



Siemens press conference automatica 2018

Munich | June 20, 2018
Digital Enterprise – Implement now!

Digital Enterprise – Implement now!

Ralf-Michael Franke | CEO Factory Automation
Dr. Wolfgang Heuring | CEO Motion Control
Armin Grünewald | Business Development PLM

**Digitalization
opens up
new potential!**



**Machine builder:
30 percent less
engineering time**

**Machine user:
Down to
lot size one**



**Integration trend of robots in
machine building (VDMA)**

**Robot and handling integration
into control technology**

Why at the automatica?

**Optimize the production
with the Digital Enterprise**

**Simulation of machines and lines
before real commissioning**

Manufacturing companies today have to face central challenges

SIEMENS
Ingenuity for life



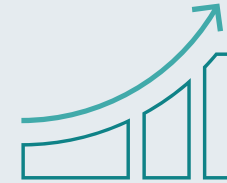
Speed



Flexibility



Quality



Efficiency

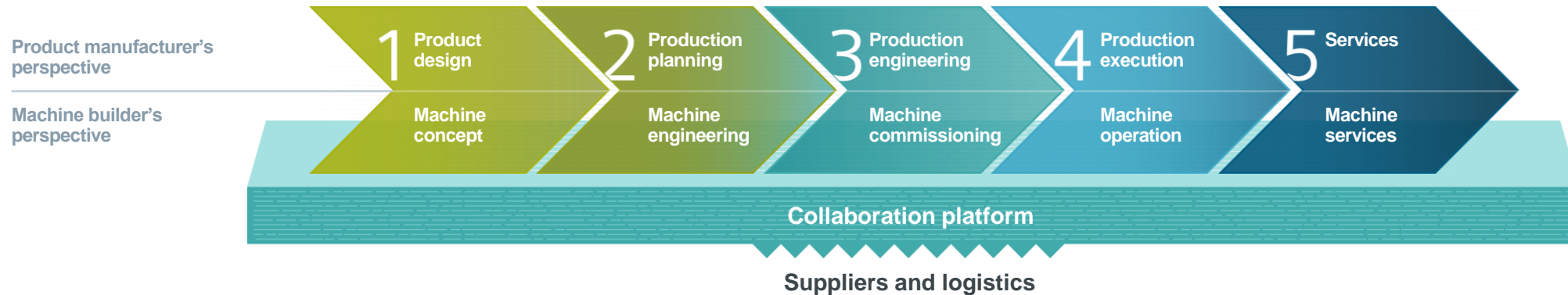


New business models



Security

Siemens holistic approach to integrating, and digitalizing the value chain



For manufacturer and machine builder

It doesn't matter where you start

Brownfield or greenfield

Generate a powerful Digital Twin of the entire value chain



Predict product and production performance

Reduce the number of physical prototypes

Ensure you've met customer requirements

How?

Digital Twin of the Product



Digital Twin of the Product

Integrated CAD/CAE/CAM solution

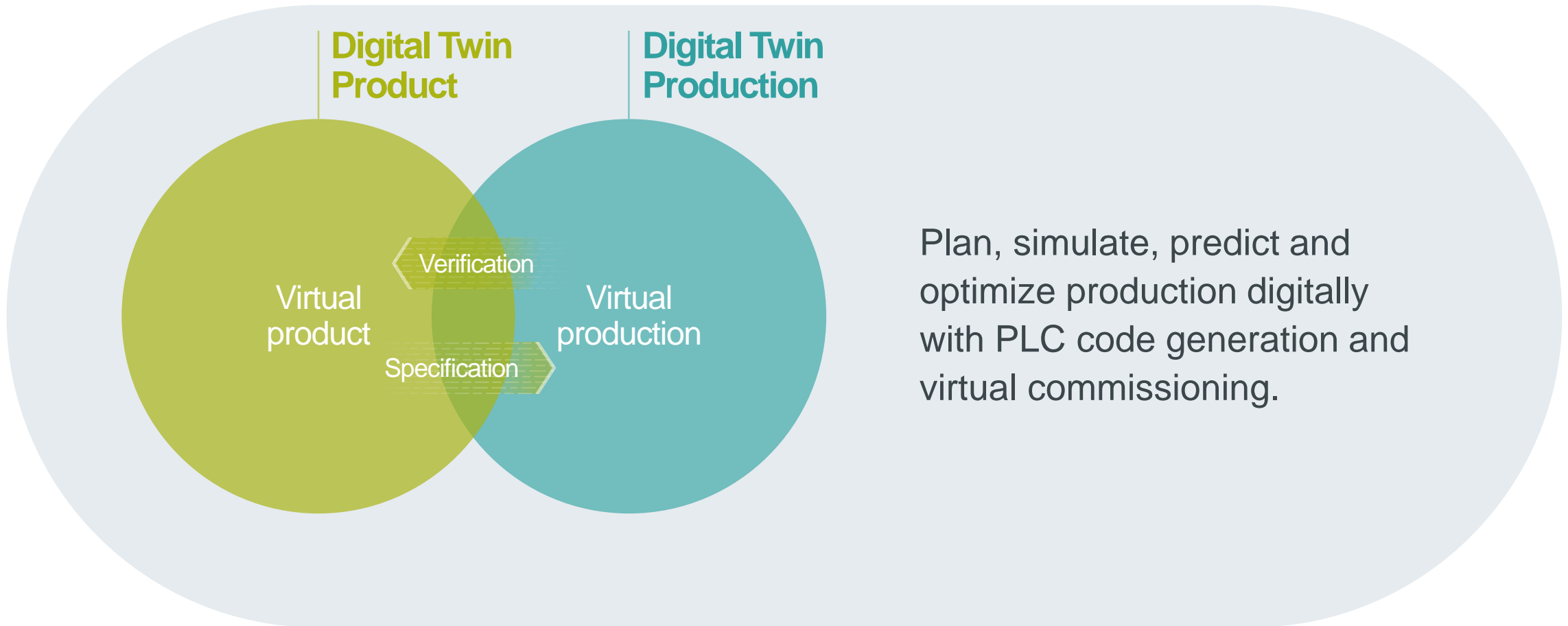


Perfect your product in the virtual world

Design, simulate and validate your product in a virtual environment



Digital Twin of the Production

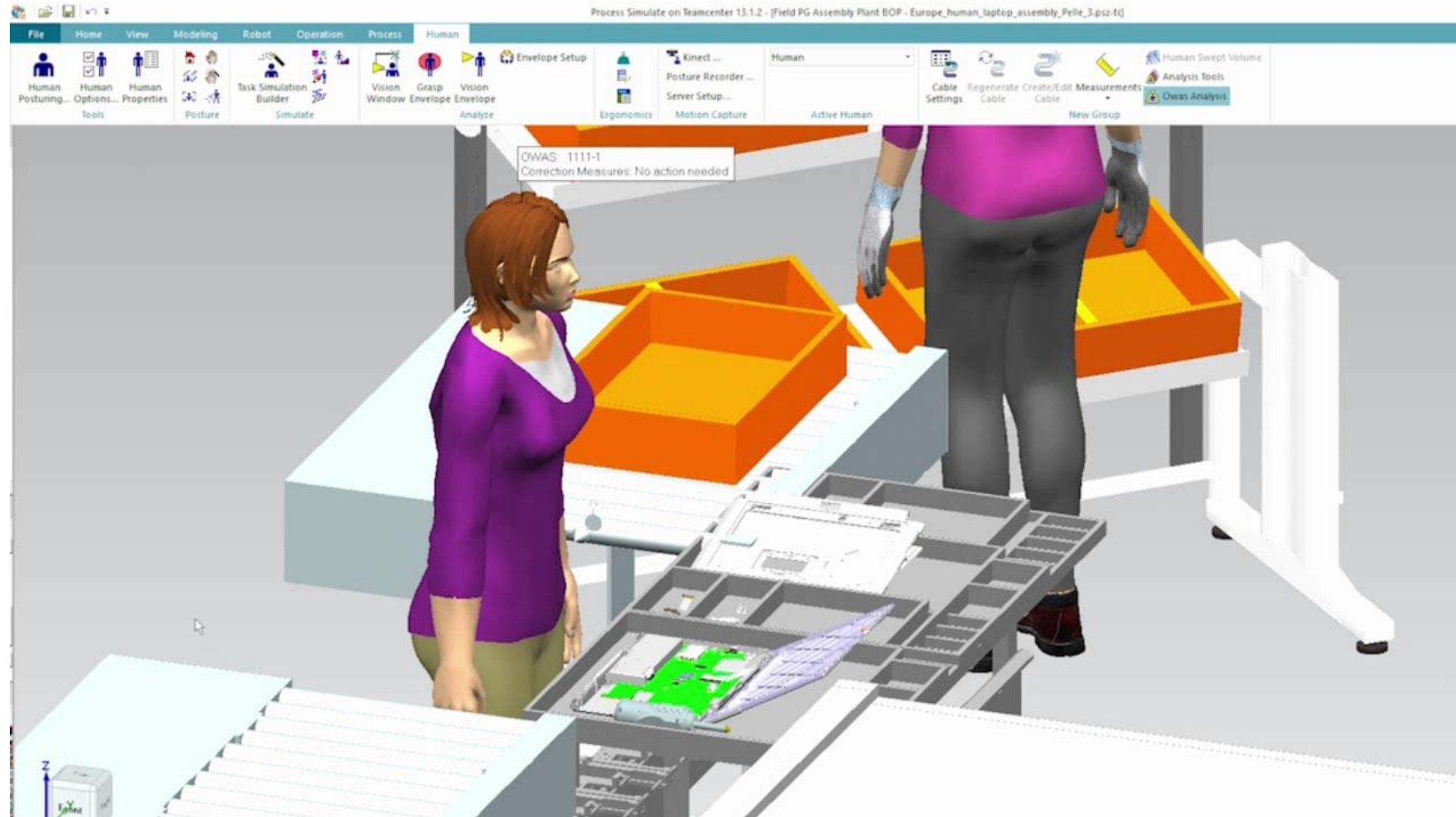
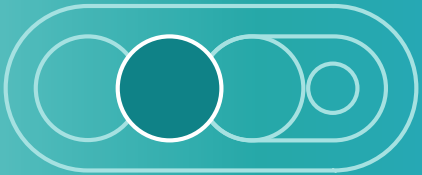


