Siemens 2014 – Headstart with strong Q4

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London, November 8, 2012

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Further information about risks and uncertainties affecting Siemens is included throughout our most recent annual and interim reports, as well as our most recent earnings release, which are available on the Siemens website, www.siemens.com, and throughout our most recent annual report on Form 20-F and in our other filings with the SEC, which are available on the Siemens website, www.siemens.com, and on the SEC's website, www.sec.gov. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results, performance or achievements of Siemens may vary materially from those described in the relevant forward-looking statement as being expected, anticipated, intended, planned, believed, sought, estimated or projected. Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

Free cash flow and strong underlying profits drive fiscal Q4 performance

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Siemens (continuing operations), in €m	Q4 FY 11	Q4 FY 12	Change
New orders	21,059	**21,495**	-4%[1)]
Revenue	20,285	**21,703**	1%[1)]
Book-to-bill	1.04x	**0.99x**	
Profit Total Sectors	2,428	**2,119**[2)]	-13%
Income (from continuing operations)	1,513	**1,479**[3)]	-2%
Basic earnings per share, in €	1.66	**1.63**	
Free cash flow	3,462	**4,343**	25%

1) Change is adjusted for portfolio and currency translation effects
2) Including negative pre-tax impact of €347m, Iran related charges
3) Including negative post-tax impact of €259m, Iran related charges

We achieved our FY 2012 guidance despite significant impacts

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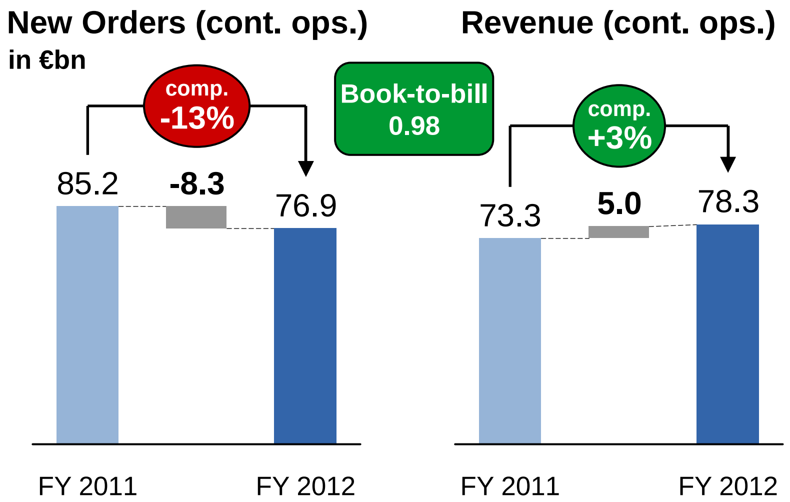
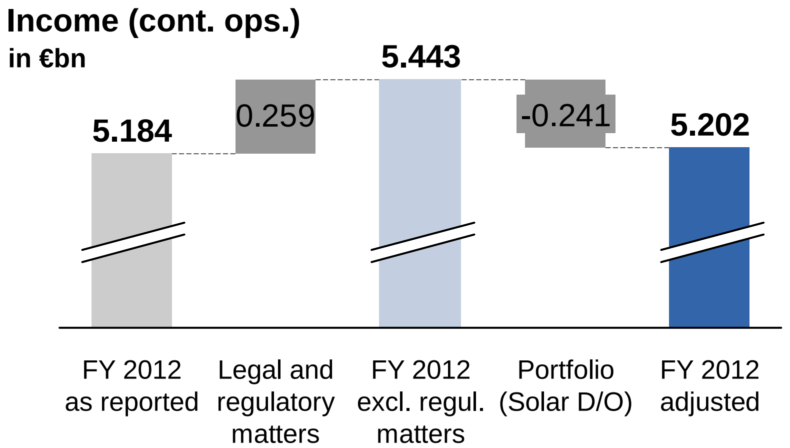
FY 2012 Outlook

- For fiscal 2012 we expect **moderate organic revenue growth** compared to fiscal 2011, and a **book-to-bill around one.**
- Given our results for the first nine months, including substantially lower earnings than expected in our industrial short-cycle businesses, it has become **clearly more ambitious** to **reach the range** of our mid-year outlook of **€5.2 to €5.4 billion** in **income from continuing operations.**

This outlook excludes significant portfolio effects and impacts related to legal and regulatory matters in the fourth quarter.

FY 2012 Actuals





Orders declined due to slowing world economy while modest revenue growth is driven by the Americas

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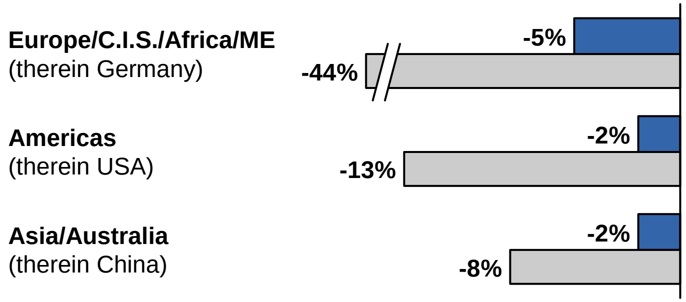
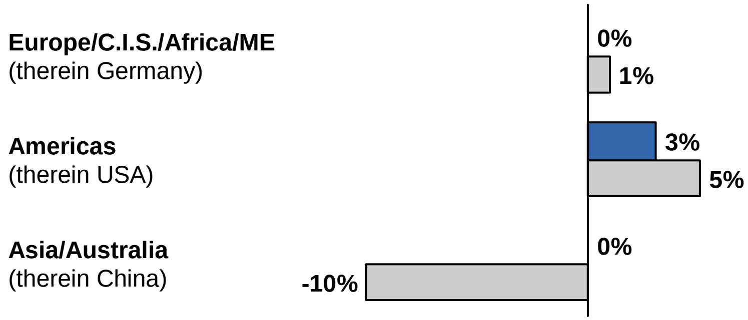
Regional business split

Q4 FY 12 Order growth y-o-y[1)]

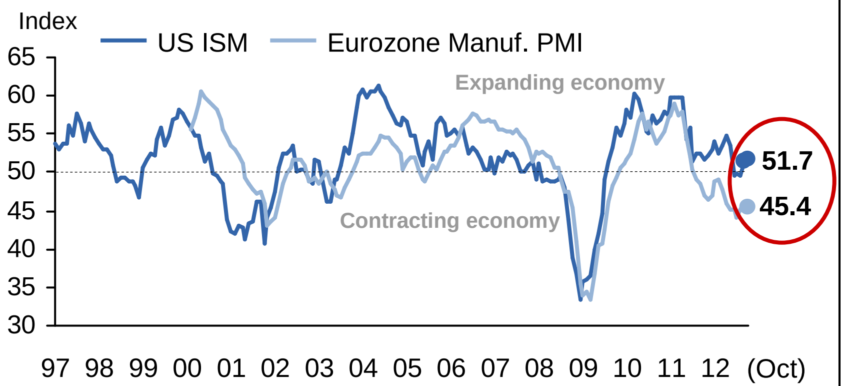


Q4 FY 12 Revenue growth y-o-y[1)]

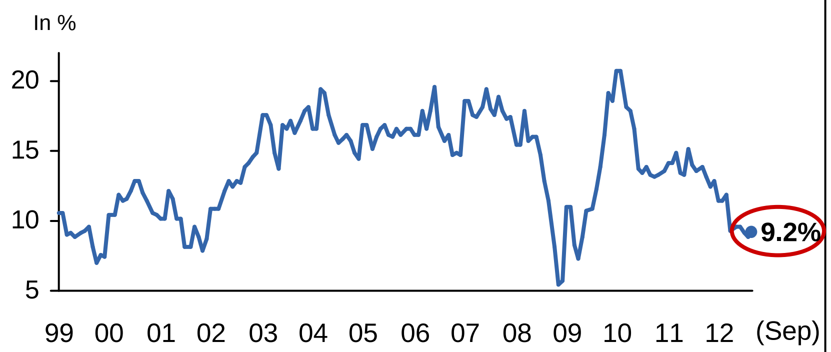


1) Change is adjusted for currency translation and portfolio effects

Purchasing Managers Index



China Industry Value Added



Energy – Improved volume but profit burdened by project and Iran charges

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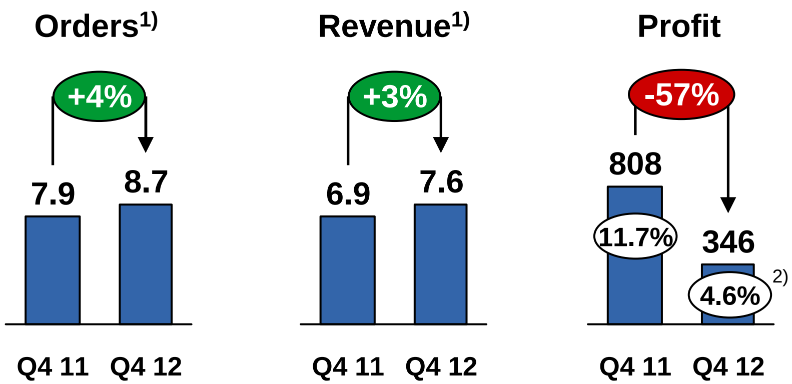
Key Figures Energy

in €bn

in €m



Division	Orders y-o-y[1)]	Revenue y-o-y[1)]	Profit margin	Underl. profit margin
Fossil Power	35%	7%	12.6%	16.8%
Wind Power	-5%	22%	9.1%	9.1%
Oil & Gas	-4%	-18%	-9.0%	10.8%
Power Transmission	-20%	3%	-2.0%	5.3%

