

The Siemens logo, consisting of the word "SIEMENS" in a bold, teal, sans-serif font, is positioned in the top right corner of the image. It is set against a white rectangular background.

SIEMENS

The background of the entire image is an aerial photograph of a city, likely Beijing, showing a dense urban landscape with numerous high-rise apartment buildings and commercial structures. A prominent blue glass skyscraper with the Siemens logo is visible on the right side. The sky is clear and blue. A semi-transparent teal banner is overlaid on the lower left portion of the image, containing the main title text.

# A new chapter

## Siemens in China

© Siemens China

[www.siemens.com.cn](http://www.siemens.com.cn)



As a leading technology company, we provide industry-specific support to our customers. That's what we do today and will do tomorrow.

**295,000**

employees<sup>1</sup>

**€58.5 bn**

in revenue<sup>2</sup>

**€5.6 bn**

in net income<sup>3</sup>

**14.4%**

adjusted EBITA margin  
for the Industrial  
Businesses<sup>2</sup>

# A new chapter in the history of Siemens AG

## Company setup as of October 1, 2020

**SIEMENS**

### Businesses

Digital  
Industries



Smart  
Infrastructure



Mobility



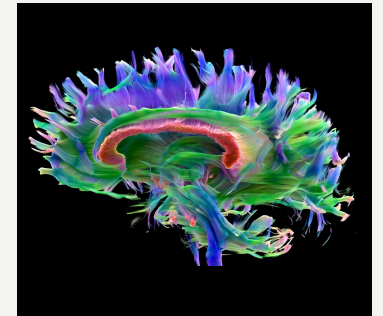
Siemens  
Advanta



Portfolio  
Companies



Siemens  
Healthineers\*



### Countries

### Service & Governance

\*Publicly listed subsidiary of Siemens; Siemens Healthineers with its own setup for Countries and Service & Governance



# A powerful Siemens ecosystem addressing challenges of our time

SIEMENS

## Healthcare system

Aging society  
Personalized healthcare  
Affordable healthcare

Population growth  
Increase in chronic diseases

## Digital transformation of industry, infrastructure and mobility

Competitive industries  
Productivity

Efficient infrastructure  
Sustainable use of resources

Economic growth  
Prosperity

## Energy transition

Reliable supply  
Distributed energy systems  
Decarbonization

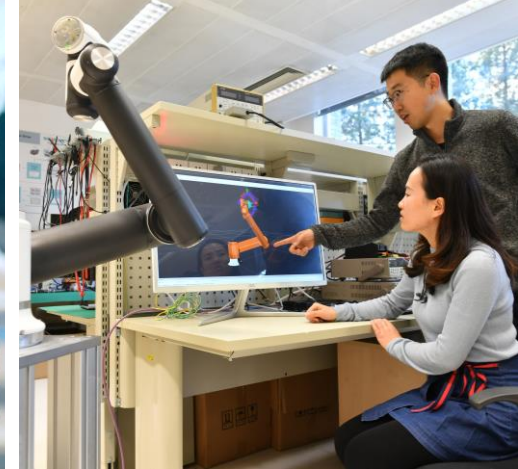
Increasing demand  
Climate change / CO<sub>2</sub> emissions

Siemens

Siemens  
Healthineers<sup>1</sup>

Siemens  
Energy<sup>2</sup>





**What we  
stand for**

Being responsible, excellent and innovative,  
we create technology to transform the  
everyday and make real what matters.





# COVID-19 | Fight virus, fight as one

SIEMENS

## What we care for

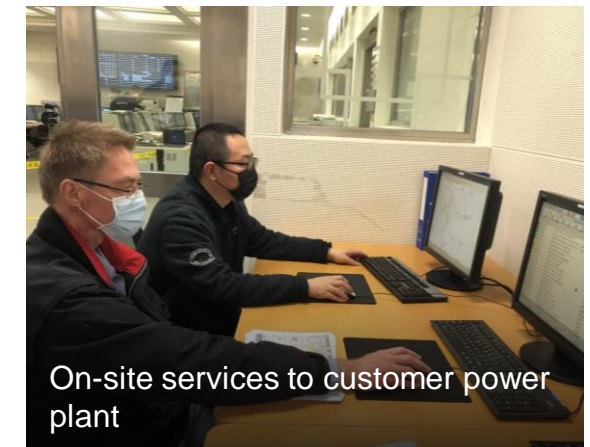
- No. 1 priority: ensure people's health and safety
- Fast crisis response with highly motivated people
- Reliable and trusted partner in China

