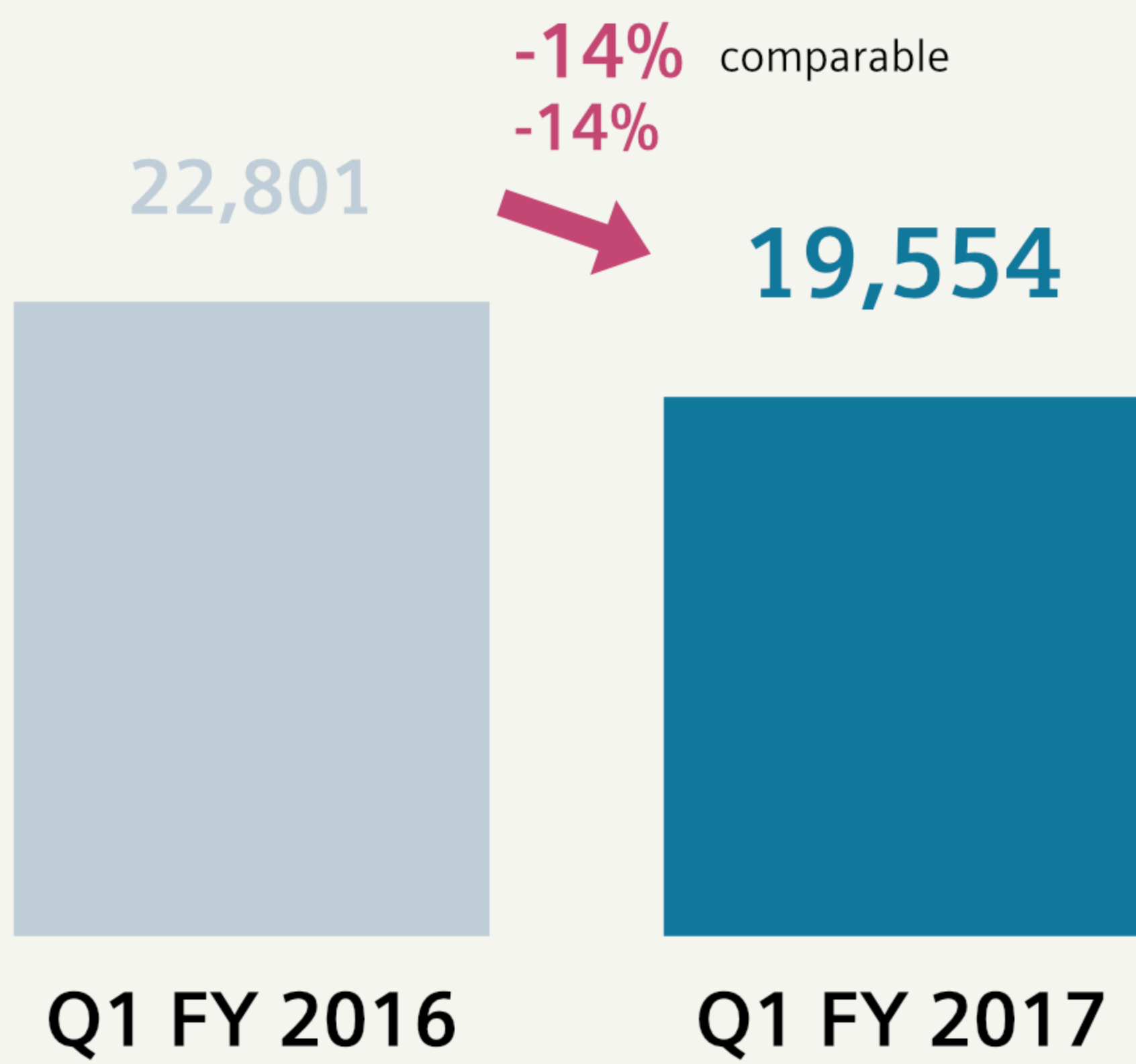


# Key figures – Q1 FY 2017

## Order backlog increases to €115 billion

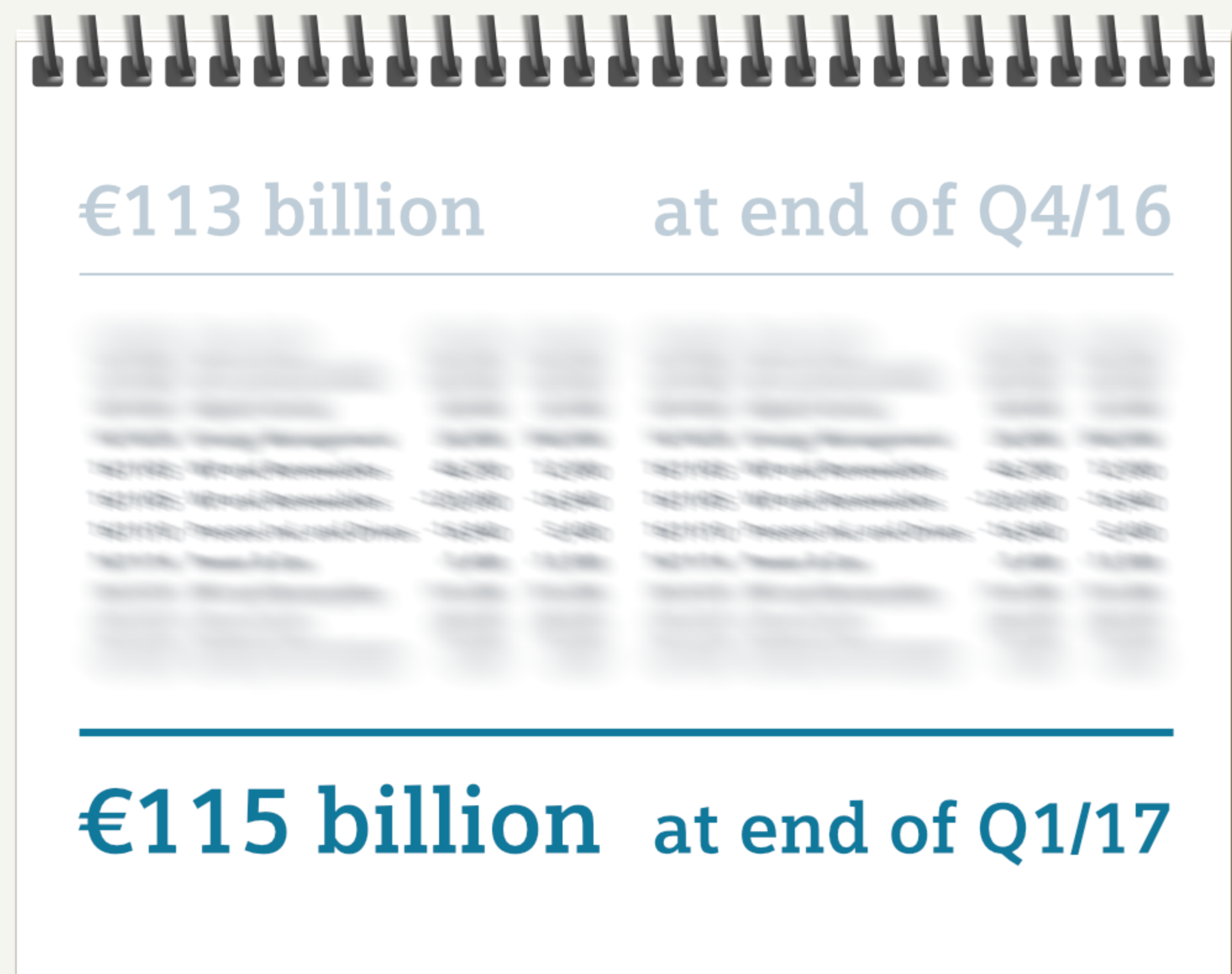
