

Keeping the world moving forward - we create technologies that take society further. How? Through electrification, digitalization and automation. We're changing the cities you live in, the places you work, the energy that powers your home, and the way the products you love are manufactured. We're making a difference to the world we live in every day. We've reduced congestion in cities by 20% by using intelligent real-time traffic data; we've built offices using nothing but a 3D printer; we've created software that communicates with turbines in the middle of the ocean; and we helped NASA develop the Curiosity rover and land it safely on Mars. By working with like-minded companies around the globe, we can create innovations that contribute to society's success. It's what inspires 372,000 people at Siemens to come and work together each day.

Siemens is looking for

# SALES ENGINEER

## in Smart Infrastructure Division in Latvia

### RESPONSIBILITIES

- Sales and marketing of Digital Grid automation products
- Account management for selected customers
- Customer training and technical support
- Technical solution development and specification preparation
- Order management and execution of small projects
- Configuration and commissioning of controllers, RTU, HMI, telecommunication and similar devices and systems

### WORK TASKS REQUIRE

- Education in automation / electrical engineering
- Competence in automation systems and equipment
- Skills for applying the basic engineering principles and theories
- Advanced IT skills
- Excellent Latvian and English skills
- B category driving license

### COMPETENCES CONSIDERED AS ADVANTAGE

- Work experience of 2-3 years in energy sector
- Proven record of successful sales experience
- Knowledge of public procurement procedures
- Experience in project management
- Experience with AutoCAD, VISIO

We are looking for a self-driven, result oriented, outgoing personality, a team player and innovator.

We offer international and development-friendly working environment, professional trainings, monthly bruto salary 1200-2000 EUR, company car, flexible working hours, remote work possibility, health insurance, eligibility for the annual bonus system.

Only candidates who meet the requirements will be contacted.