## How we stand together

- Over 6,200 employees donated RMB 2.2 million in total, adding to company donation of RMB 15 million worth of medical equipment.\*
- Rushing in harm's way to deliver medical equipment to hospitals in Wuhan.
- Providing timely support to disease-hit areas, e.g. working nonstop to support construction of Leishenshan and Huoshenshan makeshift hospitals.
- Developing an intelligent disinfection robot in one week to help contain the spread of pandemic.
- Standing fast to ensure customer business continuity, e.g. bringing a customer's mask production line back to operation within 26 hours.

\*This data includes Siemens Energy.

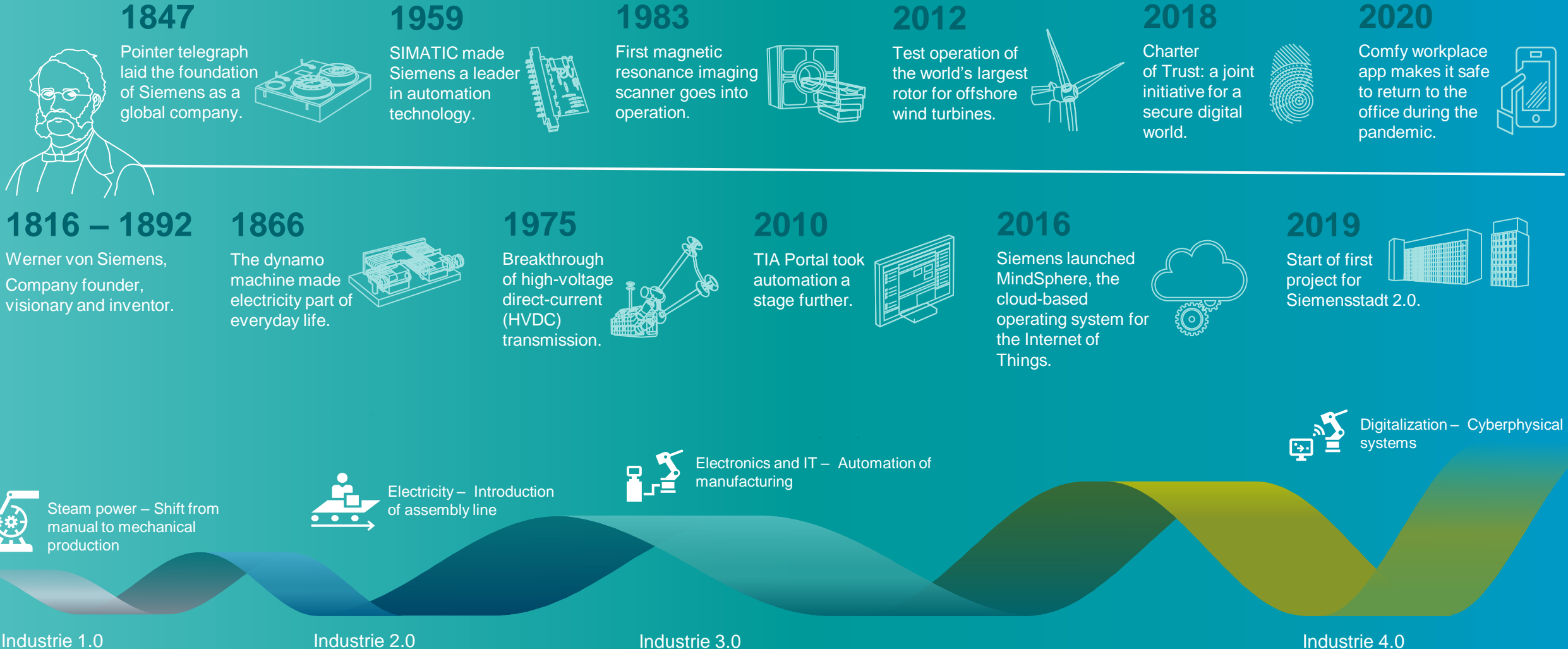
## Our compassion, courage and solidarity





# Since our founding, we shape industrial revolutions

SIEMENS





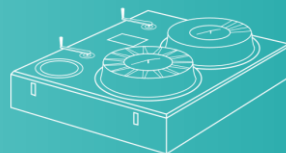


**With a history of nearly  
150 years in China, we  
are here to stay.**

In 1904 in Shanghai, Siemens set up its first permanent office in China.