### Orders

in millions of euros



### Order backlog

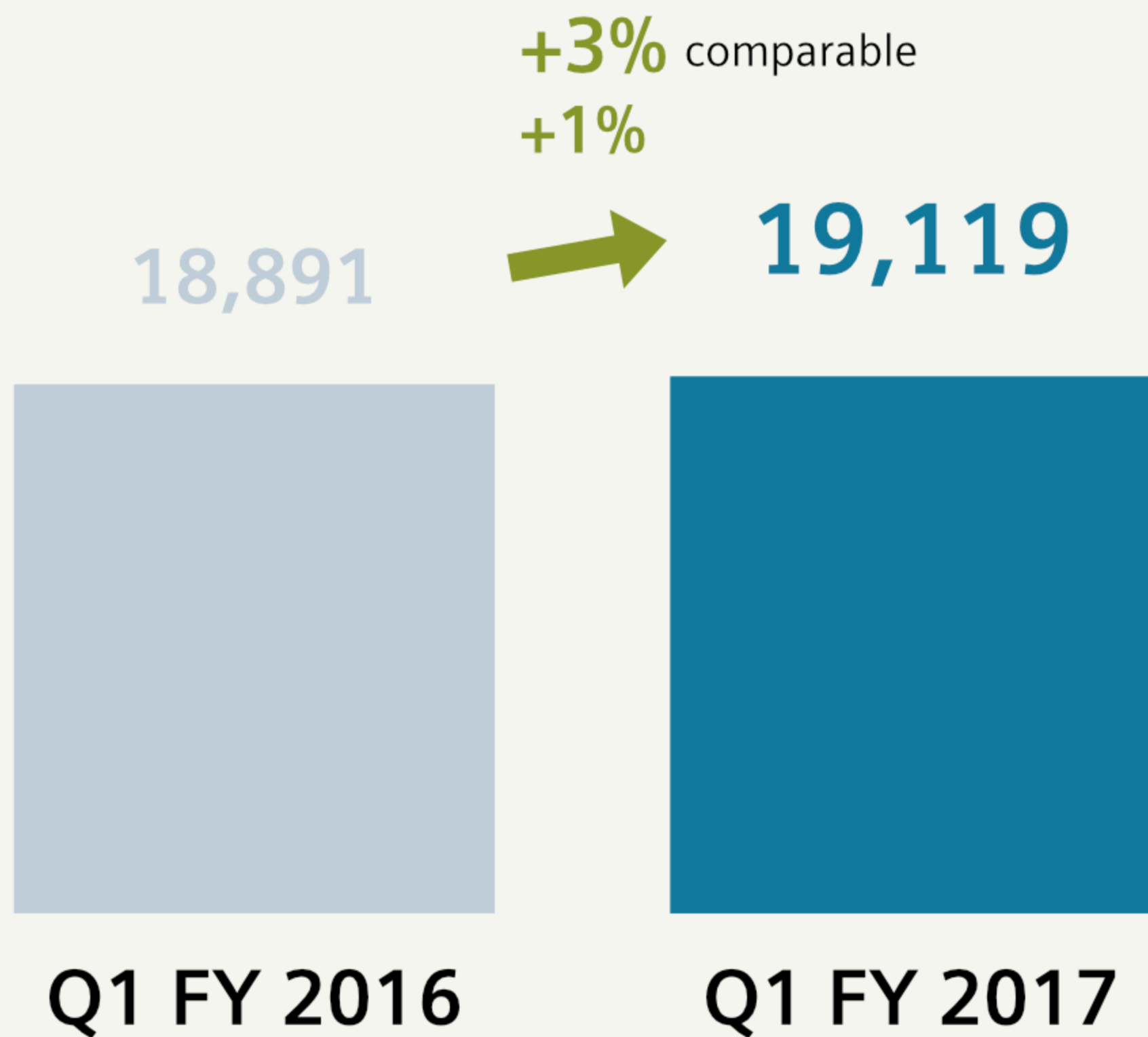
Industrial Business



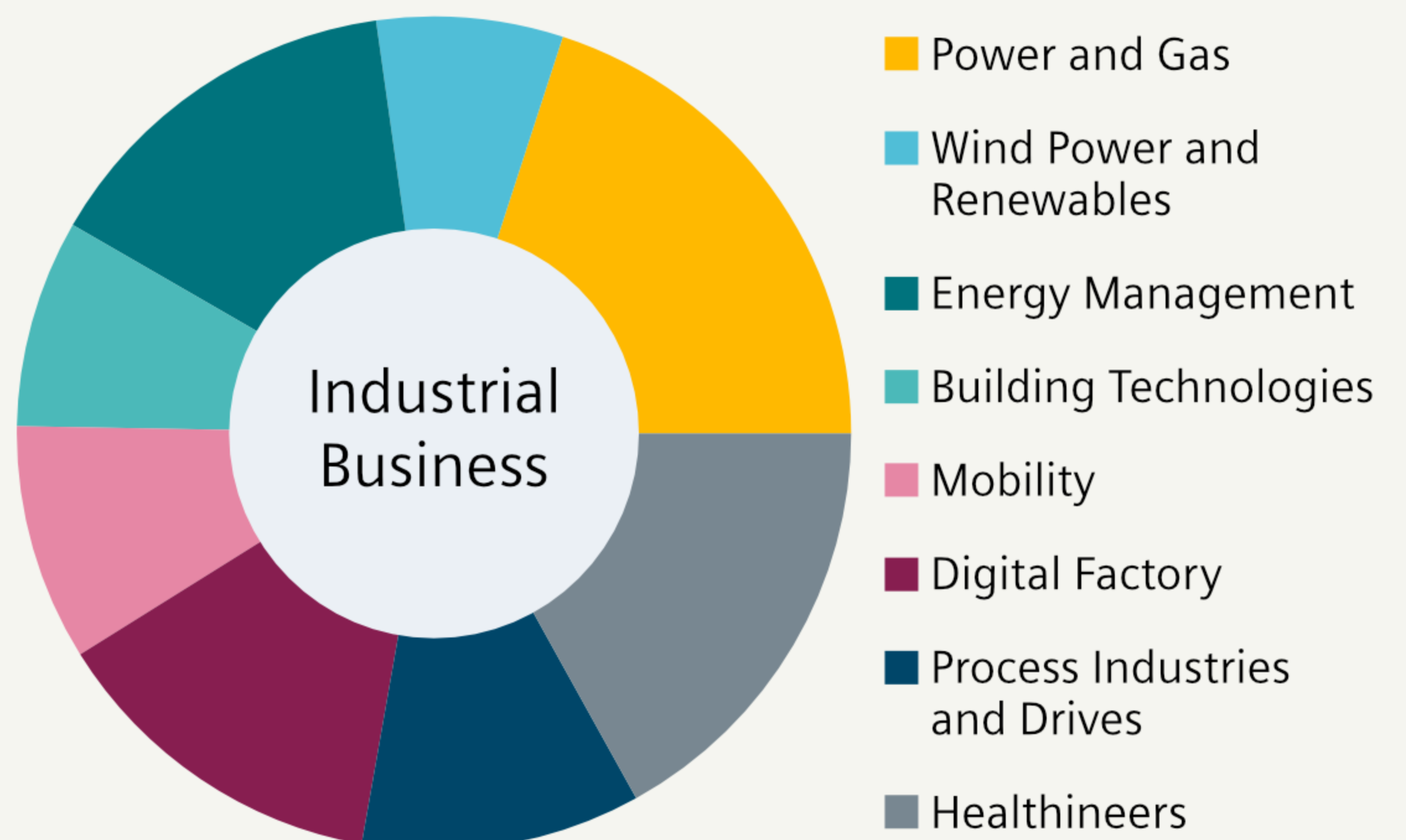
