

Australia, December 2, 2015

Siemens Australia and CBO Telecommunications partner to deliver robust data networks

- Managed Industrial Networks Solutions Partnership
- Mining and Oil & Gas industries to benefit from smart data efficiencies offered through partnership

Siemens Australia has expanded its offering to the Mining and Oil & Gas industry by appointing “Managed Industrial Networks - Solutions partner”, CBO Telecommunications. The appointment will ensure the industry and Siemens Ruggedcom customers receive the best communications products developed specifically for harsh environments and also benefit from CBO’s expertise in designing, delivering and servicing critical communication infrastructure.

The appointment comes at a time when Siemens is driving innovation through digitalisation of existing systems to deliver better operational efficiencies and new technologies that help industries spread over huge distances such as mining and Oil & Gas convert big data to smart data.

“Through this Managed Industrial Network partnership, Siemens is able to combine our outstanding product robustness and features with CBO’s application know-how and expertise to serve the mining and Oil & Gas markets even better,” said Falk Hohmann, Siemens Business Manager, Industrial Communications.

CBO is a local champion in its field, providing network design, commissioning and servicing of industry-specific wired and wireless technologies.

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885 Mountain Hwy
Bayswater, Victoria

Ruggedcom products, as the name suggests, offer error free operation under extreme temperatures (-40C – 85C), zero-packet-loss technology for immunity to high levels of electromagnetic interference and provide enhanced high-speed network fault recovery. These products can be found in mission critical networks across multiple sectors. With a 5 year default warranty plus MTBF higher than 110 years, this solution absolutely lives up to its promises.

“We already have more than 15,000 Ruggedcom units in service in Australia in mission critical applications such as Substation automation or Railway signalling due to their robustness and durability. With CBO we now see the chance for our customers in Mining, Oil & Gas to not only benefit from Siemens Ruggedcom’s offering but more importantly have an expert on their side helping them to achieve the next step on their journey to the Industrial Internet of Things (IIoT). We see CBO as a solution provider in industrial Big Data logistics.” Hohmann added.

CBO General Manger Christopher Mahar said, “We bring many benefits to the industry, namely our experience in design, our installation expertise, a high level of local service and on-the-ground support, all provided by fully-qualified network engineers.

“We look forward to working with Siemens and its customers to deliver to the industry the very best mission critical wired network offering, industrial WiFi and WiMax solutions, as well as 4G LTE UE devices,” Mahar added.

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Media Contact

Keith Ritchie

Keith.ritchie@siemens.com

0457 841 189

Siemens AG (Berlin and Munich) is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 165 years. The company is active in more than 200 countries, focusing on the areas of electrification, automation and digitalization. One of the world’s largest producers of energy-efficient, resource-saving technologies, Siemens is No. 1 in offshore wind turbine construction, a leading

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supplier of combined cycle turbines for power generation, a major provider of power transmission solutions and a pioneer in infrastructure solutions as well as automation, drive and software solutions for industry. The company is also a leading provider of medical imaging equipment – such as computed tomography and magnetic resonance imaging systems – and a leader in laboratory diagnostics as well as clinical IT. In fiscal 2014, which ended on September 30, 2014, Siemens generated revenue from continuing operations of €71.9 billion and net income of €5.5 billion. At the end of September 2014, the company had around 357,000 employees worldwide. Further information is available on the Internet at www.siemens.com.

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