

## Five-Year Summary

(in millions of €, except where otherwise stated)

<b>Revenue and profit<sup>1, 2</sup></b>	<b>FY 2019</b>	<b>FY 2018</b>	<b>FY 2017</b>	<b>FY 2016</b>	<b>FY 2015</b>
Revenue	86,849	83,044	82,863	79,644	75,636
Gross profit	25,927	24,863	25,043	23,819	21,847
Income from continuing operations	5,646	5,996	6,041	5,396	5,349
Net income	5,648	6,120	6,094	5,584	7,380
<b>Assets, liabilities and equity<sup>2, 3</sup></b>	<b>Sep 30, 2019</b>	<b>Sep 30, 2018</b>	<b>Sep 30, 2017</b>	<b>Sep 30, 2016</b>	<b>Sep 30, 2015</b>
Current assets	70,370	64,556	60,750	55,329	51,442
Current liabilities	50,723	47,874	46,077	42,916	39,562
Debt	36,449	32,177	32,224	30,968	29,660
Long-term debt	30,414	27,120	26,777	24,761	26,682
Net debt	22,726	19,840	22,607	19,071	18,528
Provisions for pensions and similar obligations	9,896	7,684	9,582	13,695	9,811
Equity (including non-controlling interests)	50,984	48,046	44,619	34,816	35,056
as a percentage of total assets	34%	35%	33%	28%	29%
Total assets	150,248	138,915	136,111	125,717	120,348
<b>Cash flows<sup>1</sup></b>	<b>FY 2019</b>	<b>FY 2018</b>	<b>FY 2017</b>	<b>FY 2016</b>	<b>FY 2015</b>
Cash flows from operating activities – continuing operations	8,482	8,415	7,225	7,668	6,881
Amortization, depreciation and impairments	3,494	3,419	3,211	2,764	2,549
Cash flows from investing activities – continuing operations	(5,012)	(3,741)	(7,456)	(4,406)	(8,716)
Additions to intangible assets and property, plant and equipment	(2,610)	(2,602)	(2,406)	(2,135)	(1,897)
Cash flows from financing activities – continuing operations	(2,277)	(1,946)	(1,560)	(2,710)	1,051
Change in cash and cash equivalents	1,325	2,677	(2,228)	660	1,923
Free cash flow – continuing and discontinued operations	5,845	5,824	4,769	5,476	4,674
Free cash flow – continuing operations	5,872	5,814	4,819	5,533	4,984
<b>Employees</b>	<b>Sep 30, 2019</b>	<b>Sep 30, 2018</b>	<b>Sep 30, 2017</b>	<b>Sep 30, 2016</b>	<b>Sep 30, 2015</b>
Continuing operations (in thousands) <sup>1, 4</sup>	385	379	377	351	348
<b>Stock market information<sup>2</sup></b>	<b>FY 2019</b>	<b>FY 2018</b>	<b>FY 2017</b>	<b>FY 2016</b>	<b>FY 2015</b>
Basic earnings per share - continuing and discontinued operations	€6.41	€7.12	€7.34	€6.74	€8.84
Basic earnings per share - continuing operations <sup>1</sup>	€6.41	€6.97	€7.27	€6.51	€6.38
Diluted earnings per share - continuing and discontinued operations	€6.32	€7.01	€7.19	€6.65	€8.74
Diluted earnings per share - continuing operations <sup>1</sup>	€6.32	€6.86	€7.13	€6.42	€6.30
Dividend per share <sup>5</sup>	€3.90	€3.80	€3.70	€3.60	€3.50

<sup>1</sup> Regarding activities classified as discontinued operations, prior years are presented on a comparable basis.

<sup>2</sup> Beginning with FY 2017 under consideration of IFRS 15.

<sup>3</sup> As of September 30, 2019 and 2018 under consideration of IFRS 9.

<sup>4</sup> Until FY 2016 part time employees are included proportionally.

<sup>5</sup> For FY 2019 to be proposed to the Annual Shareholders Meeting.