

## Segmentwise revenue, results and capital employed for the third quarter/nine months ended 30 June, 2009

						(Rs in Lakhs)				
						Unaudited Quarter Ended		Unaudited Nine Months Ended		Audited Year Ended
						30 June		30 June		30 September
						2009	2008	2009	2008	2008
<b>1. Segment Revenue</b>										
<b>a) Industry</b>										
	Industry Automation		21436.23	22901.29	65106.81	69297.93	99040.59			
	Drive Technologies		23596.22	22242.35	77551.56	71675.02	101081.81			
	Building Technologies		2046.81	2379.76	5602.42	6435.43	9248.60			
	Industry Solutions		23307.92	28379.07	70739.34	78630.03	114392.44			
	Mobility		27417.75	15819.17	73248.17	47943.72	69520.28			
			<b>97804.93</b>	<b>91721.64</b>	<b>292248.30</b>	<b>273982.13</b>	<b>393283.72</b>			
<b>b) Energy</b>										
	Fossil Power Generation		7500.51	1532.48	24748.26	7482.39	12997.51			
	Oil & Gas		12942.72	11514.12	36337.40	34049.42	51147.20			
	Power Transmission		58786.79	53212.39	195180.34	215374.30	284146.26			
	Power Distribution		19005.71	18009.60	61658.45	51365.24	78962.62			
			<b>98235.73</b>	<b>84268.59</b>	<b>317924.45</b>	<b>308271.35</b>	<b>427253.59</b>			
<b>c) Healthcare</b>										
			11373.58	15036.51	35303.69	39601.65	60534.60			
<b>d) Real Estate</b>										
			1509.90	1360.04	4860.11	4487.04	6445.30			
<b>e) Discontinued Operations</b>										
			0.00	0.00	0.00	2315.96	2315.96			
	<b>Total</b>		<b>208924.14</b>	<b>192386.78</b>	<b>650336.55</b>	<b>628658.13</b>	<b>889833.17</b>			
<b>Less : Inter segment revenue</b>										
			17963.83	11418.51	59664.48	42005.20	60278.63			
	<b>Net sales/income from operations</b>		<b>190960.31</b>	<b>180968.27</b>	<b>590672.07</b>	<b>586652.93</b>	<b>829554.54</b>			
<b>2. Segment Results</b>										
<b>a) Industry</b>										
	Industry Automation		1057.69	1743.24	4159.86	5371.95	9132.37			
	Drive Technologies		1635.83	1850.13	5107.90	5384.14	8233.61			
	Building Technologies		129.01	257.43	167.82	495.80	554.20			
	Industry Solutions		1693.77	4984.38	6679.36	10914.40	15009.29			
	Mobility		1016.38	713.52	(391.21)	(1531.17)	(1850.37)			
			<b>5532.68</b>	<b>9548.70</b>	<b>15723.73</b>	<b>20635.12</b>	<b>31079.10</b>			
<b>b) Energy</b>										
	Fossil Power Generation		926.35	2193.05	2107.73	(18767.46)	(18586.93)			
	Oil & Gas		2371.68	1254.70	5881.59	3325.98	5683.86			
	Power Transmission		12972.37	7675.35	39534.00	24088.78	34094.25			
	Power Distribution		293.03	2924.80	4379.16	6044.05	9714.98			
			<b>16563.43</b>	<b>14047.90</b>	<b>51902.48</b>	<b>14691.35</b>	<b>30906.16</b>			
<b>c) Healthcare</b>										
			(41.24)	489.40	922.19	995.12	3325.83			
<b>d) Real Estate</b>										
			1748.37	842.57	4505.27	2526.52	6139.43			
<b>e) Discontinued Operations</b>										
			0.00	0.00	0.00	82.32	82.32			
	<b>Total</b>		<b>23803.24</b>	<b>24928.57</b>	<b>73053.67</b>	<b>38930.43</b>	<b>71532.84</b>			
<b>Add :</b>										
<b>a) Interest income net off expense</b>										
			1184.59	1105.75	3774.86	2948.07	4514.02			
<b>b) Other un-allocable income net off un-allocable expenditure</b>										
			692.30	164.01	22328.81	465.35	672.14			
<b>c) Exceptional income</b>										
			21061.30	0.00	21061.30	12457.86	12457.86			
	<b>Total profit before tax</b>		<b>46741.43</b>	<b>26198.33</b>	<b>120218.64</b>	<b>54801.71</b>	<b>89176.86</b>			
<b>3. Capital employed</b>										
<b>a) Industry</b>										
	Industry Automation		15310.51	13584.75	15310.51	13584.75	14421.36			
	Drive Technologies		11551.65	7629.04	11551.65	7629.04	10835.55			
	Building Technologies		3415.04	3494.51	3415.04	3494.51	4178.84			
	Industry Solutions		(9877.72)	(10740.24)	(9877.72)	(10740.24)	(13388.18)			
	Mobility		1532.17	(1948.93)	1532.17	(1948.93)	(4418.36)			
			<b>21931.65</b>	<b>12019.13</b>	<b>21931.65</b>	<b>12019.13</b>	<b>11629.21</b>			
<b>b) Energy</b>										
	Fossil Power Generation		(7071.53)	(18462.58)	(7071.53)	(18462.58)	(10940.08)			
	Oil & Gas		(6158.68)	192.17	(6158.68)	192.17	(1943.43)			
	Power Transmission		93379.36	86545.52	93379.36	86545.52	67795.82			
	Power Distribution		22724.38	14773.42	22724.38	14773.42	11032.02			
			<b>102873.53</b>	<b>83048.53</b>	<b>102873.53</b>	<b>83048.53</b>	<b>65944.33</b>			
<b>c) Healthcare</b>										
			(1056.23)	(2496.96)	(1056.23)	(2496.96)	(2231.22)			
<b>d) Real Estate</b>										
			17350.73	18513.48	17350.73	18513.48	14747.90			
<b>e) Unallocated assets</b>										
			155119.88	84817.20	155119.88	84817.20	116818.21			
	<b>Total</b>		<b>296219.56</b>	<b>195901.38</b>	<b>296219.56</b>	<b>195901.38</b>	<b>206908.43</b>			