Digital Twin of the Production Assembly Planning

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Simulate
working
conditions
for humans

Tecnomatix
Process Simulate

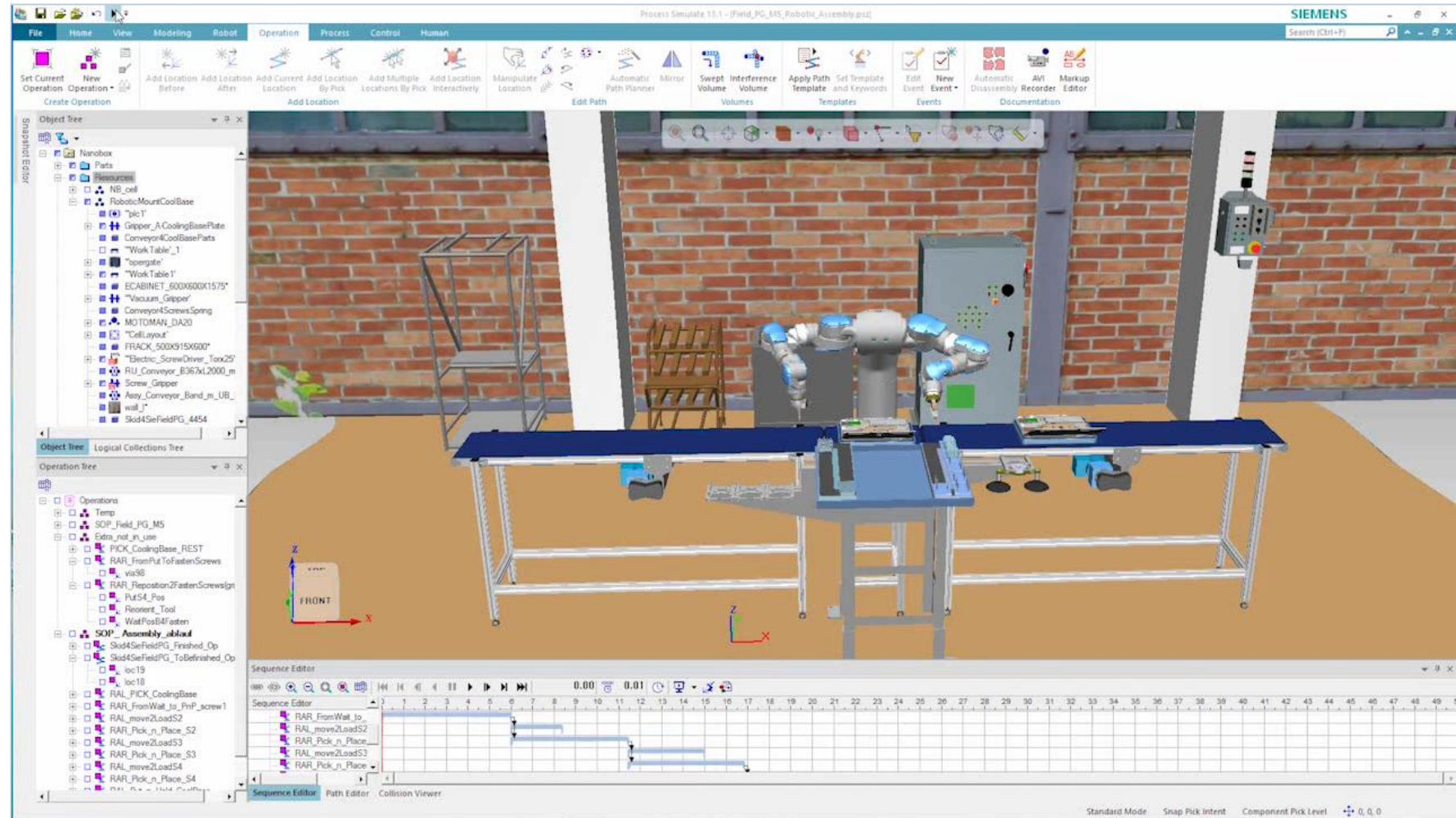


Digital Twin of the Production Assembly Planning

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Simulate work
processes
for robots

Tecnomatix
Process Simulate



Innovation

Merging the virtual with the real world

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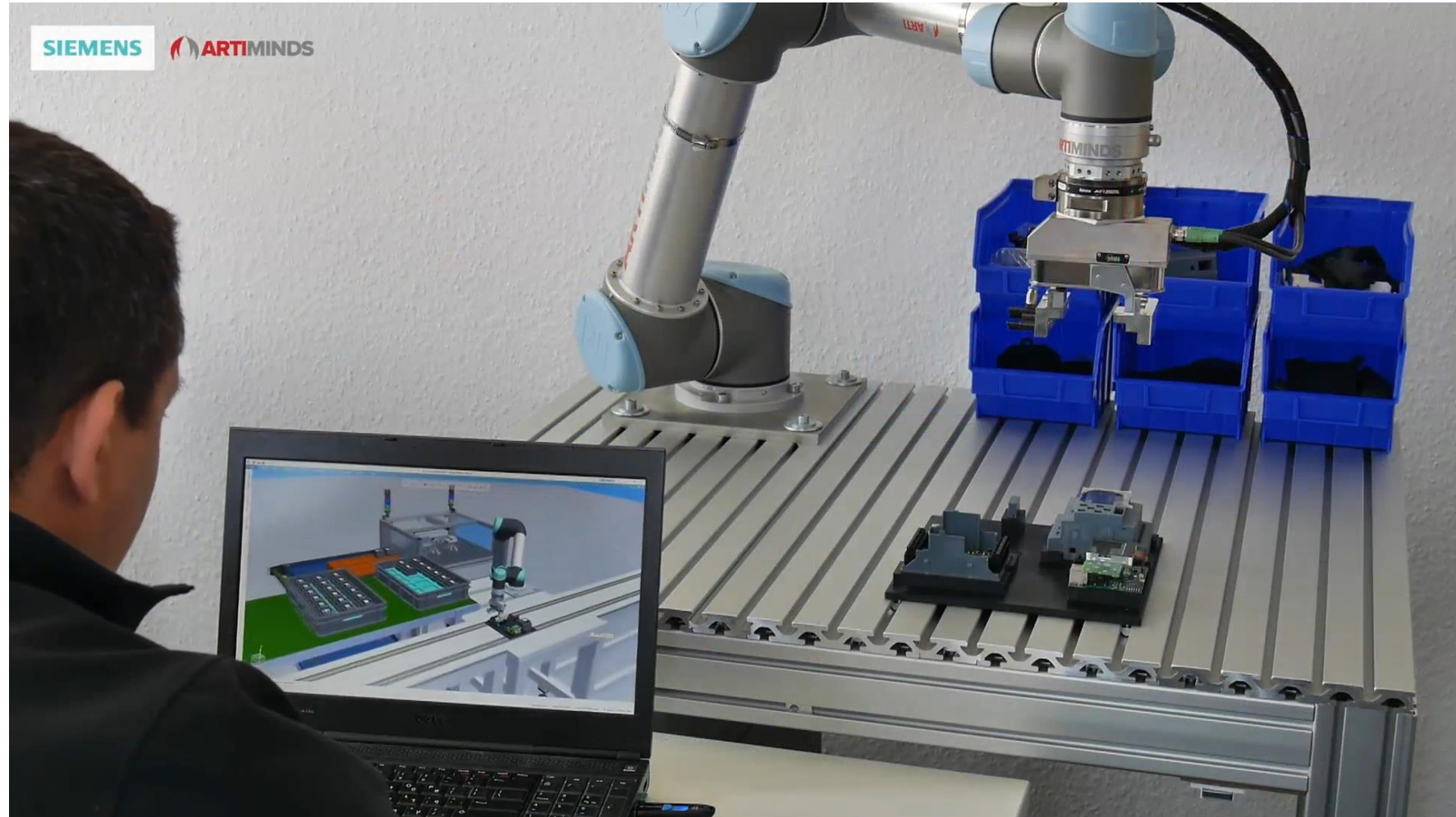
Smart Assembly Robotics