Main developments in Q4

- Significantly higher amount of **large orders in Americas and Asia/Australia**; improved book-to-bill at 1.14
- **Moderate revenue growth** on conversion of strong order backlog driven by Wind and with strength in Asia/Australia and Americas
- **Sector profit (mainly Oil & Gas)** severely impacted by charges stemming from a changed credit risk assessment for Iran
- **Fossil** – Strong product and service business
- **Wind** – Volume driven earnings growth from execution of its order backlog
- **Transmission** – 'Transform to Win' well on track

1) Comparable, i.e. adjusted for currency translation and portfolio effects 2) Underlying margin: 11.3%

Healthcare – Execution of Agenda 2013 delivers desired results

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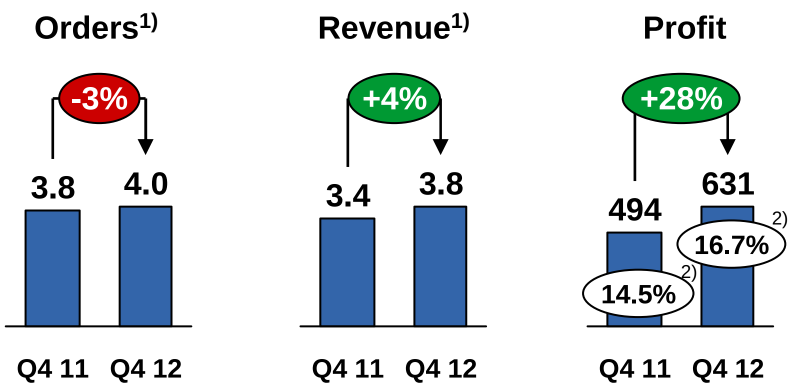
Key Figures Healthcare

in €bn

in €m



Division	Orders y-o-y[1)]	Revenue y-o-y[1)]	Profit margin	Underly. profit margin
Diagnostics	6%	5%	8.2%	12.8%

1) Comparable, i.e. adjusted for currency translation and portfolio effects
2) Underlying margin Q4 11: 15.9%; Q4 12: 17.6%

Main developments in Q4

- **Improved revenue growth** driven by Asia/Australia (i. p. China) while Europe/CAME and Americas were soft
- **Very strong profit margin** led by excellent earnings from Imaging and Therapy business
- **Excellent working capital management**
- **Execution of Agenda 2013 continues as planned**
- **Diagnostics**
  - **Strong contribution to revenue growth** driven by Asia/Australia
  - **Competitiveness program** on track – profitability temporarily lower

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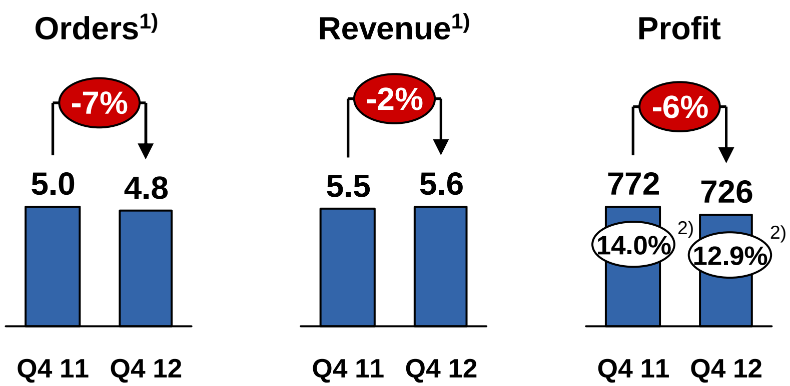
Industry – Solid quarter in less favorable markets

Key Figures Industry

in €bn

in €m



Division	Orders y-o-y[1)]	Revenue y-o-y[1)]	Profit margin	Underly. profit margin
Industry Automation	2%	1%	15.2%	16.5%
Drive Technologies	-7%	-1%	10.9%	10.6%

1) Comparable, i.e. adjusted for currency translation and portfolio effects
2) Underlying margin Q4 11: 14.8%; Q4 12: 13.3%

Main developments in Q4

- **Short cycle businesses** with a solid performance in a challenging market
- **Industry Automation**
  - Strengthening industrial software competence through bolt on acquisitions
- **Drive Technologies**
  - Less favorable business mix and lower earnings from renewable offerings overcompensate positive one-offs

Infrastructure & Cities – Decent profit improvement despite flat comparable revenues

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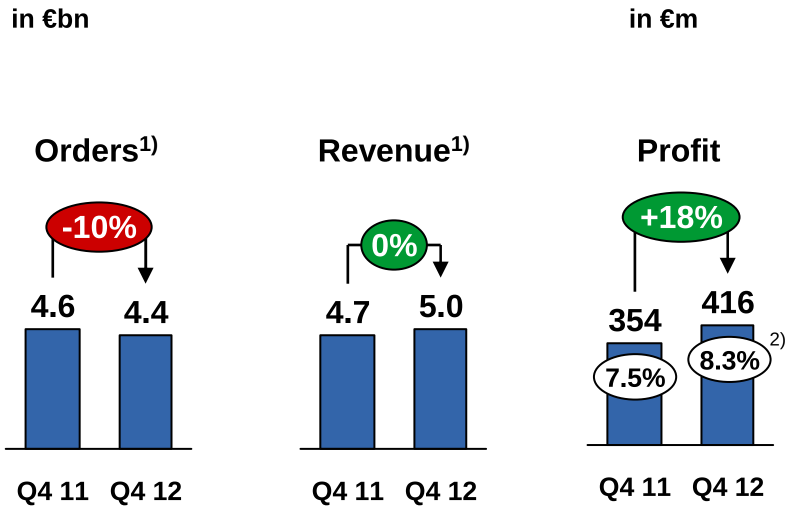
Key Figures Infrastructure & Cities



Division	Orders y-o-y[1]	Revenue y-o-y[1]	Profit margin	Underly. profit margin
Transportation & Logistics	-26%	-1%	4.3%	5.5%
Power Grid Solutions & Products	-1%	2%	11.2%	11.0%
Building Technologies	-1%	1%	9.6%	9.9%

1) Comparable, i.e. adjusted for currency translation and portfolio effects
2) Underlying margin Q4 12: 8.8%

Main developments in Q4

- **Order intake** decreased due to lower volume in large rolling stock orders
- **Revenue** growth driven by the Americas
- **Transportation & Logistics** – Profit decline due to lower margins in long-term contracts
- **Power Grid Solutions & Products** – Substantial earnings growth in Low and Medium Voltage from increased revenues
- **Building Technologies –** Profit seasonally strong

Outstanding cash generation in Q4 FY 12 benefited from earlier than expected payments