**1872**

Siemens supplied the first pointer telegraph to China, marking the start of China's modern telecommunications.



**1994**

Siemens Ltd., China was established, the first holding company formed by a foreign investor in China.



**2008**

Siemens Center (Beijing), headquarters of Siemens China, came into use.



**2017**

Siemens' first Digitalization Experience Center in Asia-Pacific Region opened in Beijing.



**1985**

Cooperation MoU inked with China. The partnership was deepened in 2017 in areas of innovation and digitalization.



**2006**

Siemens Corporate Technology China officially opened.



**2013**

Siemens' first digital enterprise outside Germany began operation in Chengdu.



**2020**

Siemens contributed immensely to the fight against COVID-19 in China.



A tall, modern glass skyscraper with a curved facade, reflecting the surrounding city and sky. The Siemens logo is visible on the upper part of the building. The building is situated in an urban environment with other buildings and greenery in the background.

>30,000

employees in Greater China<sup>1</sup>

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2nd

China is the 2nd largest overseas market of Siemens

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67

branches and offices owned by Siemens Ltd., China<sup>2</sup>

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1. As of fiscal 2020 (excluding Siemens Energy) | 2. As of fiscal 2019

Siemens is an integral part of China's economy and society.





Siemens held the first exhibition “Electrical Engineering and Electronics” in Shanghai in 1978.

**SIEMENS**

## A reliable partner with China

Siemens witnessed China’s tremendous transformation, especially since the country embarked on reform and opening-up over the years, and has also made great contributions to the prosperity of China’s economy and society.

Offering a wide array of innovation and digitalization solutions, Siemens is committed to sustainable development of the country.



Siemens presented innovation portfolio at the first China International Import Expo in 2018.



Connect, create and collaborate!

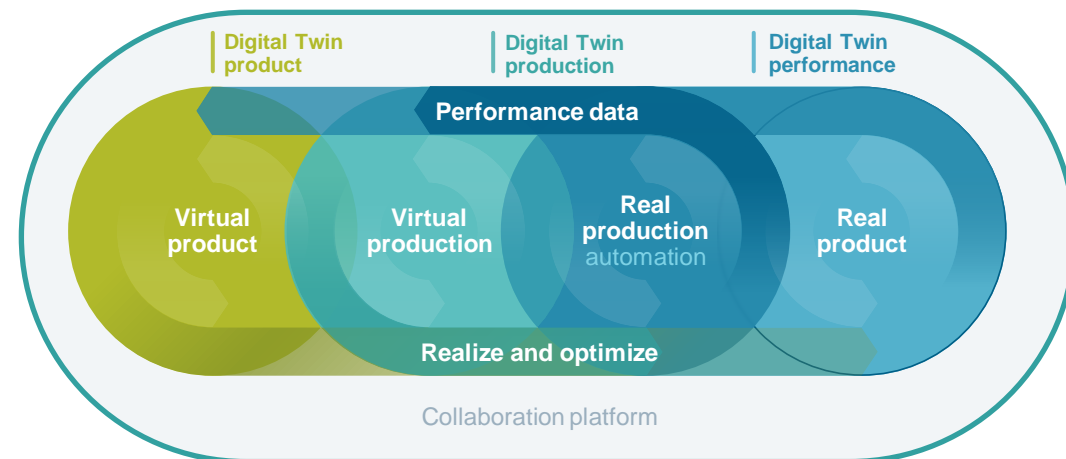
SIEMENS



## Digital Industries

Together with partners, DI drives digital transformation of process and discrete industries with its end-to-end Digital Enterprise portfolio to integrate and digitalize the entire value chain. DI is constantly adding innovations to its portfolio to integrate cutting-edge future technologies. Currently, DI has 8 R&D centers, 7 factories and 6 training centers in China.