Force sensing/
vision robotics

Task-based programming

Smooth transition from
manual to robotic

End to end solution



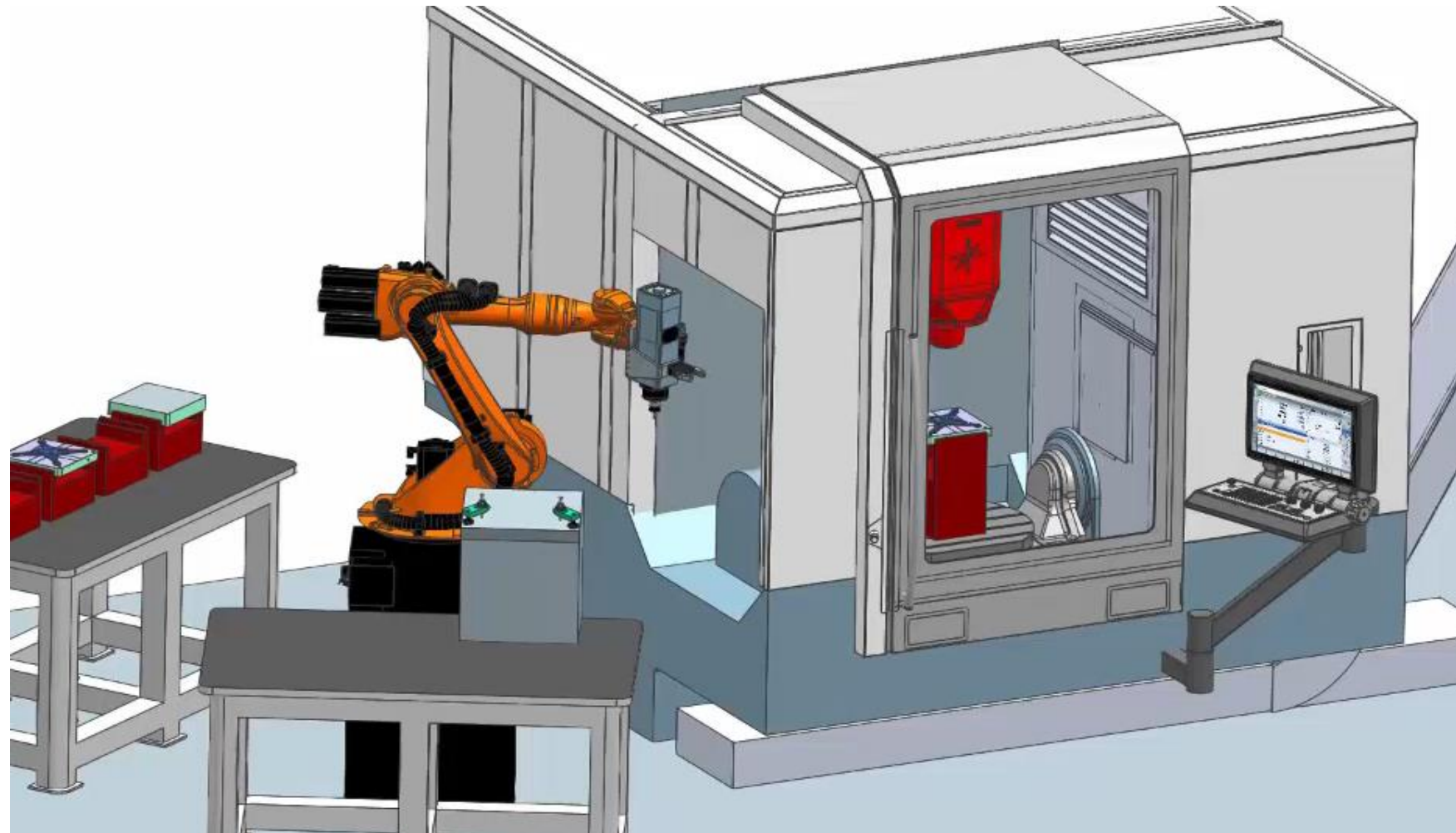
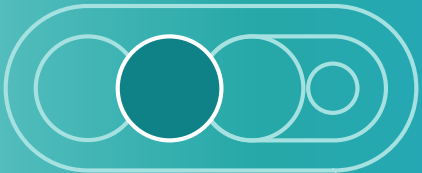
Digital Twin of the Production

Part Manufacturing Planning

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Robot and
handling
integration
into control
technology

NX CAD/CAM/CMM
TC Manufacturing



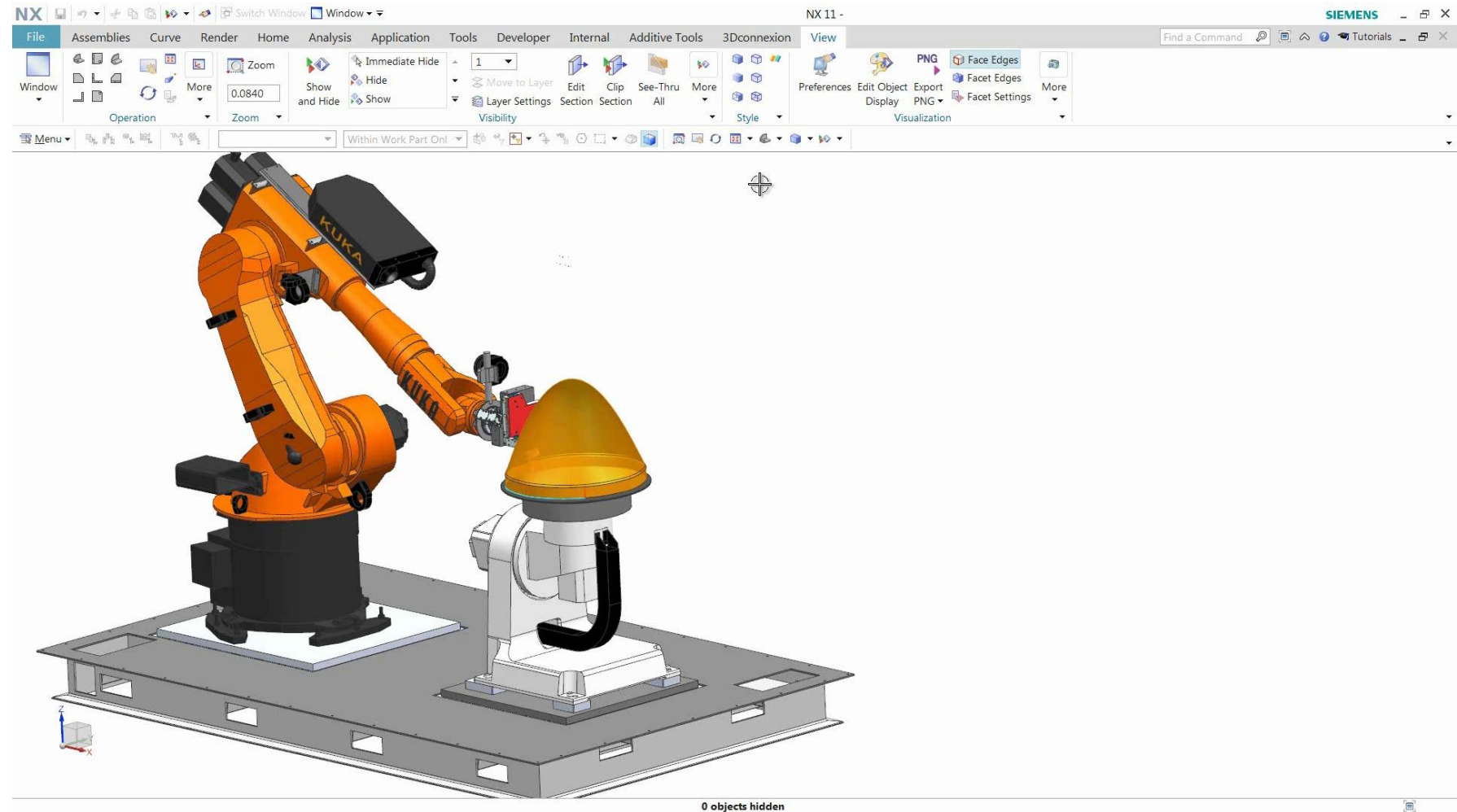
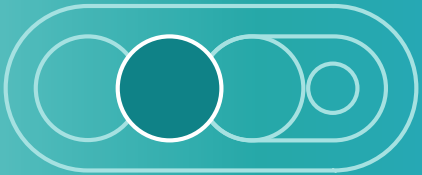
Digital Twin Production

Siemens and Stratasys collaboration



Simulate
revolutionary
designs with
Additive
Manufacturing

NX CAM Robotics and
Multi-axis deposition

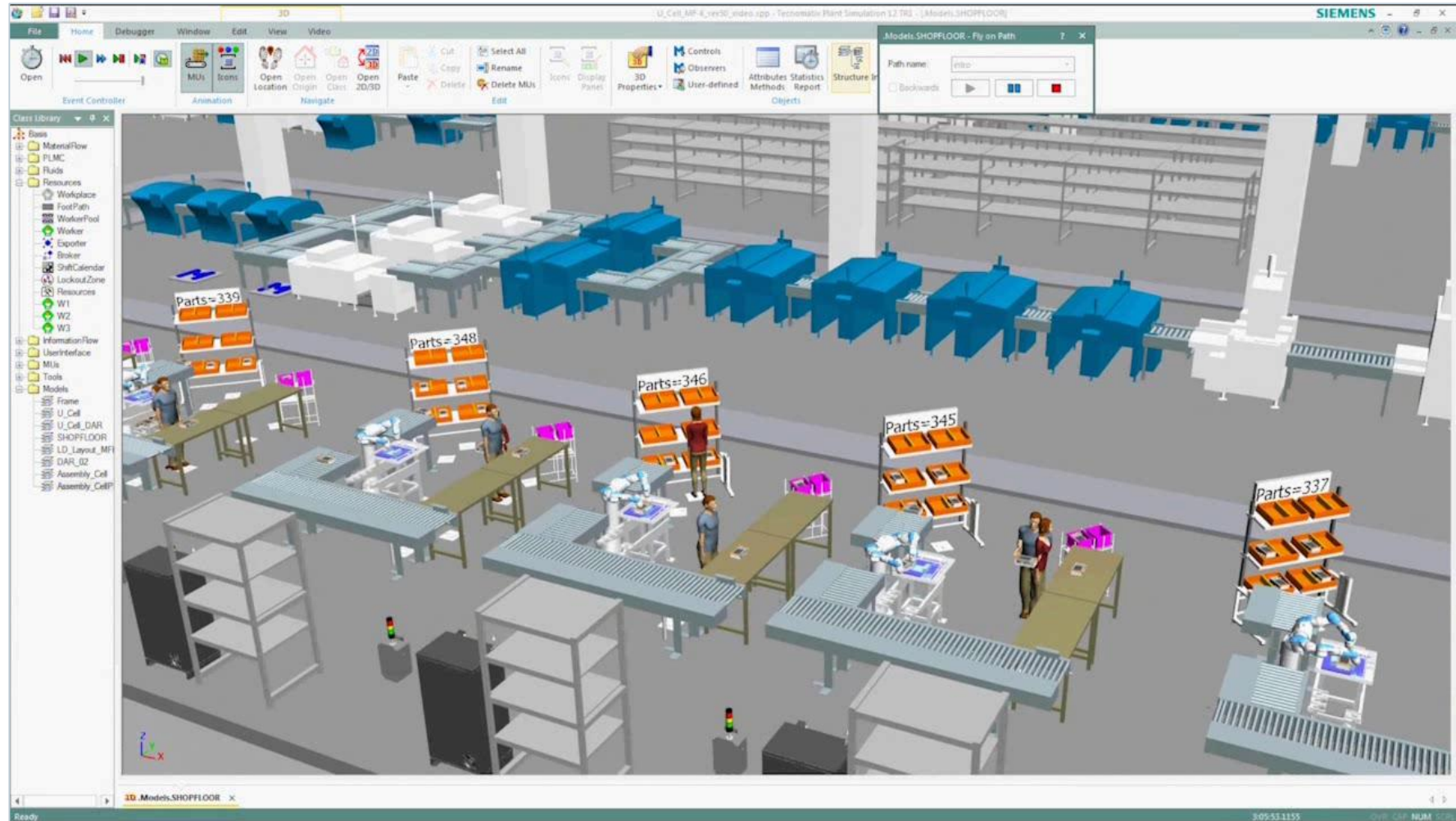
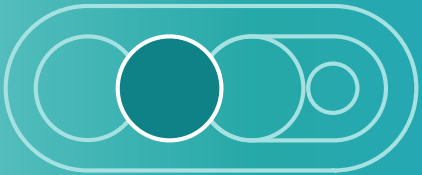