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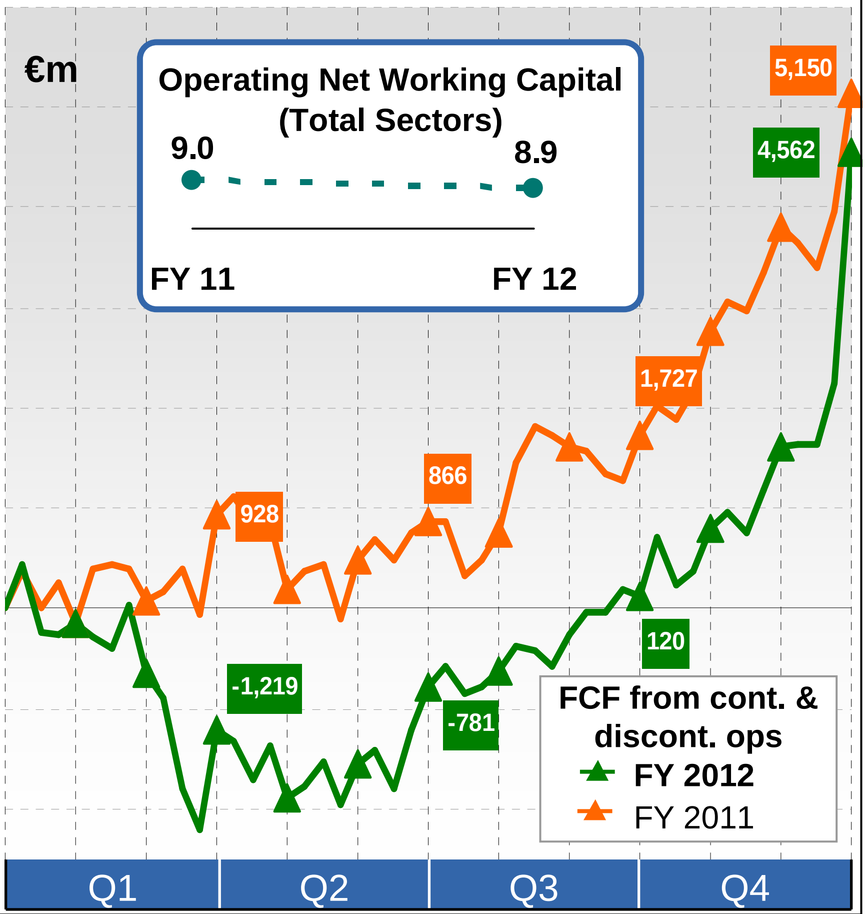
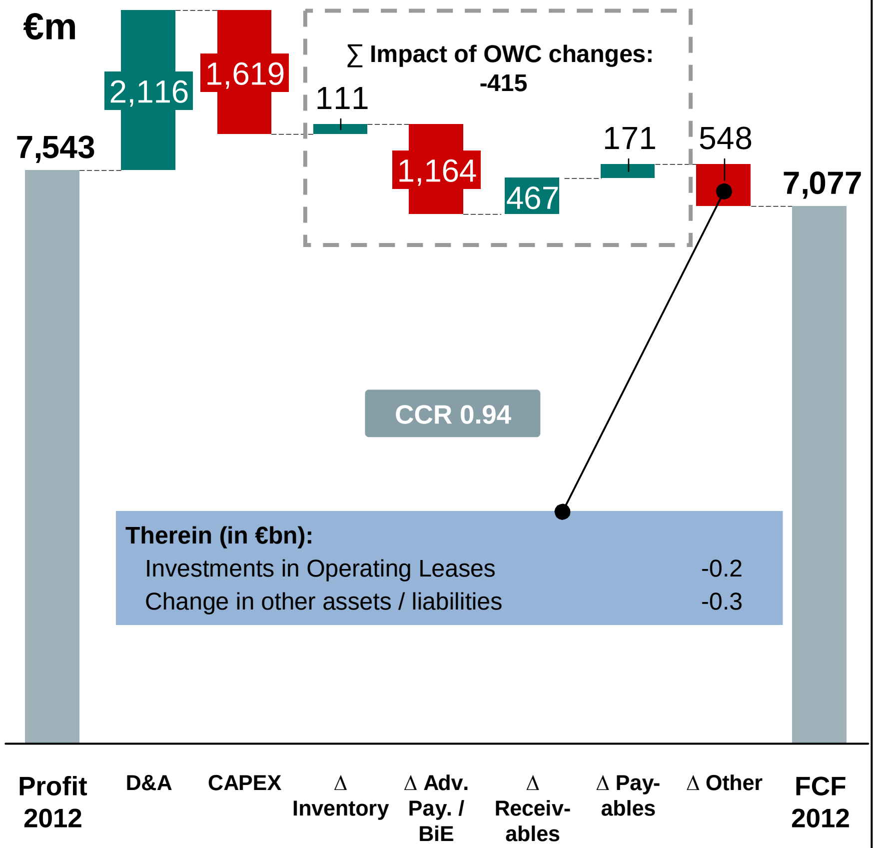
Free Cash Flow development FY 12



Profit to FCF transition (Total Sectors)



FY 12 was significantly impacted by NSN charges

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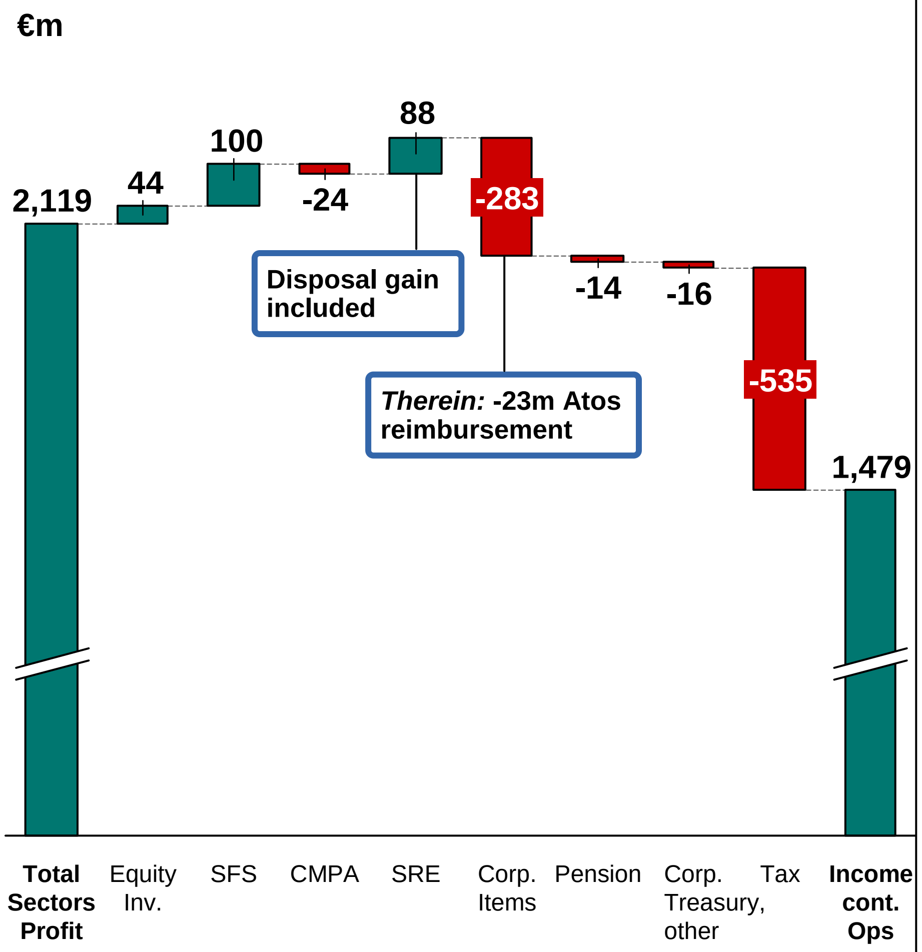
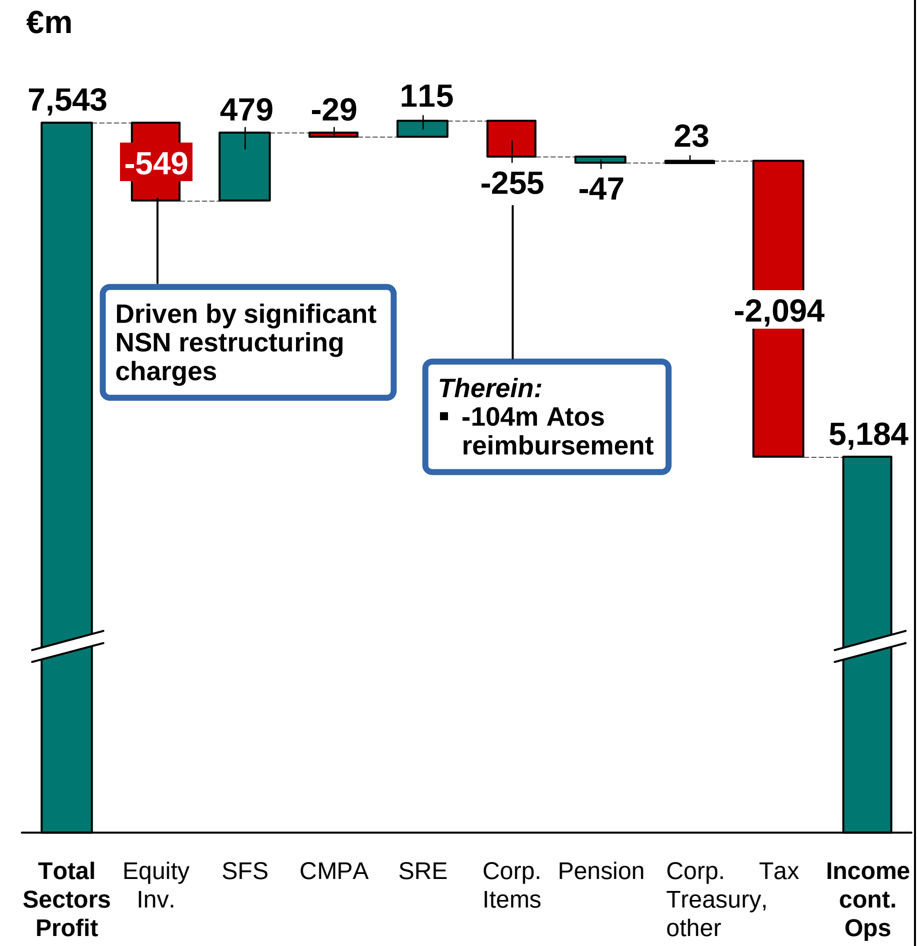
Q4 FY 2012 'Below Total Sectors'



