

Comparable key figures resulting from transfer of the rail traction drives business from the Process Industries and Drives to the Mobility Division

for the four quarters of fiscal 2018 and for fiscal 2018 (preliminary)



(in millions of €)	Orders					Revenue				
	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Fiscal year 2018	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Fiscal year 2018
Power and Gas	3,064	3,171	3,757	3,724	13,717	3,152	2,933	3,008	3,347	12,441
Energy Management	2,805	2,834	2,732	3,254	11,624	2,816	2,958	3,059	3,433	12,266
Building Technologies	1,688	1,793	1,694	1,901	7,077	1,555	1,609	1,611	1,838	6,613
Mobility	3,237	2,426	2,528	2,834	11,025	2,195	2,112	2,146	2,368	8,821
Digital Factory	3,526	3,400	3,285	3,405	13,615	3,013	3,262	3,259	3,398	12,932
Process Industries and Drives	2,089	2,226	2,289	2,200	8,804	1,900	1,991	2,106	2,308	8,305
Siemens Healthineers	3,356	3,337	3,514	4,299	14,506	3,196	3,226	3,300	3,703	13,425
Siemens Gamesa Renewable Energy	2,913	3,044	3,293	2,626	11,875	2,127	2,241	2,136	2,619	9,122
Industrial Business	22,678	22,231	23,091	24,243	92,243	19,953	20,331	20,625	23,014	83,924
Financial Services (SFS)	224	255	267	204	950	224	255	267	204	950
Reconciliation to Consolidated Financials	(425)	(168)	(556)	(747)	(1,896)	(354)	(446)	(419)	(612)	(1,830)
Siemens (continuing operations)	22,477	22,318	22,802	23,700	91,296	19,823	20,141	20,473	22,606	83,044

(in millions of €)	Profit					Profit margin				
	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Fiscal year 2018	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Fiscal year 2018
Power and Gas	238	114	164	(139)	377	7.6%	3.9%	5.4%	(4.1)%	3.0%
Energy Management	187	260	233	323	1,003	6.7%	8.8%	7.6%	9.4%	8.2%
Building Technologies	151	175	177	253	755	9.7%	10.9%	11.0%	13.7%	11.4%
Mobility	248	253	194	264	958	11.3%	12.0%	9.0%	11.1%	10.9%
Digital Factory	606	682	681	616	2,586	20.1%	20.9%	20.9%	18.1%	20.0%
Process Industries and Drives	126	122	130	54	432	6.6%	6.1%	6.2%	2.3%	5.2%
Siemens Healthineers	541	531	515	634	2,221	16.9%	16.5%	15.6%	17.1%	16.5%
Siemens Gamesa Renewable Energy	110	117	115	140	483	5.2%	5.2%	5.4%	5.4%	5.3%
Industrial Business	2,208	2,254	2,209	2,145	8,815	11.1%	11.1%	10.7%	9.3%	10.5%
Financial Services (SFS)	173	189	173	116	653					
Reconciliation to Consolidated Financials	(36)	223	(752)	(854)	(1,418)					
Income from continuing operations before income taxes	2,345	2,667	1,631	1,408	8,050					
Income tax expenses	(147)	(692)	(467)	(749)	(2,054)					
Income from continuing operations	2,199	1,974	1,164	659	5,996					
Income (loss) from discontinued operations, net of income taxes	12	44	46	22	124					
Net income	2,211	2,018	1,210	681	6,120					
Basic earnings per share	2.68	2.39	1.36	0.69	7.12					

(in millions of €)	Severance					Profit margin excluding Severance				
	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Fiscal year 2018	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Fiscal year 2018
Power and Gas	(13)	(25)	(22)	(301)	(361)	8.0%	4.7%	6.2%	4.9%	5.9%
Energy Management	(5)	(5)	(7)	(11)	(27)	6.8%	8.9%	7.8%	9.7%	8.4%
Building Technologies	(1)	(5)	(3)	(3)	(13)	9.8%	11.2%	11.2%	13.9%	11.6%
Mobility	(4)	(4)	(1)	(4)	(14)	11.5%	12.2%	9.1%	11.3%	11.0%
Digital Factory	(15)	(8)	(8)	(37)	(68)	20.6%	21.2%	21.1%	19.2%	20.5%
Process Industries and Drives	(4)	(10)	1	(85)	(99)	6.8%	6.6%	6.2%	6.0%	6.4%
Siemens Healthineers	(15)	(18)	(25)	(38)	(96)	17.4%	17.0%	16.4%	18.1%	17.3%
Siemens Gamesa Renewable Energy	(3)	(55)	(17)	(2)	(77)	5.3%	7.7%	6.2%	5.4%	6.1%
Industrial Business	(60)	(130)	(82)	(482)	(754)	11.4%	11.7%	11.1%	11.4%	11.4%