## Optimizing continuously with the most holistic Digital Twin



Industrial cybersecurity



Time to market



Quality



Flexibility



Environmental  
Efficiency



Thinking industry further!

## Partner with Jinyu Bio to build digital factory

Siemens entered into strategic cooperation with Jinyu Bio to fully support its digital transformation and upgrade, and also helped Jinyu Bio build the first digital factory toward “Industries 4.0” in China’s animal vaccine industry.

By fiscal 2019, Siemens supported hundreds of Chinese industrial enterprises in dozens of sectors to implement digital transformation and upgrade.

*“ Siemens has always been a professional, dedicated and trustworthy partner in our digital transformation.*

Zhang Chongyu  
Chairman of Jinyu Bio-technology Co., Ltd.



Thinking industry further!

## Collaborate with BAIC BJEV in digital manufacturing

Siemens' Digital Enterprise solutions enabled BAIC BJEV to build the group's first mass production base for new energy vehicles manufacturing in Qingdao.

BJEV also benefited from Siemens' SICAR standard which helped ensure system consistency, reduce equipment maintenance costs, and make production and maintenance more convenient.

*“ Siemens has helped us build the group's first mass production base for new energy vehicles in Qingdao. This has also laid a solid foundation for building our digital factory.*

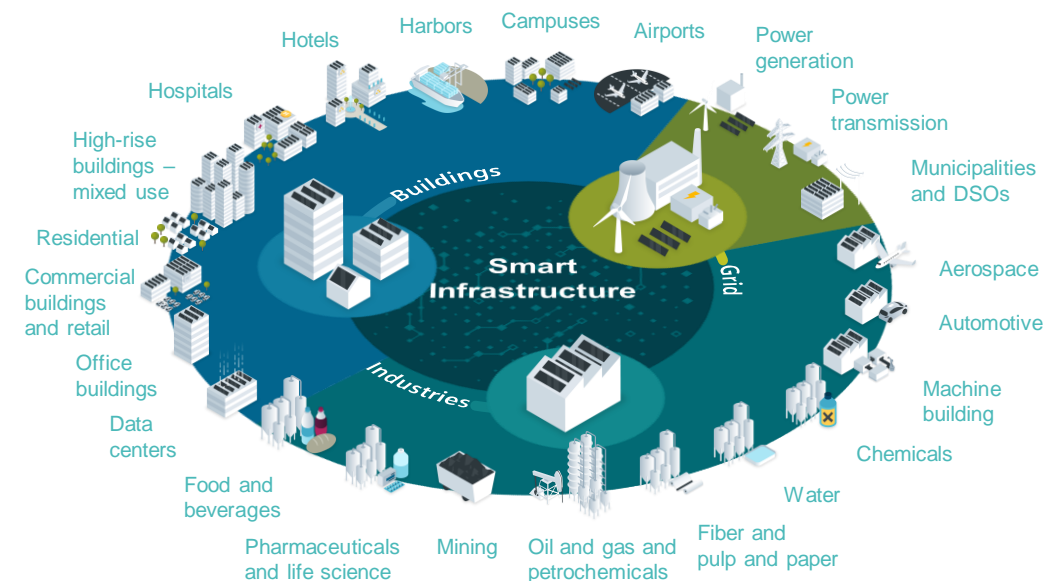
Wang Qingzhou  
General Manager of Qingdao Industrial Base  
Beijing Electric Vehicle Co., Ltd.



## Comprehensive portfolio and expertise across verticals

### Smart Infrastructure

SI is shaping the market for intelligent, adaptive infrastructure for today and the future. It addresses the pressing challenges of urbanization and climate change by connecting energy systems, buildings and industries. SI creates environments that care. Currently, SI has 11 factories and 9 R&D centers in China.





Creating environments that care

## Ensure efficient and intelligent management of Shanghai Tower

Siemens equipped China's highest building Shanghai Tower with advanced energy management and intelligent building solutions in terms of power transmission and distribution, energy automation, fire alarm control and intelligent lighting system, enabling safe and reliable power supply and intelligent management of the building.