FY 2012 'Below Total Sectors'



Share buyback of ~€2.9bn is EPS accretive and generates cash savings of more than €100m per year

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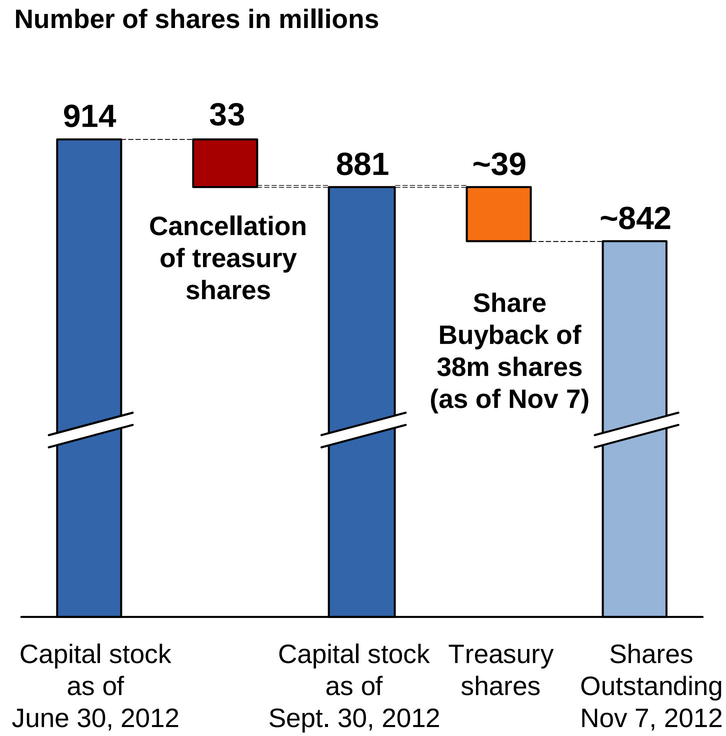
Equity to Debt Swap

- **Share buyback** successfully executed
- Share buyback finalized on Nov 7, 2012:
  - **Total volume of ~€2.9bn equaling 38m shares and**
  - **Average buyback price at ~€76.9**
  - **New amount of ~39m treasury shares**
- **Bond issuance of ~€2.7bn** at lowest interest rates (on average below 2%) ever obtained by Siemens in the European corporate bond markets

Capital stock and number of shares outstanding



Attractive shareholder return through stable dividend and share buyback

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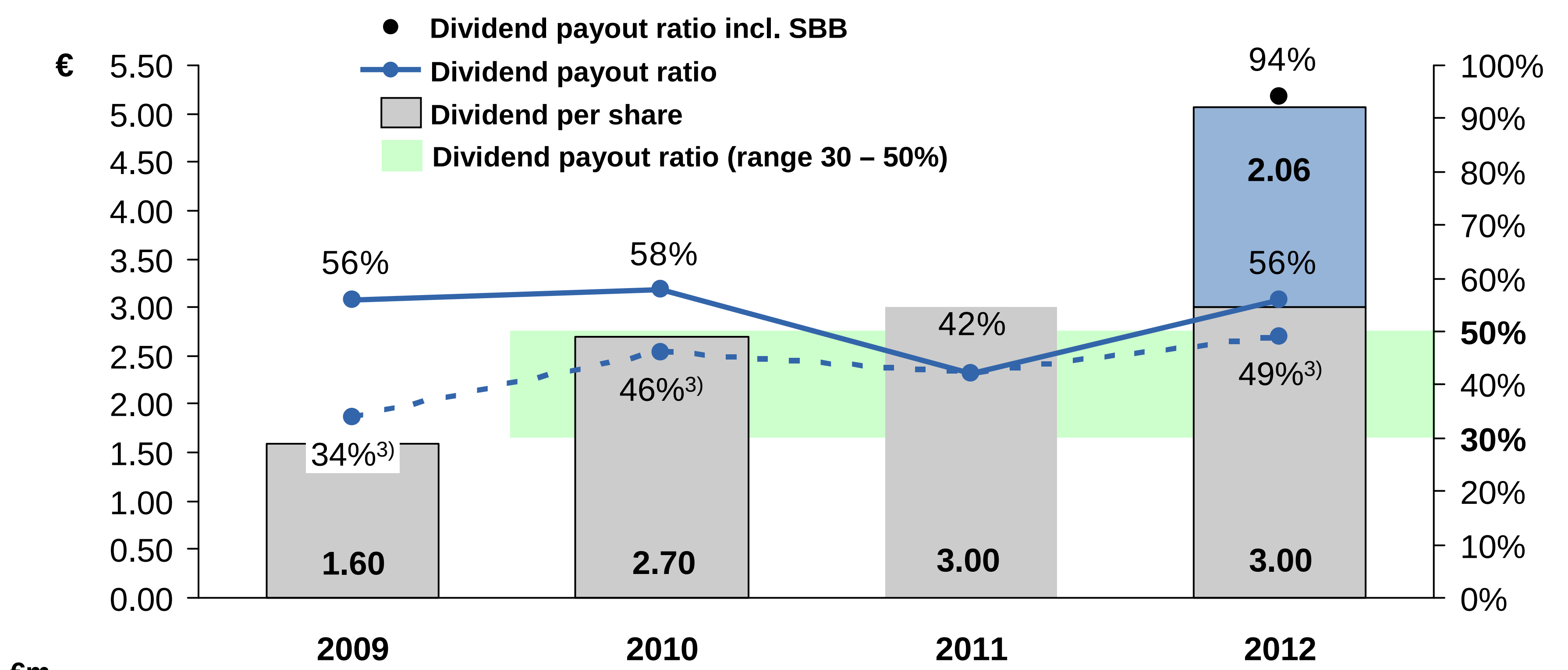

€m	2009	2010	2011	2012 excl. SBB	2012 incl. SBB
Dividend paid	1,388	2,349	2,629	2,569[1)]	4,335[1)]
Dividend yield[2)]	2.4%	2.9%	3.9%	3.8%	6.4%

1) S/O assumption of 856m after €1.7bn SBB
2) Calculation based on share price at Annual Shareholder Meeting; for 2012 on closing share price of €79.56 on Nov. 2, 2012
3) Net Income all-in adjusted for exceptional non-cash items: Impairments at NSN (2009) & DX (2010), Impairments at Solar and NSN Restructuring (2012)

One Siemens cockpit reveals focus areas of new program

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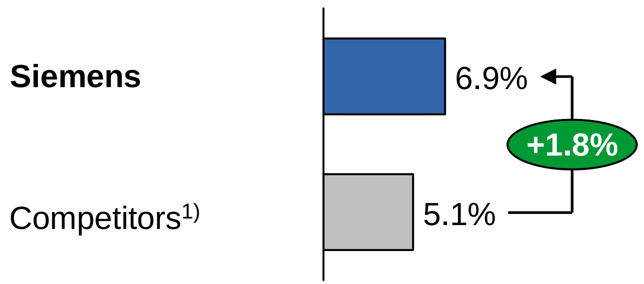
Financial target system

