

SIEMENS

Ingenuity for life

engineer to raise productivity

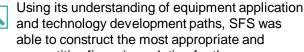
Challenge

- In order to seize the efficiency and productivity gains enabled by the latest technological advances, an established UK subcontractor engineer of mould tool solutions has a regular equipment replacement policy.
- Serving a wide spread of industries, the manufacturer was keen to maintain its competitiveness through the acquisition of a state-of-the-art machining centre as well as upgrading its product lifecycle management (PLM) software for its machine fleet in the manufacturing plant.
- Flexible funding was required to make the capital-intensive investments viable.

Solution

- The company was introduced to Siemens Financial Services (SFS) through an industry broker. With a closely tailored financing package of several hundred thousand pounds, SFS enabled the business to acquire a highly sophisticated machining centre from a thirdparty equipment manufacturer, financed over a 5-year period.
- In addition, SFS offered a cost-effective financing solution to help the firm upgrade to Siemens PLM software.
- The bespoke financing arrangements allowed the company to harness the latest technologies to achieve desired business outcomes while reducing costs in energy usage and maintenance.

Benefits



competitive financing solution for the manufacturer.

Its comprehensive experience in the manufacturing sector and close link with Siemens meant that SFS understood how the proprietary PLM software could contribute to the business and help it realise innovation.



SFS' specialist financing offer supporting both inhouse but also third-party technology makes it a dependable financing partner that enables business success.

Subcontractor engineer of mould tool solutions

Key facts about the company:

- Location: UK
- Services: supplier to a wide spread of industries, including automotive, pharmaceutical and personal hygiene



"Affordable access to cutting edge technology helps increase production capacity and flexibility, and optimises cost-control and manufacturing agility. With our engineering background and close working relationships with industry brokers who have specialist market knowledge, we are able to provide differentiated financing arrangements that meet manufacturers' specific needs"



Neli Ivanova, Business Development Manager UK Industry & Machine Tools

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