Digital Twin of the Production Factory Simulation

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Simulate and
optimize your
production
processes

Tecnomatix
Plant Simulation

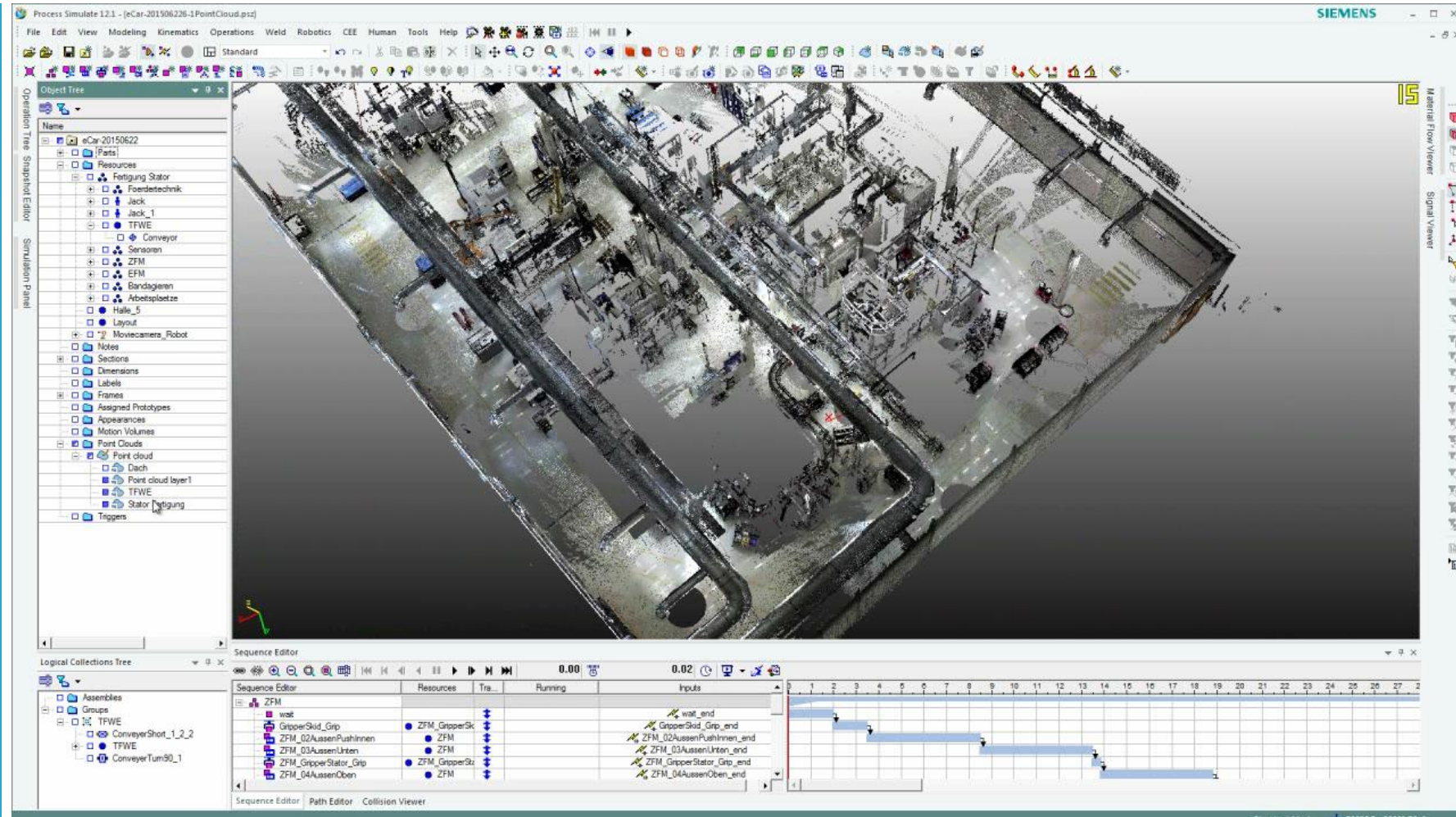


Digital Twin of the Performance Factory Simulation

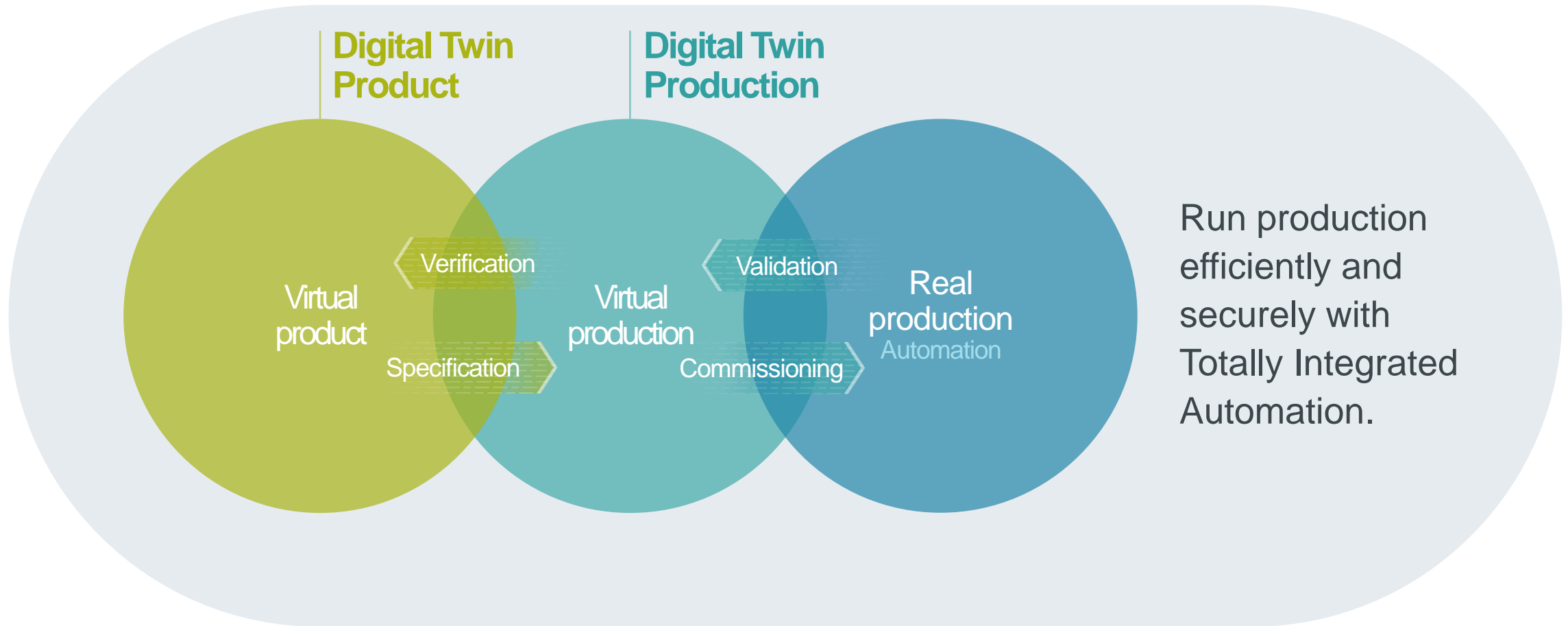
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Simulate and
optimize your
production
processes

Tecnomatix
Plant Simulation



The most holistic Digital Twin

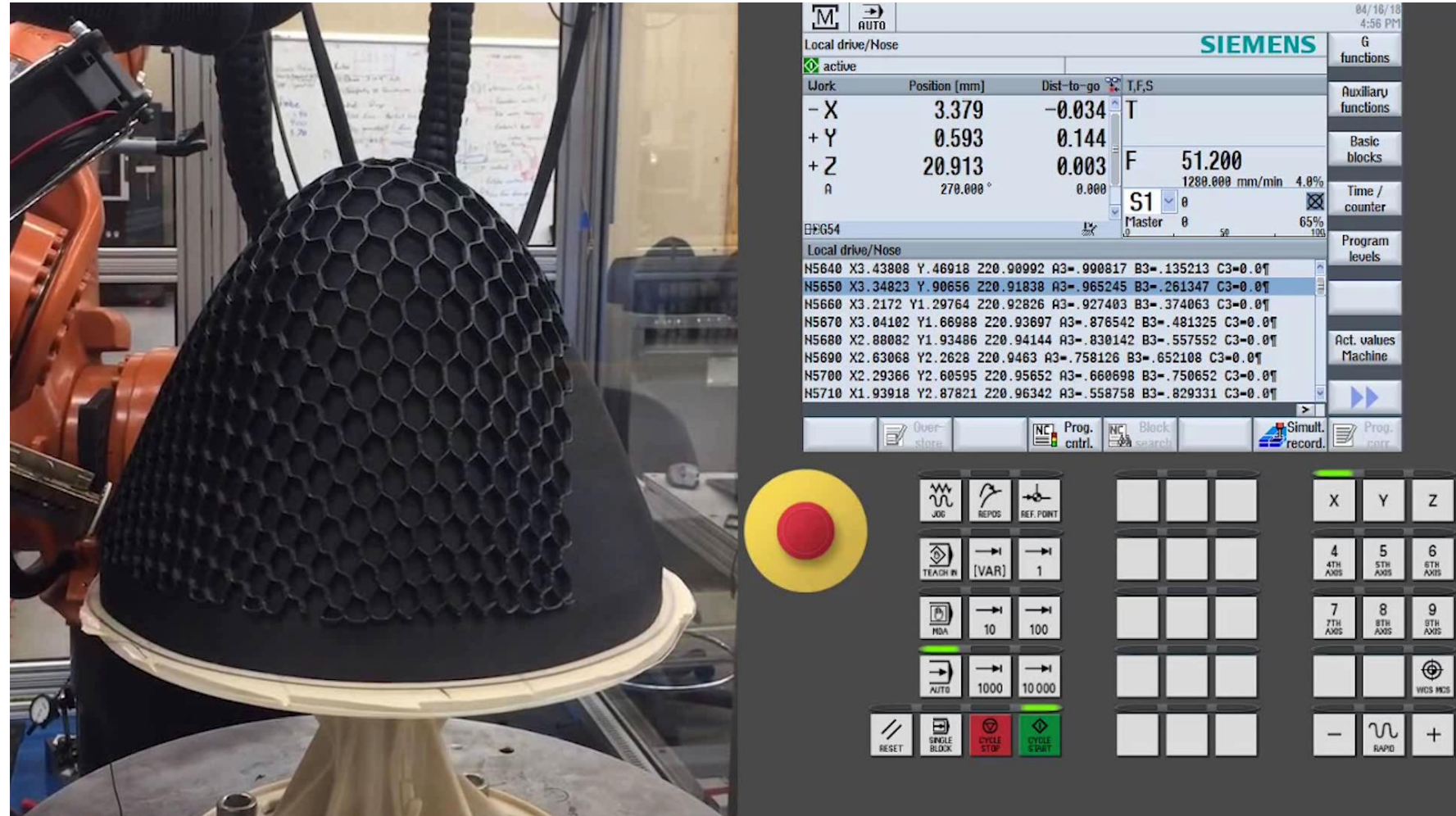
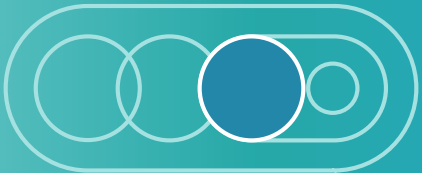