*“ We have long-term cooperation with Siemens. Performances of Siemens products are very satisfactory.*

Sun Jun  
Engineering Director  
Shanghai Tower Construction and Development Co., Ltd.

>1/4

of China's mid and high-end fire alarm systems came from Siemens by fiscal 2019.

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**SIEMENS**

Creating environments that care

## **Support safe and efficient operation of Beijing Daxing International Airport**

Siemens' smart infrastructure solutions, including intelligent building technologies and reliable low and medium-voltage products, help ensure efficient and safe operation of Beijing Daxing International Airport.

Siemens' lighting control systems, which integrate thousands of lighting devices, are capable of automatically controlling lighting at the airport.



## Mobility

As a leading provider of transport solutions, Mobility is constantly innovating its portfolio in the core areas of rolling stock, rail automation and electrification, turnkey systems, intelligent traffic systems as well as related services. With digitalization, it is enabling mobility operators in China to make infrastructure intelligent, increase value sustainably over the entire lifecycle, enhance passenger experience and guarantee availability.





Shaping connected mobility

## Provide fully automated operation solutions for Shanghai Metro

Siemens provided core components and key technologies of traction system for 50 fully automated trains in Shanghai Metro Line 18 Phase I project to ensure the line's smooth and efficient operation. Siemens' contributions also covered train circuit design, as well as unattended train operation system off-site testing plan and coordination work.

# 40

metro lines in 16 Chinese cities used Siemens' signaling systems.

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SIEMENS

## Siemens Advanta

With a comprehensive approach to develop strategies, and to create, plan and deliver end-to-end solutions along the entire IoT value chain, Siemens Advanta provides customized digital paths for customers.

In China, Siemens Advanta has hundreds of consultants and IoT design and implementation experts in Beijing, Suzhou, Shanghai, Nanjing and Guangzhou, etc. to implement projects of various scales, from strategy consulting and operation consulting to IoT solution development.



Unlocking the potential of IoT ecosystem

## **Empower HBIS to become the most competitive steel enterprise**

Siemens entered strategic partnership with HBIS in digitalization areas including digital factory, intelligent equipment and IoT.

Meanwhile, both companies are jointly building the first unmanned material yard in China's metallurgical industry. Siemens also provided intelligent factory consulting services for Shisteel of HBIS.

*“ Siemens has always been a leader and innovator in industrial transformation. We are confident in the cooperation with Siemens in industrial digitalization and intelligent manufacturing.*

Yu Yong  
Chairman of the Board of HBIS Group Co., Ltd.



Unlocking the potential of IoT ecosystem

## Build intelligent post-leasing platform for Suzhou Financial Leasing

Suzhou Financial Leasing has launched its intelligent post-leasing platform. The platform, empowered by Siemens' business platform, data layer and IoT services, interconnects its core business systems, and has realized integrated monitoring and management of over 700 leased assets including vehicles, power stations and large equipment, with a total value of RMB2.9 billion.

This is the first time that Siemens' data layer technology has been applied in the financial leasing industry.

*"In the field of IoT, Siemens' standard development processes, partner network, certification competence, as well as industrial cybersecurity tactics would help us transform digitally and upgrade our professional management."*

Chen Qi

President of Suzhou Financial Leasing Co., Ltd.

净值: 73万

剩余价值: 72万





**SIEMENS**

## Portfolio Companies

Under the umbrella of the Portfolio Companies, Siemens operates several units that have been bundled together since April 1, 2019. With a decentralized setup, fast decision-making processes and quick reaction times, these units have agile and flexible operations. These advantages make the Portfolio Companies more competitive in their specific markets and enable them to focus more sharply on their customers.



## Siemens Healthineers

As a leader of medical technology company, Siemens Healthineers China enables healthcare providers to increase value by empowering them on their journey toward expanding precision medicine, transforming care delivery, improving patient experience and digitalizing healthcare.

**~1,960,000**

people receive blood tests, CT and MR scans and also interventional procedures through Siemens Healthineers' products every day in China.


