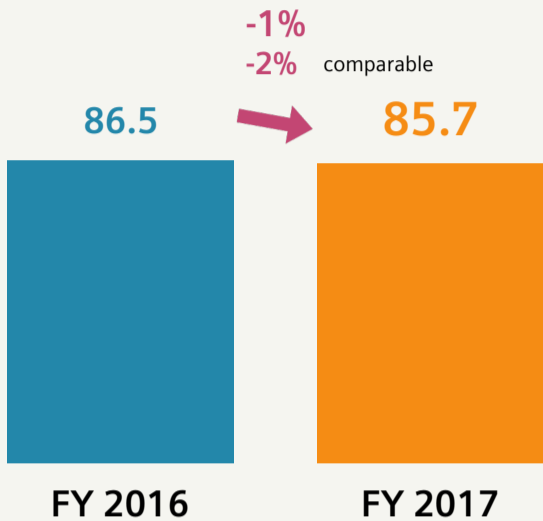


Key figures – Fiscal 2017

Orders and order backlog on a very high level

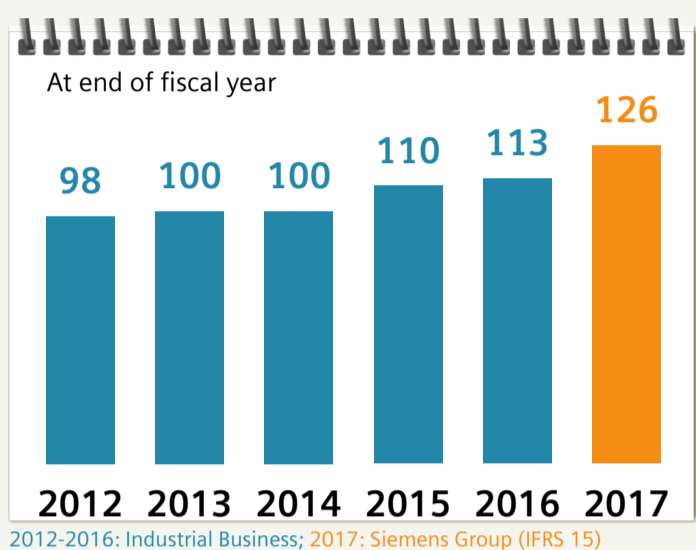
Orders

in billions of euros



Order backlog

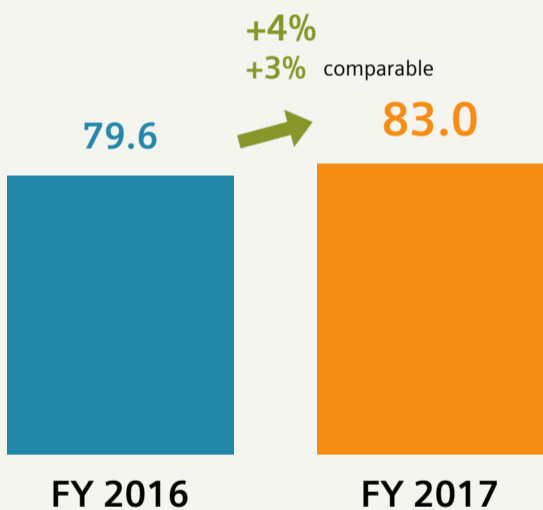
in billions of euros



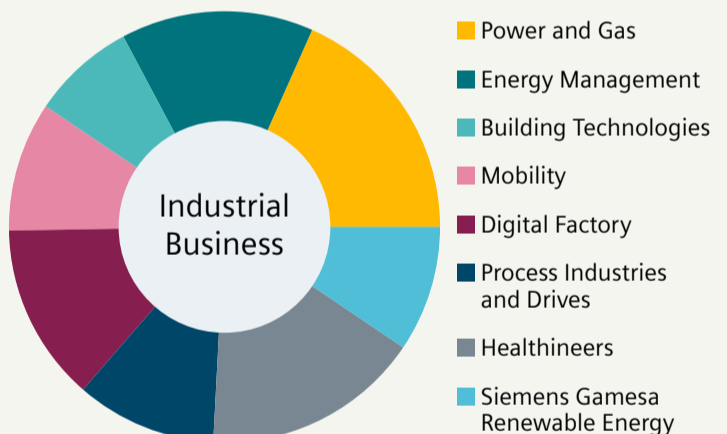
Broad-based revenue increase

Revenue

in billions of euros



Revenue distribution

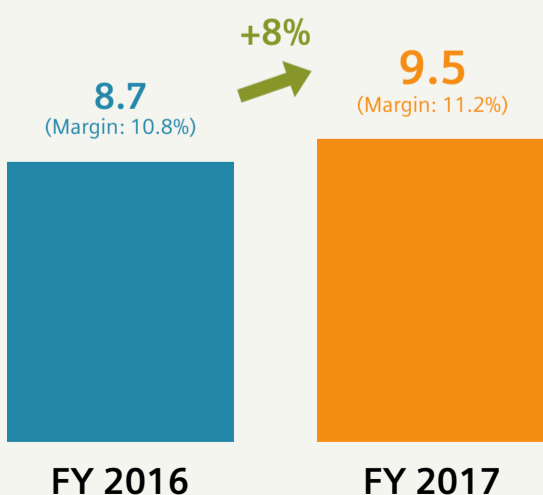


Revenue for Industrial Business includes neither Financial Services nor reconciliation to the Consolidated Financial Statements.

Profit climbs clearly, higher spending for innovation

Profit: Industr. Business

in billions of euros



Research and development

in billions of euros and percentage of revenue