Digital Twin Real production

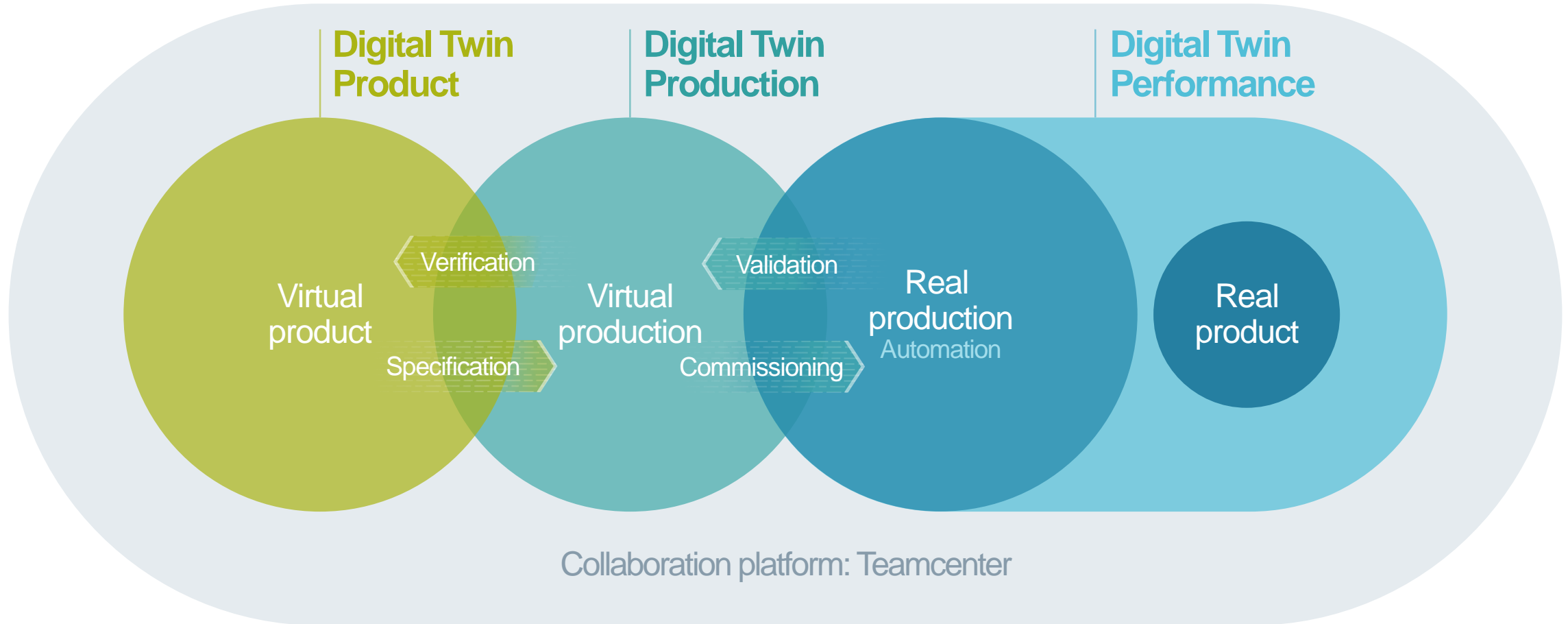
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Realize
revolutionary
designs with
Additive
Manufacturing

Robot control with
SINUMERIK and **SIMATIC**



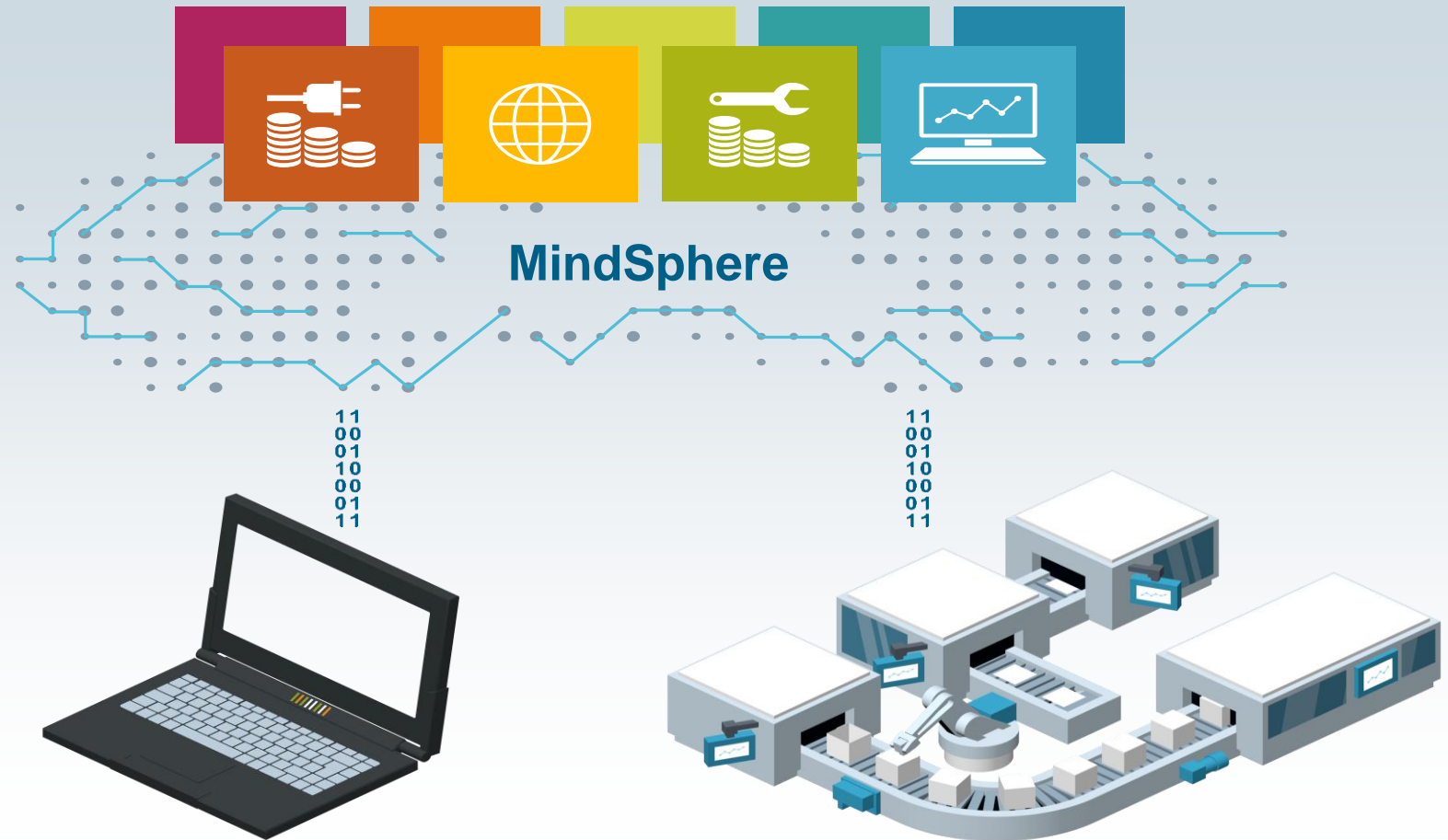
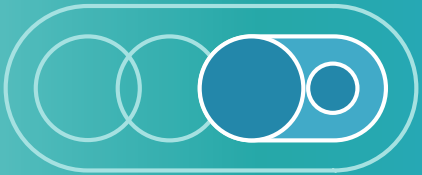
Digital Twin Performance