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Shaping the future of healthcare

## Help Baicheng Municipal Hospital build an intelligent cath lab

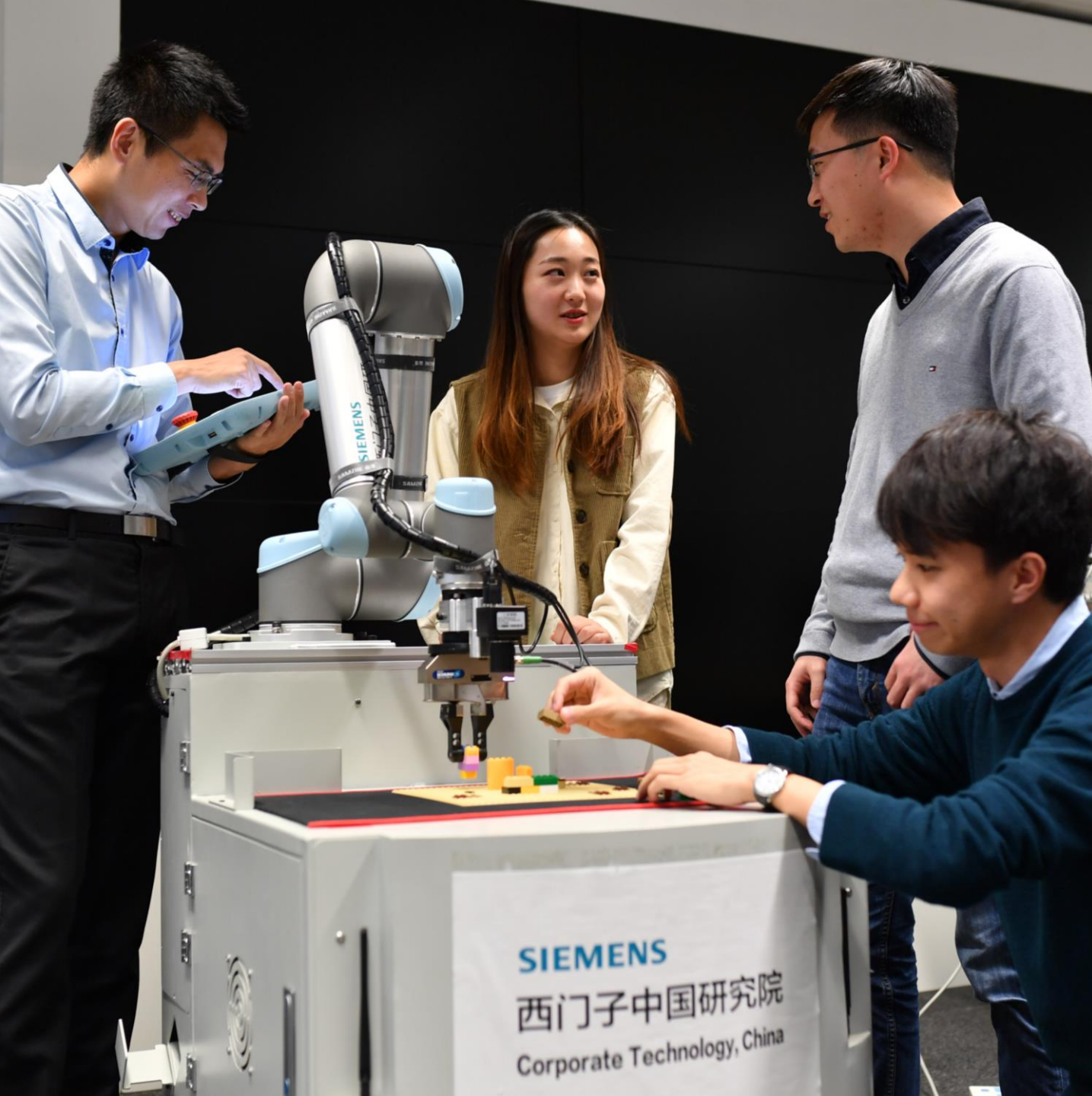
Siemens Healthineers launched the “One-stop Intelligent Cath Lab Incubator from Scratch” program in China. With its advanced products and integrated services, Siemens Healthineers provided Baicheng Municipal Hospital in Jilin Province with a comprehensive solution of construction, operation and development of cath labs.

