

Siemens and SAP Join Forces to Accelerate Industrial Transformation

- **Together, industry leaders Siemens and SAP will deliver integrated end-to-end software solutions across product lifecycle, supply chain and asset management.**
- **Partnership leverages expertise and technology of both companies to provide a true digital thread that helps enterprises eliminate process and information siloes, drives digitalization and delivers a comprehensive solution for the 4th industrial revolution (Industry 4.0).**
- **SAP will offer Siemens Teamcenter software as the core foundation for product lifecycle collaboration and product data management.**
- **Siemens will offer SAP® Intelligent Asset Management solutions and SAP Project and Portfolio Management applications to maximize business value for customers over the entire product and service lifecycle and enable new collaborative processes between manufacturers and operators.**

Siemens and SAP today announced a new partnership that will leverage their industry expertise and bring together their complementary software solutions for product lifecycle, supply chain and asset management so their customers can deliver new innovation and collaborative business models that will accelerate industry transformation globally. Through this agreement, both SAP and Siemens will be able to complement and integrate their respective offerings in order to offer customers the first truly integrated and enhanced solutions for product lifecycle management (PLM), supply chain, service and asset management. This will enable customers to form a true digital thread integrating all virtual models and simulations of a product or asset with real-time business information, feedback and performance data over the entire lifecycle.

"Digital transformation will be critical for the manufacturing industries to increase productivity, flexibility and accelerate innovation, so companies must come together in

new ways to enable the digital enterprise,” said Klaus Helmrich, Member of the Managing Board of Siemens AG and CEO of Siemens Digital Industries. “This exciting collaboration between two industry leaders is about more than just interoperability and interfaces; it is about creating a truly integrated digital thread that unites product and asset lifecycle management with the business that enables customers to optimize production of products.”

Silos between engineering and business have existed in enterprises for decades. This new partnership will help customers to break down these siloes so manufacturers, product design teams and service managers have the information needed to quickly create and manage customer-centric product and service offerings.

“As manufacturers design and deliver smarter products and assets, access to real-time business information across networks is critical to bring new and improved innovations to market faster,” said Thomas Saueressig, Head of Product Engineering and Member of the Executive Board of SAP. “Bringing together expertise from SAP and Siemens to offer Industry 4.0-enabled business processes allows enterprises to create a digital thread for the entire product and asset lifecycle. With this end-to-end solution, teams across the business network can efficiently work together to design and deliver innovative products productively, profitably and sustainably.”

Going forward, both SAP and Siemens will be able to offer new solutions that combine their technologies in order to help companies shorten time to market by leveraging Industry 4.0-enabled data using intelligent assets and products. This will also give organizations the benefit of incorporating customer insights into product development through a comprehensive solution, from product design to service and asset management. As a first step in the partnership, SAP will sell Siemens Teamcenter software as the core foundation for product lifecycle collaboration and product data management and Siemens will sell SAP® Intelligent Asset Management and SAP Project and Portfolio Management solutions to maximize the business value for manufacturers and operators across networks. Both companies will collaborate to develop applications from an end-to-end lifecycle perspective to help customers achieve a seamless digital thread that improves overall business performance.

“Combining Siemens Teamcenter and SAP S/4HANA® software provides companies an end-to-end process capability from product design to decommission,” said Bob

Parker, Senior VP of Industry Research at IDC. “The IT benefits of pre-integration of PLM, ERP, asset management and supply chain applications and the business benefits from having a more resilient response to changing market demand make this a compelling consideration for companies seeking a competitive advantage in the digital economy.”

For more information on Siemens Digital Industries Software and the Xcelerator portfolio of software and services, visit www.sw.siemens.com or follow us on [LinkedIn](#), [Twitter](#), [Facebook](#) and [Instagram](#).

For more information, visit the [SAP News Center](#) and follow SAP on Twitter at [@SAPNews](#).

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Siemens AG (Berlin and Munich) is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 170 years. The company is active around the globe, focusing on the areas of power generation and distribution, intelligent infrastructure for buildings and distributed energy systems, and automation and digitalization in the process and manufacturing industries. Through the separately managed company Siemens Mobility, a leading supplier of smart mobility solutions for rail and road transport, Siemens is shaping the world market for passenger and freight services. Due to its majority stakes in the publicly listed companies Siemens Healthineers AG and Siemens Gamesa Renewable Energy, Siemens is also a world-leading supplier of medical technology and digital healthcare services as well as environmentally friendly solutions for onshore and offshore wind power generation. In fiscal 2019, which ended on September 30, 2019, Siemens generated revenue of €36.8 billion and net income of €5.6 billion. At the end of September 2019, the company had around 385,000 employees worldwide. Further information is available on the Internet at www.siemens.com.

About SAP

As the Experience Company powered by the Intelligent Enterprise, SAP is the market leader in enterprise application software, helping companies of all sizes and in all industries run at their best: 77% of the world's transaction revenue touches an SAP® system. Our machine learning, Internet of Things (IoT), and advanced analytics technologies help turn customers' businesses into intelligent enterprises. SAP helps give people and organizations deep business insight and fosters collaboration that helps them stay ahead of their competition. We simplify technology for companies so they can consume our software the way they want – without disruption. Our end-to-end suite of applications and services enables more than 440,000 business and public customers to operate profitably, adapt continuously, and make a difference. With a global network of customers, partners, employees, and thought leaders, SAP helps the world run better and improve people's lives. For more information, visit www.sap.com.

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