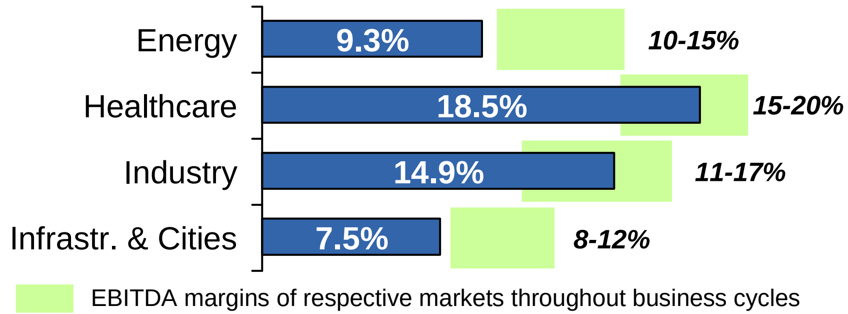
Growth[1)]

Revenue growth (rolling 4 quarters Q4 FY 12)



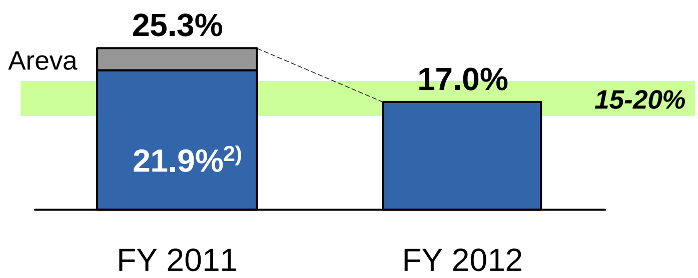
Margins compared to industry benchmarks

EBITDA Margins (FY 2012)



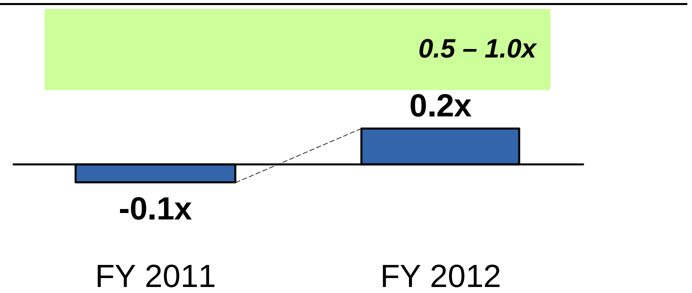
Capital efficiency

ROCE adjusted (continuing operations)



Capital structure

Adjusted industrial net debt / EBITDA



1) As reported
2) ROCE adj. excl. combined impact from sale of stake in Areva / arbitration decision

Target for Total Sectors profit margin is at least 12% by 2014 – All Sectors in EBITDA margin corridor

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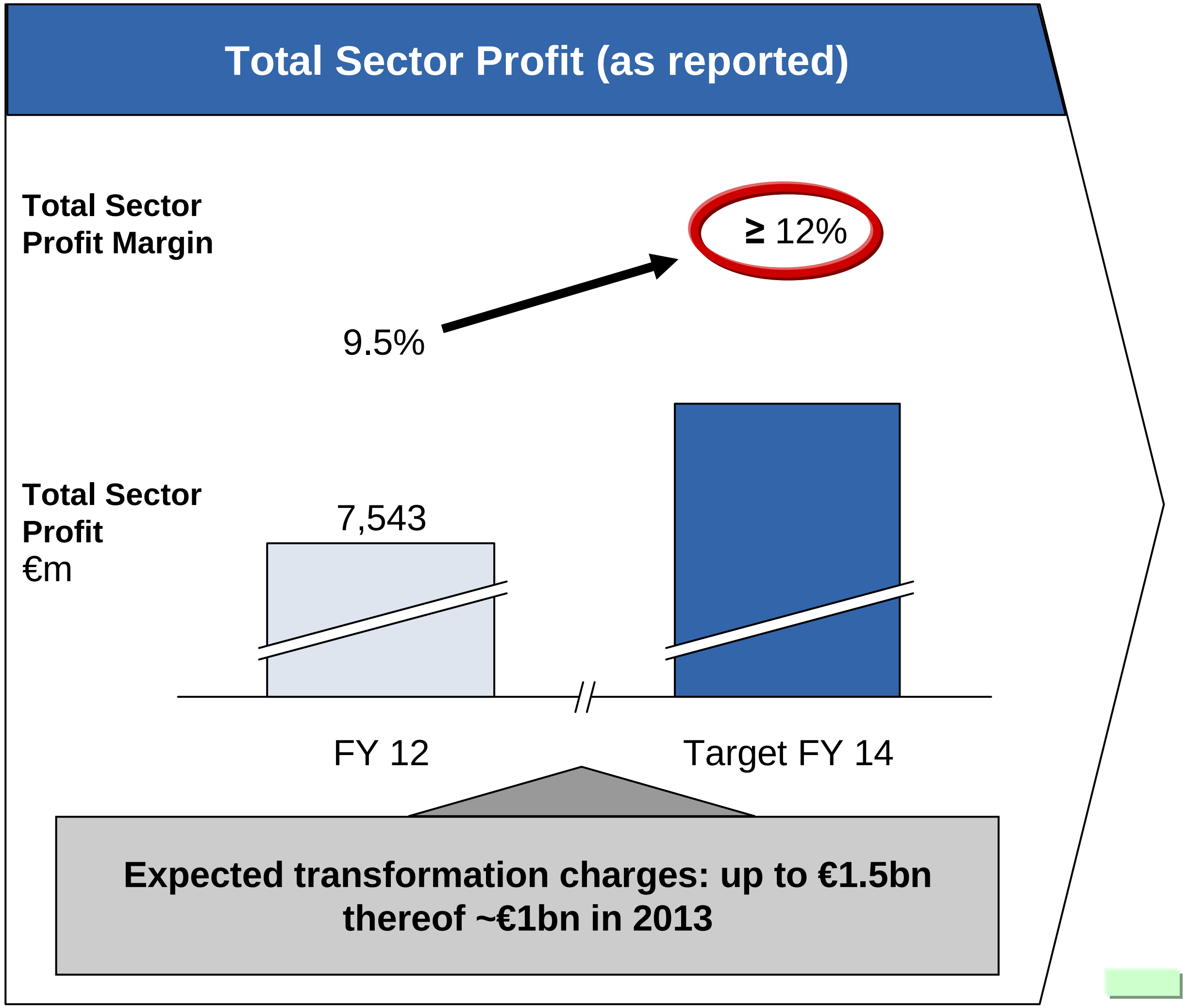

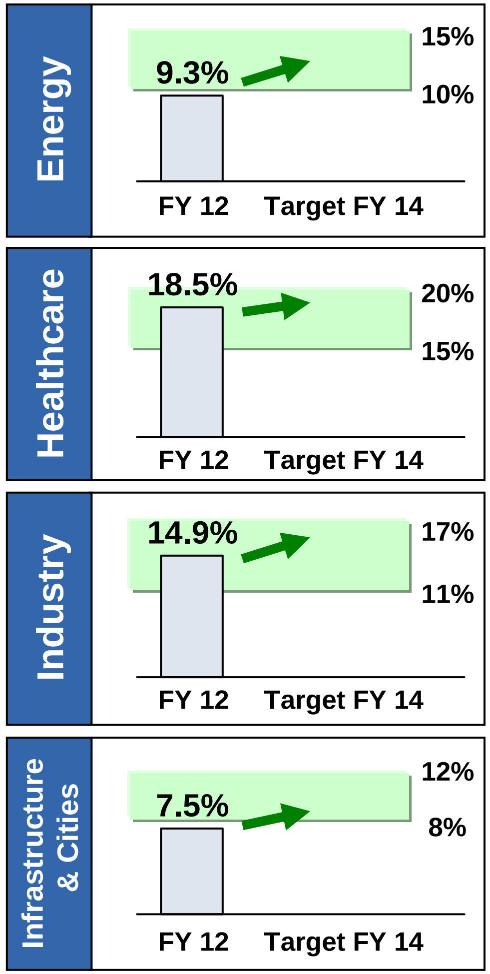

One Siemens EBITDA target range

Key enabler 'Cost reduction' and 'Focus on core activities' with the highest impact expected

