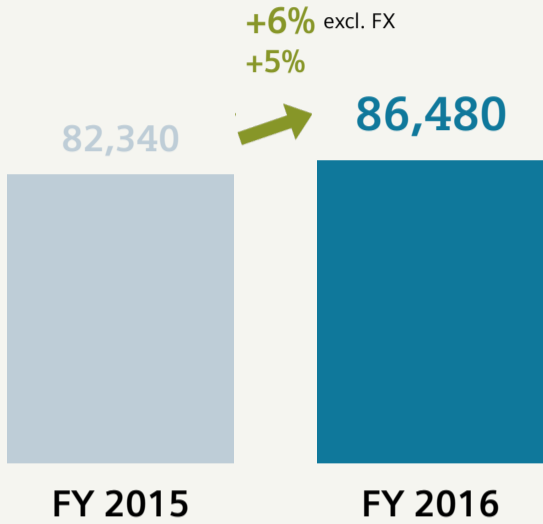


# Key figures – Fiscal 2016

## Orders and order backlog have increased

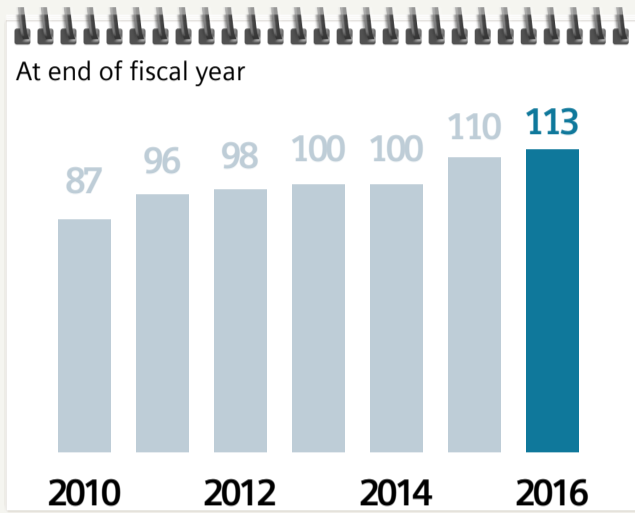
### Orders

in millions of euros



### Order backlog

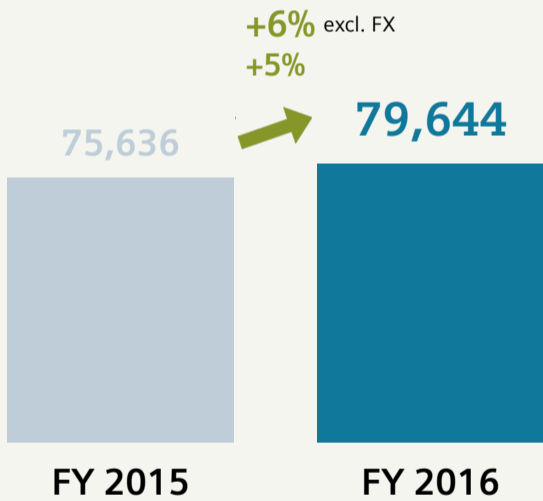
Industrial Business, in billions of euros



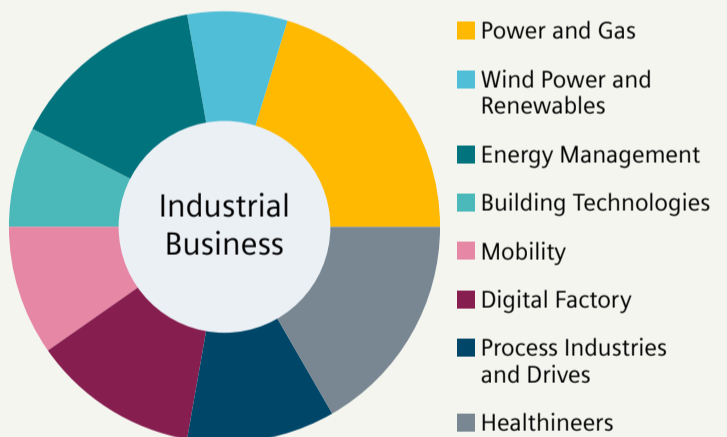
## Broad-based revenue increase, particularly at Power and Gas

### Revenue

in millions of euros



### Revenue distribution

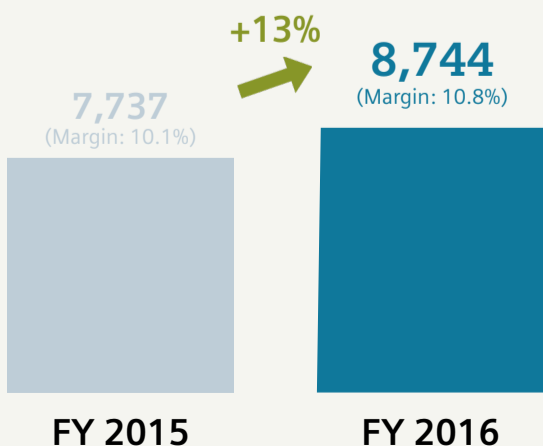


Revenue for Industrial Business includes neither Financial Services nor reconciliation to the Consolidated Financial Statements.

## Eight out of nine Divisions within their target margin ranges

### Profit: Industr. Business

in millions of euros



### Margins and target ranges

Profit margins (for Financial Services: ROE)