Digital Twin Performance

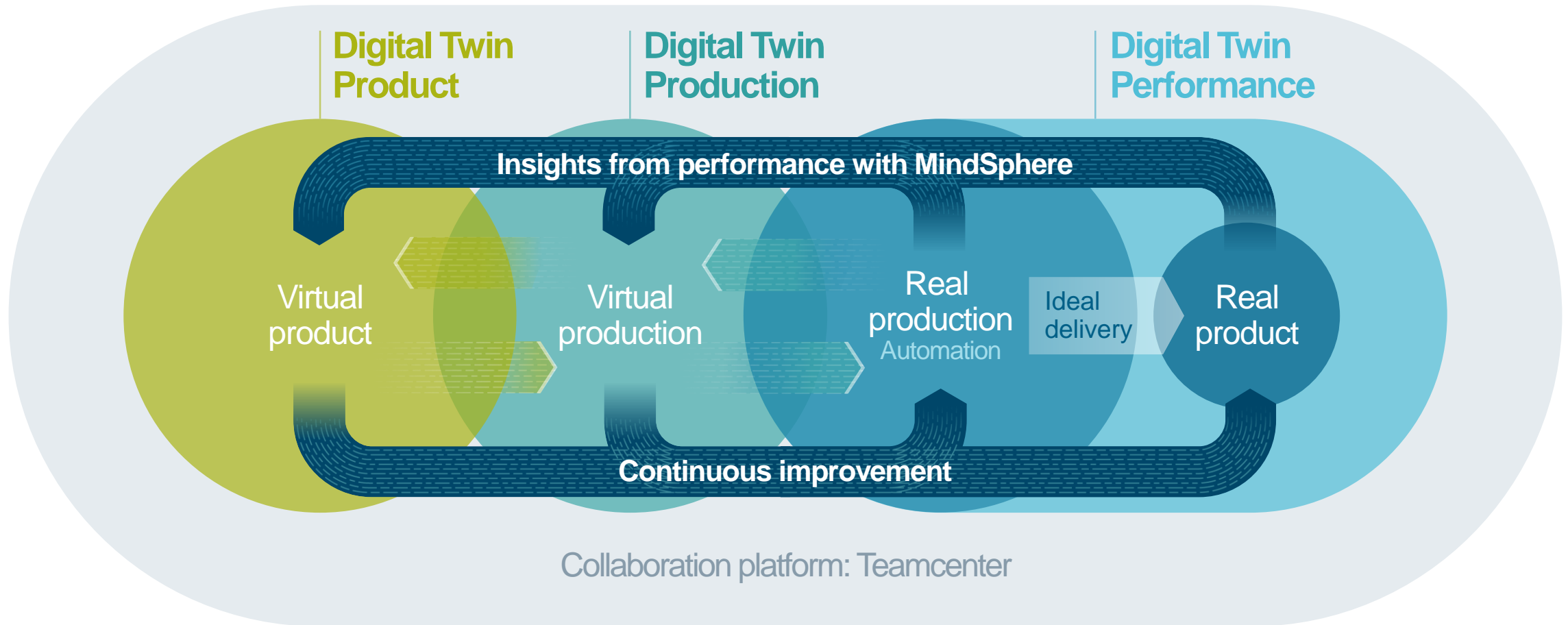
Analyze and
evaluate
product and
production
performance

MindSphere –
the cloud-based, open
IoT operating system



Continuously improve product and production in the real world

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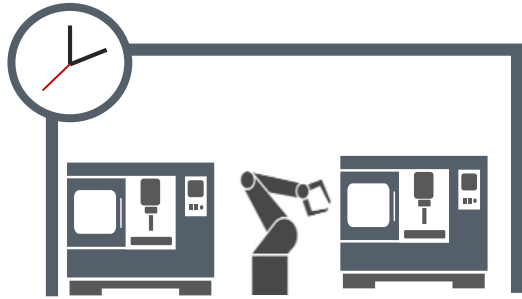


Robot integration

Use of robots – Manufacturing companies facing significant challenges

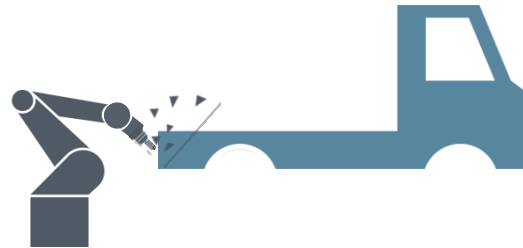
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More automation



Robots are increasingly replacing simple repetitive manual tasks

More flexibility



A robot's six degrees of freedom make it flexible for different applications

New machine concepts



The tight integration of the robot in or next to the machine allows the development of innovative machine concepts

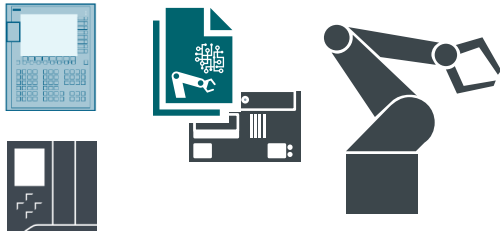
**Siemens offers multiple solutions
from entry level to a complete robot integration**

Scalable Siemens portfolio – Integration of robots into machine automation

Usability

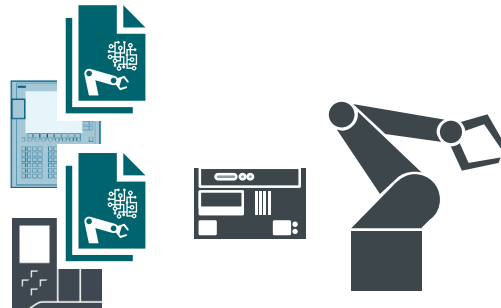
Signal coupling

- Separate controller, separate engineering tool
- Communication via I/O interface
- Separate HMI device



Program integration

- Commands via Siemens controller
- Complete programming of Siemens engineering tool
- Single point of operation: Siemens HMI



Complete integration

- Single controller concept for automation
- Complete integration of kinematics
- Path control
- Digital twin available



Integration into Siemens portfolio

Scalable Siemens portfolio for machine tool applications – Robot integration with SINUMERIK Run MyRobot



Usability

Signal coupling

Run MyRobot/EasyConnect increases the degree of automation by reducing manual tasks



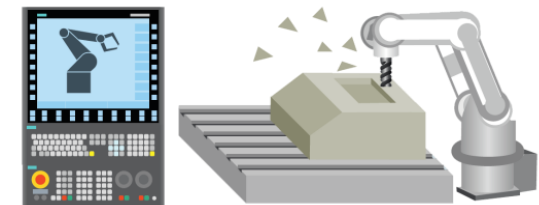
Program integration

Run MyRobot/Handling and /Machining enables flexibility in production without requiring comprehensive robot expertise



Complete integration

Run MyRobot/DirectControl for new machine concepts and manufacturing processes



Complexity of integration

Machining and handling of motors

Practical application in the Siemens electric motor production

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Flexibility in the manufacture of low-voltage motors through the use of soft- and hardware from Siemens

- Manufacturing planning and simulation of the assembly line and the robot cell with NX and Plant Simulation
- Handling and machining tasks (drilling and friction process) with SINUMERIK Run MyRobot

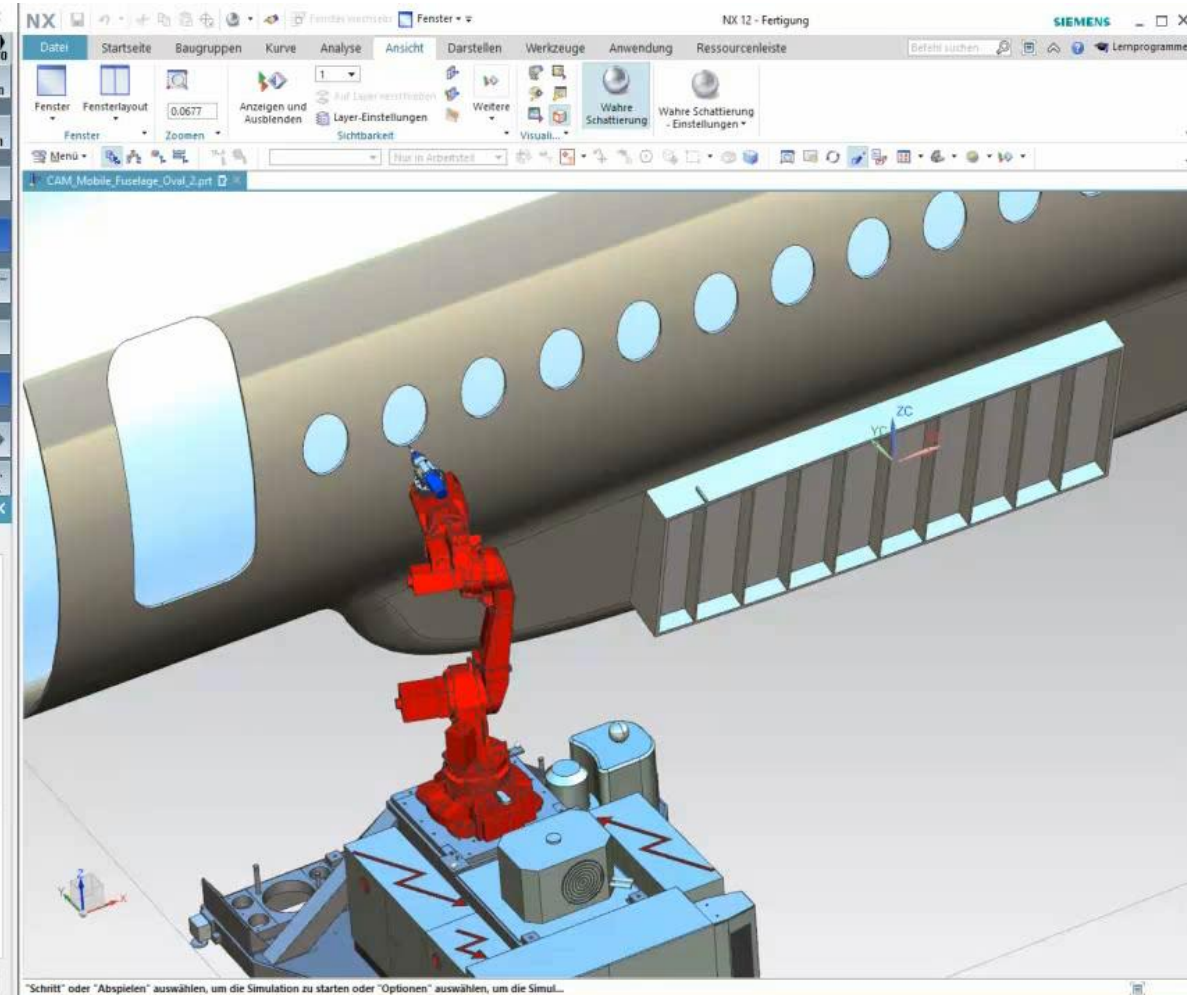


Highly flexible robotic application in the Aerospace industry

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Mobile machining of aircraft components with utmost precision