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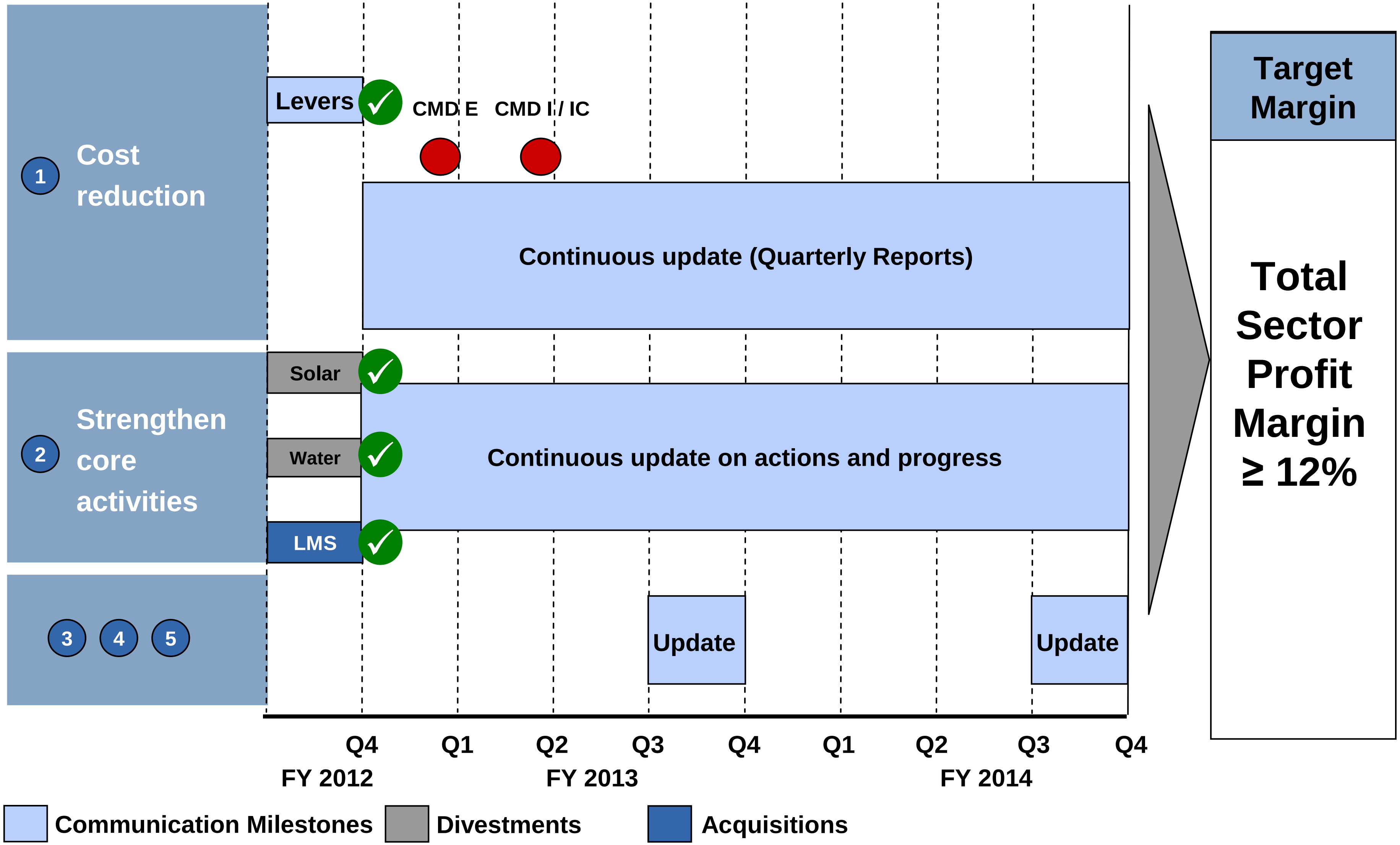
1 Cost reduction	▪ **~ €3bn in procurement e.g. by stepping up design-to-cost effectiveness** and **material productivity** of **operational key processes** (Engineering, Development and Manufacturing) by **further integration** of **SCM** ▪ **~ €1bn by optimizing global capacity** and **footprint** (Manufacturing, Development) ▪ **~ €1bn by increasing** systematically **process efficiency** and **quality**
2 Strengthen core activities	▪ **Focus** on **core activities – strengthen leading businesses**, find **sustainable solutions** for **underperforming businesses**
3 Go-to-market	▪ **Optimize business specific go-to-market approach** (e.g. key account vs. mass market, direct vs. indirect channels) ▪ Improve **local sales** and **service setup** of **countries** based on current and future **market potential**
4 Optimized infrastructure	▪ **Optimize set-up** of **regional support functions in accordance with #3,** leverage **global shared services** and **infrastructure hubs** ▪ **Optimize regional SRE set-up** by moving closer to the 'internal' customer (REady)
5 Simplified governance	▪ **Strengthen entrepreneurial responsibility** by driving a **risk focused governance** approach ▪ **Re-design** of **selected governance functions** and **processes**

Siemens 2014 with defined milestones to report on progress



Examples

Strengthen core activities has priority and gets off to a decisive start

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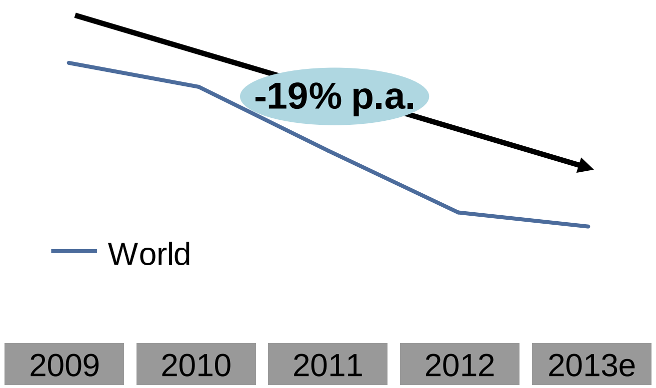
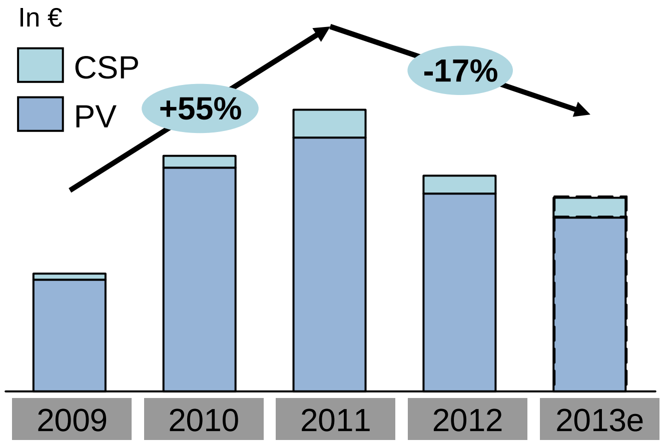
Changed framework conditions

Strong price pressure in PV[1)]



Lower market growth



1) Module prices, source: Bloomberg New Energy Finance

Solar & Hydro Division discontinued

Divest:

Photovoltaic business	Solar-thermal business
	

Continue:

- Hydro power plants, Energy storage
- Products for solar thermal and photovoltaic power plants such as Steam turbines, Generators, Grid technology, Control systems

Key Figures (FY 2012):