A photograph of two surgeons in an operating room. They are wearing blue surgical caps, masks, and green scrubs. They are positioned on the left side of the frame, looking towards the right. In the background, there is a large Siemens medical device, likely a C-arm, which is covered in clear plastic. The room is brightly lit with overhead surgical lamps.

*“ Thanks to Siemens Healthineers’ Intelligent Cath Lab Incubator Program, we started from zero and built a Digital Subtraction Angiography cath lab that represents the state of the art.*

Wang Dun  
Principal of Baicheng Municipal Hospital





SIEMENS

## We drive innovation – be local, be global and be open

Siemens develops the most promising products and solutions in China, for China and the world. We drive innovation with focuses on R&D of data analytics and AI, industrial IoT, cybersecurity, simulation and Digital Twin, autonomous robotics, etc.

21

R&D hubs

>5,000

R&D & engineering staff

>13,200

active patents and patent applications

\*As of fiscal 2019 (including Siemens Energy).



# Focus areas of research and development

SIEMENS

Additive manufacturing	Autonomous robotics	Blockchain applications	Connected (e)mobility	Connectivity and edge
Cybersecurity	Data analytics, artificial intelligence	Distributed energy systems	Energy storage	Future of automation
Materials	Power electronics	Simulation and Digital Twin	Software systems and processes	



Co-create digital future of Greater Bay Area

## Contribute to Hong Kong-Zhuhai-Macao Bridge

Siemens' intelligent control systems and fire alarm systems ensure comfortable, safe and smooth traffic environment in the 6.7-km-long subsea tunnel of Hong Kong-Zhuhai-Macao Bridge.

Siemens is the strategic partner for the Guangdong-Hong Kong-Macao Greater Bay Area. We support development of the Area with focuses on enabling clean energy, developing digital manufacturing, building smart city cluster, driving innovations and nurturing talents.

Siemens is the right partner for BRI


## Enable TYHI to mine gold in extreme environment

Siemens provided robust wide-temperature PLCs for Taiyuan Heavy Industry (TYHI), supporting its rope shovels to excavate gold mine in Russia. Reliability of electrical equipment is essential to productivity of gold mining.

To support Belt and Road construction, Siemens cooperates with Chinese enterprises that are stepping onto the global stage.

## >100

Chinese companies worked with Siemens to explore opportunities in over 100 countries and regions across six continents by fiscal 2019.\*



*“ Thanks to our partnership with Siemens, we have got not only reliable products and solutions, but also a sense of trust for the future.”*

Yue Haifeng  
Engineer at the Technology Center  
Taiyuan Heavy Industry Co., Ltd.

\*This data includes Siemens Energy.



## Nurture digital talents

Siemens partners with the Ministry of Education to jointly foster digital talents for the future. The company also collaborates with universities and vocational schools in building of labs, teachers training, engineering textbooks and scholarships.

**>90**

universities and research institutes in cooperation with Siemens on over 770 R&D projects in China by fiscal 2019.\*