- Shorter development and production times by full integration of the CNC into the simulation (VNCK)
- Flexible, fully automated manufacturing concepts with highest level of quality and accuracy
- Thanks to the complete TIA portfolio with SIMATIC, SINUMERIK, SINAMICS, SIMOTICS



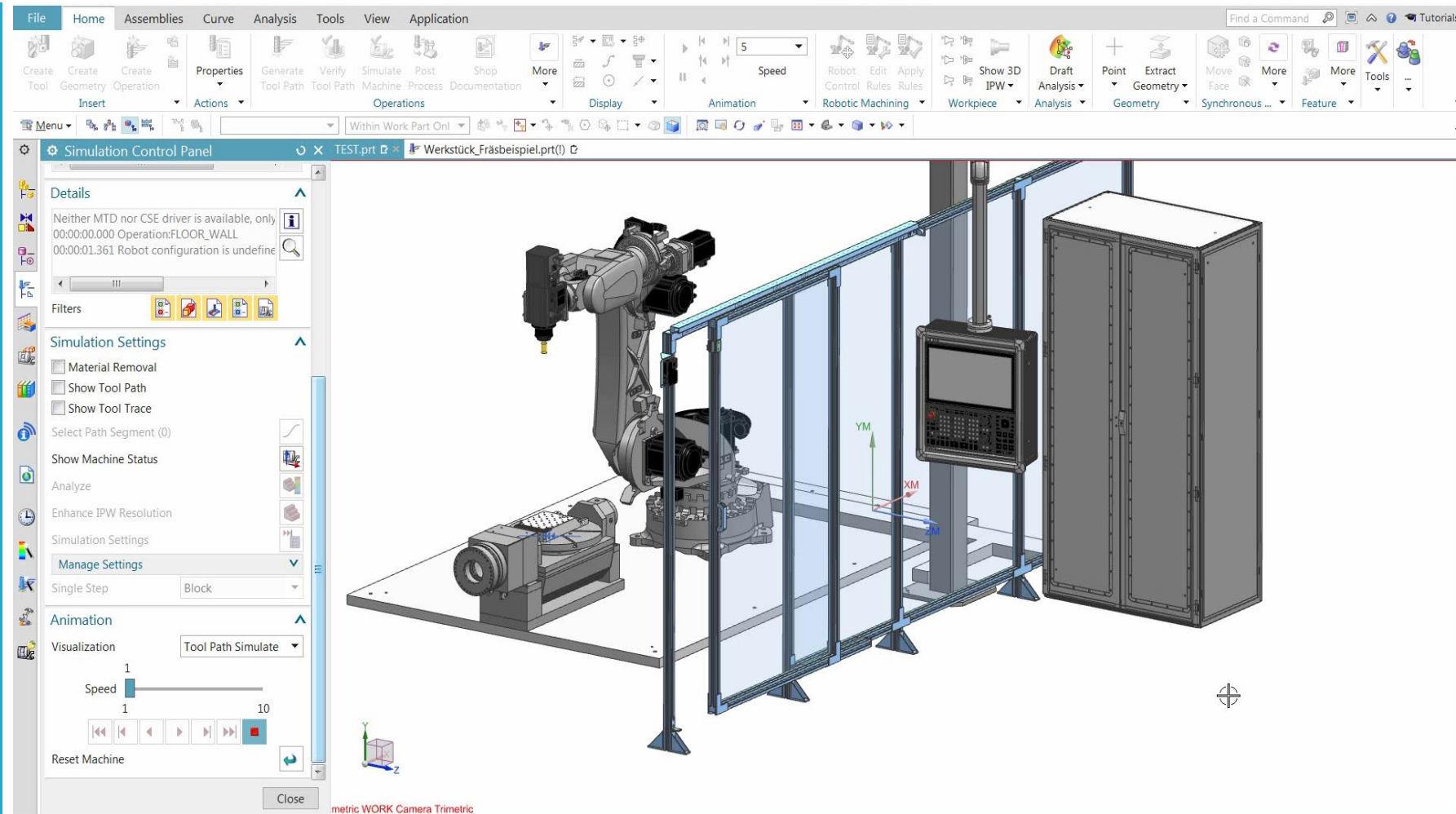
High-precision CNC robotics in additive and cutting application

Ultimate flexibility through material extrusion combined with milling

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Exploring upcoming manufacturing technologies like additive manufacturing with robotics

- Connecting the virtual and real worlds with the Digital Twins
- SINUMERIK CNC controlled Comau robot with printing and milling head shows hybrid application