Revenue: €206m; Profit (pre tax): -€241m

Examples

More than €4.0bn investment in industrial software and IT since 2007

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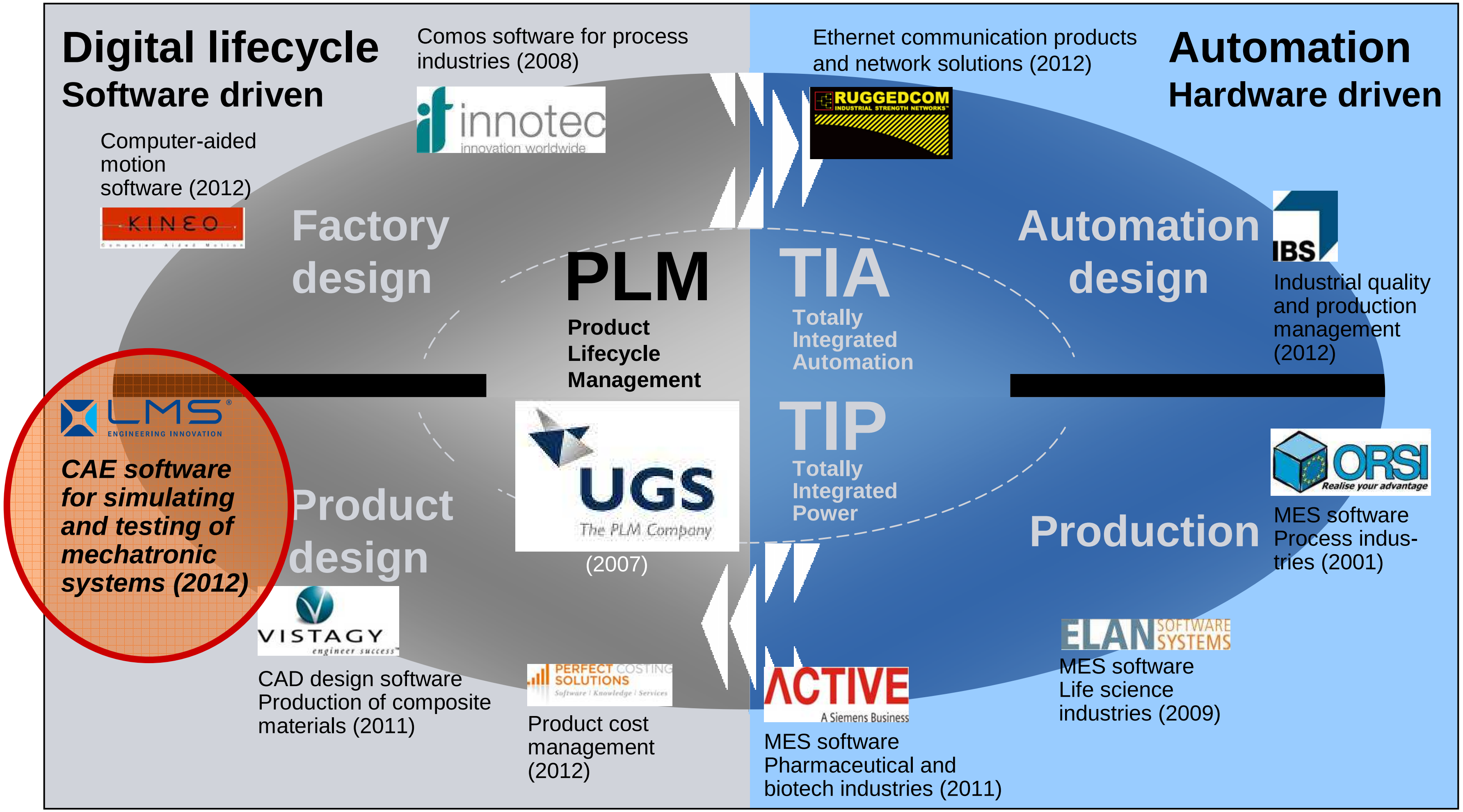

Examples

Siemens to strengthen industry software portfolio with LMS International

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Profile LMS International	▪ **Leading PLM software provider for testing and simulating of mechatronic systems** for mainly automotive (55%), aerospace (25%) and Energy / other industries (20%) ▪ Founded in **1980**, Headquarters in Leuven (Belgium) ▪ **€140m sales in YTD Q3 2012** ▪ **~1,200 employees** in 40+ offices worldwide ▪ **Excellent growth track record** (CAGR 25% last three years) with **strong operating performance**
Strategic Rationale	▪ **Technological fit**: Expanding and complementing existing PLM portfolio with mechatronic simulation and testing software ▪ **Stronger market position:** Increased market share with combined #3 position in simulation and testing market affirms #2 position in overall PLM market and fosters long term profitable growth perspective
Transaction Highlights	▪ **Purchase price of ~€680 million** ▪ **Closing expected in early calendar year 2013**

Examples

Strengthen core activities:
Divestment of water treatment activities

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Portfolio Change	▪ **Re-focusing water and wastewater business** on Siemens core competence in automation and drives ▪ Planned **divestment** of water treatment activities
Strategic Rationale	▪ **Low synergies** of water treatment activities with automation, drives and industry software business ▪ **Skill set** of water treatment business focused on **chemical expertise** ▪ **Necessary investment** into a business in a **highly fragmented market** which often requires local solutions can better be re-directed to Industry core business
Profile **Water Technologies Business Unit**	▪ **Profitable business** with approx. **€1bn in sales** and **4,500 employees** ▪ **Successfully restructured** in last 18 months ▪ Major **footprint** and **installed base** in **USA** and Canada, R&D Center in Singapore
Proceeding	▪ Siemens is looking for best owner for a sustainable growth perspective who is willing to invest and may probably create higher synergies

Examples

Cost Reduction: All Sectors have identified a large number of improvement projects and started execution

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1 Design to cost in Fossil frames – Sector Energy

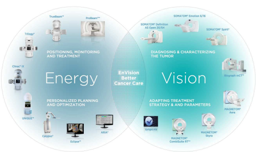
- **Standardization** of 50 and 60Hz frames
- Acceleration of **feeder plant concept** (Hungary, Indonesia)
- €250m productivity improvement until 2014

1 Consolidation of Mechanical Drives – Sector Industry

- **Optimization of manufacturing footprint** through consolidation of MD 'drive train' in Germany
- **Foundry in Wittgensdorf made ready for sale**
- Increase capacity in China

1 2 Reposition Radiation Oncology[1] – Sector Healthcare ✓

Strategic Partners for Radiation Therapy
VARIAN medical systems SIEMENS



- **Discontinuing Linear Accelerator** business
- **Attractive partnership** with **Varian established –** mutual marketing of imaging and treatment products for radiation oncology
- ~€100m positive profit impact until 2014

1 3 Reorganization of BT – Sector Infrastructure & Cities

- **Streamlining** of **regional setup** in **Europe**
- **Optimizing manufacturing footprint** (e.g. merging two factories in Switzerland, partial relocation to China and Romania)
- **Transformation** of HQ-functions
- **> €100m cost reduction** target by **2014**

1) As announced as part of Agenda 2013 at CMD Healthcare in Feb 2012

Examples

Cost Reduction: Purchasing moves to the next level of integration – around €3bn savings expected

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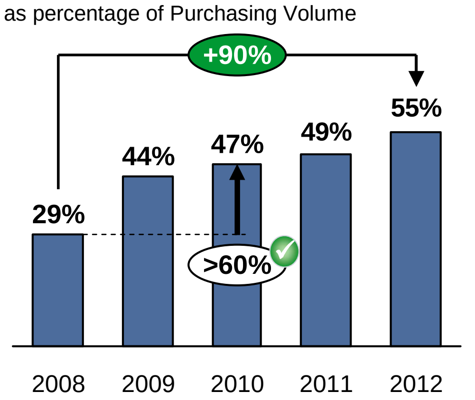
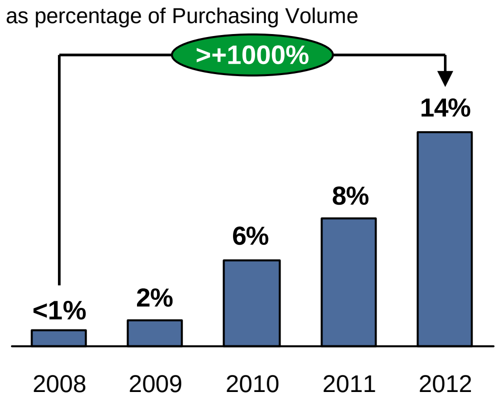
Phase I: Consolidation

Siemens-wide managed Volume

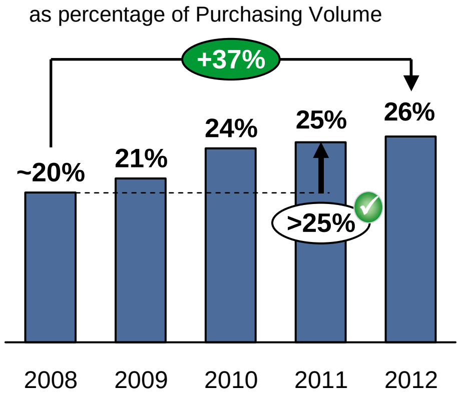


Purchasing Volume in €bn (2012): **39"7**

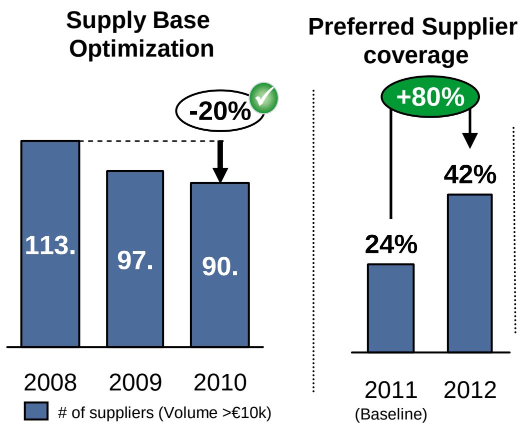
eAuction – Share



Global Value Sourcing – Share



Supply Base



Phase II: Integration

Driving **cost effectiveness** and **optimized design-to-cost** of **engineering, development and manufacturing by further integrating SCM**