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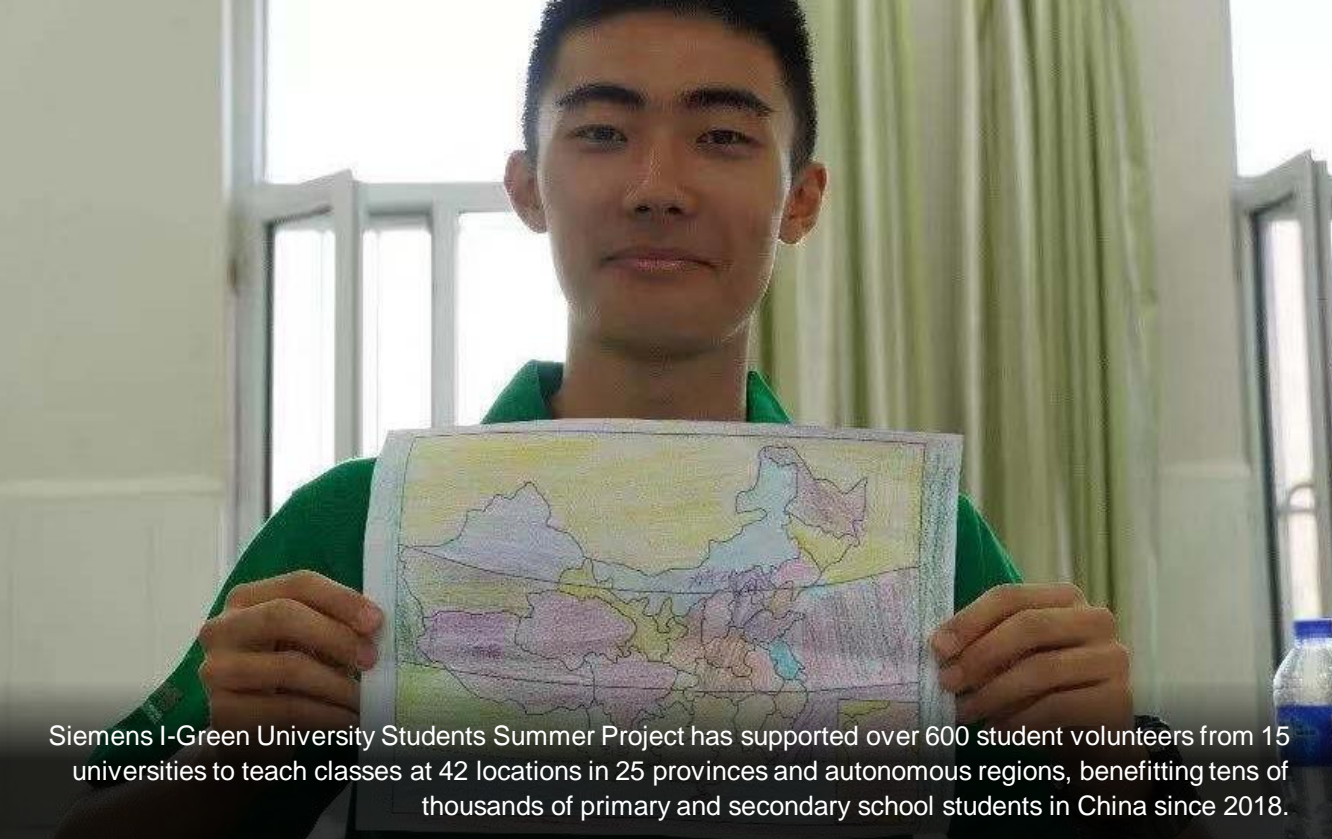
**~60,000**

innovative engineering talents nurtured through “Siemens Cup” China Intelligent Manufacturing Challenge for 14 years.

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\*This data includes Siemens Energy.





Siemens I-Green University Students Summer Project has supported over 600 student volunteers from 15 universities to teach classes at 42 locations in 25 provinces and autonomous regions, benefitting tens of thousands of primary and secondary school students in China since 2018.



**Access to education:** Siemens I-Green Education Program has been rolled out at 11 schools of migrant children in 10 Chinese cities, helping over 24,000 migrant children increase awareness of environment protection and scientific innovation since 2009.

## Our commitment to corporate social responsibility



**Access to technology:** Siemens helped upgrade and retrofit power distribution systems of Yangpo Village in Guizhou province to ensure electrical safety of the traditional village.



**Sustaining community:** Siemens provides social assistance to disadvantaged groups, supports development of NGOs, and provides immediate technological and humanitarian assistance in case of natural disasters.



## Integrity sets us apart

Siemens has been achieving high rankings in Dow Jones Sustainability Index in the category of “Compliance” since 2009.

Siemens adheres to the highest ethical and moral standards in doing business. Only clean business is Siemens business.

## >16,000

employees of Siemens in China participated in the web-based trainings of “Siemens Business Conduct Guidelines” in fiscal 2019. \*

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\*This data includes employees from Siemens Energy and excludes employees from Siemens Gamesa and Siemens Healthineers.

## Employer of choice

Siemens attracts and develops talents by encouraging them to take full ownership of self-learning and career development and fostering high-performance culture.

For seven consecutive years, Siemens China has been No.1 among Industrial Engineering companies on the list of Most Attractive Employers in China by Universum.





# Transform the everyday!

Siemens Ltd., China

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Company Hotline: 400 616 2020

For further information, please visit:  
[www.siemens.com.cn](http://www.siemens.com.cn)

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