## Continued moderate revenue growth

### Revenue

in millions of euros



### Revenue distribution

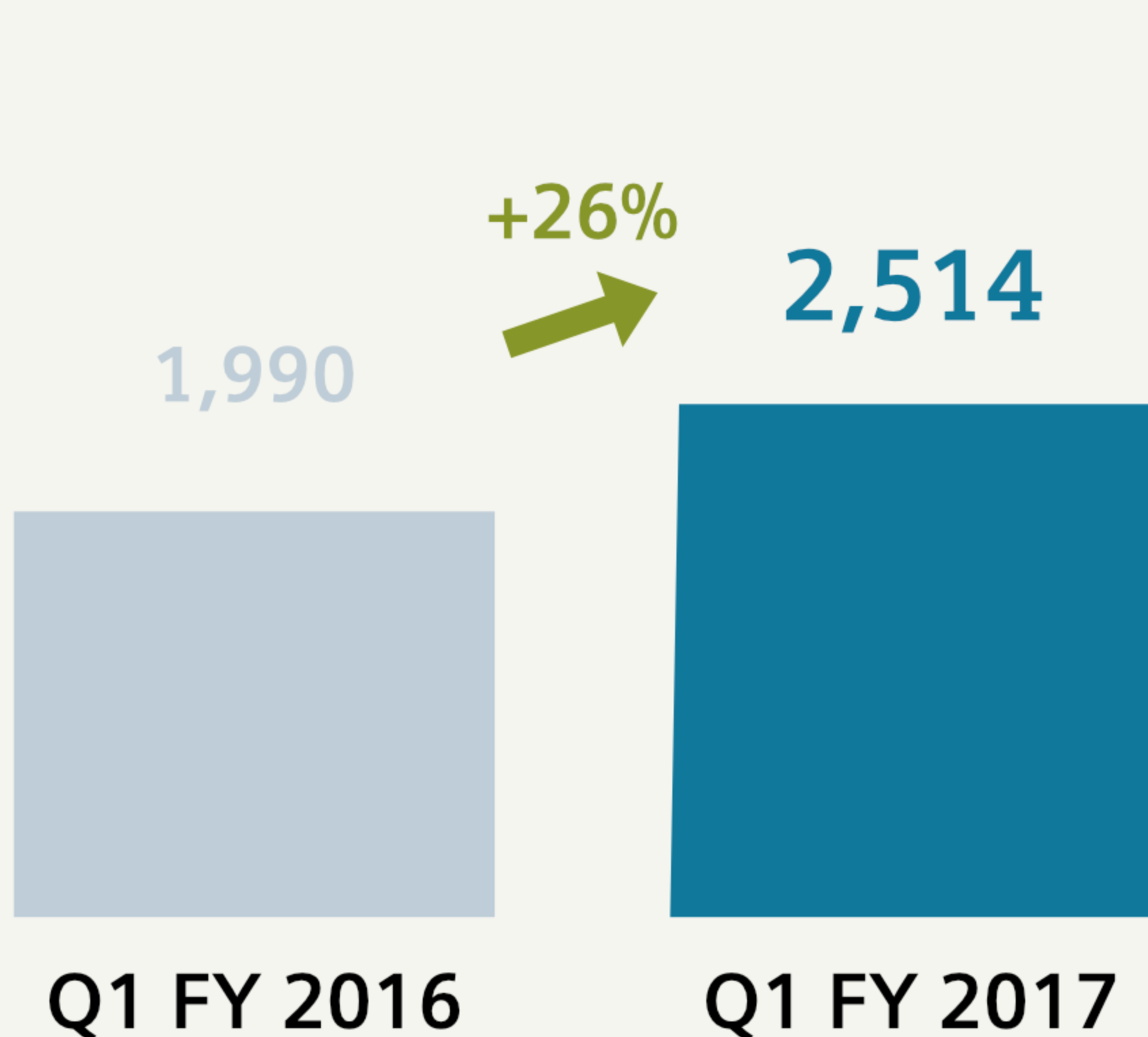


Revenue for Industrial Business excludes Financial Services and reconciliation to the Consolidated Financial Statements.

## Significant margin expansion in most industrial businesses

### Profit: Industrial Business

in millions of euros



### Margins and target ranges

Profit margins (for Financial Services: ROE)