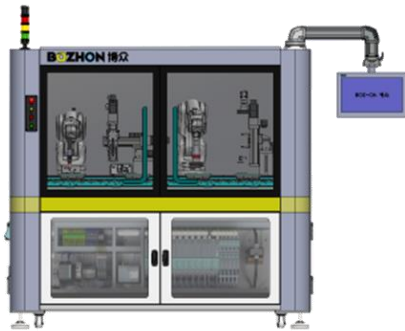


Virtual Commissioning

Highlight Showcase – Digital twins shorten time-to-market

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Machine Design



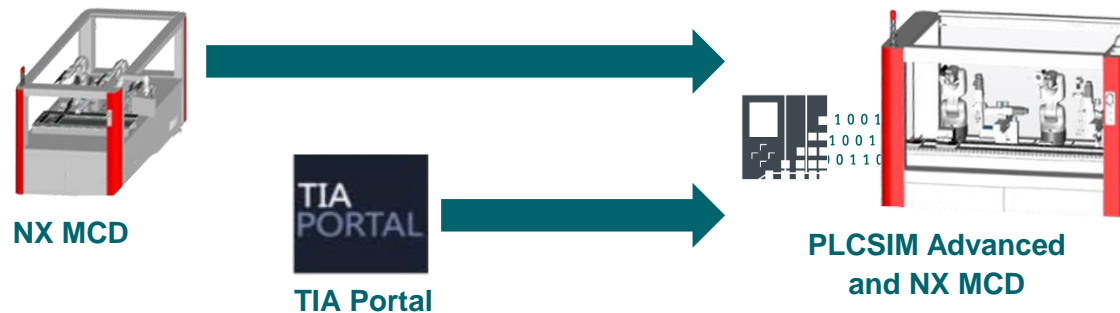
Machine Assembly



Real Commissioning

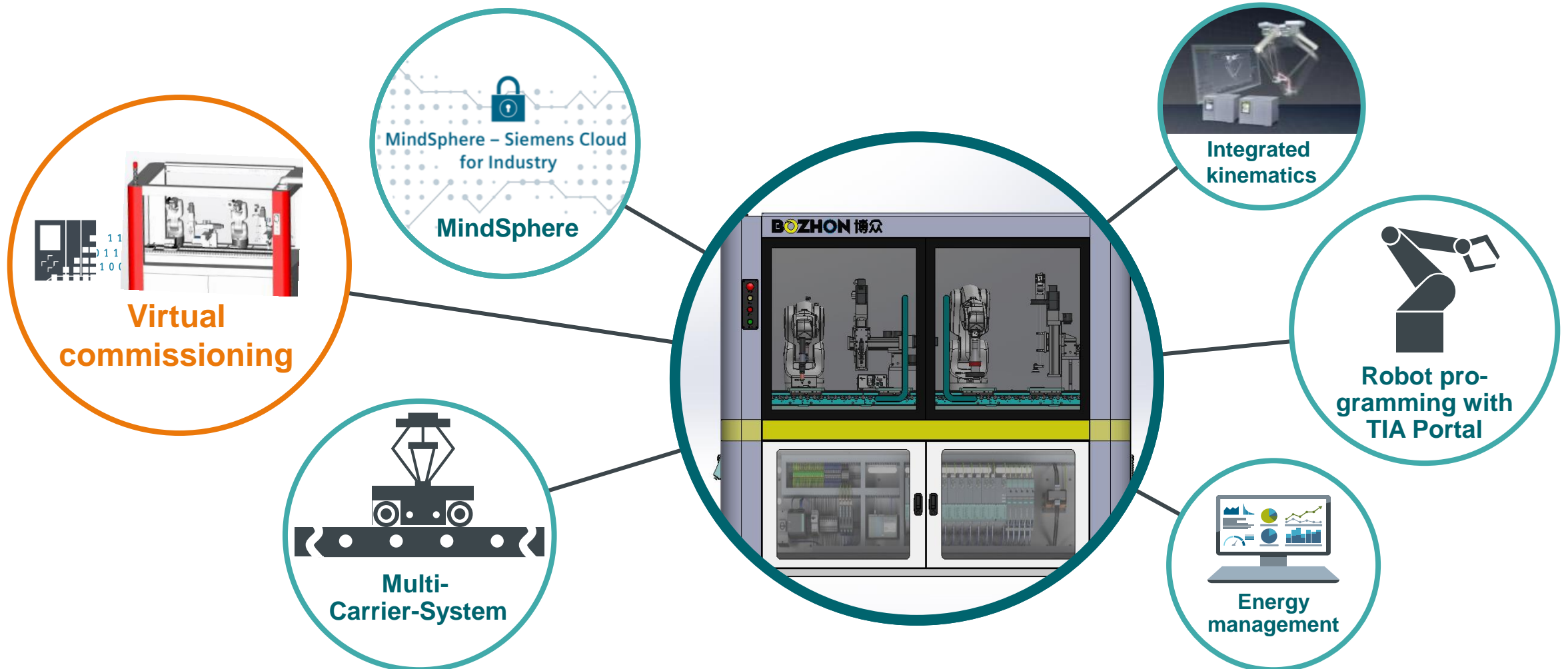


Engineering and Virtual Commissioning



automatica 2018 – Electronics Assembly Machine – Highlights

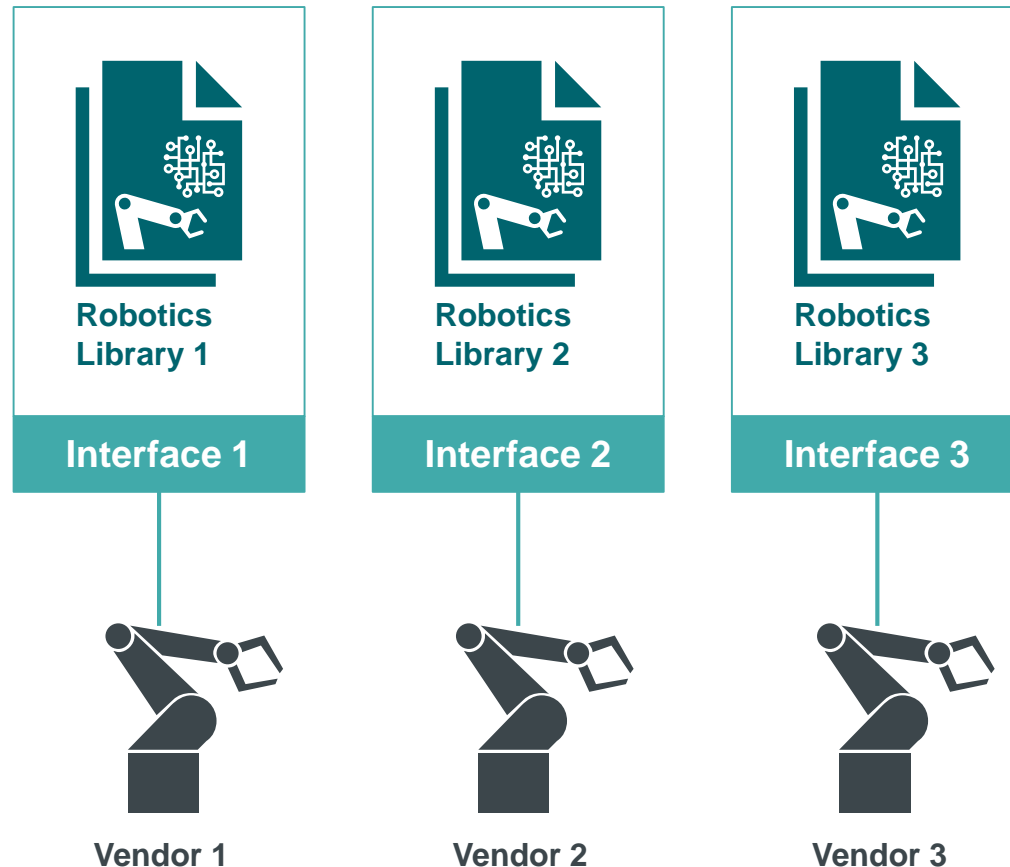
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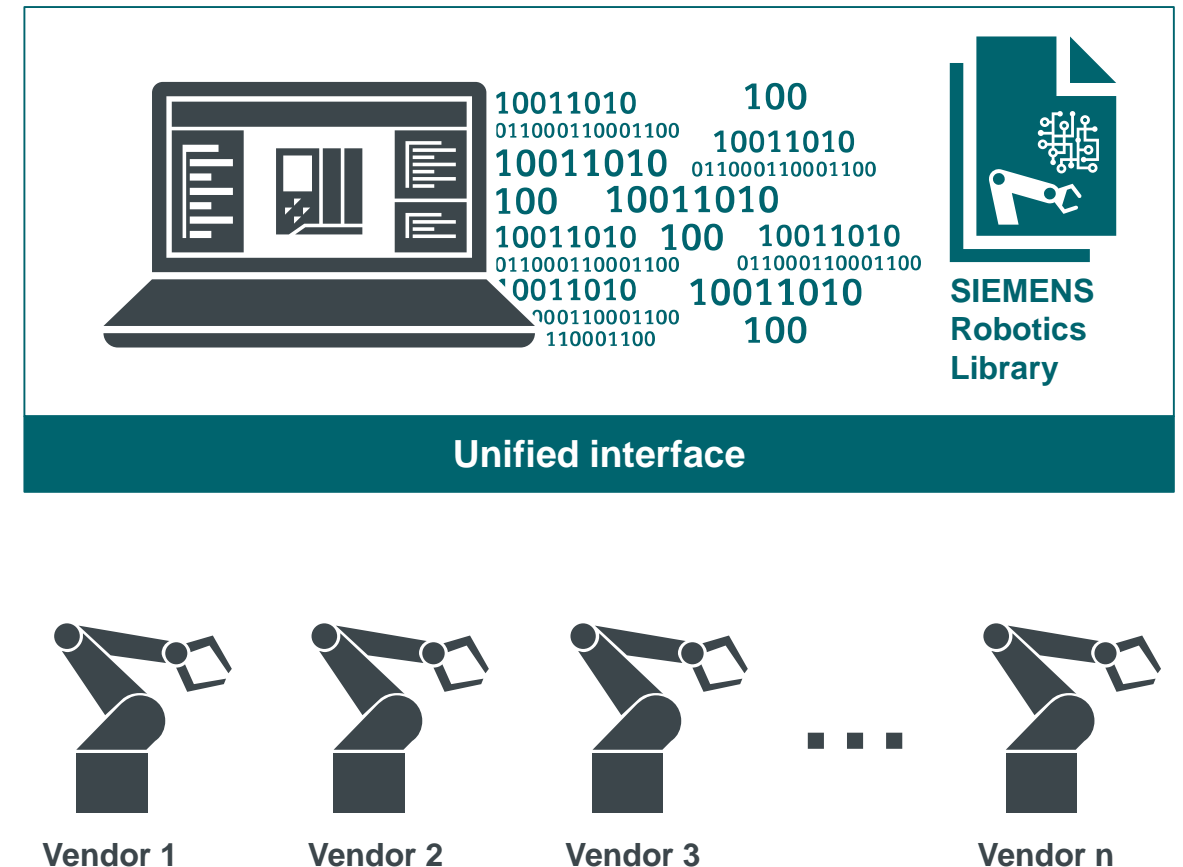
TIA Portal Robotics Library (PLCopen compliant) – Unified robot interface with flexible robot selection

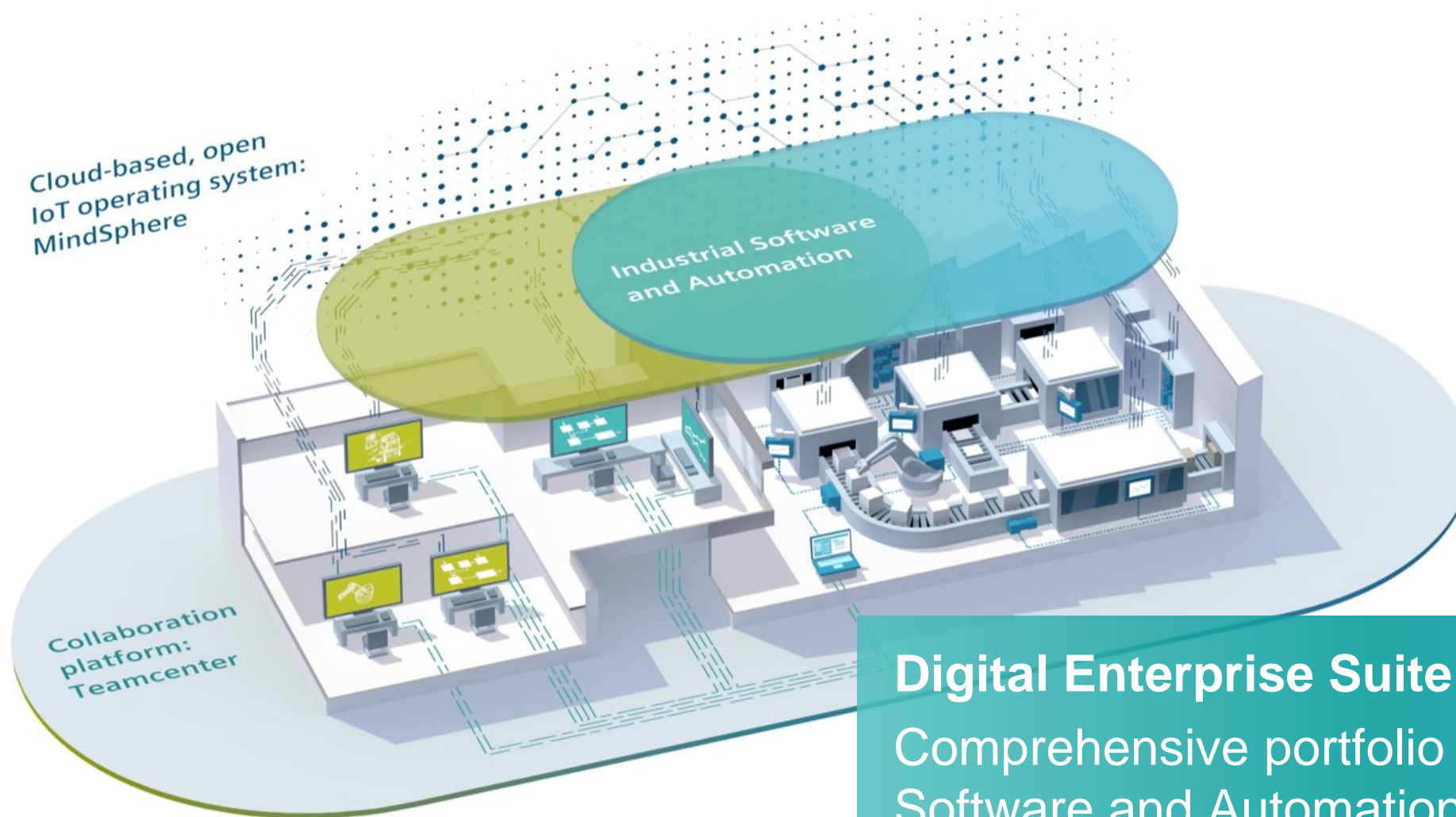


Today



Tomorrow





Digital Enterprise Suite

Comprehensive portfolio of Industrial Software and Automation inclusive seamless robot integration.

The member companies of MindSphere | World support the worldwide application and positioning of MindSphere



Shared activities of the organization

- Recommendations for requirements imposed on IoT operating system MindSphere
- International rollout of activities (next step Italy, ...)
- Expansion of member companies and user groups (16 further requests approved)
- Support in opening up new digital markets for new data-based business models

<https://mindsphereworld.de>

**Digital Enterprise –
Implement now!**



Q&A