~€3bn savings expected

✓ Target achievement of SCM Initiative

Based on our business assumptions productivity improvement of ~€6bn is required by 2014

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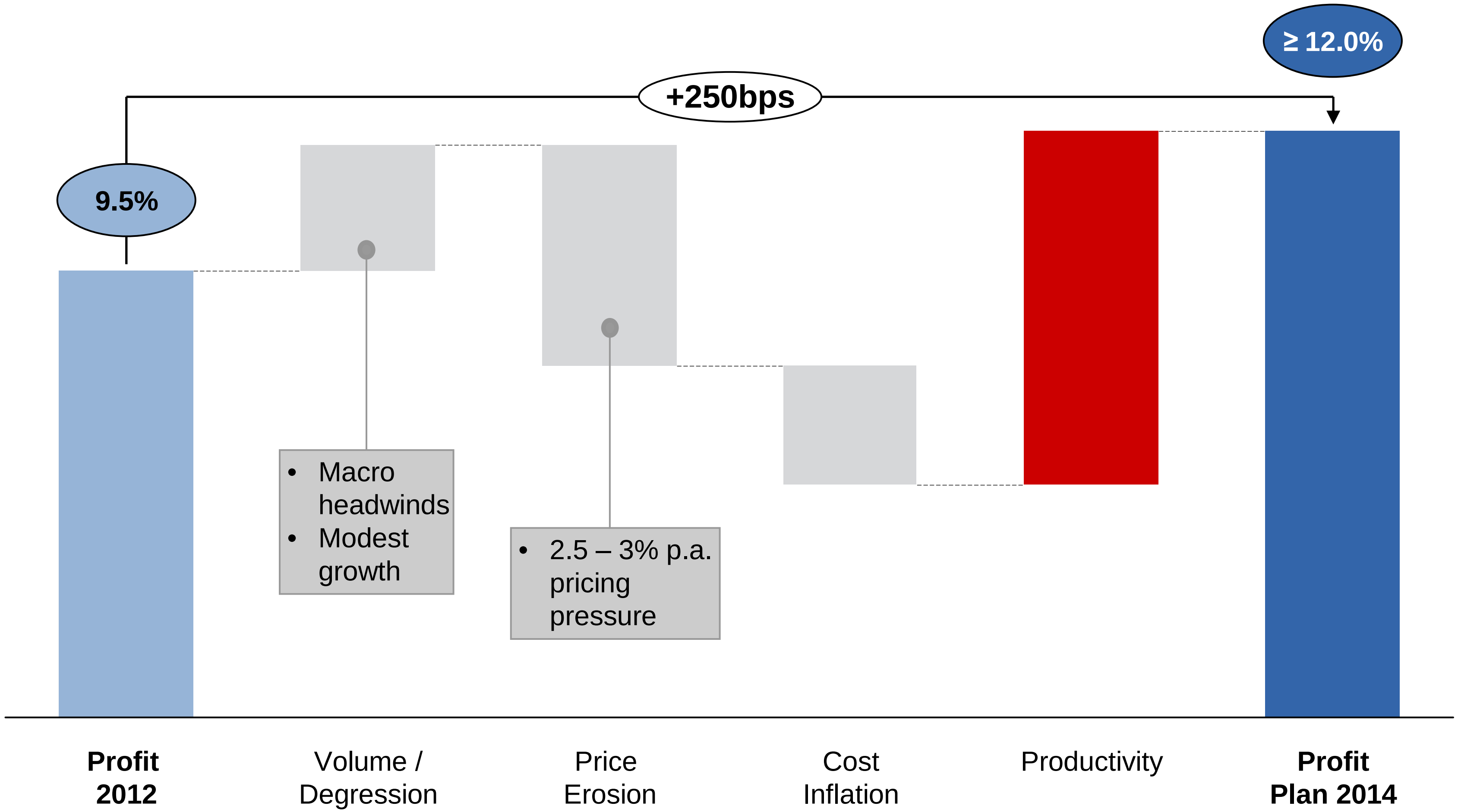
Total Sector Profit Margin (% revenue)



Execution of Siemens 2014 is driving performance – Portfolio and resource management gets sharper focus

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One Siemens

The integrated technology company

Financial target system

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Outperforming revenue growth	Capital efficiency	Capital structure
Growth (nominal) > most relevant competitors	ROCE (cont. ops.)[1)] **15 – 20%**	Adjusted industrial net debt / EBITDA **0.5 – 1.0x**
M&A hurdle rates 1) EVA accretive within 3 yrs post integration 2) Generate 15% cash return by year 5[3)]	SFS ROE[2)] **15 – 20%**	Payout ratio (Dividend + Share buyback) **40 – 60%**[4)]

Sectors

Top EBITDA margins of respective markets throughout business cycles

Energy	Healthcare	Industry	Infrastructure & Cities
10 – 15%	**15 – 20%**	**11 – 17%**	**8 – 12%**

Continuous improvement relative to market / competitors

1) After tax, adjusted primarily for SFS debt, pension plans and similar commitments, hedge accounting of bonds 2) After tax
3) Cash return: Free cash flow divided by average capital employed 4) Of net income excluding exceptional non-cash items

Outlook 2013

- In fiscal 2013, Siemens begins implemen-tation of **'Siemens 2014'**, a company-wide program **supporting** our **One Siemens framework** for sustainable value creation.
- The **goal** of the program is to raise our **Total Sectors profit** margin to **at least 12% by fiscal 2014.**
- In the **first year** of the program, we expect **moderate order growth** and **revenue approaching** the **level** of **fiscal 2012**, both on an organic basis.
- We expect **income from continuing operations** in the range from **€4.5 to €5.0 billion**, **including** the effect of **retrospective adoption of IAS 19R**. This **includes charges** totaling approximately **€1.0 billion** for program-related **productivity measures** in the Sectors, with the **productivity gains** realized in our results for **fiscal 2014**.

This outlook is based on a number of conditions, notably that revenue develops as expected particularly for businesses that are sensitive to short-term changes in the economic environment.

Furthermore, it excludes impacts related to legal and regulatory matters and significant portfolio effects.

Appendix

Financial calendar

November	**November 8 – 9, 2012** Q4 Earnings release and Analyst meeting (London), UK Roadshow **November 12 – 13, 2012** US Roadshow (Boston, New York) **November 16, 2012** French Roadshow (Paris) **November 19, 2012** German Roadshow (Frankfurt)
December	**December 10 – 11, 2012** Capital Market Day Energy (Charlotte, US)
January	**January 14, 2013** Commerzbank German Investment Seminar (New York) **January 23, 2013** Q1 Earnings release and Annual General Meeting

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Reconciliation and Definitions for Non-GAAP Measures

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This document includes supplemental financial measures that are or may be non-GAAP financial measures.

New orders and order backlog; adjusted or organic growth rates of revenue and new orders; book-to-bill ratio; Total Sectors profit; return on equity (after tax), or ROE (after tax); return on capital employed (adjusted), or ROCE (adjusted); Free cash flow, or FCF; cash conversion rate, or CCR; adjusted EBITDA; adjusted EBIT; adjusted EBITDA margins, earnings effects from purchase price allocation, or PPA effects; net debt and adjusted industrial net debt are or may be such non-GAAP financial measures.

These supplemental financial measures should not be viewed in isolation as alternatives to measures of Siemens' financial condition, results of operations or cash flows as presented in accordance with IFRS in its Consolidated Financial Statements. Other companies that report or describe similarly titled financial measures may calculate them differently.

Definitions of these supplemental financial measures, a discussion of the most directly comparable IFRS financial measures, information regarding the usefulness of Siemens' supplemental financial measures, the limitations associated with these measures and reconciliations to the most comparable IFRS financial measures are available on Siemens' Investor Relations website at www.siemens.com/nonGAAP. For additional information, see supplemental financial measures and the related discussion in Siemens' most recent annual report on Form 20-F, which can be found on our Investor Relations website or via the EDGAR system on the website of the United States Securities and Exchange commission.

